

Mateusz

Wróbel

Expertise Area

- Focus on Result
- Tkinter
- Ubuntu
- Teamwork
- SQL
- Python
- Communication
- Customer Experience
- Financial Analysis
- Sales
- PowerBi
- PostgreSQL



Summary

I graduated from the Cracow University of Economics in the field of Applied Computer Science. For the last 4 years I have been working in a bank branch. My goal is to find a job in a reputable company where I will be able to improve my knowledge and skills in the field of data analyst. I have "Data Analyst Associate" certificate from datacamp.com I'm in progress "Data Analyst Professional" and Linux Foundation Certified System Administrator.

Selected Achievements

- I was successively generating 5-10% of the company's monthly income, consisting of about 110 employees in 12 different branches.
- I regularly made a sales plan at the level of 100-120%, which resulted in winning many company competitions, i.e. weekend at an exclusive hotel, an additional day off.
- I have built a permanent business relationship with about 150 regular customers who contact me regularly, which allowed me to achieve my sales goal faster and easier.
- Conscientious and accurate preparation of documents allowed me to achieve 93% error-free credit processes.

Professional Experience

Adminotaur Sp. Z o o *Junior Support Specialist(2022-2023)*

- analyzing and reporting alerts in Icinga2
- taking care of the proper operation of customer infrastructure
- first line of contact with customers
- solving simple problems with the help of Ubuntu CLI
- manually adding an AWS instance
- carrying out simple acuralization of the client's infrastructure

CMI-Maciej Uhl/Alior Bank Partner *Business client advisor (2018 -2022)*

- acquiring new clients and building long-term relationships with the current ones, e.g. by actively adjusting the product offer to the current and future needs of the client
- realization of individual and team sales goals
- sale of banking products and services
- conducting sales talks and cross-selling

ITI Neovision(Canal+) *Customer retention consultant (2016-2017)*

- telephone contact with the company's current customers
- updating services (extending contracts)
- breaking down objections

"I had the pleasure of being Mateusz's supervisor for several years, from his early days in banking. During this period, Mateusz Wróbel became known as a person who was extremely quick to learn new issues and willing to gain successive levels of experience. In a very short time, he became a fully independent banker, able to carry out all banking processes comprehensively, applying the required procedures, as well as, thanks to his imagination, his ability to anticipate risks, apply non-standard solutions needed in a specific case. In doing so, he was always extremely attentive, focused and committed, resulting in error-free work. Proficiency in navigating the banking IT environment was always an added advantage for Mateusz. He worked well together in a group and was a helpful and supportive person. I fully recommend Mateusz Wróbel as a valuable employee in the banking industry, as well as, knowing his ability to learn in any other industry he wishes to educate himself in. " - Łukasz Rudek

*Scrum Master in GlobaLogic
(Mateusz's Menager)*



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www.linkedin.com/in/mateuszwróbel

Github:

<https://github.com/MatWro>

Education

- ✓ **Cracow University of Economics** *Master degree* ,
Applied Computer Science (Oct 2017 - Nov 2019)
- ✓ **Cracow University of Economics** *Bachelor degree*,
Applied Computer Science (Oct 2012 - Nov 2016)
- ✓ **Datacamp.com** – Data Analyst Associate

Languages

- English - Limited working proficiency
- German - Elementary proficiency
- Polish – Native

Interested

- ✗ MMO RPG games
- ✗ football
- ✗ cooking