# **Data Science Assignment**

#### 1. Classification model:

#### a. Loan Status Prediction:

- i. This is a Property Loan Status Prediction dataset, we have the data of applicants who had previously applied for the loan based on the property and applicant-based metrics.
- ii. The bank will decide whether to give a loan to the applicant based on some factors such as Applicant Income, Loan Amount, previous Credit History, Coapplicant Income, etc.
- iii. The objective is to build a Machine Learning Model to predict the loan to be approved or to be rejected for an applicant.
- iv. You are free to use any classification model such Logistic Regression, Decision Tree, RF or XGBoost.
- v. Write the performance and key insights on the data in a word doc.

## 2. Regression model:

### a. Sales Forecasting:

- i. You are provided with historical sales data for 45 retail stores located in different regions. Each store contains a number of departments, and you are tasked with predicting the department-wide sales for each store.
- ii. In addition, the retail company runs several promotional markdown events throughout the year. These markdowns precede prominent holidays, the four largest of which are the Super Bowl, Labour Day, Thanksgiving, and Christmas.

#### iii. Data:

- 1. stores.csv: This file contains anonymized information about the 45 stores, indicating the type and size of the store.
- 2. features.csv: Comprise of information on Markdown and macroeconomic factors.
- 3. train.csv: This is the historical training data.
- iv. Write the performance and key insights on the data in a word doc.

### 3. Clustering:

- a. Credit Card Data: Marketing Strategy
  - i. This case requires to develop a customer segmentation to define marketing strategy.
  - ii. Sample Dataset summarizes the usage behaviour of about 9000 active credit card holders during the last 6 months. The file is at a customer level with 18 behavioural variables.

## iii. Following is the Data Dictionary for Credit Card dataset:

**CUST\_ID**: Identification of Credit Card holder (Categorical)

**BALANCE**: Balance amount left in their account to make purchases

BALANCE\_FREQUENCY: How frequently the Balance is updated, score between o and 1

(1 = frequently updated, o = not frequently updated)

**PURCHASES**: Amount of purchases made from account

**ONEOFF\_PURCHASES:** Maximum purchase amount done in one-go

**INSTALLMENTS\_PURCHASES**: Amount of purchase done in installment

**CASH\_ADVANCE:** Cash in advance given by the user

**PURCHASES\_FREQUENCY**: How frequently the Purchases are being made, score

between o and 1 (1 = frequently purchased, o = not frequently purchased)

**ONEOFFPURCHASESFREQUENCY:** How frequently Purchases are happening in one-go

(1 = frequently purchased, o = not frequently purchased)

**PURCHASESINSTALLMENTSFREQUENCY:** How frequently purchases in installments

are being done (1 =frequently done, o =not frequently done)

**CASHADVANCEFREQUENCY**: How frequently the cash in advance being paid

CASHADVANCETRX: Number of Transactions made with "Cash in Advanced"

**PURCHASES\_TRX**: Number of purchase transactions made

**CREDIT\_LIMIT**: Limit of Credit Card for user

**PAYMENTS**: Amount of Payment done by user

MINIMUM\_PAYMENTS: Minimum amount of payments made by user

PRCFULLPAYMENT: Percent of full payment paid by user

**TENURE**: Tenure of credit card service for user