

# MATTHEW NEUFELD

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## EDUCATION

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### B.Sc. with Specialization in Computing Science

University of Alberta

Sep 2021 - Apr 2025

- **Relevant Courses:** Foundations of Computation, Practical Programming Methodology, Formal Systems and Logic in Computing Science, Algorithms, File and Database Management, Linear Algebra, Applied Statistics.
- **Awards:** Northwest Tank Lines Scholarship, Alexander Rutherford Scholarship.

### The Complete 2023 Web Development Bootcamp

London App Brewery

Aug 2022 - Dec 2022

## WORK EXPERIENCE

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### Head Sales Contractor

Apr 2021 - Aug 2022

Canadian Property Stars

*Calgary, AB*

**Door-to-door sales:** cold-calling potential customers and selling them various property maintenance services with prices up to \$735.

- Individually sold over \$35,000 worth of property services in less than 35 days worked at the company.
- Highest average daily revenue among salespeople at the Calgary location in 2022.
- Recognized as a top salesperson among all locations (Calgary, Edmonton, Surrey, Toronto, Ottawa, Hamilton).
- Achieved the highest single day window cleaning sales revenue at the Calgary location in 2022.
- Consistently awarded bonuses for generating the highest daily revenue among co-workers.

## PROJECTS

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### Newsletter Signup Form

- Developed a newsletter signup form for a fictitious company as a full stack web application.
- The front-end was developed using HTML, CSS, Bootstrap, and Javascript.
- The back-end was developed using Node.js and Express.js.
- The user inputted data is sent to MailChimp using the MailChimp API, and stored in their database.
- The application was deployed to the internet using Heroku.

### MLB Position Player RESTful API

- Created an API with get, post, delete, put, and patch methods designed to aid in storing and organizing player data.
- Developed using Express.js and Node.js. Mongoose was used to create the player model and Body Parser was used to obtain player data.
- Used Postman and Studio 3T to test functionality of the API.
- The player schema was composed of the player's name and team, as well as 8 key statistics.

### Wordle Clone

- Developed a multi-file terminal-based Wordle Clone using Python.
- Cleaned a corrupted dictionary text file and organized over 8900 words into a usable file.
- Created a custom class to aid in the functionality of the game.
- Developed an additional feature that provides hints by searching the word dictionary for viable guesses given the user's correctly guessed letters.

## SKILLS

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### Languages

HTML, CSS, Javascript, Python, C/C++, Java, MongoDB, SQL, Motoko.

### Frameworks

Express.js, Node.js, React.js, jQuery, Spring Boot, Mongoose ODM, Heroku, Bootstrap, Pygame, Git/Version Control, Unix.

### Business Skills

Direct sales, cold-calling, customer upselling, contract price negotiation, overcoming customer objections.