

HW1 Electronic Commerce

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Imports and Setup

```
In [ ]: import numpy as np
import networkx as nx
import random
import pandas as pd

inst_minus_1 = pd.read_csv('instaglam_1.csv')
inst_0 = pd.read_csv('instaglam0.csv')
users = np.unique(inst_0['userID'].to_numpy(dtype=str))
users_num = users.shape[0]
```

```
In [ ]: def choose_artists():

    """
    Enter your ids below (if you are submitting alone DO NOT CHANGE ID2) and execute the code.
    The list of ids you get is the list of artists you need to promote.
    """

    #####
    # TODO: change this
    ID1 = '[REDACTED]'
    ID2 = '[REDACTED]'
    #####

    x = (int(ID1[-1]) + int(ID2[-1])) % 5
    y = (int(ID1[-2]) + int(ID2[-2])) % 5
    options = [(70, 150), (989, 16326), (144882, 194647), (389445, 390392), (511147, 532992)]
    y = (y + 1) % 5 if x == y else y
    print("your artists are:")
    artists = [*options[x], *options[y]]
    print(artists)

choose_artists()

your artists are:
[70, 150, 989, 16326]
```

```
In [ ]: artists = [70, 150, 989, 16326]

# Create graphs for times -1 and 0
G_minus_1 = nx.parse_edgelist(list(map(lambda pair: f"{pair[0]} {pair[1]}", inst_minus_1.values.tolist()))), nodetype=str)
G_0 = nx.parse_edgelist(list(map(lambda pair: f"{pair[0]} {pair[1]}", inst_0.values.tolist()))), nodetype=str)
```

Edge creation

Predicting Edge Creation

Let us examine the factors which might cause an edge to be or not to be created:

- AC = The average degree centrality of both nodes
- NC = Number of common neighbors
- CNC = Common neighbor centrality of both nodes

```
In [ ]: not_created = list(nx.difference(nx.complete_graph(G_0.nodes), G_0).edges) # List of edges that had not been created between times -1 and 0
created = list(nx.difference(G_0, G_minus_1).edges) # List of new edges between times -1 and 0
new_edges_num = len(created) # Number of edges added between time -1 and 0

"""We will use logistic regression, therefore we should avoid label imbalance, we will randomly choose a number of edges that weren't created that will prevent the label imbalance"""
rnd_idxes = np.random.randint(0, len(not_created), size=new_edges_num * 2)
not_created_reduced = np.array([not_created[i] for i in rnd_idxes])
not_created_reduced = list(map(lambda x: [0, x[0], x[1]], not_created_reduced))
created = list(map(lambda x: [1, x[0], x[1]], created))

"""edge_data -> A list of lists where every sub list is: [was it created in time 0? (bool), 1st node name (str), 2nd node name (str)]. every sublist represents an edge."""
edge_data = np.concatenate((not_created_reduced, created))
```

```

In [ ]: def from_e_list_to_cnc(G, e_list):
        return dict(list(map(lambda x: ((x[0], x[1]), x[2]), nx.common_neighbor_centrali
        (G, e_list))))

def AC_NC_CNC(G, u, v, dcs, cnc):
    """for nodes u and v in graph G it returns the below list:
        [NC, AC, CNC]

    Args:
        G (nx.graph): A graph
        u (str): A node's name
        v (str): A node's name
        dcs (dict): A dictionary containing all nodes which holds the degree centrali
        ty of each node
        cnc (dict): A dictionary containing all edges where every edge's value is the
        common neighbor centrality of both nodes in it

    Returns:
        List: [NC, AC, CNC]
    """
    return len(set(nx.neighbors(G, u)).intersection(set(nx.neighbors(G, v)))), (dcs[u
    ] + dcs[v])/2, cnc[(u, v)]

dcs_minus1 = nx.degree centrality(G_minus_1)
cnc_minus1 = from_e_list_to_cnc(G_minus_1, list(map(lambda x: (x[1], x[2]), edge_data
    )))
cnc_minus1_max = max(cnc_minus1.values())

"""For each edge in edge data create: [was it created? (bool), NC (int), AC (float),
    CNC (float)]"""
X = np.array([[edge[0] , AC_NC_CNC(G_minus_1, edge[1], edge[2], dcs_minus1, cnc_minus
    1)[0], AC_NC_CNC(G_minus_1, edge[1], edge[2], dcs_minus1, cnc_minus1)[1], AC_NC_CNC(G
    _minus_1, edge[1], edge[2], dcs_minus1, cnc_minus1)[2]] for edge in edge_data], dtype
    =float)

X_data = X[:, 1:] # Extract data
X_data[:, 2] = np.log(X_data[:, 2]+0.001) # Turn the CNC to log(CNC) for normalizatio
    n purposes
y_data = X[:,0] # Extract labels

```

Now we will fit a logistic regression model to predict to probability of an edge to be created

- $P_{(u,v)} = Prob(\text{The edge } (u,v) \text{ will be created in the next time})$
- $\theta = \text{LR model output} \in R^3$
- AC = The average degree centrality of both nodes
- NC = Number of common neighbors
- $LCNC = \log(\text{Common neighbor centrality of both nodes})$

$$P_{(u,v)} = \frac{e^{\theta^T(PC, NC, LCNC)}}{1 + e^{\theta^T(PC, NC, LCNC)}}$$

```

In [ ]: def logistic_function(x):
        return np.exp(x) / (1 + np.exp(x))

def compute_cost(theta, x, y):
    m = len(y)
    y_pred = logistic_function(np.dot(x, theta)) >= 1
    cost = np.multiply(y, y_pred) - np.sum(np.log(1+np.exp(y_pred)))
    # FIX MULTIPLY
    gradient = 1 / m * np.dot(x.transpose(), (y_pred - y))
    return cost, gradient

def gradient_descent(x, y, theta, alpha, iterations):
    costs = []
    for i in range(iterations):
        cost, gradient = compute_cost(theta, x, y)
        theta -= (alpha * gradient)
        costs.append(cost)
    return theta, costs

theta_init = np.random.random(X_data.shape[1])
theta, costs = gradient_descent(X_data, y_data, theta_init, 0.002, 4000)
print(theta)
def predict(theta, x):
    y_pred = np.zeros(x.shape[0])
    for i in range(x.shape[0]):
        if logistic_function(np.dot(x[i], theta)) >= 1:
            y_pred[i] = 1
    return y_pred
p = predict(theta, X_data)

def compute_stats(original, predicted):
    # F1 computation
    cnt_spec = 0
    cnt = 0
    for i,j in zip(original, predicted):
        if i==1 and j == 1:
            cnt_spec += 1
            cnt += 1
        if i == 0 and j==1:
            cnt += 1

    precision = cnt_spec / cnt

    cnt2_spec = 0
    cnt2 = 0
    for i,j in zip(original, predicted):
        if i==1 and j == 1:
            cnt2_spec += 1
        if i == 1:
            cnt2 += 1

    recall = cnt2_spec / cnt2
    return precision, recall

precision, recall = compute_stats(y_data, p)

```

LR output: $\theta = [3.93487307 \ 0.24281832 \ 5.62844561]$

F1: 0.9150943396226415

Train Accuracy: 94.39950217797137 %

For every time t we will create another graph called $G_{t_to_add}$.

$G_{t_to_add}$ will contain every edge that does not exist in time t and an indicator determining whether the edge will be created in the next time (according to the logistic regression model above).

```
In [ ]: def possible_edge_indc(G_t):  
    """Create a dictionary that contains for each possible edge that had not been cre  
    ated an indicator  
        determining if it will be created in the next time  
  
    Args:  
        G_t (nx.graph): The graph  
  
    Returns:  
        dict: for each edge: key = the edge, value = an indicator determining if it w  
    ill be created in the next time  
    """  
    G_t_to_add = nx.difference(nx.complete_graph(G_t.nodes()), G_t)  
    bc = nx.betweenness_centrality(G_t, normalized=True)  
    dcs_t = nx.degree_centrality(G_t)  
    edges_indc_dict = {edge: np.random.rand() <= logistic_function(np.dot(np.array([1  
en(set(nx.neighbors(G_t, edge[0])).intersection(set(nx.neighbors(G_t, edge[1])))),  
                                                    (dcs_  
t[edge[0]] + dcs_t[edge[1]]))/2,  
                                                    max([  
bc[edge[0]], bc[edge[1]]]), 1))  
                                                    , theta))  
    for edge in list(G_t_to_add.edges())}  
    return edges_indc_dict  
eid = possible_edge_indc(G_minus_1)
```

Improved Triadic Closure Attempt

- $\forall k \in N : Prob(\text{edge}(u,v) \text{ will be created in the next time} \mid u \text{ and } v \text{ have } k \text{ common friends})$

= Proportion of edge that were created between nodes that had k common neighbors between times -1 and 0

- Let $T(k)$ be the fraction of these pairs that have formed an edge by time 0 . This is an empirical estimate for the probability that a link will form between two people with k friends in common

```
In [ ]: import numpy as np  
import networkx as nx  
import random  
import pandas as pd  
  
inst_minus_1 = pd.read_csv('instaglam_1.csv')  
inst_0 = pd.read_csv('instaglam0.csv')  
users = np.unique(inst_0['userID'].to_numpy(dtype=str))  
users_num = users.shape[0]  
  
# Create graphs for times -1 and 0  
G_minus_1 = nx.parse_edgelist(list(map(lambda pair: f"{pair[0]} {pair[1]}", inst_minus  
_1.values.tolist()))), nodetype=str)  
G_0 = nx.parse_edgelist(list(map(lambda pair: f"{pair[0]} {pair[1]}", inst_0.values.to  
list()))), nodetype=str)
```

```

In [ ]: artists = [70, 150, 989, 16326]
nx.set_node_attributes(G_0, 0, name='Nt') # Number of neighbors in time t
nx.set_node_attributes(G_0, 0, name='Bt') # Number of neighbors who have the
nx.set_node_attributes(G_0, {}, name='h')
nx.set_node_attributes(G_0, False, name='bought')

df = pd.read_csv('spotify.csv')
df['tup'] = list(zip(df['artistID'], df['#plays']))
spotify_dict = {k: dict(v) for k, v in df.groupby('userID')['tup'].apply(list).to_dict().items()}
def update_nodes_attributes(G_t):
    Bt_dict = {node: sum(
        [G_t.nodes[nei]['bought'] for nei in list(nx.neighbors(G_t, node))])
        for node in list(G_t.nodes)}
    nx.set_node_attributes(G_t, Bt_dict, name='Bt')

update_nodes_attributes(G_0)

for node in list(G_0.nodes):
    G_0.nodes[node]['Nt'] = len(list(G_0.neighbors(node)))
    G_0.nodes[node]['h'] = {
        artist: spotify_dict[int(node)][artist] if artist in spotify_dict[int(node)]
        .keys() else 0 for artist in artists}

```

```

In [ ]: def edge_creation_probs(not_created_and_common, created_and_common):
    not_created_df = pd.DataFrame(not_created_and_common, columns=['edge', 'common nei
num'])
    created_df = pd.DataFrame(created_and_common, columns=['edge', 'common nei num'])

    not_created_count = not_created_df.groupby(['common nei num'])['common nei num'].co
unt().to_frame()
    created_count = created_df.groupby(['common nei num'])['common nei num'].count().to
_frame()

    not_created_count = not_created_count.rename({'common nei num': 'not_created_cnt'},
axis='columns')
    created_count = created_count.rename({'common nei num': 'created_cnt'}, axis='colum
ns')
    joined_nei_cnt = not_created_count.join(created_count)
    joined_nei_cnt['created_cnt'] = joined_nei_cnt['created_cnt'].fillna(0)
    joined_nei_cnt['edge_prob'] = joined_nei_cnt['created_cnt'] / (joined_nei_cnt['crea
ted_cnt'] + joined_nei_cnt['not_created_cnt'])
    joined_nei_cnt = joined_nei_cnt.drop(['created_cnt', 'not_created_cnt'], axis=1)
    output = joined_nei_cnt.to_dict()
    return output['edge_prob']

```

```
In [ ]: def find_nearest(array, value):
        array = np.asarray(array)
        idx = (np.abs(array - value)).argmin()
        return array[idx]

def create_edges(G, probs_dict):
    node_with_new_neighbors = []
    can_be_created = list(nx.difference(nx.complete_graph(G), G).edges) # Find all edges that had not been created yet
    not_created = can_be_created.copy()
    created = []

    for edge in can_be_created:
        common_nei_num = len(set(nx.neighbors(G, edge[0])).intersection(set(nx.neighbors(G, edge[1])))) # Number of common neighbors between the 2 edge nodes
        common_nei_closest = find_nearest(list(probs_dict.keys()), common_nei_num) # For every number of edges that is not on the probability dictionary, assign the probability of the nearest number of neighbors value
        indc = np.random.rand() # Simulate the probability
        if indc < probs_dict[common_nei_closest]:
            node_with_new_neighbors.append(edge[0]) # Append both nodes to the list of nodes with new neighbors
            node_with_new_neighbors.append(edge[1])
            G.add_edge(edge[0], edge[1]) # add the edge to the graph
            created.append(edge)
            not_created.remove(edge)

    not_created_and_common = [(edge, len(set(nx.neighbors(G, edge[0])).intersection(set(nx.neighbors(G, edge[1]))))) for edge in not_created] # [(edge, number of common neighbors between the edge nodes), ... for every edge that was not created]
    created_and_common = [(edge, len(set(nx.neighbors(G, edge[0])).intersection(set(nx.neighbors(G, edge[1]))))) for edge in created] # [(edge, number of common neighbors between the edge nodes), ... for every edge that was created]
    return node_with_new_neighbors, edge_creation_probs(not_created_and_common, created_and_common)
```

Conclusion

The improved triadic closure and the logistic regression model produced similar accuracy on the given graphs with a slight advantage to the improved triadic closure. Therefore, we chose to use the improved triadic closure method which also was much faster.

Influencers selection model

We will use the greedy hill climbing algorithm as follows:

- Define the final influencers list
- for influencer_num in 1:5:

A. for person in graph:

1. infect the person
2. for every simulation:

2.1. for t in 1:6:

- Update Bt and Nt for all nodes
- Start infection process for the current time according to the probability mentioned in the exercise
- Create edges according to the edge creation model

B. Choose the person with that produces the biggest number of infeted nodes and append him to the influencers list

```
In [ ]: def initialize(G_0, G_minus_1):
    not_created = list(nx.difference(nx.complete_graph(G_0.nodes), G_0.edges) # List of edges that had not been created between times -1 and 0
    created = list(nx.difference(G_0, G_minus_1).edges) # List of new edges between times -1 and 0

    not_created_and_common = [(edge, len(set(nx.neighbors(G_minus_1, edge[0])).intersection(set(nx.neighbors(G_minus_1, edge[1]))))) for edge in not_created]
    created_and_common = [(edge, len(set(nx.neighbors(G_minus_1, edge[0])).intersection(set(nx.neighbors(G_minus_1, edge[1]))))) for edge in created]
    return edge_creation_probs(not_created_and_common, created_and_common)
```

```
In [ ]: def infect(G, artist):
    infected_nodes = []
    for person in list(G.nodes()): # Run over all nodes and try to infect them
        if G.nodes[person]['bought']: continue # Each person can buy only once
        prob = float(G.nodes[person]['Bt']) / float(G.nodes[person]['Nt']) # The default probability is Bt/Nt
        if G.nodes[person]['h'][artist] > 0:
            prob = prob * float(G.nodes[person]['h'][artist]) / 1000 # If the person listened to the artist's songs the probability should be Bt*h/(Nt*1000)
            rnd = np.random.rand() # Simulate probability
            if rnd <= prob:
                G.nodes[person]['bought'] = True # infect the person
                infected_nodes.append(person) # add the person to the newly infected list
    return infected_nodes
```

Simplifying Assumption

After multiple attempts of running the code we noticed that an insignificant number of edges is created in each iteration of every simulation in the graph. Furthermore, the edge creation process was way too long to iterate over all people 5 times for every artist. So we decided to ignore the edge creation process and apply only the infection process which highly improved the running time of the script.

Code without edge creation (That we ran in practice)


```

In [ ]: nodes_with_new_neighbors_init = list(sum(list(nx.difference(G_0, G_minus_1).edges(
    ()))

artists = [70, 150, 989, 16326]
def find_my_influencers_without_edge_creation(artists):
    output = {artist: [] for artist in artists}
    for artist in artists: # Choose influencers for every artist
        influencers = []
        num_simulations = 10
        for inf_num in range(5): # Find 5 best influencers
            print(f"artist: {artist}, influ: {inf_num}")
            best_current_influencer = 0
            max_infection = 0
            i = 0
            for person in list(G_0.nodes()): # Out of all people find the current best in
fluencer combined with the influencers that were already chosen
                if i % 100 == 0:
                    print(i)
                    i += 1
                if person in influencers: continue # If we encounter a person that was al
ready chosen, skip him
                G_t = G_0.copy() # Create a new copy of the graph in time 0
                G_t.nodes[person]['bought'] = True # Infect the current person checked

                for nei in list(G_t.neighbors(person)): # Infecting all neighbors of the
current person
                    G_t.nodes[nei]['Bt'] += 1

                all_sim_infection_sum = 0 # Sum the number of infected people by the chec
ked person in all simulations

                nodes_with_new_neighbors = nodes_with_new_neighbors_init # All nodes with
new neighbors between times -1 and 0
                for sim in range(num_simulations): # The proccess is stochastic, therefor
e, we run multiple simulations to get closer to the expectation
                    for t in range(6): # Simulate the infection proccess combined with the
edge creation proccess

                        for node in infect(G_t, artist): # Update Bt of all nodes and infec
t
                            G_t.nodes[node]['Bt'] = sum([G_t.nodes[nei]['bought'] for nei in
list(G_t.neighbors(node))])

                            all_sim_infection_sum += sum([G_t.nodes[person]['bought'] for person in
list(G_t.nodes())])

                            if max_infection < all_sim_infection_sum / num_simulations: # If the cur
rent person achieved better average infection than the current best, make him the cur
rent best influencer
                                best_current_influencer = person
                                max_infection = all_sim_infection_sum / num_simulations
                                print(best_current_influencer)
                                influencers.append(best_current_influencer) # Add the best
                                G_0.nodes[best_current_influencer]['bought'] = True
                            for inf in influencers: # return the graph at time 0 to the initial state (in ter
m of infected nodes)
                                G_0.nodes[best_current_influencer]['bought'] = False
                            output[artist] = influencers
            return output

```

```

In [ ]: nodes_with_new_neighbors_init = list(sum(list(nx.difference(G_0, G_minus_1).edges(
    ()))

artists = [150, 989]
def find_my_influencers(artists):
    output = {artist: [] for artist in artists}
    for artist in artists: # Choose influencers for every artist
        influencers = []
        num_simulations = 10
        probs_0 = initialize(G_0, G_minus_1) # Initialize the probabilities for edge crea
tion according to the graph in time 0
        for inf_num in range(5): # Find 5 best influencers
            print(f"artist: {artist}, influ: {inf_num}")
            best_current_influencer = 0
            max_infection = 0
            person_list = list(G_0.nodes())
            random.shuffle(person_list)
            i = 0
            for person in person_list: # Out of all people find the current best influenc
er combined with the influencers that were already chosen
                if i % 100 == 0:
                    print(i)
                    i += 1
                if person in influencers: continue # If we encounter a person that was al
ready chosen, skip him
                G_t = G_0.copy() # Create a new copy of the graph in time 0
                G_t.nodes[person]['bought'] = True # Infect the current person checked

                for nei in list(G_t.neighbors(person)): # Infecting all neighbors of the
current person
                    G_t.nodes[nei]['Bt'] += 1

                all_sim_infection_sum = 0 # Sum the number of infected people by the chec
ked person in all simulations

                nodes_with_new_neighbors = nodes_with_new_neighbors_init # All nodes with
new neighbors between times -1 and 0
                for sim in range(num_simulations): # The proccess is stochastic, therefor
e, we run multiple simulations to get closer to the expectation
                    probs_t = probs_0.copy()
                    for t in range(6): # Simulate the infection proccess combined with the
edge creation proccess
                        for node in nodes_with_new_neighbors: # Update Nt of all relevant
nodes
                            G_t.nodes[node]['Nt'] = G_t.nodes[node]['Nt'] + 1

                        for node in infect(G_t, artist): # Update Bt of all nodes and infec
t
                            G_t.nodes[node]['Bt'] = sum([G_t.nodes[nei]['bought'] for nei in
list(G_t.neighbors(node))])

                            nodes_with_new_neighbors, probs_t = create_edges(G_t, probs_t)
                            all_sim_infection_sum += sum([G_t.nodes[person]['bought'] for person in
list(G_t.nodes())])

                    if max_infection < all_sim_infection_sum / num_simulations: # If the cur
rent person achieved better average infection than the current best, make him the cur
rent best influencer
                        best_current_influencer = person
                        max_infection = all_sim_infection_sum / num_simulations
                        print(best_current_influencer)
                        influencers.append(best_current_influencer) # Add the best
                        G_0.nodes[best_current_influencer]['bought'] = True
                    for inf in influencers: # return the graph at time 0 to the initial state (in ter
m of infected nodes)

```

```
    G_0.nodes[best_current_influencer]['bought'] = False
    output[artist] = influencers
    return output
```

In []:

```
output = find_my_influencers(artists)
print(output)

with open('313358343_212724462.csv', 'w') as f:
    f.write("artist Id,influencer 1,influencer 2,influencer 3,influencer 4,influencer 5\n")
    for key in output.keys():
        print(key, output[key])
        f.write("%s,%s,%s,%s,%s,%s\n"%(key,output[key][0],output[key][1],output[key][2],output[key][3],output[key][4]))
```

