

## Problem Set # 5

### Problem 6.8 from S&L: Wage growth and the reservation wage

An unemployed worker receives each period an offer to work for wage  $w_t$  forever, where  $w_t = w$  in the first period and  $w_t = \phi^t w$  after  $t$  periods on the job. Assume  $\phi > 1$ , that is, wages increase with tenure. The initial wage offer is drawn from a distribution  $F(w)$  that is constant over time (entry-level wages are stationary); successive drawings across periods are independently and identically distributed.

The worker's objective is to maximize

$$\mathbb{E} \sum_{t=1}^{\infty} \beta^t y_t, \quad \text{where } 0 < \beta < 1$$

and  $y_t = w_t$  if the worker is employed and  $y_t = c$  if the worker is unemployed, where  $c$  is unemployment compensation. Let  $v(w)$  be the optimal value of the objective function for an unemployed worker who has offer  $w$  in hand. Write the Bellman equation for this problem. Argue that, if two economies differ only in the growth rate of wages of employed workers, say  $\phi_1 > \phi_2$ , the economy with the higher growth rate has the smaller reservation wage. *Note:* Assume that  $\phi_i \beta < 1$ ,  $i = 1, 2$ .

For an unemployed worker with an offer of  $w$  in hand, the value of staying unemployed is

$$c + \beta \int_{\underline{w}}^{\overline{w}} V(w') dF(w')$$

To examine the value of accepting the job with wage  $w$ , we need to think about wage growth over time. Note that:

$$\begin{aligned} w + \phi\beta w + \phi^2\beta^2 w + \dots + \phi^j\beta^j w &= w(1 + \phi\beta + \phi^2\beta^2 + \dots + \phi^j\beta^j) \\ &= \frac{w}{1 - \phi\beta} \quad (\text{Sum of infinite geometric sequence}) \end{aligned}$$

Then the Bellman equation for an unemployed worker with offer  $w$  in hand is

$$V(w) = \max_{\text{accept, reject}} \left\{ \frac{w}{1 - \phi\beta}, c + \beta \int_{\underline{w}}^{\overline{w}} V(w') dF(w') \right\}$$

Then at the reservation wage we have:

$$\begin{aligned}
\frac{w_R}{1 - \phi\beta} &= c + \beta \int_{\underline{w}}^{\bar{w}} V(w') dF(w') \\
\frac{w_R}{1 - \phi\beta} &= c + \beta \int_{\underline{w}}^{\bar{w}} \max \left\{ \frac{w'}{1 - \phi\beta}, \frac{w_R}{1 - \phi\beta} \right\} dF(w') \\
\frac{w_R}{1 - \phi\beta} &= c + \beta \int_{\underline{w}}^{w_R} \frac{w_R}{1 - \phi\beta} dF(w') + \beta \int_{w_R}^{\bar{w}} \frac{w'}{1 - \phi\beta} dF(w') \\
w_R &= (1 - \phi\beta)c + \beta \int_{\underline{w}}^{w_R} w_R dF(w') + \beta \int_{w_R}^{\bar{w}} w' dF(w') \\
(1 - \phi\beta)c &= w_R - \beta \int_{\underline{w}}^{w_R} w_R dF(w') - \beta \int_{w_R}^{\bar{w}} w' dF(w') \\
(1 - \phi\beta)c &= w_R - \beta \int_{\underline{w}}^{w_R} w_R dF(w') - \beta \int_{w_R}^{\bar{w}} w' dF(w')
\end{aligned}$$

**Problem 6.9 from S&L: Search with a finite horizon**

Consider a worker who lives two periods. In each period the worker, if unemployed, receives an offer of lifetime work at wage  $w$ , where  $w$  is drawn from a distribution  $F$ . Wage offers are identically and independently distributed over time. The worker's objective is to maximize  $\mathbb{E}\{y_1 + \beta y_2\}$ , where  $y_t = w$  if the worker is employed and is equal to  $c$  – unemployment compensation – if the worker is not employed.

Analyze the worker's optimal decision rule. In particular, establish that the optimal strategy is to choose a reservation wage in each period and to accept any offer with a wage at least as high as the reservation wage and to reject offers below that level. Show that the reservation wage decreases over time.