# MATTHEW A. BROWER

ADDRESS:

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#### PROFESSIONAL EXPERIENCE

#### The J.M. Smucker Company

Orrville, OH

Senior Data Analyst, Enterprise Analytics & Insights (Advanced Analytics)

Jul 2014 - Present

- Created processes for the management & delivery of analytics projects for a new Advanced Analytics Center of Excellence
- Presented findings & recommendations of analytics projects to audiences at top 10 US food retailers
- ♦ Developed custom analytic techniques that led to insights creating over \$2MM in incremental annual revenue
- Initiated recruiting relationships with key Universities & helped to establish an internal Data Science Community of Practice

The Nielsen Company

Cincinnati, OH

Research Analyst – Client Consulting, Innovation Practice (BASES)

Jul 2013 - Jul 2014

- Delivered new product launch forecasts and consulting studies to multiple divisions of a Fortune 100 client
- Created internal applications to increase analyst efficiency and improve company analytical capabilities
- ♦ Led an internal research initiative that resulted in a 20 percent improvement in client forecast accuracy

The Nielsen Company

San Francisco, CA

Jun 2012 – Aug 2012

- Analyst Intern Client Consulting
  - Created a new reporting tool to assist with transitioning clients to a newly-developed volumetric forecasting system
  - Developed strategic insights and designed slide templates for an international project with a leading financial services firm

#### The J.M. Smucker Company

Orrville, OH

Brand Management Intern - Peanut Butter

May 2011 – Aug 2011

- Presented a competitive analysis of digital marketing in the Peanut Butter Category with recommendations for the Jif brand
- ♦ Assessed the category impact of deep discounting by competitive national brands to further relationship with key retailers

#### Jarrett Logistics Systems, Inc.

Orrville, OH

Sales and Marketing Intern

May 2010 – Aug 2010

- ♦ Led the redesign process for a website and promotional media revitalization project
- Designed a prototype client relationship management system in an effort to reduce annual software costs

## **EDUCATION**

## Miami University, Farmer School of Business

Oxford, OH

Bachelor of Science in Business

Aug 2009 - May 2013 Overall GPA: **3.51/4.00** 

Major: Marketing; Minor: Applied Business Statistics
 University Honors with Distinction

Overall ACT Score: 33

#### **University Honors Program**

Selected for university division designed to restructure educational requirements for high-potential students

# **Farmer School of Business - Honors Cohort**

• One of 70 students selected from the Class of 2013 for specialized cohort with instruction from distinguished faculty

#### **LEADERSHIP & ACTIVITIES**

#### **Orrville High School Alumni Association**

Analytics & Consumer Products Contributor

Orrville, OH

President, Board of Trustees

Feb 2015 - Present

- ♦ Elected to President of 501c3 organization that maintains connections between alumni of Orrville High School
- Led redevelopment of association's strategy to enable contributions from new members & minimize financial risk

# Miami University Young Professionals Advisory Council (YPAC)

Oxford, OH Mar 2015 – Present

Nominated to advise Farmer School faculty and administration on key activities related to education in analytics

#### **University Club Table Tennis**

Oxford, OH

President and Co-Founder

Jan 2010 – May 2013

◆ Chartered new student organization and club sport to cater to an unmet need within the Miami student body

• Established annual recruitment events and tripled member base over three year period

#### **University Honors Undergraduate Associates Program**

Oxford, OH

Business 101 Undergraduate Associate

Sep 2011 – Dec 2011

♦ Nominated to provide guidance & support for in-class cases, projects, and exams during scheduled office hours each week