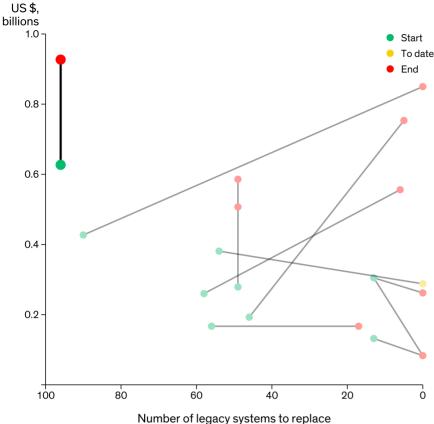
## Overcomplexifying, Underdelivering

Trying to replace multiple systems with one can lead to none

As hard as it is to build IT systems in the first place, it's arguably even more difficult to maintain them properly over time. In many government agencies, decades of neglect have resulted in a tangled mess of poorly understood and poorly implemented systems that limit operational effectiveness and efficiency. In the past decade, we've seen numerous attempts to combine the functionality of such legacy systems into a single modern replacement system.

That's easier said than done. In nearly every case, such an effort turns out to be more difficult than originally thought. It's not surprising, because each additional legacy system that needs replacing comes with its own unique challenges and hidden traps. We were curious to see if there's a limit to the number of systems that can be practically combined.

Below, we've plotted the starting expectations and end results of several modernization efforts from the past few years. Nearly all exceeded their initial budget estimates, and many delivered a tiny fraction of their expected functionality (or failed to provide any functionality at all). Longer lines generally indicate greater relative failure.



## U.S. Navy's ERP Project

(http://www.acq.osd.mil/parca/docs/2012-rand-rca-vol-2.pdf)

To date Delivered 100% functionality

for 148% the original cost

## About

The U.S. Navy's Enterprise Resource Planning project was able to achieve its goal of replacing 96 legacy IT systems with one, but at a development cost of US \$300 million above its original \$627 million estimate and three years later than scheduled. And that final cost does not include another \$1 billion the Navy spent on four previous modernization programs a decade ago. In addition, the Department of Defense Inspector General has strongly criticized the effort for leaving out critical functionality to record and manage hundreds of billions of dollars of military equipment assets.

Read More (http://www.acq.osd.mil/parca/docs/2012-rand-rca-vol-2.pdf)

While it is hard to draw definitive lessons from a handful of programs, it is nearly certain that IT modernization efforts will overrun their cost estimates by significant amounts. The chart also demonstrates the challenges of holding these projects accountable when they do: cost overruns, delays, and reduced functionality are so common that even self-proclaimed success-stories have them.

One solution is to try to make more realistic initial estimates. More data is required (and if you know of a project we're missing, please leave a comment), but trying to combine more than 50 nontrivial legacy government IT systems for less than \$400 million to \$500 million seems nearly impossible. So we should be skeptical when we see overoptimistic—or outright fraudulent—project estimates that claim to do just that. In fact, we should actually expect future modernization efforts to be even more difficult, as the technical debt of legacy systems and data continues to grow faster than our ability to fix it.

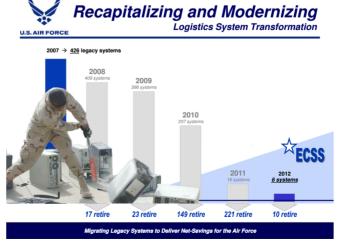
 $But to \ make an accurate estimate \ and \ to \ be \ held \ accountable \ for \ it, \ you \ first \ must \ have \ a \ clear \ understanding \ of \ what \ you're \ trying \ to \ accomplish.$ 

## How many systems are we replacing anyway?

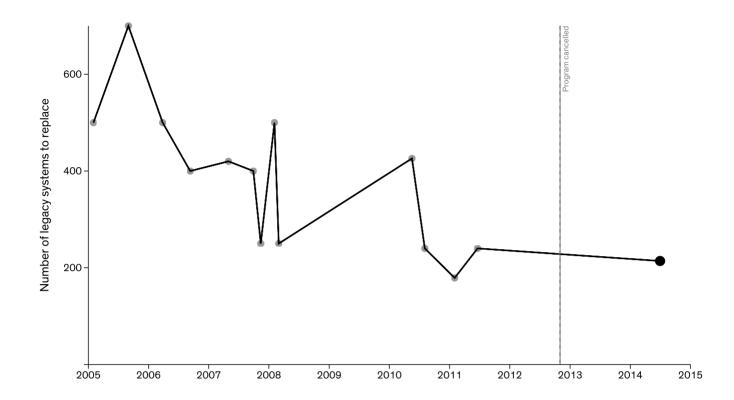
One of the most fascinating and demoralizing examples of a failed IT

modernization project is the U.S. Air Force Expeditionary Combat Support System (ECSS). A U.S. Air Force acquisition audit team that investigated the \$1 billion fiasco noted that one of the root causes was the fact that "the number of systems [the] Expeditionary Combat Support System was to replace is unknown." Such a finding is not surprising, although it is appalling from a project planning, management, and funding perspective. As we noted in a blog post about the 2014 Senate's ECSS audit report (http://spectrum.ieee.org/riskfactor/computing/it/bipartisan-senatecondemns-us-air-force-ecss-program-managements-incompetence), "The Air Force has, on different occasions, used wildly different estimates on the number of existing legacy programs, ranging from '175 legacy systems' to 'hundreds of legacy systems' to 'over 900 legacy systems." Strangely, an article written in 2014 by the USAF general in charge of ECSS at its termination used a figure of some 214 legacy systems, a number never used before. You can follow the varying estimates of the number of systems ECSS was supposedly meant to replace in the chart below.





**Overly Optimistic:** A slide from a May 2010 USAF presentation showed how ECSS would supposedly replace legacy systems year by year.



s article) (http://issuu.com/teamloa/docs/summer\_2014\_edition)

Which, if any, of these estimates are accurate? None of the numerous audit reports actually try to provide a list of systems, so we'll probably never know. In this case, the shifting measure of complexity was practically screaming out that the problem itself was poorly understood, and success was never likely.