

Matt Bennett

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Portfolio: <https://mattyb5000.github.io/Professional-Portfolio/>

SUMMARY

Georgia Tech Full Stack Web Development Bootcamp graduate with background in technology sales seeking career change in web development. Creative, quality-oriented professional with proven time management, communication skills, knowledge of consultative sales, and client relations.

TECHNICAL SKILLS

Languages: HTML, CSS, Bootstrap, JavaScript, JQuery, Node, Express, React, MongoDB, MySQL

PROJECTS

Snoopie | GitHub: <https://github.com/Sttorek/snoopie.git> | Deployed site: <https://sttorek.github.io/snoopie/>

- Snoopie utilizes PetFinder API and a short lifestyle quiz to provide a list of local shelter dogs that are compatible with your lifestyle
- Responsibilities included styling, name generator API, and local storage of selected names
- Utilizes 3rd party APIs, HTML, CSS, Bootstrap, JavaScript, JQuery, and local storage

HomeRoute | GitHub: <https://github.com/Mattyb5000/property-management-app.git> | Deployed site: <https://salty-hamlet-13390.herokuapp.com/login>

- HomeRoute is a property management tool to help landlords track their properties, tenants, and leases

- Responsibilities included styling, installing and implementing Chart.js, and Heroku deployment
- Utilizes HTML, CSS, Bootstrap, and JavaScript, with MySQL relational database, Handlebars, and deployed to Heroku

Git.Commit | <https://github.com/Mattyb5000/git-commit-code.git> | <https://thawing-shelf-99876.herokuapp.com/>

- Git.Commit aggregates projects of various programming languages and tracks progress to help bootcamp grads continue practicing their new skills while building their portfolio
- Responsibilities included styling, installing and implementing Chart.js, and Heroku deployment
- Git.Commit is a MERN stack application using MongoDB and Chart.js to display progress data.

WORK EXPERIENCE

AKAMAI TECHNOLOGIES Atlanta, GA

Sales Development Representative, Aug 2018 – Feb 2021

- Managed multiple self-generated and marketing-generated campaigns and consistently produced five to ten qualified sales opportunities to meet and exceed monthly quotas
- Expanded sales network internally as well as engaged untapped external resources to identify and close new business totalling over \$100k in revenue per year in 2019 and 2020

VONAGE BUSINESS Atlanta, GA

Account Executive, Oct 2017 - Aug 2018

- Consistently exceeded minimum sales goal of \$3,750 per month, achieving personal goal of at least \$5,000 per month
- Promoted to higher sales tier after 2 months in role for consistently generating highest revenue

Sales Development Representative, July 2017 - Oct 2017

- Consistently achieved above average lead-to-opportunity conversion rate maintaining above 50% every month
- Promoted within 3 months from qualifying prospects to closing business and driving revenue

EDUCATION

Bootcamp Certificate: Georgia Tech, Atlanta, GA

A 12-week full stack web development program focused on HTML5, CSS3, JavaScript, jQuery, Express.js, React.js, Node.js, progressive web apps, agile methodology, computer science, database theory, MongoDB, MySQL, Git, and Heroku.

Certificate of Completion: Georgia Tech, Atlanta, GA