# Mateo Krössler

Proactive and motivated by challenges that can allow me to grow through learning.

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#### **EXPERIENCE**

# **Kavak** — Customer Success Intern/Supply Analytics Intern

IANUARY 2021 - PRESENT

- Management of improvements for key app used in operation and performance monitoring.
- Functional analysis for Salesforce implementation.
- Optimization and automation of manual processes.
- Created reports and dashboards for c-levels and operational users.
- Recommendation and implementation of a project management tool and 2 technical tools.

## **Club Trama ITBA** — Consulting Club & Podcast Coordinator

AUGUST 2020 - PRESENT

- Organization and participation in 12 podcast episodes, where multiple leaders, entrepreneurs and CEOs were interviewed.
- Organization of 11 events for students with 7 different consulting firms.
- Organization of a business case practice group (> 70 members).

## **Freelance Web Development**

JANUARY 2019 - MARCH 2021

• Development of multiple big projects: A virtual exhibition platform (>6000 international users), a job board (> 1200 international users) and a platform for the sale of online courses, among others.

# **Global Building Supply Chain** — Junior Assistant

MARCH 2017 - JULY 2017

- Preparation of sales presentations for prospects.
- Communication with international clients and suppliers (China, India & Latin America).
- Recommendation and implementation of cloud software and automated spreadsheets.

#### **EDUCATION**

## **Eindhoven University of Technology** — Exchange Program

JANUARY 2020 - JULY 2020

• Courses in data science, innovation management, infomics, development, and HTI.

# **Instituto Tecnológico Buenos Aires (ITBA)** — Bachelor's in Business Administration and IT

MARCH 2017 - DECEMBER 2021

- Academic Average: 8.21
- Career Progress: 92%

# Florida Day School — Bilingual Bachelor in Natural Sciences

2001 - 2016

#### **APTITUDES**

Web Development (HTML5, CSS3, JS, PHP, jQuery, Sass, Node)

Intermediate Python

Tableau, Google Data Studio, SQL

Google Apps Script, Google AppSheet

Office (Microsoft Access, Microsoft Excel, Microsoft PowerPoint, Microsoft Word)

Adobe Photoshop, Adobe Lightroom, Adobe Illustrator, Figma

#### **LANGUAGES**

Native Spanish

Advanced English (111/120 TOEFL & B2 Certificate FCE)

#### **CERTIFICATIONS**

IBM - Enterprise Design Thinking Practitioner

Innovative Dutch - Innovation Management Game

Cambridge International Examinations - International Certificate of Education with Merit