

<u>aritchie@motivo.cc</u>

• South Oxfordshire, United Kingdom

07747602575

### **Profile**

I am an entrepreneurial, motivated individual with more than 15 years of technology, software, business and data development experience, specialising in the generation of commercial value, through the design and implementation of bespoke solutions, and optimising business efficiency.

I am tenacious and dedicated in character, with history of delivering innovative and successful solutions to problems in corporate, SME and lean start-up environments.

Always looking for a challenge, I am now seeking new opportunities to help companies transform their ability to leverage data and technology.

# **Core Competencies**

IT Strategy | Leadership | Digital Transformation | Business Analysis | Complex Problem Solving | Solution Architecture | Agile Software Development | Data Engineering, Management & Security | Data Analytics & Reporting | Process Automation | Cloud Services | Infrastructure Management | Project Management

# **Employment History**

### Head of Business Intelligence and Technology, Matrix APA, London

July 2019 — Present

Leading a superb team of internal and external people to create an amazing technology ecosystem and first class Business Intelligence, to support and accelerate a well-informed and purpose-led business as part of the Executive Leadership Team, and reporting to the CEO.

Building and implementing a digital transformation strategy that drives business process efficiency, productivity and profitability through the identification of opportunity, solutions and effective methods of delivery.

Key achievements include:

- Implementing a low-maintenance, cost-effective cloud-technology ecosystem and future migration strategy.
- Delivering a highly effective modern data warehousing and management strategy.
- Empowering well-informed decision making, across the company, through democratised data and self-service reporting, with credible data integrity.
- Creating an intelligent operational alerting system to ensure delivery on time, in full.
- Enabling a fully remote-working business, with zero downtime or loss in productivity.
- Implemented a Direct-to-Consumer e-Commerce store, including bespoke 3PL integration.

#### Head of Development, Matrix APA, London

February 2018 — July 2019

Managing a team of fantastic software and data developers through the development, implementation, maintenance and support of a complete, digital business growth strategy.

Key achievements include:

- Designing and developing software applications to solve problems, drive process efficiency and increase data availability, including a bespoke ERP and inventory management system.
- Engineering high quality aggregated datasets to enable automated reporting a highly informed sales team.
- Automating KPI and critical business reporting, driving awareness and accountability.

#### Senior Consultant, Intuita Consulting, Newbury, West Berkshire

January 2014 — February 2018

A role which was primarily focused on the development of cross-platform solutions to make data sets of varying sizes (Big Data through to small holdings) available for business improvement, understanding and decision making.

Key achievements include:

- Designing and leading the development of an industry first service to transform and aggregate machine data logging enabling the analysis of user behaviours, in order to improve experience.
- Creating services to extract and transform disparate product review data for sentiment analysis.
- Bespoke ETL services for small businesses looking to increase data availability and understanding.

#### Co-Founder, Motivo, Newbury, West Berkshire

September 2012 — October 2018

Directorship of a self-funded business start-up, which developed and launched a uniquely motivational solution to the confusing and mundane task of indoor cycle training with an automated digital coaching app.

#### CRM Capability Manager, Vodafone UK, Newbury, West Berkshire

October 2011 — January 2014

Leading a team of technical specialists to support, develop and deliver customer-facing business solutions. Residing within a CRM business function, this role acted as the technical-business interface, ensuring current and future technical CRM requirements were delivered.

#### Outbound Capability Specialist, Vodafone UK, Newbury, West Berkshire

October 2007 — October 2011

A varied and demanding role that included end to end operational management and development of Customer Value Management capability including logical architecture, hardware, software, suppliers (new and existing), internal resource, consultancy, task and stakeholder management.

#### Co-Founder, Slook Designs, Leeds, West Yorkshire

June 2006 — March 2010

A founding partner in a small graphic design and application business. The business grew through both online and retail sales. It has since been sold and continues to be a great success.

#### QMX Central Administrator, IBM, Portsmouth

June 2004 — June 2005

## Education

BSc Information Systems, Leeds Metropolitan University, Leeds

September 2002 — July 2006

## **Personal Interests**

Family, running, cycling, the great outdoors, camping, cooking, restoration and renovations.

### Links

LinkedIn

# **Technical Competencies**

Database Technologies: PostgreSQL, MySQL, Teradata, SQLite, Redshift, MongoDB

Application Development: Ruby on Rails, JavaScript, HTML, CSS, Bash / Zsh, GitHub

Reporting & Data Visualisation: Chartio, Tableau, Google DataStudio, PowerBI

Cloud Services: AWS, GCP, Azure, M365, Heroku, Rackspace

General: Mac OS, Windows (including Server), MS Office, Google Docs, Adobe Creative Platform

## References

References available upon request