

# Matthew Hufft

## Full-Stack Software Developer

C# developer with hands-on-experience in building scalable, data-driven applications. More than 5 years of experience in developing and maintaining professional relationships with businesses and clientele in the sales and marketing industry. Passionate problem solver that's dedicated to learning and growth, both personally and professionally.



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Boise, United States



github.com/MatthewHufft

## SKILLS

Communication

C#

.NET

Vue.js

MySQL

Express

Node.js

MVC Design

Javascript

Team Work

Presenting

Sales

Management

## APPLICATIONS

Keeper

PetPal

Banzai

Inspire

Listify

Bug-Log

## WORK EXPERIENCE

### Software Development Student

#### Boise CodeWorks

08/2019 - 11/2020

##### Achievements/Tasks

- 13 week immersive flagship course completed 500+ hours learning and utilizing best practices in software development
- Designed and developed several full stack applications across multiple platforms
- Implemented Scrum methods to plan out team projects
- Effectively used MVC pattern in applications
- Collaborated weekly to implement partner programming

### Associate Vice President

#### Gulf Coast Western

09/2019 - 03/2020

Boise, ID

##### Achievements/Tasks

- Developed sales pipeline and set sales appointments with accredited investors.
- Conducted investment presentations over the phone and close sales.
- Maintained great business relationships with partners.
- Advised partners on reinvesting in greater projects moving forward.

### Packaging Advisor

#### Container and Packaging (Corporate office)

11/2016 - 09/2019

Boise, Idaho

##### Achievements/Tasks

- Sold business to business wholesale packaging solutions via phone, chat and email simultaneously.
- Negotiated prices and 'fix' resolutions with clients to ensure satisfaction and fairness.
- Advised on supply chain development options.
- Concurrently did a six-month internship with IT team and assisted Software development team.

### Leader / Sales Representative

#### Northwestern Marketing Concepts

08/2014 - 08/2016

Boise, ID

##### Achievements/Tasks

- Nominated for 2015 National Promoting Leader of the Year award.
- Converted leads to sales by giving product demos and presentations.
- Overcame early and late objections.
- Maintained relationships with clients.