# JOÃO MATOS

# Full-Stack Web Developer | Business Analyst | Controller



- > By experiencing first-hand that multinational enterprises face profound challenges in managing data, which in turn, makes it harder for analysts or the upper management to convey, properly, accurate and realistic results:
  I realize now that my 'working passion' is to help companies to reorganize | rearrange data, leveraging the knowledge by providing increased insights to stakeholders, in a timely manner.
- > Currently seeking professional opportunities to learn and grow:
  - o Business Intelligence & Data Visualization.
  - Front-End & Back-End.

#### **Professional Experience**

Jan 2019 - Procurement Raw Material Analyst

Jan 2020 FLINT GROUP: Printing and Packaging Industry Worldwide | Hilversum, Netherlands

- <u>Global Project Controller & Assistant Coordinator</u> for Paper & Board Market (NA, EMEA, APAC and LATAM) in the categories of Resins, Additives and Pigments.
- Portfolio Complexity Reduction in order to harmonize recipes and leverage volumes in Strategic Plants.
- Weekly web-calls and reports in order to follow-up the different stages and current implementation of the Project.
- Support IT and Buyers for data integrity and maintenance: Pricing, Payment & Inco Terms, Local vs Global Vendors.

Jan 2018 - Front Office Banking

- <u>Support in commercial activities</u>: Clients' accounts openings and maintenance, debit/credit cards and bank checks, daily transactions and administrative activities.
- KPI monitoring for the bank's services and products.
- Database management and preparation of credit processes & compliance.

Jan 2017 - Financial Business Analyst

Dec 2017 IMPACTO CAPITAL: Venture Capital | Maputo, Mozambique

- Financial modelling and feasibility for opportunity projects and businesses (Excel and PowerPoint teasers).
- Elaborating <u>Business Plans & Market Research</u> for a number of SME's, start-ups and impact ventures in the fields of Agriculture, Fishing and Education.
- Intermediary for private investors and funds.

# **Personnel Information**

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#### Phone

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#### **Address**

Porto

#### Github

Matos55 (github.com)

#### **Skills**

Controller

Raw Material | Business Analyst

Full-Stack Web Developer

## Stack

Office [Excel | Word]

AS400 Database

Arkadin

# Front-End:

- HTML5 | CSS3
- Javascript | Angular 2+

# Back-End:

- Docker
- MongoDB | Express
- MySQL | PhpMyAdmin
- PHP | Laravel 8+
- Node.js | Express
- Socket.io

# Languages

Portuguese

English

# Sep 2014 - Controller Business Analyst

Dec 2016 CIN.SA: Paintings and Protective Coating | Maia, Portugal

- Commercial Monthly Reports: Pricing, Sales, Gross Margins, Volumes, Standard Deviations, Discounts in the Family Products (Decoration, Industry, Protective Coatings, Painting Accessories).
- Prepare the budget statement of the Group (Portugal & Spain) to the Financial Department.
- Support the Marketing Department to measure the seasonal campaign's success and to identify new trends and consumer segments, analyzing data from surveys and local stores feedback.

#### **Academic Qualifications**

- > 2020 | Full-Stack Web Developer at FLAG, Portugal.
- > 2013 2015 | Master Degree in Business Administration at Católica Porto Business School, Portugal.
- > 2010 2013 | Degree in Business Management at <u>Universidade Católica</u>, Portugal.

## **Courses & Certificates**

- > Excel Course for Financials Certform
- > JavaScript: Understanding the Weird Parts Udemy

# **Additional Activities**

- > Present | Football, Running, Cycling.
- > 2014 2016  $\mid$  Online Player: leading 25 players in World of Warcraft.
- > 2013 | Volunteer work at the 8th Global Brand Conference in Universidade Católica do Porto.
- > 2010 2012 | Music choir member.