## ECON 4360: Empirical Finance

Classic Issues II and Applications

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Theory Lecture #06

## What are we doing today?

- Finishing Overview of Classic Issues in Finance
- Addressing Assumptions of the Consumption-Based Model

Recall, that we can start with

$$1 = E_t \left[ m_{t+1} R_{t+1}^i \right]$$

To derive

$$1 = E_{t}(m_{t+1}) E_{t}(R_{t+1}^{i}) + cov(m_{t+1}, R_{t+1}^{i})$$

$$1 = (1/R^{f}) E_{t}(R_{t+1}^{i}) + cov(m_{t+1}, R_{t+1}^{i})$$

So we can write

$$E_t(R^i) = R^f - R^f cov(m_{t+1}, R_{t+1}^i)$$

• Continuing...

$$E_{t}(R^{i}) = R^{f} - \frac{cov(m_{t+1}, R_{t+1}^{i})}{E_{t}[m_{t+1}]}$$

$$= R^{f} + \frac{cov(m_{t+1}, R_{t+1}^{i})}{var[m_{t+1}]} \left(-\frac{var[m_{t+1}]}{E_{t}[m_{t+1}]}\right)$$

Now we have

$$E_t\left(R^i\right) = R^f + \beta_{i,m}\lambda_m$$

- where we can define  $eta_{i,m} := rac{covig(m_{t+1},R_{t+1}^iig)}{var[m_{t+1}]}$  as the "quantity of risk"
- ullet and  $\lambda_m := \left( -rac{ extstyle var[m_{t+1}]}{E_t[m_{t+1}]} 
  ight)$  as the "price of risk"
- Which is the same across assets? Which varies across assets?

• What would a graphical representation of  $E_t\left(R^i\right)=R^f+\beta_{i,m}\lambda_m$  show you?

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  - Q: What would it mean if the line got steeper? (What would cause that?)
  - A: A riskier economy (higher variance in the SDF) or higher risk aversion

We're going to use this expression again today

$$E_{t}\left(R^{i}\right) = R^{f} + \frac{cov\left(m_{t+1}, R_{t+1}^{i}\right)}{var\left[m_{t+1}\right]} \left(-\frac{var\left[m_{t+1}\right]}{E_{t}\left[m_{t+1}\right]}\right)$$

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  - Assets with payoffs that have positive covariance with consumption ⇒ high (negative) beta
  - These assets make consumption more volatile, so must have a higher expected return
  - People require a higher return to hold risky assets

- Also recall that we found last time that only systematic risk is "priced" - i.e., idiosyncratic volatility doesn't matter.
- To see this another way, we could run a regression:

$$R_t^{ei} = \beta_{i,m} m_{t+1} + \varepsilon_{t+1}$$

• This essentially breaks up the volatility of the return into two parts:

$$\sigma^{2}\left(R_{t}^{ei}\right) = \beta_{i,m}^{2}\sigma^{2}\left(m_{t+1}\right) + \sigma^{2}\left(\varepsilon_{t+1}\right)$$

a systematic part (that is correlated with the discount factor) and an idiosyncratic (diversifiable) part.

• So only the covariance with *m* generates a risk premium!

## Introduction to Mean-Variance Analysis

- Now, we're going to relate the SDF to traditional mean-variance analysis
- Start with

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$$cov(x, y) = E(x, y) - E(x) E(y)$$

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• use  $cov(x, y) = \rho\sigma(x)\sigma(y)$ 

$$1 = \rho \sigma \left( m_{t+1} \right) \sigma \left( R_{t+1}^{i} \right) + E_{t} \left[ m_{t+1} \right] E_{t} \left[ R_{t+1}^{i} \right]$$

• Continuing...

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So

$$E_{t}\left[R_{t+1}^{i}\right] = R^{f} - \frac{\rho\sigma\left(m_{t+1}\right)\sigma\left(R_{t+1}^{i}\right)}{E_{t}\left[m_{t+1}\right]}$$

### Example

- Given the payoffs and prices for assets A an B we used previously, use  $E_t\left[R_{t+1}^i\right] = R^f \frac{\rho\sigma(m_{t+1})\sigma\left(R_{t+1}^i\right)}{E_t[m_{t+1}]}$  to find the expected returns.
- Recall that

$$\sigma(x) = \sqrt{\Sigma_s \pi^s (x^s - \overline{x})^2} 
cov(x, y) = \Sigma_s \pi^s (x^s - \overline{x}) (y^s - \overline{y}) 
\rho = \frac{cov(x, y)}{\sigma(x) \sigma(y)}$$

(MATLAB Exercise)

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    implies it is positively correlated with consumption...)
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  - This kind of asset is "risky"...
  - So this risk must be compensated for: It must have a higher expected return (i.e., a lower price).

• Mean-Variance Analysis starts from our equation

$$E_{t}\left[R_{t+1}^{i}\right] = R^{f} - \frac{\rho\sigma\left(m_{t+1}\right)\sigma\left(R_{t+1}^{i}\right)}{E_{t}\left[m_{t+1}\right]}$$

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- What do we know about  $\rho$ ?
  - We know it must be the case that

$$-1 \le \rho \le +1$$

- Now, we can relate the expected return of any asset to its correlation with the SDF:
  - All returns must lie below the line

$$E_t\left[R_{t+1}^i\right] = R^f + \frac{\rho\sigma\left(m_{t+1}\right)\sigma\left(R_{t+1}^i\right)}{E_t\left[m_{t+1}\right]}$$

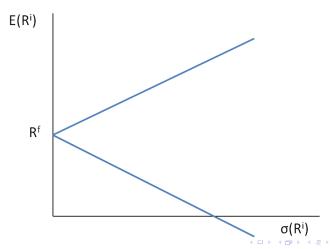
and above the line

$$E_{t}\left[R_{t+1}^{i}\right] = R^{f} - \frac{\rho\sigma\left(m_{t+1}\right)\sigma\left(R_{t+1}^{i}\right)}{E_{t}\left[m_{t+1}\right]}$$

• So we can graph our "possibilities"...

# M-V Frontier - Characterization of Equilibrium Returns

- ullet Top line: ho=-1, slope  $=rac{\sigma(m)}{E(m)}.$  Highest risk assets. Why?
- Bottom line:  $\rho=1$ , slope  $=-\frac{\sigma(m)}{E(m)}$ . Lowest risk assets. Why?



#### Mean-Variance Frontier

- A couple of points to keep in mind for later...
  - Any return can be decomposed into the systematic and an idiosyncratic part.
    - ullet The systematic part is the priced part, perfectly correlated with m
    - The idiosyncratic part generates no expected return

#### Mean-Variance Frontier

- A couple of points to keep in mind for later...
  - All frontier returns are perfectly correlated with each other.
    - Any two frontier returns can be used to span the frontier.
    - For example, any other frontier return can be expressed as

$$R^{mv} = R^f + a\left(R^m - R^f\right)$$

• (This gives us the "two-fund theorem" that we'll use later...)

#### Mean-Variance Frontier

- A couple of points to keep in mind for later...
  - Roll's Theorem also pops out of the MV Frontier...

$$E\left[R^{ei}
ight]=eta_{R^{ei},R^{mv}}\lambda_{R^{mv}}\Leftrightarrow R^{mv}$$
 is on the  $MVF$ 

- If  $\rho = 1$ , then  $R^{mv}$  is on the MVF, so  $m = a + bR^{mv}$
- Any asset pricing model is simply positing some "R" on the MVF e.g., the CAPM uses the market return.

• Let's start with 
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  - Call this return  $R^{mv}$  so

$$\left| \frac{E_t \left[ R^{mv} - R^f \right]}{\sigma \left( R^{mv} \right)} \right| = \frac{\sigma \left( m \right)}{E_t \left( m \right)}$$

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- The LHS is the Sharpe ratio, the excess return per unit volatility
  - Graphically, it's the slope of the M-V frontier

ullet With power utility,  $u'\left(c
ight)=c^{-\gamma}$  and  $m=eta\left(rac{c_{t+1}}{c_{t}}
ight)^{-\gamma}$  so that

$$\left| \frac{E_t \left[ R^{mv} - R^f \right]}{\sigma \left( R^{mv} \right)} \right| = \frac{\sigma \left[ \left( c_{t+1} / c_t \right)^{-\gamma} \right]}{E_t \left[ \left( c_{t+1} / c_t \right)^{-\gamma} \right]} \approx \gamma \sigma \left( \triangle \ln \left( c \right) \right)$$

- So the Sharpe ratio is higher
  - If consumption is more volatile (the economy is riskier)
  - ullet Or if  $\gamma$  is larger (consumers are more risk-averse)
- In both cases, investors demand a higher return for holding risky assets.

- The puzzle is that over the past 50 years, the Sharpe ratio has been too high...
  - Stocks have earned too much return, given the riskiness of the economy and the magnitude of consumer risk aversion
- Real stock returns average about 9% with a standard deviation of 16%, while real returns on T-bills are about 1%
  - This gives a Sharpe ratio of about 0.5
- ullet Consumption growth has mean and standard deviation of about 1%
  - $0.5 = \gamma * 0.01$  only if  $\gamma = 50!$
- ullet All this assumes that consumption is perfectly correlated with market returns (i.e., ho=1)
  - ullet Consumption actually has a correlation of ho= 0.2, which just makes it worse

#### Experimental Analysis

- What does a  $\gamma = 50$  mean?
  - Basically, it means that you are so risk averse, that you are afraid to cross the street!
- Experimental analyses on investor behavior typically estimate  $\gamma$  at around 2 or 3.
  - How risk averse do you think you are? (Or are you risk-loving?!)

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  - We are mis-measuring consumption.
  - Power utility does a horrible job at capturing consumer behavior.
- This is the equity premium puzzle.

- So maybe the assumptions we made in forming the model were wrong...
  - Let's take a look back at them and see if anything stands out...
- So what about our assumptions in deriving  $p_t = E_t [m_{t+1}x_{t+1}]$ ?
- Maybe we have assumed something we shouldn't have?
  - Let's take a look at these...

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  - The FOCs we use must hold for each investor, and for any asset that is available

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  - Payoffs do not have to be distributed normally, log-normally, etc.
  - AND The basic pricing equation should hold for ANY asset, including stocks, bonds, options, etc.

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  - The equation  $p_t = E_t [m_{t+1} x_{t+1}]$  should hold for any two periods in a multi-period model

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- That other dimensions can't be included
  - We can include outside income and human capital. We can also include leisure by defining u = u(c, l).
  - ullet Again, as long as we can define marginal utility,  $u'\left(c,I
    ight)$  we have  $m_{t+1}$

### The Consumption-Based Model in Practice

- We have the equation  $E_t\left(R^i\right) = R^f R^f rac{eta cov\left(u'(c_{t+1}), R^i_{t+1}\right)}{u'(c_t)}$
- Now write this in terms of excess returns: since

$$E_t\left(R^e\right) = E_t\left(R^i\right) - R^f$$

so

$$E_{t}\left(R^{i}\right) - R^{f} = -R^{f} \frac{\beta cov\left(u'\left(c_{t+1}\right), E_{t}\left(R^{i}\right) - R^{f}\right)}{u'\left(c_{t}\right)}$$

$$E_{t}\left(R^{e}\right) = -R^{f} \frac{\beta cov\left(u'\left(c_{t+1}\right), R_{t+1}^{e}\right)}{u'\left(c_{t}\right)}$$

• Note that we can do this because: cov(x, y + a) = cov(x, y) if a is a constant

#### And if we use Power Utility

• With power utility, we get

$$E_{t}\left(R^{e}\right)=-R^{f}cov\left[\beta\left(\frac{c_{t+1}}{c_{t}}\right)^{-\gamma},R_{t+1}^{e}\right]$$

- Cochrane (1996) uses data on 10 portfolios of stocks sorted by size and estimates this model by finding the  $\beta$  and  $\gamma$  that provide the best fit
- ullet He finds eta=0.98 and  $\gamma=241$
- Again, this is the equity premium puzzle

#### So where does this lead us?

- Poor empirical performance of the consumption-based model motivates looking at alternative asset pricing models
- What are the alternatives?
- We will see that all the different alternative models just amount to different functions for m

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- Factor Pricing Models

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  - Expresses payoffs in terms of payoffs of other assets to infer pricing information e.g., Black-Scholes Option Pricing

#### End of Today's Lecture and Overview.

 That's all for today. Today's material wraps up our overview and what we are covering from Chapter 1 and 2 in Cochrane (2005).