



What represents Secondary Market?



- What represents Secondary Market?
- Overview of Secondary Market



- What represents Secondary Market?
- Overview of Secondary Market
- Conclusions



- What represents Secondary Market?
- Overview of Secondary Market
- Conclusions
- Suggestions



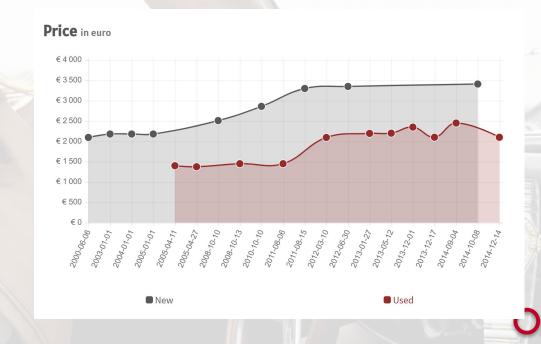






#### For Clients

Investment



#### For Clients

Investment



#### For Clients

- Investment
- Sustainability

CINDY CRAWFORD.





#### For Clients

- Investment
- Sustainability









- Indicator of desirability

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CHOICES.



# What represents Secondary Market? For Our Business

- Indicator of desirability



#### For Our Business

- Indicator of desirability
- Lack of control

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#### For Our Business

- Indicator of desirability
- Lack of control





#### For Our Business

- Indicator of desirability
- Lack of control
- Adjust Stocks & Prices

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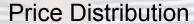
CHOICES

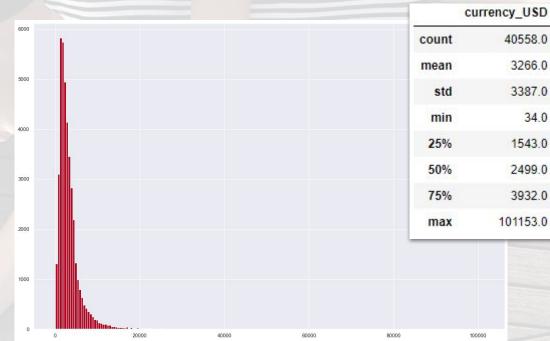


#### For Our Business

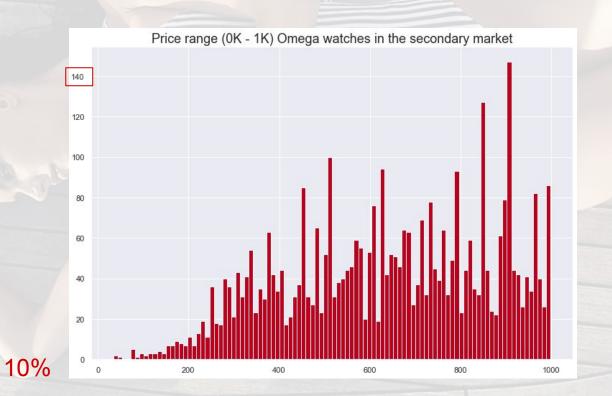
- Indicator of desirability
- Lack of control
- Adjust Stocks & Prices



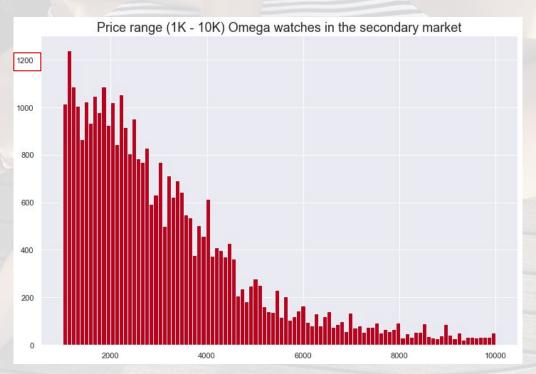




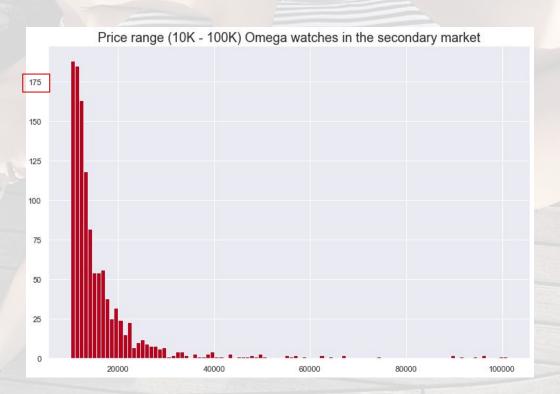






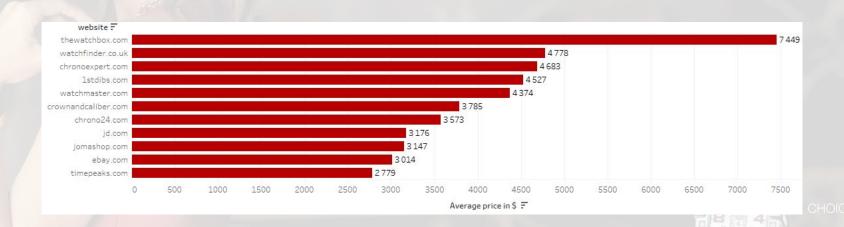






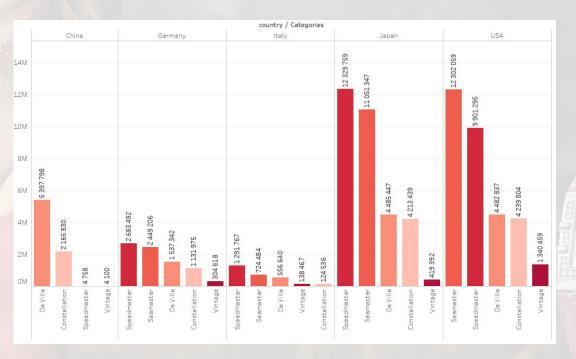


Top 10 Marketplace by Average Price





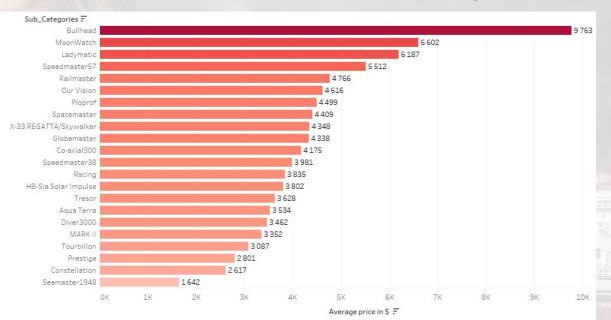
#### Top 5 Reseller Countries







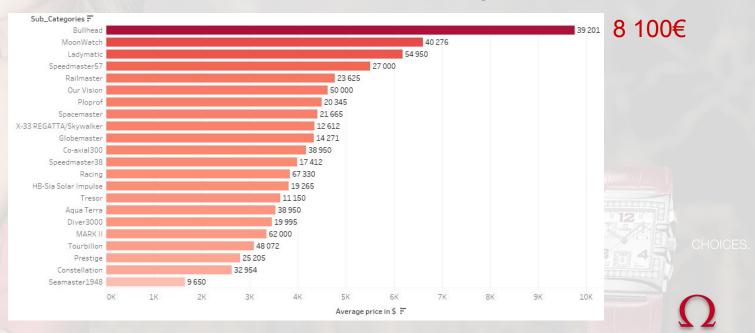
#### Most Expensive Watches on Average



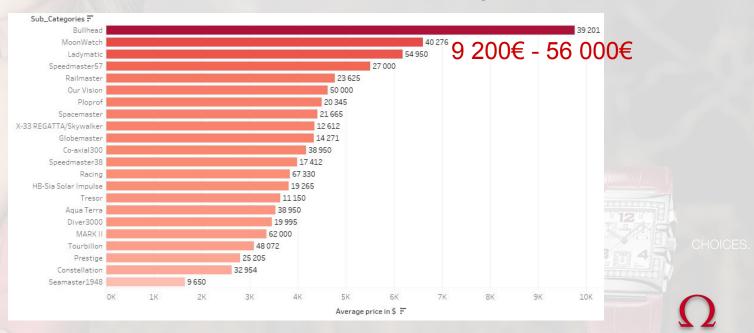
CHOICES



#### Most Expensive Watches on Average



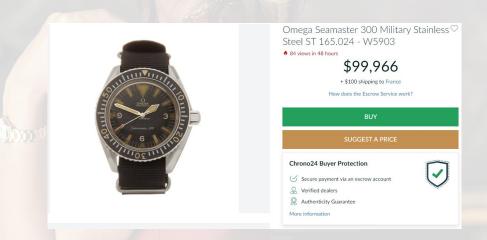
Most Expensive Watches on Average

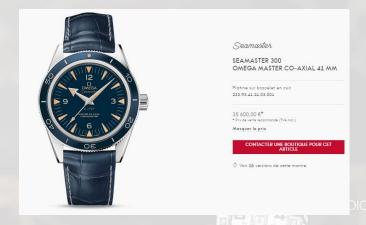


Most Expensive Watches on Average

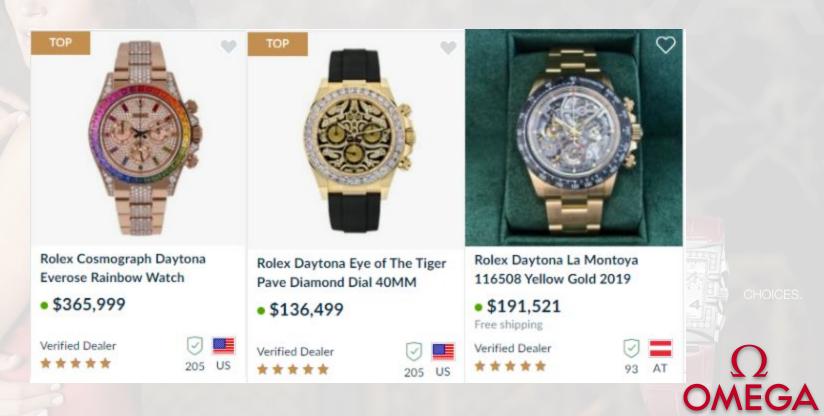


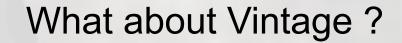
The most expensive watch of the DataBase





# What Happens for Rolex?

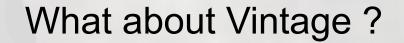




Lower Price (< 800 \$)

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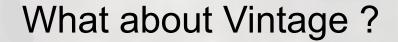




- Lower Price (< 800 \$)
- Broken Watches

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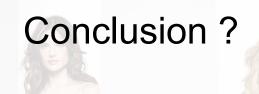
- Lower Price (< 800 \$)</li>
- Broken Watches
- No Capital Gain

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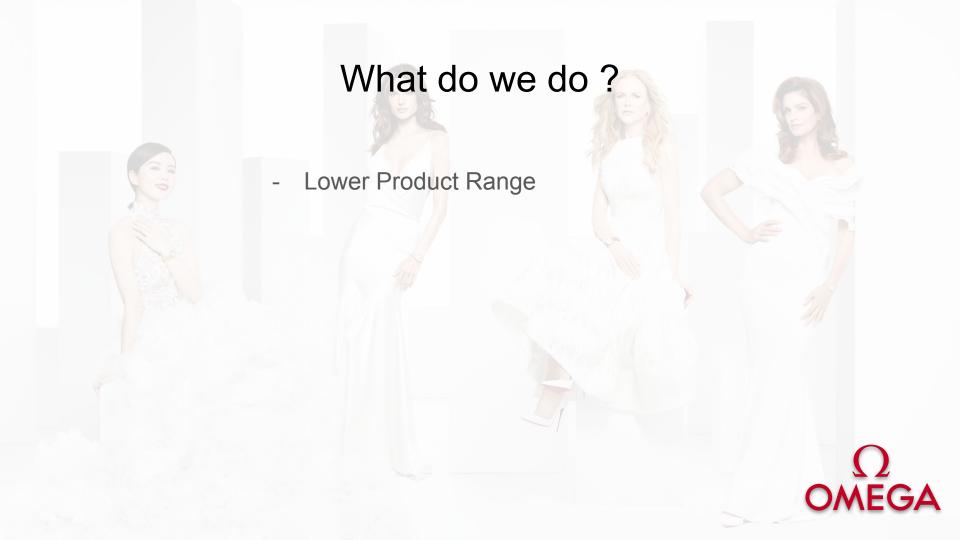
- Vintage
- Main Part
- Lower Part (< 1k \$)





- Vintage
- Main Part
- Lower Part (< 1k \$)
- Higher Part (>10k \$)





- Lower Product Range
- Limited Options



- Lower Product Range
- Limited Options
- Less Limited Editions



- Lower Product Range
- Limited Options
- Less Limited Editions
- Communication



- Lower Product Range
- Limited Options
- Less Limited Editions
- Communication
- Control it!







Communiquer sur des classiques avec moins de modèles différents mais plus d'options avec quelques options en éditions limités

Faire des Editions limités plus rares (nouveaux modèles)