

# 1 Classic Issues in Finance, Continued...

## 1.1 Review: Expected Return-Beta Rep

- Recall, that we can start with

$$1 = E_t [m_{t+1} R_{t+1}^i]$$

- To derive

$$1 = E_t (m_{t+1}) E_t (R_{t+1}^i) + \text{cov} (m_{t+1}, R_{t+1}^i)$$

$$1 = (1/R^f) E_t (R_{t+1}^i) + \text{cov} (m_{t+1}, R_{t+1}^i)$$

- So we can write

$$\begin{aligned} E_t (R^i) &= R^f - R^f \text{cov} (m_{t+1}, R_{t+1}^i) \\ &= R^f - \frac{\text{cov} (m_{t+1}, R_{t+1}^i)}{E_t [m_{t+1}]} \\ &= R^f + \frac{\text{cov} (m_{t+1}, R_{t+1}^i)}{\text{var} [m_{t+1}]} \left( -\frac{\text{var} [m_{t+1}]}{E_t [m_{t+1}]} \right) \end{aligned}$$

- Now we have

$$E_t (R^i) = R^f + \beta_{i,m} \lambda_m$$

– where we can define  $\beta_{i,m} := \frac{\text{cov}(m_{t+1}, R_{t+1}^i)}{\text{var}[m_{t+1}]}$  as the "quantity of risk"

– and  $\lambda_m := \left( -\frac{\text{var}[m_{t+1}]}{E_t[m_{t+1}]} \right)$  as the "price of risk"

- Which is the same across assets? Which varies across assets?

- What would a graphical representation of  $E_t (R^i) = R^f + \beta_{i,m} \lambda_m$  show you?

- We're going to use this expression again today

$$\begin{aligned} E_t(R^i) &= R^f + \frac{\text{cov}(m_{t+1}, R_{t+1}^i)}{\text{var}[m_{t+1}]} \left( -\frac{\text{var}[m_{t+1}]}{E_t[m_{t+1}]} \right) \\ E_t(R^i) &= R^f + \beta_{i,m} \lambda_m \end{aligned}$$

- So keep in mind some of the results that we got last time:
  - Assets with payoffs that have positive covariance with consumption  $\Rightarrow$  high (negative) beta
  - These assets make consumption more volatile, so must have a higher expected return
  - People require a higher return to hold risky assets
- Also recall that we found last time that only systematic risk is "priced" - i.e., idiosyncratic volatility doesn't matter...

## 1.2 Introduction to Mean-Variance Analysis

- Now, we're going to relate the SDF to traditional mean-variance analysis
- Start with

$$1 = E_t[m_{t+1} R_{t+1}^i]$$

- And manipulate it with basic definitions from probability...

$$\text{– use } \text{cov}(x, y) = E(x, y) - E(x) E(y)$$

$$\begin{aligned} 1 &= E_t[m_{t+1} R_{t+1}^i] \\ &= \text{cov}(m_{t+1}, R_{t+1}^i) + E_t[m_{t+1}] E_t[R_{t+1}^i] \end{aligned}$$

$$\text{– use } \text{cov}(x, y) = \rho \sigma(x) \sigma(y)$$

$$1 = \rho \sigma(m_{t+1}) \sigma(R_{t+1}^i) + E_t[m_{t+1}] E_t[R_{t+1}^i]$$

- Continuing... Divide by  $E_t[m_{t+1}]$  and use  $E_t[m_{t+1}] = 1/R^f$

$$R^f = \frac{\rho \sigma(m_{t+1}) \sigma(R_{t+1}^i)}{E_t[m_{t+1}]} + E_t[R_{t+1}^i]$$

- So

$$E_t [R_{t+1}^i] = R^f - \frac{\rho \sigma(m_{t+1}) \sigma(R_{t+1}^i)}{E_t [m_{t+1}]}$$

– Example: Finding Expected Returns

- \* Given the payoffs and prices for assets A and B we used previously, use  $E_t [R_{t+1}^i] = R^f - \frac{\rho \sigma(m_{t+1}) \sigma(R_{t+1}^i)}{E_t [m_{t+1}]}$  to find the expected returns.
- \* Recall that

$$\begin{aligned} \sigma(x) &= \sqrt{\sum_s \pi^s (x^s - \bar{x})^2} \\ \text{cov}(x, y) &= \sum_s \pi^s (x^s - \bar{x})(y^s - \bar{y}) \\ \rho &= \frac{\text{cov}(x, y)}{\sigma(x) \sigma(y)} \end{aligned}$$

- \* (MATLAB Exercise)

- What is the expected return of asset A? Of asset B? What intuition can you get about expected returns (and prices) from  $\rho$ ?

- Mean-Variance Analysis starts from our equation

$$E_t [R_{t+1}^i] = R^f - \frac{\rho \sigma(m_{t+1}) \sigma(R_{t+1}^i)}{E_t [m_{t+1}]}$$

and uses something that must be true about  $\rho$ .

- What do we know about  $\rho$ ?

- Now, we can relate the expected return of any asset to its correlation with the SDF:

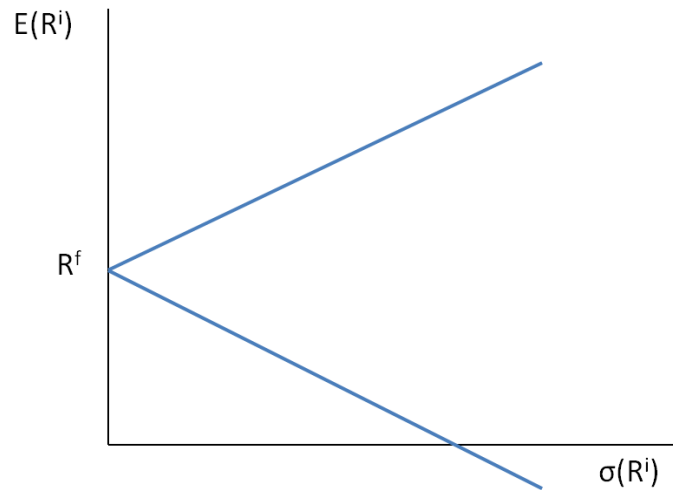
– All returns must lie below the line

$$E_t [R_{t+1}^i] = R^f + \frac{\rho \sigma(m_{t+1}) \sigma(R_{t+1}^i)}{E_t [m_{t+1}]}$$

– and above the line

$$E_t [R_{t+1}^i] = R^f - \frac{\rho \sigma(m_{t+1}) \sigma(R_{t+1}^i)}{E_t[m_{t+1}]}$$

- So we can graph our "possibilities"...
- The MV Frontier is a graphical characterization of equilibrium returns...



– Top line:  $\rho = -1$ , slope =  $\frac{\sigma(m)}{E(m)}$ . Highest risk assets. Why?

– Bottom line:  $\rho = 1$ , slope =  $-\frac{\sigma(m)}{E(m)}$ . Lowest risk assets. Why?

- A couple of points to keep in mind for later...
  - Any return can be decomposed into the systematic and an idiosyncratic part.
    - \* The systematic part is the priced part, perfectly correlated with  $m$
    - \* The idiosyncratic part generates no expected return
  - All frontier returns are perfectly correlated with each other.
    - \* Any two frontier returns can be used to span the frontier.
    - \* For example, any other frontier return can be expressed as

$$R^{mv} = R^f + a(R^m - R^f)$$

- \* (This gives us the "two-fund theorem" that we'll use later...)
- Roll's Theorem also pops out of the MV Frontier...

$$E[R^{ei}] = \beta_{R^{ei}, R^{mv}} \lambda_{R^{mv}} \Leftrightarrow R^{mv} \text{ is on the } MVF$$

- \* If  $\rho = 1$ , then  $R^{mv}$  is on the  $MVF$ , so  $m = a + bR^{mv}$
- \* Any asset pricing model is simply positing some " $R$ " on the  $MVF$  - e.g., the CAPM uses the market return.

### 1.3 Equity Premium Puzzle

- Start with  $E_t[R_{t+1}^i] = R^f - \frac{\rho\sigma(m_{t+1})\sigma(R_{t+1}^i)}{E_t[m_{t+1}]}$
- If an asset's returns are perfectly correlated with  $m$ , then  $|\rho| = 1$  and the payoff is on the mean-variance frontier.

- Call this return  $R^{mv}$  so

$$\left| \frac{E_t[R^{mv} - R^f]}{\sigma(R^{mv})} \right| = \frac{\sigma(m)}{E_t(m)}$$

- The LHS is the Sharpe ratio, the excess return per unit volatility

- Graphically, it's the slope of the M-V frontier

- With power utility,  $u'(c) = c^{-\gamma}$  and  $m = \beta \left( \frac{c_{t+1}}{c_t} \right)^{-\gamma}$  so that

$$\left| \frac{E_t[R^{mv} - R^f]}{\sigma(R^{mv})} \right| = \frac{\sigma[(c_{t+1}/c_t)^{-\gamma}]}{E_t[(c_{t+1}/c_t)^{-\gamma}]} \approx \gamma \sigma(\Delta \ln(c))$$

- So the Sharpe ratio is higher
  - If consumption is more volatile (the economy is riskier)
  - Or if  $\gamma$  is larger (consumers are more risk-averse)
- In both cases, investors demand a higher return for holding risky assets.
- The puzzle is that over the past 50 years, the Sharpe ratio has been too high...
  - Stocks have earned too much return, given the riskiness of the economy and the magnitude of consumer risk aversion
- Real stock returns average about 9% with a standard deviation of 16%, while real returns on T-bills are about 1%
  - This gives a Sharpe ratio of about 0.5
- Consumption growth has mean and standard deviation of about 1%
  - $0.5 = \gamma * 0.01$  only if  $\gamma = 50!$

- All this assumes that consumption is perfectly correlated with market returns (i.e.,  $\rho = 1$ )
  - Consumption actually has a correlation of  $\rho = 0.2$ , which just makes it worse
- What does a  $\gamma = 50$  mean?
  - Basically, it means that you are so risk averse, that you are afraid to cross the street!
  - How risk averse do you think you are? (Or are you risk-loving?!)
- So either:
  - Consumers are WAY more risk averse than we think
  - Stock returns are WAY too high
  - We are mis-measuring consumption
  - Power utility does a horrible job at capturing consumer behavior
- This is the equity premium puzzle

## 2 Applying the Basic Model

### 2.1 Assumptions?

- So maybe the assumptions we made in forming the model were wrong...
  - Let's take a look back at them and see if anything stands out...
- So what about our assumptions in deriving  $p_t = E_t [m_{t+1}x_{t+1}]$ ?
- Maybe we have assumed something we shouldn't have?
  - Let's take a look at these...
- In deriving  $p_t = E_t [m_{t+1}x_{t+1}]$ , we have NOT assumed:
  - Complete markets or a "representative" investor-consumer
    - \* The FOCs we use must hold for *each* investor, and for *any asset that is available*
  - A distribution for the payoffs
    - \* Payoffs do not have to be distributed normally, log-normally, etc.
    - \* The basic pricing equation should hold for ANY asset, including stocks, bonds, options, etc.
  - A 2-Period World
    - \* The equation  $p_t = E_t [m_{t+1}x_{t+1}]$  should hold for any two periods in a multi-period model
  - A separable utility function
    - \* We do not have to have a time- and state-separable utility function
    - \* As long as the marginal utility is defined, we have  $m_{t+1}$

- That other dimensions can't be included
  - \* We can include outside income and human capital. We can also include leisure by defining  $u = u(c, l)$ .
  - \* Again, as long as we can define marginal utility,  $u'(c, l)$  we have  $m_{t+1}$

## 2.2 Consumption-Based Model in Practice

- We have the equation  $E_t(R^i) = R^f - R^f \frac{\beta \text{cov}(u'(c_{t+1}), R_{t+1}^i)}{u'(c_t)}$
- Now write this in terms of excess returns: since

$$E_t(R^e) = E_t(R^i) - R^f$$

so

$$\begin{aligned} E_t(R^i) - R^f &= -R^f \frac{\beta \text{cov}(u'(c_{t+1}), E_t(R^i) - R^f)}{u'(c_t)} \\ E_t(R^e) &= -R^f \frac{\beta \text{cov}(u'(c_{t+1}), R_{t+1}^e)}{u'(c_t)} \end{aligned}$$

- Note that we can do this because:  $\text{cov}(x, y + a) = \text{cov}(x, y)$  if  $a$  is a constant
- With power utility, we get

$$E_t(R^e) = -R^f \text{cov} \left[ \beta \left( \frac{c_{t+1}}{c_t} \right)^{-\gamma}, R_{t+1}^e \right]$$

- Cochrane (1996) uses data on 10 portfolios of stocks sorted by size and estimates this model by finding the  $\beta$  and  $\gamma$  that provide the best fit
- He finds  $\beta = 0.98$  and  $\gamma = 241$
- Again, this is the equity premium puzzle
- So where does this lead us?
  - Poor empirical performance of the **consumption-based** model motivates looking at alternative asset pricing models
  - What are the alternatives?
  - We will see that all the different alternative models just amount to **different functions for**  $m$
- Examples of Some Alternatives?
  - Nonseparabilities
    - \* Might require different utility functions or different consumption data
  - GE Models
    - \* Link  $c$  to fundamental macro variables; *explains* covariances (doesn't have to take them as givens)

– Factor Pricing Models

- \* Use different factors to proxy for  $m_{t+1}$  that capture the economy's state:  $m_{t+1} = a + b_A f_{t+1}^A + b_B f_{t+1}^B \dots$
- \* CAPM and ICAPM are examples

– Arbitrage or Near-Arbitrage Pricing

- \* Expresses payoffs in terms of payoffs of other assets to infer pricing information - e.g., Black-Scholes Option Pricing