

MATTHEW NEUFELD

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SKILLS

Languages	HTML, CSS, Javascript, Python, C/C++, Java, MongoDB, SQL, Motoko.
Frameworks & Tools	Express.js, Node.js, React.js, jQuery, Spring Boot, Mongoose ODM, Heroku, Bootstrap, Pygame, Git/Version Control, Unix.
Business Skills	Direct sales, cold-calling, customer upselling, contract price negotiation, overcoming customer objections.
Soft Skills	Oral and written communication, leading and collaborating in a team environment, detail-oriented, problem-solving, time management, coachability, adaptability.

PROJECTS

Newsletter Signup Form

- Developed a newsletter signup form for a fictitious company as a full-stack web application.
- The front-end was developed using HTML, CSS, and Bootstrap.
- The back-end was developed using Node.js and Express.js.
- The user inputted data is sent to MailChimp using the MailChimp API, and stored in their database.
- The application was deployed to the internet using Heroku.

MLB Position Player RESTful API

- Created an API with get, post, delete, put, and patch methods designed to aid in storing and organizing player data.
- Developed using Express.js and Node.js. Mongoose was used to create the player model and Body Parser was used to obtain player data.
- Used Postman and Studio 3T to test functionality of the API.
- The player schema was composed of the player's name and team, as well as 8 key statistics.

Wordle Clone

- Developed a multi-file terminal-based Wordle Clone using Python.
- Cleaned a corrupted dictionary text file and organized over 8900 words into a usable file.
- Created a custom class to aid in the functionality of the game.
- Developed an additional feature that provides hints by searching the word dictionary for viable guesses given the user's correctly guessed letters.

EDUCATION

B.Sc. with Specialization in Computing Science

University of Alberta

Sep 2021 - Apr 2025

- **Relevant Courses:** Foundations of Computation, Practical Programming Methodology, Formal Systems and Logic in Computing Science, Algorithms, File and Database Management, Linear Algebra, Applied Statistics.
- **Awards:** Northwest Tank Lines Scholarship, Alexander Rutherford Scholarship.

The Complete 2023 Web Development Bootcamp

London App Brewery

Aug 2022 - Dec 2022

WORK EXPERIENCE

Head Sales Contractor

Apr 2021 - Aug 2022

Canadian Property Stars

Calgary, AB

Door-to-door sales: cold-calling potential customers and selling them various property maintenance services with prices up to \$735.

- Individually sold over \$35,000 worth of property services in less than 35 days worked at the company.
- Highest average daily revenue among salespeople at the Calgary location in 2022.
- Recognized as a top salesperson among all locations (Calgary, Edmonton, Surrey, Toronto, Ottawa, Hamilton).
- Achieved the highest single day window cleaning sales revenue at the Calgary location in 2022.
- Consistently awarded bonuses for generating the highest daily revenue among co-workers.