Matt Bennett

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Portfolio: https://mattyb5000.github.io/Professional-Portfolio/

SUMMARY

Georgia Tech Full Stack Web Development bootcamp graduate with a background in technology sales seeking career change in web development. Creative, quality-oriented professional with proven time management, communication skills, knowledge of consultative sales, and client relations.

TECHNICAL SKILLS

HTML, CSS, Bootstrap, JavaScript, jQuery, Node, Express, React, MongoDB, MySQL

PROJECTS

Snoopie | GitHub: https://github.com/Sttorek/snoopie.git | Deployed site: https://sttorek.github.io/snoopie/

- Snoopie utilizes PetFinder API and a short lifestyle quiz to provide a list of local shelter dogs that are compatible with your lifestyle

- Responsibilities include styling, name generator API, and local storage of favorited names

- Utilizes 3rd party APIS, HTML, CSS, Bootstrap, JavaScript, jQuery, and local storage

HomeRoute | GitHub: https://github.com/Mattyb5000/property-management-app.git | Deployed site: https://salty-hamlet-13390.herokuapp.com/login

- HomeRoute is a property management tool to help landlords track their properties, tenants, and leases

- Responsibilities include page layouts, forms and API routes, database schema, and Heroku deployment

- Utilizes HTML, CSS, Bootstrap, and JavaScript, with MySql database, Handlebars templating engine, and deployed on Heroku

GitCommit | GitHub: https://github.com/Mattyb5000/git-commit-code.git | Deployed site: https://thawing-shelf-99876.herokuapp.com/

- Git.Commit aggregates projects of various programming languages and tracks progress to help bootcamp grads continue practicing their new skills while building their portfolio

- Contributed logo design, overall styling, various components, including animations and transforms, API routes, implementing Chart.js node package, and Heroku deployment

- Git.Commit is a MERN stack application using HTML, CSS, JavaScript, Express, Node, MongoDB as well as Chart.js node package, and deployed to Heroku

WORK EXPERIENCE

Sales Development Representative, Akamai Technologies - Aug 2018 - Feb 2021
- Managed multiple self-generated and marking-generated campaigns and consistently produced five to ten qualified sales opportunities to meet and exceed monthly quotas

- Expanded sales network internally as well as engaged untapped external resources to identify and close new business totaling over $100k in revenue per year in 2019 and 2020

Account Executive, Vonage Business - Oct 2017 - Aug 2018
- Consistently exceeded minimum sales goal of $3,750 per month, achieving personal goal of at least $5,000 per month

- Promoted to higher sales tier after 2 months in role for consistency generating highest revenue

Sales Development Representative, Vonage Business - July 2017 - Oct 2017
- Consistently achieved above average lead-to-opportunity conversion rate maintaining above 50% every month

- Promoted within 3 months from qualifying prospects to closing business and driving revenue

EDUCATION

Certificate of Completion: Georgia Tech, Atlanta, GA

A 12 week full stack web development program focused on HTML5, CSS3, JavaScript, Express.js, Node.js, React.js, agile methodology, computer science, database theory, MySQL, MongoDB, Git, and Heroku