Matthew Mikhaiel

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ENGINEERING INTERNSHIP

C# | TIME MANAGEMENT SKILLS | LEADERSHIP SKILLS

SUMMARY OF QUALIFICATIONS

- Current student at Centennial College School of Engineering Technology and Applied Science.
- 10+ years of B2B and B2C sales.
- Trained on C#, HTML, CSS, SQL and intermediate proficiency in Unix/Linux.
- Knowledge on Python, JavaScript, Agile Methodologies.
- Strong communication skills; experienced in intercultural communication.
- Computer skills include proficiency in Microsoft Word, Excel, PowerPoint, Visio.

EDUCATION

Computer Software Engineering   Expected   May 2023
Centennial College, Toronto, ON

- *Current GPA: 4.2*

Police Foundations   Graduated June 2012
Humber College, Toronto, ON

WORK EXPERIENCE

Operations Manager   2008 – 2021
Drapery Fabric Design, Brampton, ON

- Reduced cost of inventory by 80% while increasing quality by designing and sourcing best-selling products directly from manufacturers overseas.
- Consolidated supply chain management and coordinated staff training.
- Oversaw product production and sales.
- Somfy Certified Expert.

Regional Sales Manager   2015 – 2017
Equus Fabrics, Vaughn, ON
- Managed 700+ accounts in the company's largest market.
- Raised sales in key regions by over 300% by changing the company's sales approach from closer, to expert approach.
- Assisted product design team to guide material, price, and quality information from direct customer feedback.

CURRENT PROJECT WORK

App Design Project   March 2022

- Currently learning to design and code Mobile Apps using Flutter SDK.
- Familiarizing and learning Dart Programming Language.
- In the beginning stages of designing and planning Mobile app build.

Past School Projects

- http://studentweb.cencol.ca/Mmikha10/portfolio/index.html

INTERNATIONAL EXPERIENCE AND CERTIFICATIONS

Ammi Omsorg AB/ Jönköping

- Business consulting
- Scheduling
- Deliveries

Home Care Hemtjänst/ Jönköping

- Office re-design and set up.
- English Document Transcription.
- Office Management – Stocking PPE's and other staff tools.

Certificates

- Agile Foundations
- Software Architecture: Patterns for Developers
- Security Guard License
- First Aid and AED Certificate
- Ontario Association of Chiefs of Police Certification