



\$24.91M

REVENUE

\$10.46M **PROFIT**

25.16K

ORDERS

2.17%

RETURN RATE





\$1.83M Prev. Month: \$1.77M (+3.31%)

Monthly Revenue

Monthly Orders

2,146 Prev. Month: 2165 (-0.88%)

Monthly Returns

166 Prev. Month: 169 (+1.78%)

Orders by Category



Top 10 Products

Product Name	Orders ▼	Revenue	Return %
Water Bottle - 30 oz.	3,983	\$39,755.33	1.95%
Patch Kit/8 Patches	2,952	\$13,506.42	1.61%
Mountain Tire Tube	2,846	\$28,333.22	1.64%
Road Tire Tube	2,173	\$17,264.73	1.55%
Sport-100 Helmet, Red	2,099	\$73,444.01	3.33%
AWC Logo Cap	2,062	\$35,882.07	1.11%
Sport-100 Helmet, Blue	1,995	\$67,120.18	3.31%
Fender Set - Mountain	1,975	\$87,040.80	1.36%
Sport-100 Helmet, Black	1,940	\$65,269.75	2.68%
Mountain Bottle Cage	1,896	\$38,061.90	2.02%

Most Ordered Product Type

Tires and Tubes

Most Ordered Product Type

Shorts



Select all Europe North America Pacific

Country









Sport-100 Helmet, Red







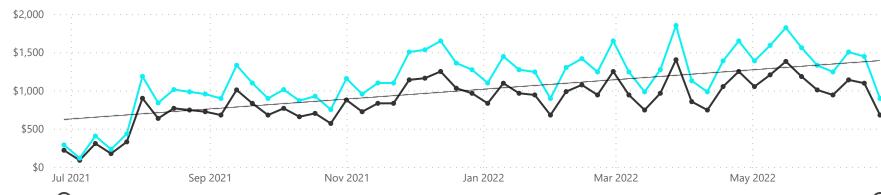
Price Adjustment (%)

Selected Product

0.20

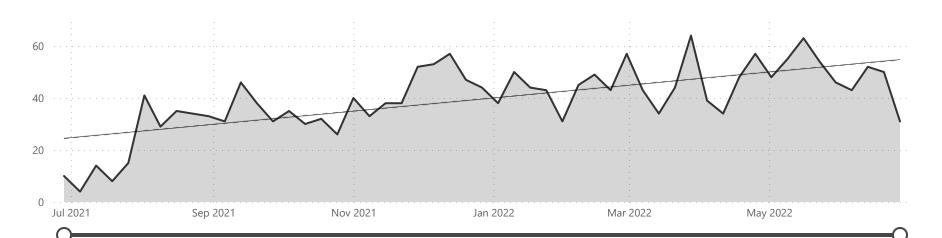






Product Metric Selection

- Orders
- O Profit
- Revenue
- Returns
- O Return Rate







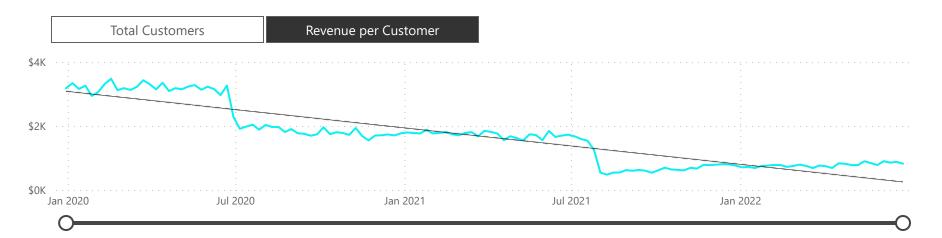






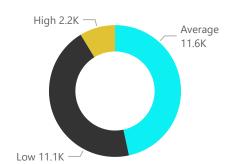
17.42K
UNIQUE CUSTOMERS

\$1.43K
REVENUE PER CUSTOMER

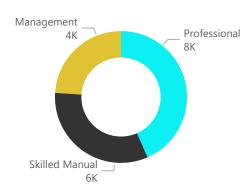


Revenue

Orders by Income Level



Orders by Occupation



Top 100 Customers

Orders

Full Name

Customer Key

		▼	
11091	Mr. Dalton Perez	26	\$1,513.14
11223	Mrs. Hailey Patterson	26	\$1,615.66
11300	Mr. Fernando Barnes	26	\$1,839.01
11330	Mr. Ryan Thompson	26	\$1,596.61
11331	Mrs. Samantha Jenkins	26	\$1,739.58
11185	Mrs. Ashley Henderson	25	\$1,716.76
11200	Mr. Jason Griffin	25	\$1,613.88
11176	Mr. Mason Roberts	24	\$1,526.03
11262	Mrs. Jennifer Simmons	24	\$1,464.79
11277	Mr. Charles Jackson	24	\$1,776.69
11287	Mr. Henry Garcia	24	\$1,442.96
11566	Ms. April Shan	24	\$1,424.49
11711	Mr. Daniel Davis	24	\$1,403.85
11276	Mrs. Nancy Chapman	23	\$1,111.23
11203	Mr. Luis Diaz	17	\$1,002.05
11215	Mrs. Ana Perry	17	\$1,335.85
11078	Ms. Gina Martin	16	\$991.27
11211	Mrs. Samantha Russell	16	\$947.96
11253	Mr. José Hernandez	16	\$904.53



Top Customer (By Revenue)

Mr. Maurice Shan

Orders Revenue 12.41K



In 2022, Mr. Larry Munoz is the customer with the highest revenue among the high income earners.



