#### Matthew Johnson

# 577 W Rolling Sage Way, Saratoga Springs UT 84045

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www.linkedin.com/in/matthew-johnson-b59027101 | https://github.com/MattAJ26 https://mattaj26-react-portfolio.netlify.app/

#### **Profile**

Recently graduated from a full stack development course during which I mastered programming languages and concepts such as HTML, CSS, JavaScript, Node.js, SQL, MongoDB, React, and more. Extensive professional experience includes roles as a Branch Manager at Hertz, Certified Professional Home Inspector, Licensed Insurance Sales Representative, and Retail Sales Associate. Adept in sales operations, customer service, and office management, with a strong educational background that includes an Associate of Business degree.

#### **Technical Skills**

HTML	JQuery	Handlebars
CLI	Node	MongoDB
CSS	Express	PWA
Javascript	SQL	React
Bootstrap	Sequelize	GitHub

#### **Projects**

Holistic Healing website "Eir of Renewal" | GitHub Repo | Eir of Renewal Site:

- Created full stack MERN app for holistic healing company (ongoing development)
- Role: Client relations, wireframe, styling, authentication, database setup
- Tools: HTML, CSS, JS, Express, React, Chakra UI, JWT, GraphQL, MongoDB, Mongoose ODM

Trip Planner website | GitHub repo | Trip Planner Site:

- Created full stack website for bootcamp
- Role: Front-end design, Routing
- Tools: HTML, CSS, JS, Express, Bootstrap, Handlebars

Weather Dashboard App | GitHub Repo | Weather Dashboard App:

- Created web app with 3rd party API for bootcamp
- Role: sole owner/developer
- Tools: HTML, CSS, JS, OpenWeather API, Node, Express

#### **Education**

Full Stack Web Development Bootcamp, University of Utah, Salt Lake City, UT Associate of Business Degree, Olympic College, Bremerton, WA

#### Qualifications

8+ years customer service and sales experience

#### **Experience**

Branch Manager - Hertz, Provo Airport, UT

- Oversaw fleet logistics and managed back-office processes
- Catered to high-end clientele and crew arriving at FBOs in private or chartered aircraft
- Hired, trained, and mentored employees, fostering leadership growth
- Provided customer service and sold coverage options to clients renting vehicles

Retail Sales Associate - Ashley Furniture, Draper, UT

Sold furniture in a retail setting, providing personalized customer service

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## Certified Home Inspector - self-employed, Saratoga Springs, UT

- Conducted home inspections and wrote detailed inspection reports for clients
- Engaged in business administration such as invoicing and bookkeeping
- Delivered customer service and quality assurance for clients
- Engaged in marketing and networking to grow the business

#### Manager Associate - Hertz, Provo, UT

- Provided customer service to vehicle renters, upselling vehicles and coverage options
- Assisted in fleet logistics and training new employees alongside the Branch Manager

## Sales Representative - Weed Man Lawn Care, Spanish Fork, UT

• Sold lawn care services to prospective and current clients

### Sales Representative - State Farm, Lehi, UT

- Sold property, casualty, life, and health insurance to prospective and current clients
- Promoted bank products including loans, credit cards, checking and savings accounts

#### Sales Specialist/Office Manager - American Family Insurance, South Jordan, UT

- Sold property, casualty, and life insurance, primarily using internet leads
- Managed office operations, performing customer and policy services