61.6%

Online shoppers clustering

Hubert Ruczyński

Mateusz Sperkowski

Prosty opis danych

<class 'pandas.core.frame.DataFrame'> RangeIndex: 12330 entries, 0 to 12329 Data columns (total 18 columns):

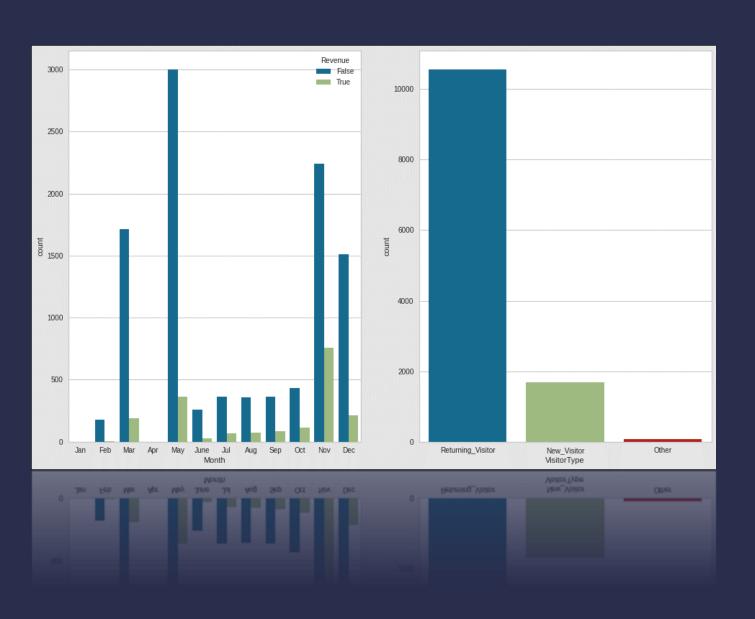
| Data | columns (total to columns): | | | | | | | |
|-------|-----------------------------|------------------|---------|--|--|--|--|--|
| # | Column | Non-Null Count | Dtype | | | | | |
| | | | | | | | | |
| 0 | Administrative | 12330 non-null | int64 | | | | | |
| 1 | Administrative_Duration | 12330 non-null | float64 | | | | | |
| 2 | Informational | 12330 non-null | int64 | | | | | |
| 3 | Informational_Duration | 12330 non-null | float64 | | | | | |
| 4 | ProductRelated | 12330 non-null | int64 | | | | | |
| 5 | ProductRelated_Duration | 12330 non-null | float64 | | | | | |
| 6 | BounceRates | 12330 non-null | float64 | | | | | |
| 7 | ExitRates | 12330 non-null | float64 | | | | | |
| 8 | PageValues | 12330 non-null | float64 | | | | | |
| 9 | SpecialDay | 12330 non-null | float64 | | | | | |
| 10 | Month | 12330 non-null | object | | | | | |
| 11 | OperatingSystems | 12330 non-null | int64 | | | | | |
| 12 | Browser | 12330 non-null | int64 | | | | | |
| 13 | Region | 12330 non-null | int64 | | | | | |
| 14 | TrafficType | 12330 non-null | int64 | | | | | |
| 15 | VisitorType | 12330 non-null | object | | | | | |
| 16 | Weekend | 12330 non-null | bool | | | | | |
| 17 | Revenue | 12330 non-null | bool | | | | | |
| dtype | es: bool(2), float64(7), | int64(7), object | (2) | | | | | |
| memor | memory usage: 1.5+ MB | | | | | | | |

memory usage: 1.5+ MB

| | Administrative | Administrative_Duration | Informational | Informational_Duration | ProductRelated | ProductRelated_Duration | BounceRates | ExitRates | PageValues | SpecialDay | OperatingSystems | Browser | Region | TrafficType |
|-------|----------------|-------------------------|---------------|------------------------|----------------|-------------------------|--------------|--------------|--------------|--------------|------------------|--------------|--------------|--------------|
| count | 12330.000000 | 12330.000000 | 12330.000000 | 12330.000000 | 12330.000000 | 12330.000000 | 12330.000000 | 12330.000000 | 12330.000000 | 12330.000000 | 12330.000000 | 12330.000000 | 12330.000000 | 12330.000000 |
| mean | 2.315166 | 80.818611 | 0.503569 | 34.472398 | 31.731468 | 1194.746220 | 0.022191 | 0.043073 | 5.889258 | 0.061427 | 2.124006 | 2.357097 | 3.147364 | 4.069586 |
| std | 3.321784 | 176,779107 | 1.270156 | 140.749294 | 44.475503 | 1913.669288 | 0.048488 | 0.048597 | 18.568437 | 0.198917 | 0.911325 | 1.717277 | 2.401591 | 4.025169 |
| min | 0.000000 | 0.000000 | 0.000000 | 0.000000 | 0.000000 | 0.000000 | 0.000000 | 0.000000 | 0.000000 | 0.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 |
| 25% | 0.000000 | 0.000000 | 0.000000 | 0.000000 | 7.000000 | 184.137500 | 0.000000 | 0.014286 | 0.000000 | 0.000000 | 2.000000 | 2.000000 | 1.000000 | 2.000000 |
| 50% | 1.000000 | 7.500000 | 0.000000 | 0.000000 | 18.000000 | 598.936905 | 0.003112 | 0.025156 | 0.000000 | 0.000000 | 2.000000 | 2.000000 | 3.000000 | 2.000000 |
| 75% | 4.000000 | 93.256250 | 0.000000 | 0.000000 | 38.000000 | 1464.157213 | 0.016813 | 0.050000 | 0.000000 | 0.000000 | 3.000000 | 2.000000 | 4.000000 | 4.000000 |
| max | 27.000000 | 3398.750000 | 24.000000 | 2549.375000 | 705.000000 | 63973.522230 | 0.200000 | 0.200000 | 361.763742 | 1.000000 | 8.000000 | 13.000000 | 9.000000 | 20.000000 |



EDA



Miesięczna aktywność oraz typy odwiedzających

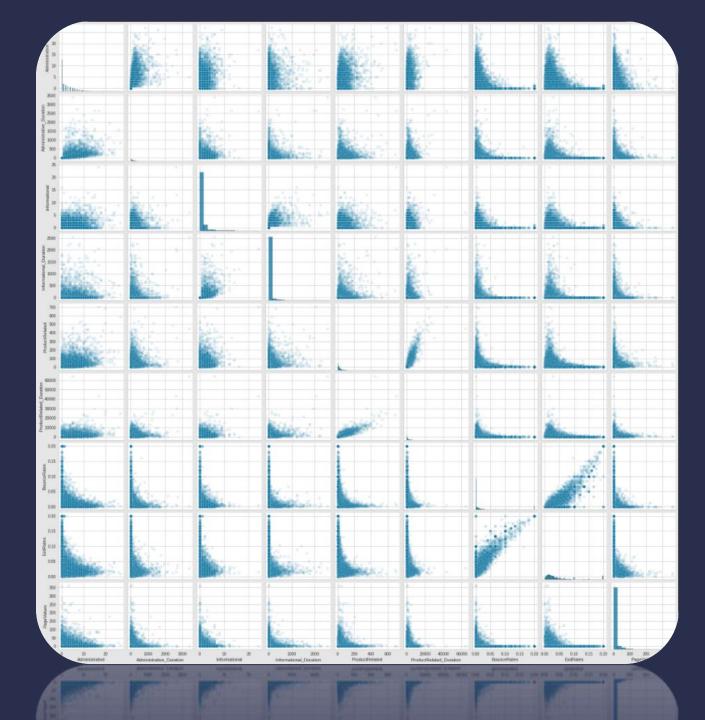


Macierz Korelacji Zmiennych Numerycznych

Macierz Korelacji Zmiennych

| SpecialDay | 0 | 81.9785 | 62.0707 | 42.1369 | 831.788 | 3486.33 | 111.032 | 30000 |
|------------------|------------|------------------|---------|---------|-------------|---------|-------------|-------|
| OperatingSystems | 81.9785 | 0 | 30675.8 | 1207.49 | 3334.94 | 344.034 | 5353.68 | 25000 |
| Browser | 62.0707 | 30675.8 | 0 | 1662.24 | 5519.9 | 553.289 | 6435.26 | 20000 |
| Region | 42.1369 | 1207.49 | 1662.24 | 0 | 774.907 | 205.79 | 818.253 | 15000 |
| TrafficType | 831.788 | 3334.94 | 5519.9 | 774.907 | 0 | 4479.74 | 3656.78 | 10000 |
| Month | 3486.33 | 344.034 | 553.289 | 205.79 | 4479.74 | 0 | 484.82 | 5000 |
| VisitorType | 111.032 | 5353.68 | 6435.26 | 818.253 | 3656.78 | 484.82 | 0 | |
| | SpecialDay | OperatingSystems | Browser | Region | TrafficType | Month | VisitorType | 0 |
| | SpecialDay | OperatingSystems | Browser | Region | TrafficType | Month | VisitorType | |

Scatterploty





Boxploty

Barploty

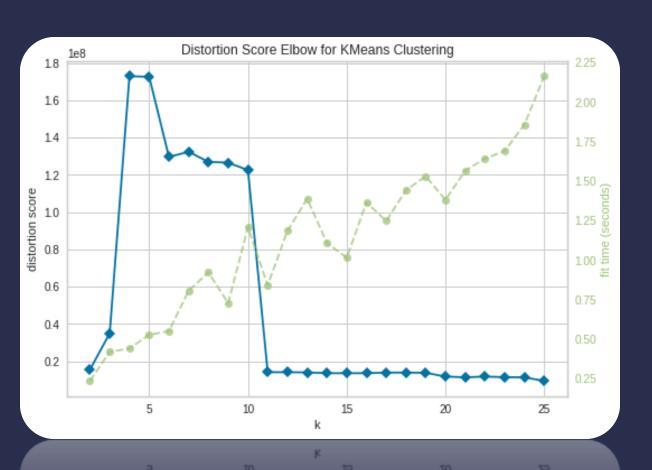


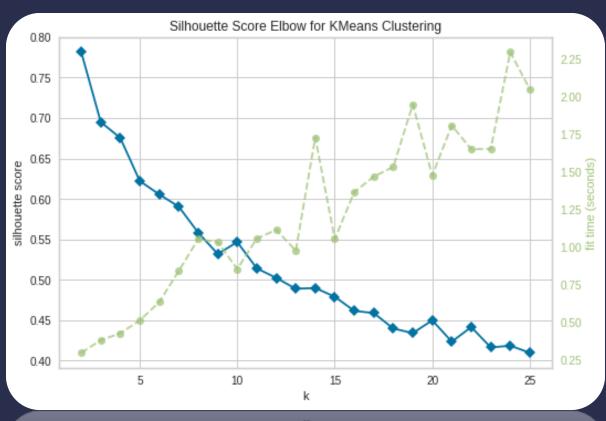




Wybór liczby klastrów

Silhouette i Distortion scores





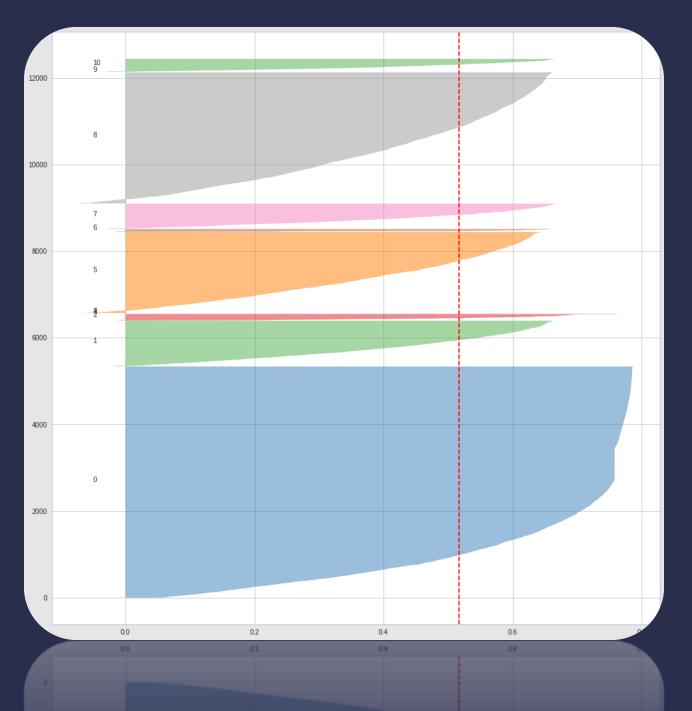


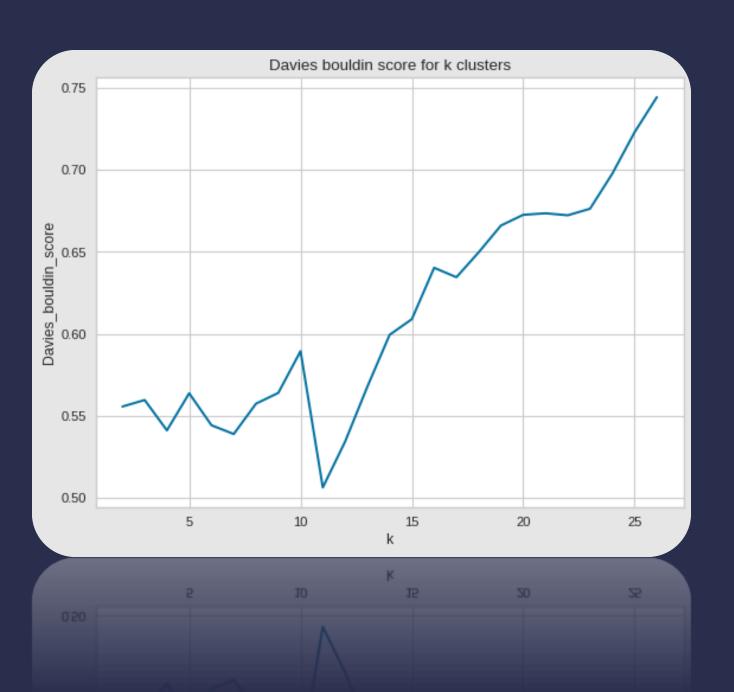
Analiza Silhouette'a

Silhouette Analysis vs Elbow Method vs Davies-Bouldin Index: Selecting the optimal number of clusters for KMeans clustering



Analiza Silhouette'a dla 11 klastrów

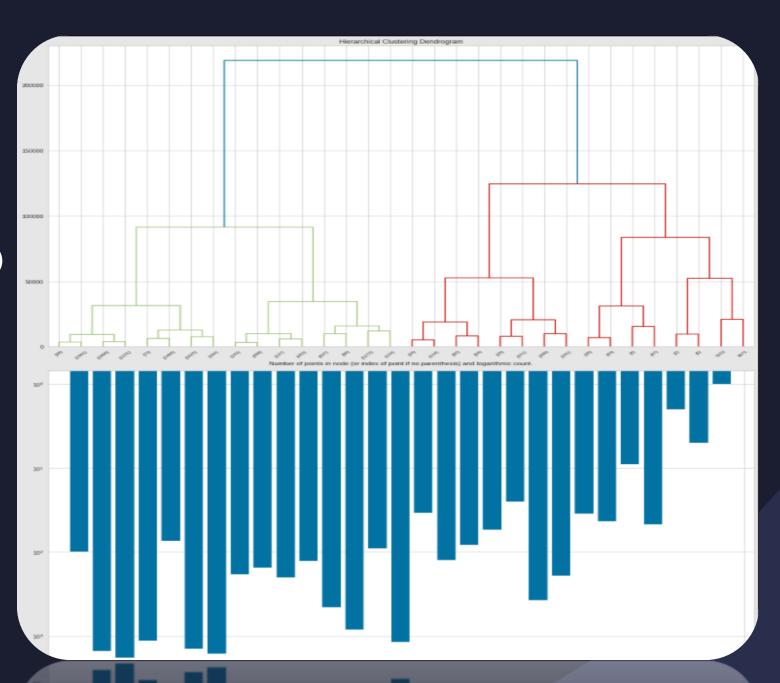




Davies-Bouldin Score

Hierarchiczny Dendrogram aglomeracyjnego klastrowania

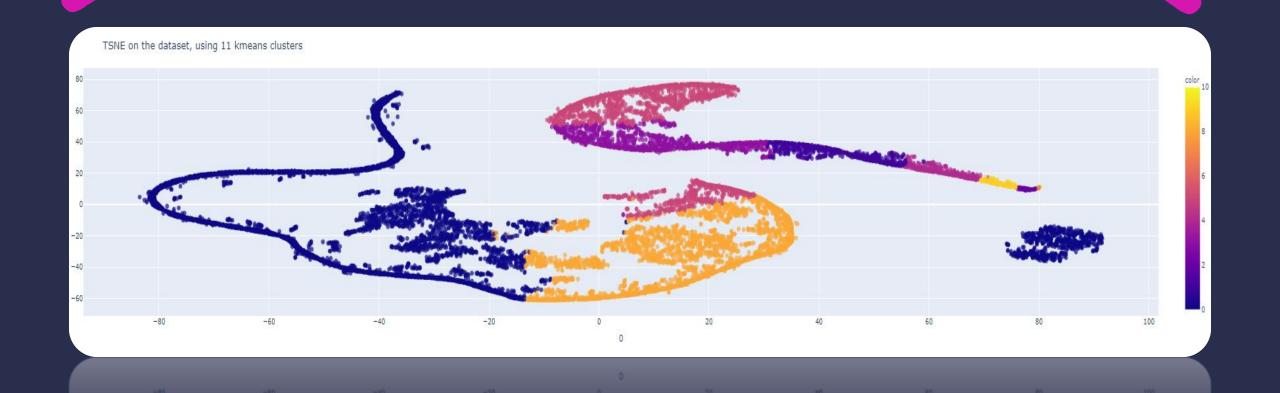




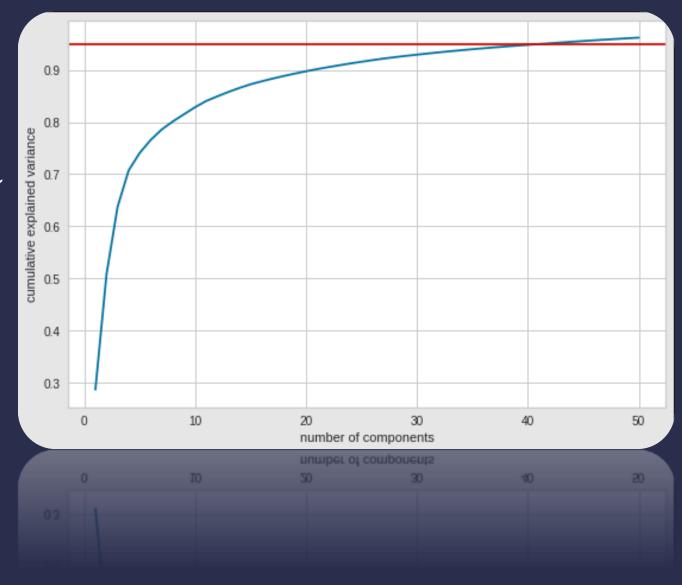


Klastry

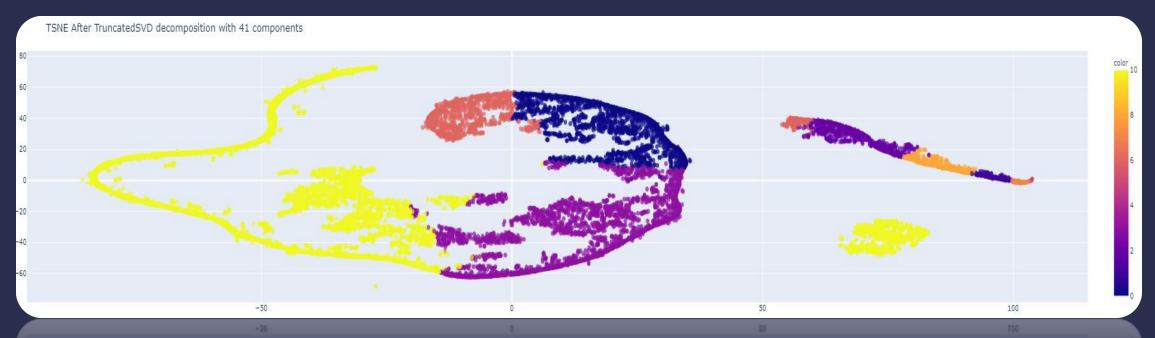
Klastrowanie z 11 klastrami



Wymagana liczba kolumn z PCA



Klastrowanie z 11 klastrami i 41 komponentami

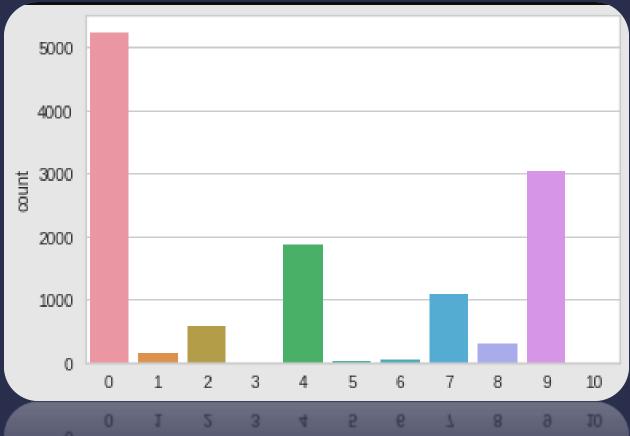


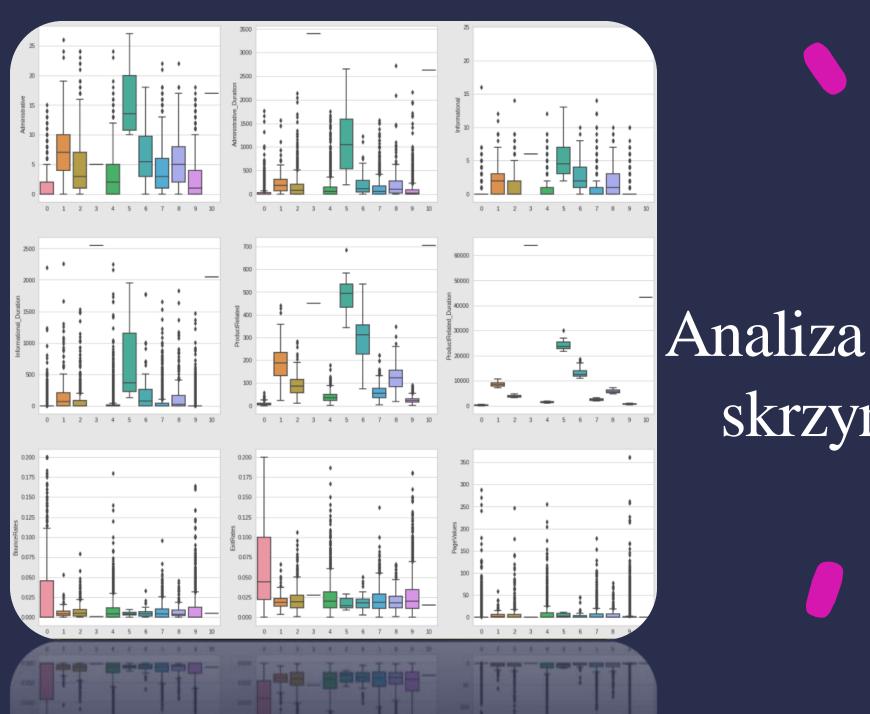


Analiza klastrów

Wyróżnianie użytkowników płacących oraz weekendowych

| | cluster | count | revenue_fraction | weekend_fraction |
|----|---------|-------|------------------|------------------|
| 0 | 0 | 5242 | 0.071728 | 0.218237 |
| 1 | 1 | 137 | 0.313869 | 0.233577 |
| 2 | 2 | 588 | 0.250000 | 0.236395 |
| 3 | 3 | 1 | 0.000000 | 0.000000 |
| 4 | 4 | 1875 | 0.208000 | 0.260267 |
| 5 | 5 | 8 | 0.250000 | 0.000000 |
| 6 | 6 | 58 | 0.413793 | 0.293103 |
| 7 | 7 | 1091 | 0.227314 | 0.205316 |
| 8 | 8 | 302 | 0.344371 | 0.238411 |
| 9 | 9 | 3027 | 0.189627 | 0.248100 |
| 10 | 10 | 1 | 0.000000 | 1.000000 |
| | | | | |





Analiza wykresami skrzynkowymi

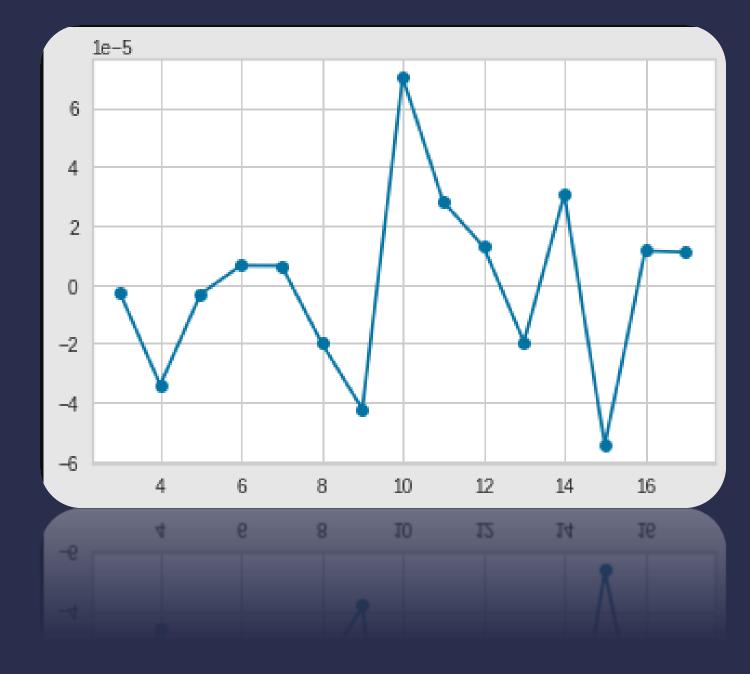
Klaster przelotnych odbiorców



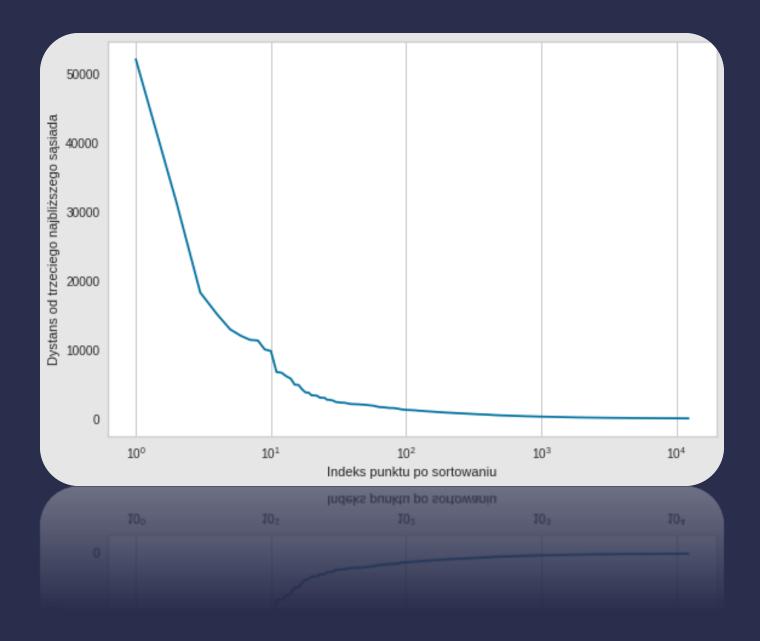


Niewypały

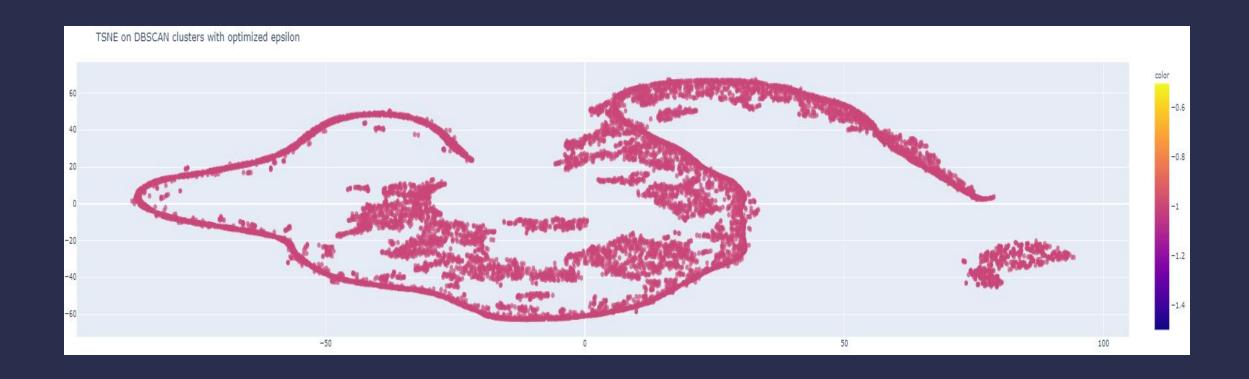
Stabilność



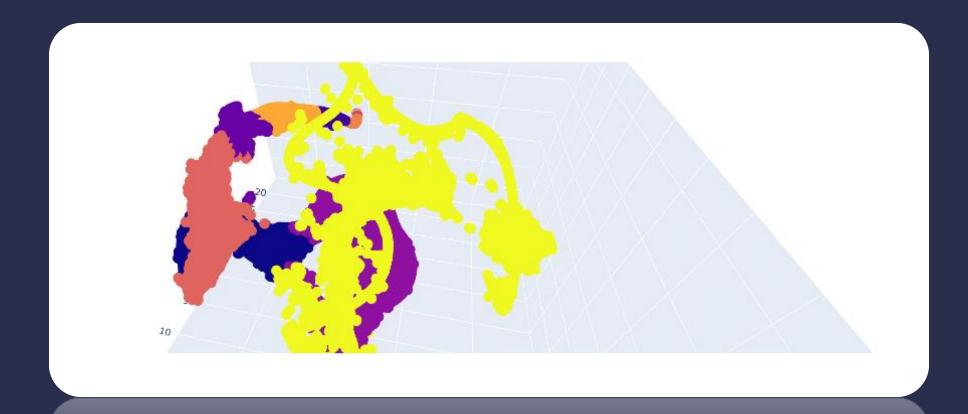
Wstęp do DBSCAN



DBSCAN

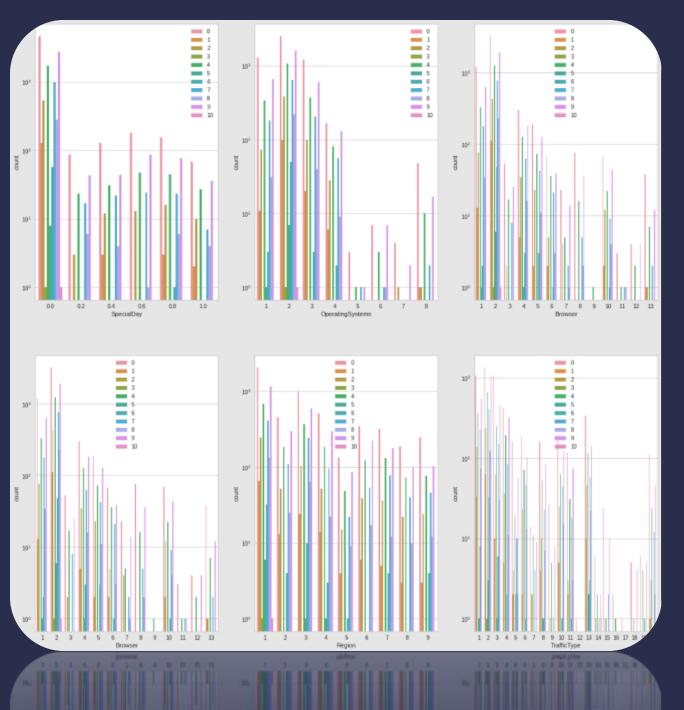


TSNE 3D



Analiza wykresami skrzynkowymi



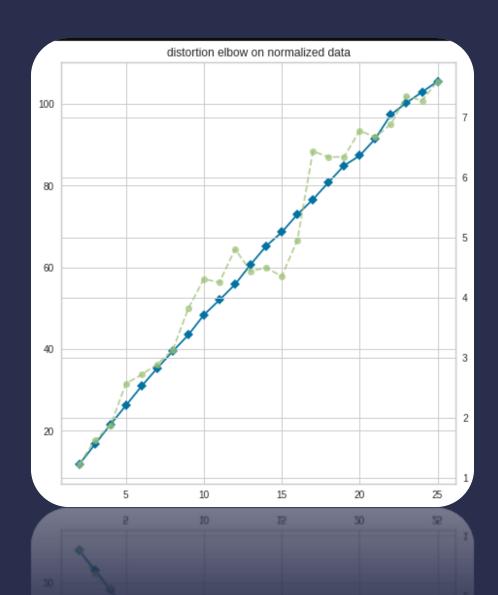


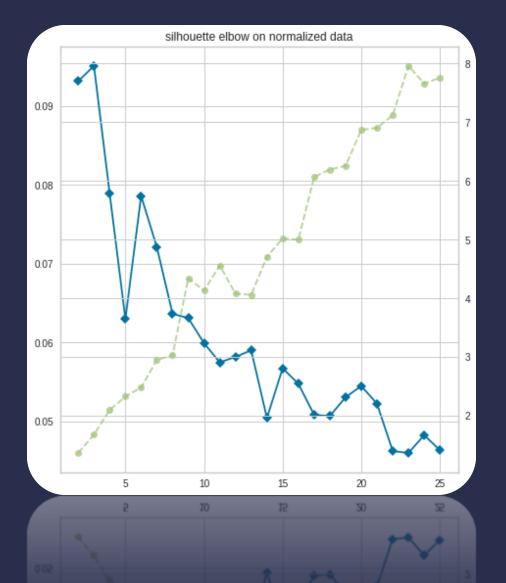
Analiza zmiennych kategorycznych po klastrach



Normalizacja

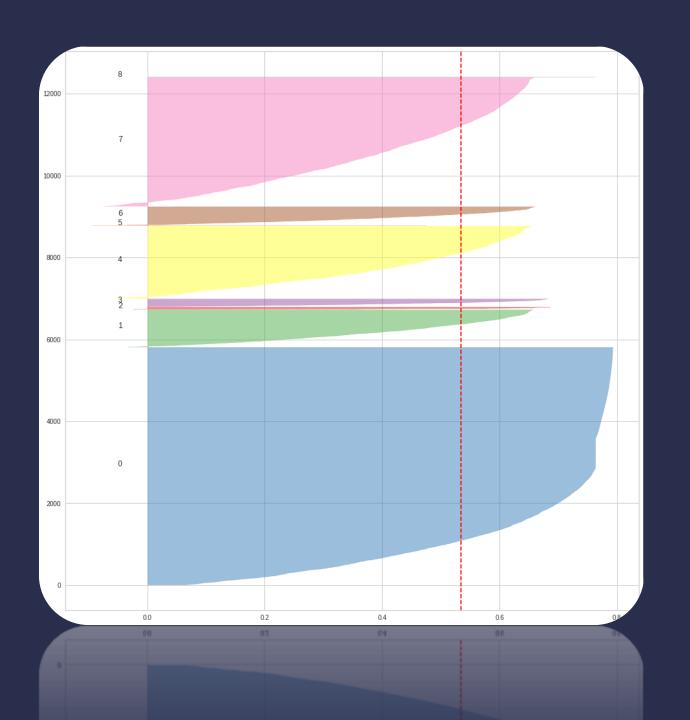
Wykresy łokciowe





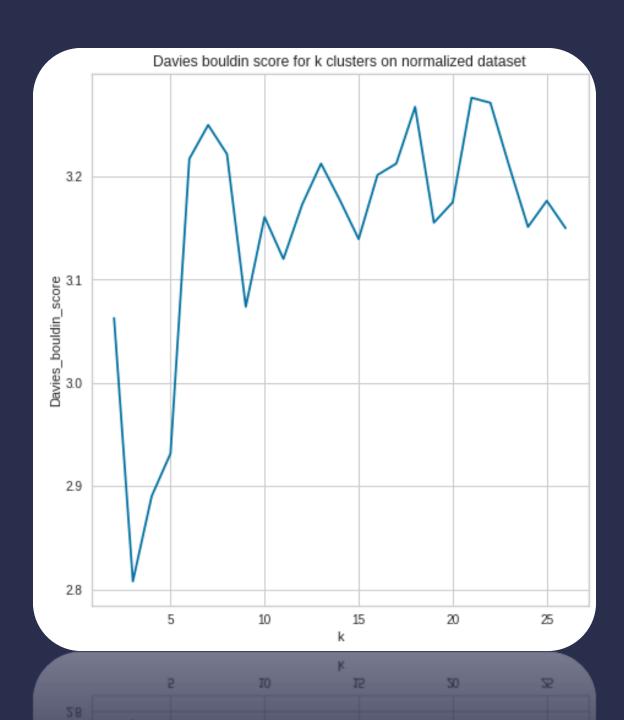
Metoda Silhouette'a

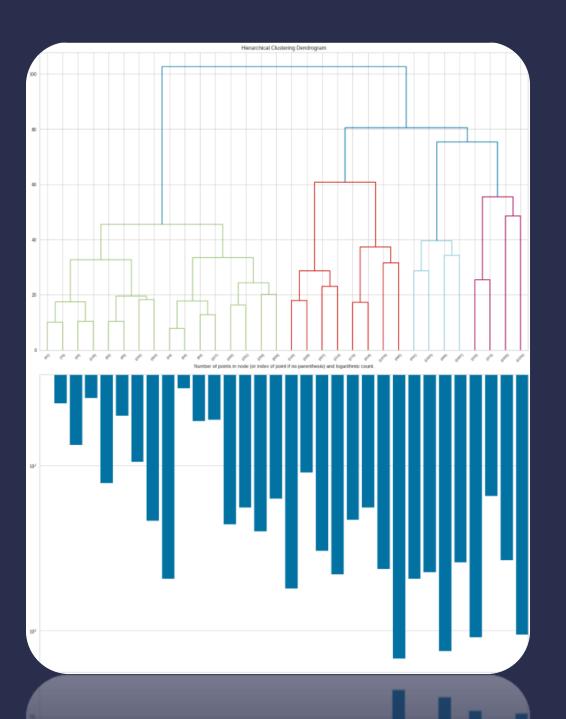




Metoda Silhouette'a dla 9 klastrów

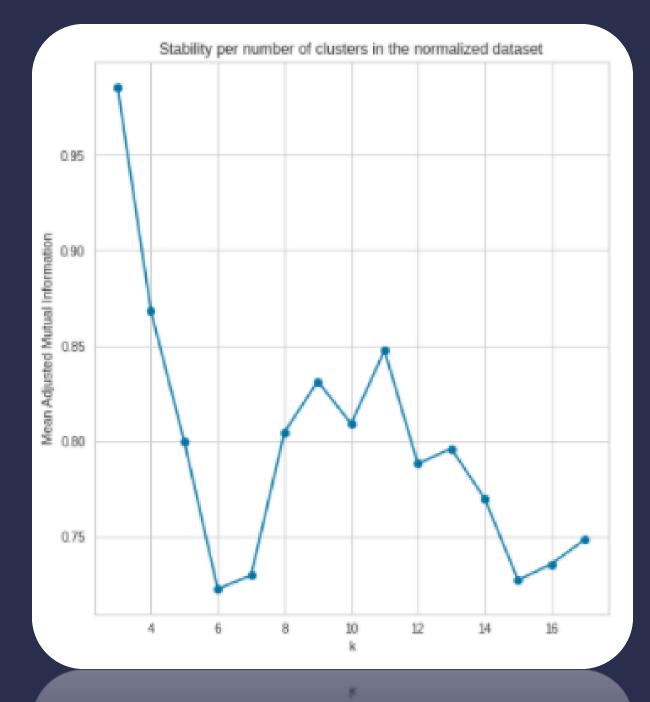
Davies-bouldin score





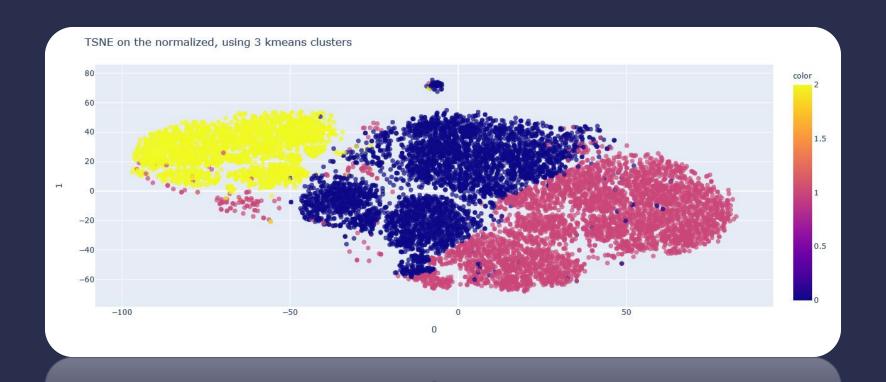
Hierarchiczny dendrogram

Stabilność

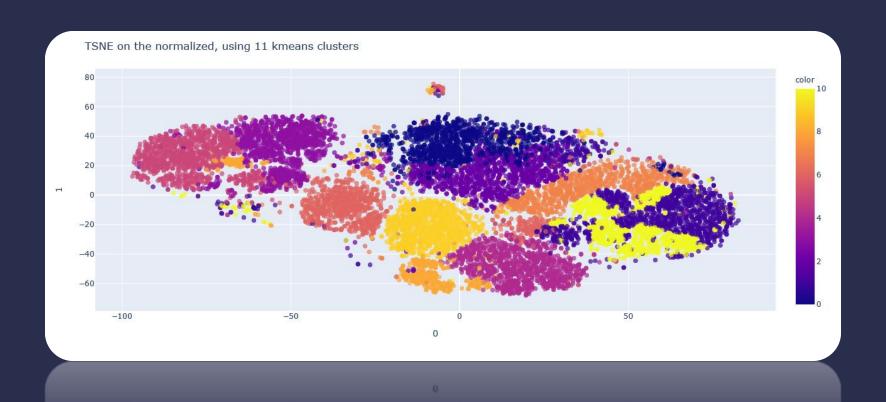


Klastrowania Znormalizowane

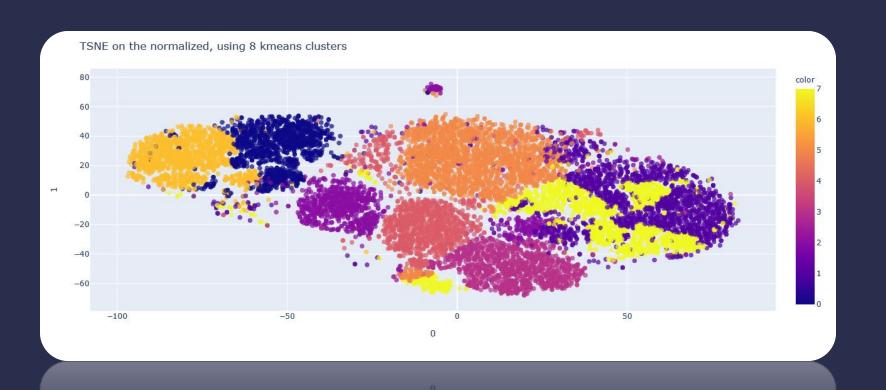
Klastrowanie z 3 klastrami



Klastrowanie z 11 klastrami



Klastrowanie z 8 klastrami



Analiza klastrów po normalizacji

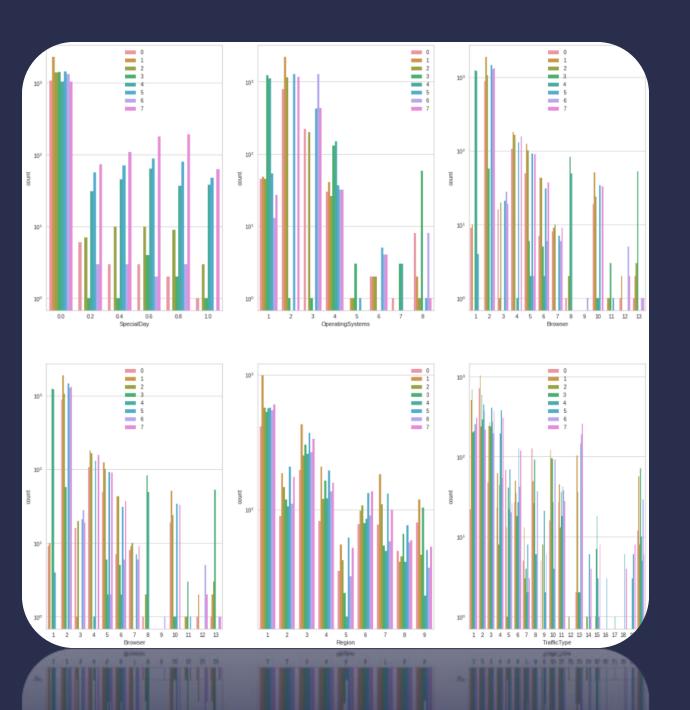
Analiza 8 Klastrów

| | cluster | count | revenue_fraction | weekend_fraction |
|---|---------|-------|------------------|------------------|
| 0 | 0 | 1100 | 0.249091 | 0.295455 |
| 1 | 1 | 2303 | 0.253582 | 0.193660 |
| 2 | 2 | 1436 | 0.054318 | 0.162953 |
| 3 | 3 | 1440 | 0.187500 | 0.268750 |
| 4 | 4 | 1262 | 0.101426 | 0.293978 |
| 5 | 5 | 1790 | 0.179330 | 0.222905 |
| 6 | 6 | 1331 | 0.129226 | 0.338843 |
| 7 | 7 | 1668 | 0.048561 | 0.152878 |



Analiza wykresów skrzynkowych





Analiza histogramów

Dziękujemy za Uwagę!