

RATE IT

ISB1 Digital Service Innovations

Final presentation 24.6.2022

Team Screaming Jets

Halén, Leevi
Khanal, Shradha
Niemi, Tytti
Peterson, Colin
Rueda, Mateo



IN THIS PRESENTATION

Meet the team
Introduction to Rate it
Rate, learn, grow
Personas
Let's rate it!
Keys to success
Costs & revenues
Risk management
The future
Service Blueprint
References



Aalto University



RATE IT

Team Screaming Jets

|Rate it

Picture: Unsplash.com



MEET THE TEAM



Colin Peterson
CEO



Shradha Khanal
Operations manager



Mateo Rueda
Head of IT



Leevi Halén
Data Analyst



Tytti Niemi
Designer



RATE IT

INTRODUCTION

Rate It offers students the opportunity to rate **the courses, professors, and facilities** they interact with daily. These ratings can be viewed and commented by other users, which increases **the transparency** and **feeling of togetherness**.



Aalto University

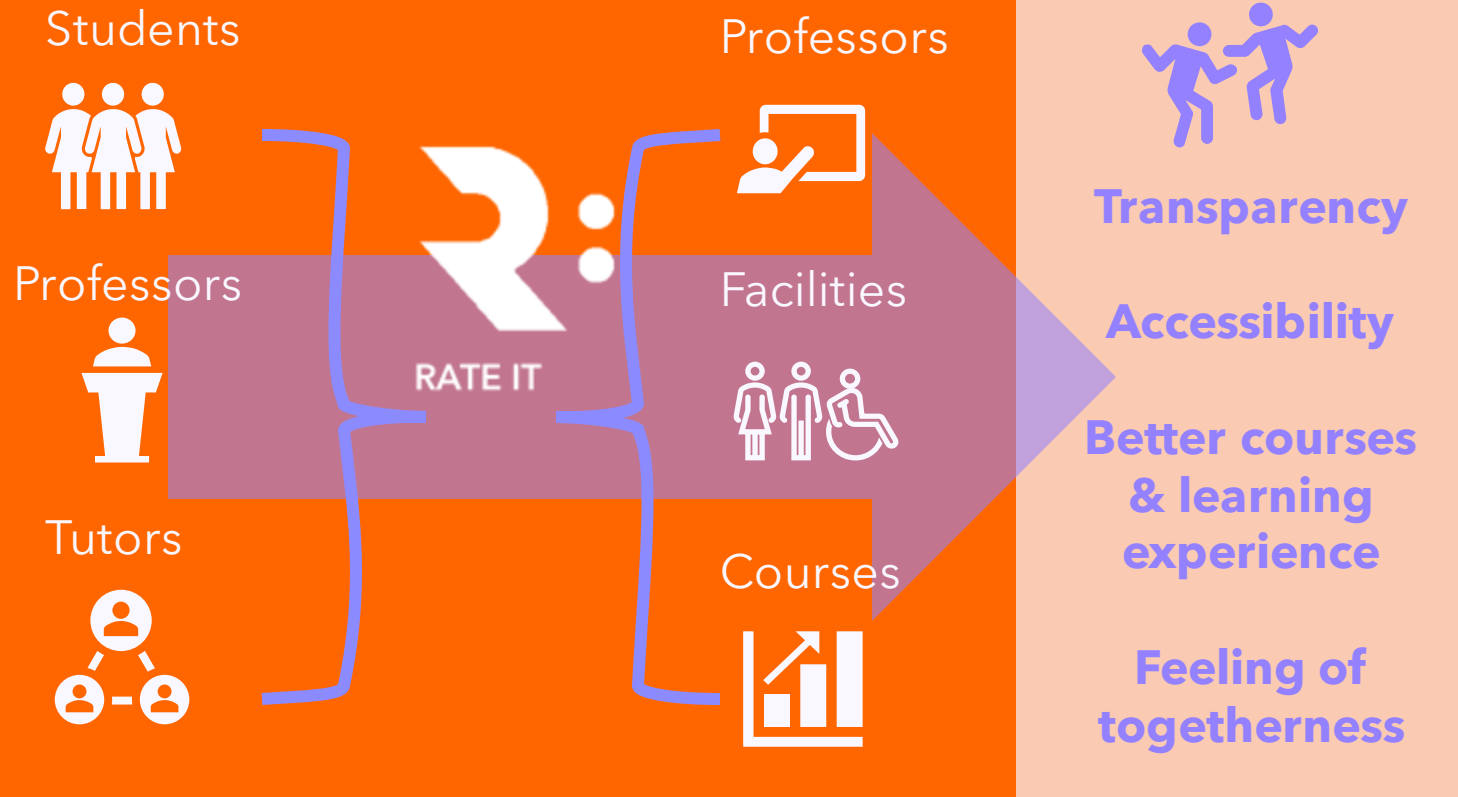
Team Screaming Jets

|Rate it

Picture: Pixabay.com



RATE, LEARN, GROW

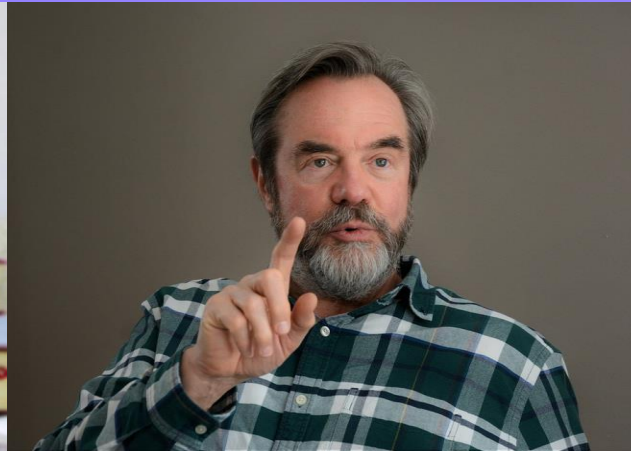


PERSONAS



Lisa Wood, 22, student

Lisa is trying to select courses for her elective studies. She is a business student in marketing, but would like to pursue a career in service design. With Rate it Lisa can browse and find the best courses to add to her degree in order to fulfill her dreams



Pentti Pennanen, 51, professor

Pentti is a professor and responsible for basic mathematics for all engineering students. It seems that the grades of this course are lower than they used to be, and Pentti wants to get to the root cause of this trend. With Rate it Pentti finds valuable feedback and development ideas in addition to increased official feedback, that helps him to understand the student needs better.



Jayant Arumugam, 29, tutor

Jayant is finishing his studies in design, but would like to have additional income as he still has his exchange ahead. He masters the 3D-modeling with various softwares, so with Rate it he can reach students in need for tutoring and provide his knowledge to help others.



Elina is studying her first year of computational sciences in Aalto. Most of her lectures are in the Computer Sciences building, second floor. She felt anxious at first, as she found it difficult to access the class rooms with her wheelchair. With Rate it she started to share and discover the best routes to the rooms, and due to the comments on Rate it one classroom was changed to more accessible one.

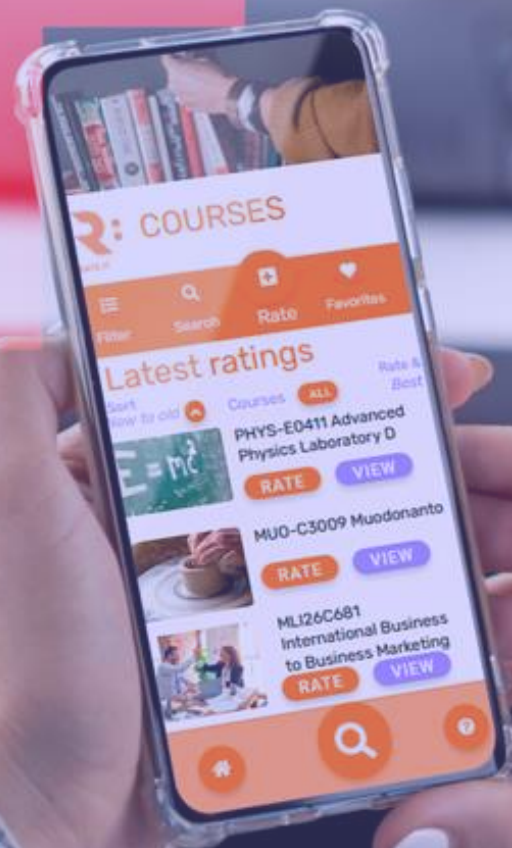
LET'S RATE IT!



RATE IT

CLICK TO VISIT!

<https://tinyurl.com/rateiit>



KEYS TO SUCCESS

Network



- Partnering with universities and related apps e.g. Aalto Spaces
- Analytics-as-a-service: e.g. show university how departments are doing

Co-creation



- Data-aggregation-as-a-service: customer provided data
- Tokens to encourage engagement
- Users enabled to keep the community clean and improve it: reporting, feedback

Agile culture



- Culture of continuous improvement
- Proactive customer service
- Fast implementation of ideas
- Data generation & analytics

COSTS

Cloud-based
Servers

Marketing

Maintenance

Development

Domain



Commissions

Licenses

Plans range between 5-10\$ per license/year

Advertisement

Incorporate video ads

REVENUES



Aalto University

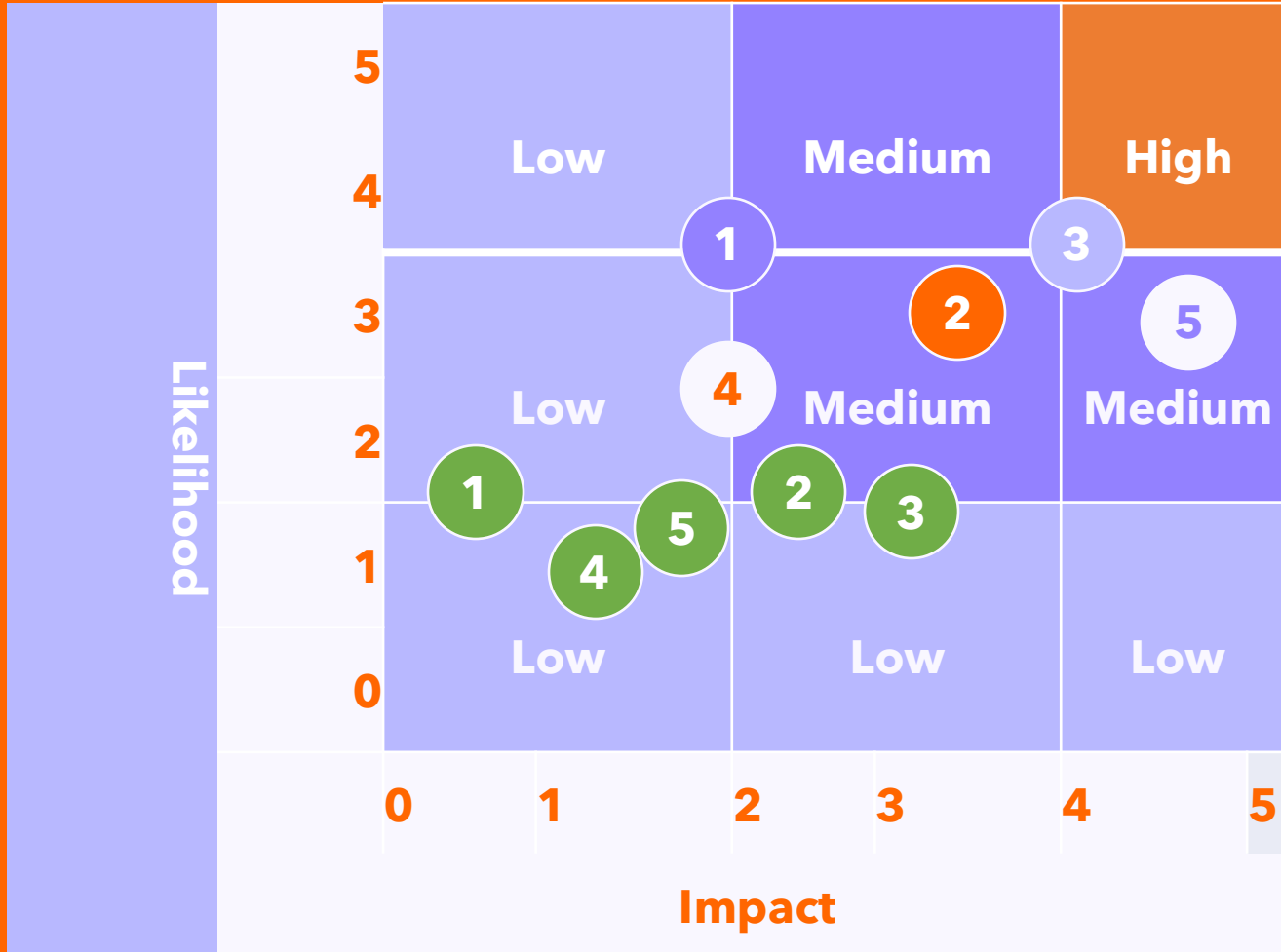


RATE IT

Team Screaming Jets

|Rate it

RISK MANAGEMENT



Risk		Mitigation	
False ratings	1	Moderators, reporting	1
Lack of interest	2	Tokens	2
Technical difficulties	3	Competent staff	3
Unsavory language	4	Moderators, reporting	4
Mismatch of expectations	5	Clear communication	5

R: THE FUTURE

RATE IT

Launch Pilot at Aalto University

On-campus marketing

Booths, posters, geolocally
targeted social media adds,
fairs, exhibitions

Future features:

Share key learnings of a course
Share your best learning methods
Organize study groups
Facilitate hackathons and ideation
challenges

Analyzing user behavior & encouraging co-creation

- Tokens to support volunteer
ideation and feedback
- Agile team to cut lead times on
responses to development ideas

Change fast

Continuous improvement on
platform
Scale to other campuses

Licensing - 5€/user/year
View-only users ad-based
Tutorship commission 20%



Aalto University

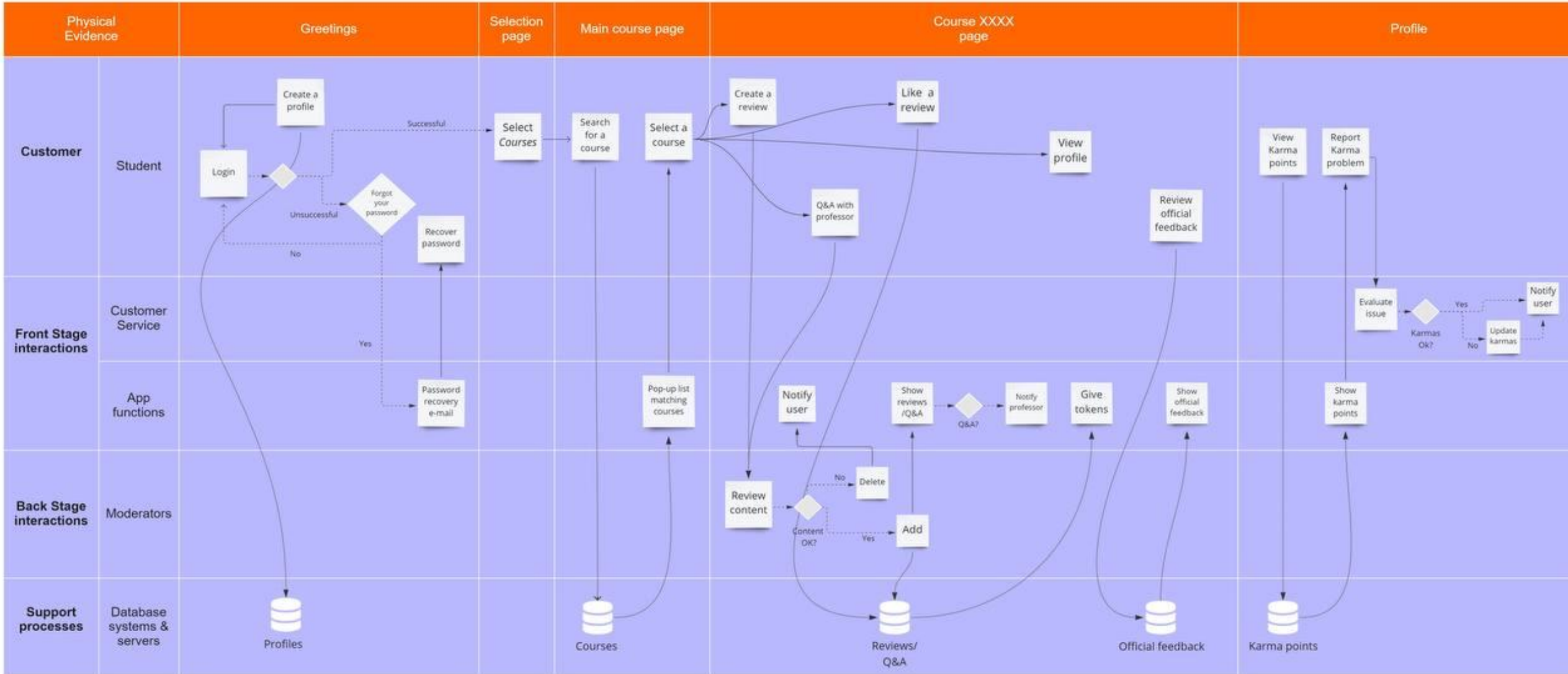
Team Screaming Jets

|Rate it

Picture: Pixabay.com

R: SERVICE BLUEPRINT

RATE IT



REFERENCES

Pixabay (2022). Pictures 3-10. Available online: <http://www.pixabay.com> [cited 21.6.2022]

Unsplash (2022). Pictures 1 & 2. Available online: <http://www.unsplash.com> [cited 21.6.2022]



Picture: Pixabay.com