



MATIAS WEISZ

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 Mendoza, Argentina

TECHNICAL SKILLS

- **CRM & Automation Platforms:**
 - **Microsoft Dynamics 365** (Customer Engagement)
 - **Power Platform:** Power Apps, Power Automate
 - **Azure Data Factory**
- **Programming & Customization:**
 - JavaScript (UI enhancements & front-end logic)
 - C# (plugins for Dynamics 365)
 - MySQL
 - HTML5, CSS
- **Tools & Technologies:**
 - SharePoint
 - Visual Studio
 - Postman
 - XRMTToolBox

SOFT SKILLS

- Analytical Problem-Solving
- Team collaboration
- Adaptability
- Empathy & Communication

LANGUAGES

- Spanish: Native
- English: C1 Proficiency

PROFESSIONAL SUMMARY

Microsoft technology specialist with 2+ years of experience designing and delivering custom CRM and automation solutions using Dynamics 365, Power Platform (Power Apps, Power Automate), and Azure Data Factory. Successfully led the development of modules for lead and opportunity tracking, as well as a field operations app for a hotel chain's hunting service, improving workflow efficiency and automating stock reporting. Skilled in creating C# plugins, advanced JavaScript customizations, and responsive front-end tools to enhance business processes and user experience. Proven ability to align technical execution with operational goals in cross-functional environments.

WORK EXPERIENCE

Cedi Tech Consulting - *Consultant and Developer*
Remote | Apr 2022 to Apr 2024

- Led a cross-functional team of 2 developers, a tester, and a functional analyst to deliver a Dynamics 365 solution for a hotel chain, resulting in a 30% improvement in service workflows and exceptional client satisfaction.
- Built custom solutions with Dynamics 365, Power Apps & Power Automate.
- Developed C# plugins & advanced JavaScript customizations, improving workflows by 30%.
- Used Azure Data Factory to streamline data integration, cutting processing time by 25%.
- Delivered client-focused solutions to boost operational efficiency.

Darcy Company - *Free Lance Web Developer*
Remote | September 2021

- Created responsive Payment Calendar with HTML, JS & CSS, improving on-time payments by 20%.

EDUCATION

Tomas Alva Edison

- High School Diploma, Specialization in Informatics

Egg Educacion

- Full Stack Development Course – Focus on Java, Spring, Spring Security

IES 9-024 Lavalle

- Technical Degree in Software Development - Incomplete