# Matheus Francisco L. da Silva

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## SUMMARY

Junior Software Developer focused on Full Stack development. I possess a solid technical background and practical experience in building complete applications, both within the JavaScript ecosystem (React, Node.js) and Java (Swing and JDBC).

My 8 years of prior experience in sales provided me with excellent communication and problem-solving skills, allowing me to effectively bridge the gap between business needs and technical solutions.

## TECHNICAL SKILLS

**Languages:** Java (17+), JavaScript (ES6+), SQL, HTML5, CSS3
**Front-end:** React.js
**Back-end:** Spring Boot, JPA/Hibernate, Node.js (Express), RESTful APIs, Java
**Databases:** PostgreSQL, MySQL, MongoDB, Firebase, JDBC
**Desktop GUI:** Java Swing
**Tools & Methodologies:** Git, Maven, Scrum/Kanban, Figma, Unit Testing, AWS (Fundamentals)

## FEATURED PROJECTS

### Industrial Maintenance System *Java Full Stack*

- Complete desktop application for maintenance management. It features a Graphical User Interface (GUI) and communicates with a backend via a REST API.

- **Technical Highlights:** MVC Architecture, development and testing of CRUD endpoints (GET, POST, PUT, DELETE), and an interactive GUI built with Java Swing.

- **Repository: github.com/MatheusFranciscoLS/JavaProjects/.../projeto_manutencao**

### Solidarity Economy (Capstone Project) *React & Node.js*

Web platform designed to connect small entrepreneurs with consumers, fostering visibility and regional economic growth.

- **Technical Highlights:** User authentication, image upload functionality, and external API integration for business ID (CNPJ) validation.

- **Repository: github.com/MatheusFranciscoLS/ProjetoFinal**

## EDUCATION

**Bachelor of Computer Science** | Universidade Anhembi Morumbi                    *2024 – Present*
**Technician in Systems Development** | SENAI SP                                   *2022 – 2024*

## SELECTED COURSES & CERTIFICATES

Harvard CS50 (Fundação Estudar, 70h) | Java Programming (SENAI, 120h) | Database Programming (SENAI, 120h) | AWS Cloud Practitioner (SENAI, 40h) | AI-900: AI on Azure (Microsoft).

## PREVIOUS PROFESSIONAL EXPERIENCE

**Sales Representative** | Vardão Máquinas                                         *Sep 2020 – Present*

- Led the optimization of internal processes by creating and automating order and budget spreadsheets (Excel/Google Sheets).

- Took a strategic role in expanding the client base, achieving R$200,000 in machinery sales in 30 days.

- Acquired 6 new large-scale clients (construction companies) in one month through prospecting and negotiation.

**Sales Representative** | Yamashita Tratores                                      *Nov 2017 – Sep 2020*

- Played a key role in revenue growth and customer retention, earning a quick promotion to the sales department.

- Achieved R$100,000 in machinery sales in 30 days within the first few months as a salesperson.

- Optimized stock control and replenishment through direct negotiation with suppliers.