100-19465 - 94th Avenue Phone - (604) 882-1112 Surrey, B.C. V4N 4E6 Fax - (604) 882-1168

January 8, 2018

JK Thermal #301 – 8369 River Way Delta, BC V4G 1G2

Attn. : Jeff Knoblauch

Re : Tigerloc

Dear Sir,

Concept Aluminum Products as a commercial glazing contractor, recommends the use of tigerloc for insulated tilt panels. The tigerloc product acts as a structural bridge between the exterior panel and the interior panel, and provides us with a secure attachment point for our windows. We recommend the product for three (3) reasons.

The first reason is because it provides us with an attachment point that we and our engineer have confidence in. As opposed to other methods, the tigerloc provides us with piece of mind that our installation screws are being secured to something that is structural and won't break down over time.

The second reason we recommend tigerloc is because it provides a safer working environment on the jobsite. It allows us to secure our windows to the tigerloc, as opposed to securing them into the concrete. This stops us from generating silica dust when we use our hammer guns to drill into the concrete.

The third reason we recommend this product is because it speeds up window installation by roughly 10-15 minutes per window as the hammergun is a very slow method for installation of our screws.

Knowing tigerloc is being used on an insulated tilt panel project means we can reduce our labour allowance on the project and bid it more aggressively. The use of tigerloc will reduce our labour costs by 5-7%, which reduces our overall bid price by 2-3%.

To recap, it provides a more secure and confident attachment point, it produces a safer working environment, and it saves on the cost of window installation. Concept Aluminum recommends the use of tigerloc for insulated tilt panels.

Regards

Matthew Scobie