PruebaLatex

Ejercicio 1

Lectura de los datos

```
library(readxl)
dt <- read_excel("~/ejercicio1seminario.xlsx",col_names = TRUE, col_types = "numeric")
dt <- as.data.frame(dt)
rownames(dt) <- paste0("Empresa ", 1:nrow(dt))
head(dt)</pre>
```

| | Innovación | Comunicación | Eficiencia | Responsabilidad |
|-----------|------------|---------------|------------|-----------------|
| Empresa 1 | 4 | 5 | 4 | 5 |
| Empresa 2 | 1 | 2 | 5 | 4 |
| Empresa 3 | 1 | 2 | 2 | 3 |
| Empresa 4 | 4 | 5 | 1 | 2 |
| Empresa 5 | 5 | 5 | 5 | 3 |
| Empresa 6 | 1 | 2 | 2 | 3 |
| | Atención a | l Cliente Com | unidad | |
| Empresa 1 | | 4 | 3 | |
| Empresa 2 | | 1 | 4 | |
| Empresa 3 | | 4 | 2 | |
| Empresa 4 | | 2 | 1 | |
| Empresa 5 | | 4 | 3 | |
| Empresa 6 | | 3 | 3 | |

Prueba de normalidad

```
library(MVN)
```

Warning: package 'MVN' was built under R version 4.3.3

normalidad <- mvn(dt, mvnTest = "mardia") normalidad</pre>

\$multivariateNormality

| | | Test | Statistic | p value | Result |
|---|----------------|------------------|-------------------|--------------------|--------|
| 1 | ${\tt Mardia}$ | ${\tt Skewness}$ | 43.4819357405774 | 0.888829218092923 | YES |
| 2 | Mardia | ${\tt Kurtosis}$ | -1.80347342648514 | 0.0713138951310004 | YES |
| 3 | | MVN | <na></na> | <na></na> | YES |

\$univariateNormality

| | Test | Variable | Statistic | p value | Normality |
|---|------------------|---------------------|-----------|---------|-----------|
| 1 | Anderson-Darling | Innovación | 0.8477 | 0.0237 | NO |
| 2 | Anderson-Darling | Comunicación | 1.1134 | 0.0049 | NO |
| 3 | Anderson-Darling | Eficiencia | 1.0229 | 0.0084 | NO |
| 4 | Anderson-Darling | Responsabilidad | 0.5851 | 0.1126 | YES |
| 5 | Anderson-Darling | Atención al Cliente | 0.8940 | 0.0181 | NO |
| 6 | Anderson-Darling | Comunidad | 0.8734 | 0.0204 | NO |

\$Descriptives

| | n | Mean | Std.Dev | Median | Min | Max | 25th | 75th | Skew |
|---------------------|----|-------|----------|--------|-----|-----|------|------|-------------|
| Innovación | 20 | 2.65 | 1.308877 | 2.0 | 1 | 5 | 2.00 | 4 | 0.35755502 |
| Comunicación | | 2.95 | 1.356272 | 2.5 | 1 | 5 | 2.00 | 4 | 0.32557373 |
| Eficiencia | | 3.10 | 1.618967 | 3.0 | 1 | 5 | 1.75 | 5 | -0.08200978 |
| Responsabilidad | | 3.05 | 1.316894 | 3.0 | 1 | 5 | 2.00 | 4 | -0.08637027 |
| Atención al Cliente | 20 | 2.95 | 1.431782 | 3.0 | 1 | 5 | 2.00 | 4 | -0.01967529 |
| Comunidad | 20 | 2.80 | 1.542384 | 3.0 | 1 | 5 | 1.00 | 4 | 0.15370990 |
| | Kι | urtos | is | | | | | | |

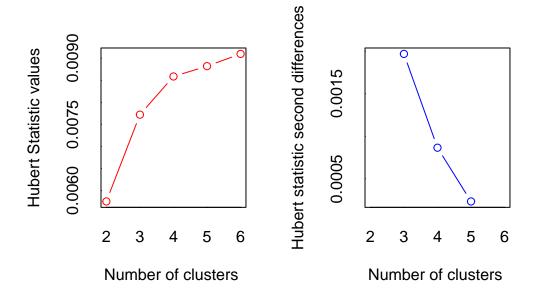
Innovación -1.207362
Comunicación -1.378612
Eficiencia -1.676884
Responsabilidad -1.249458
Atención al Cliente -1.546286
Comunidad -1.549809

Los datos presentan normalidad, así que se procede con el método de clustering.

Primero se tratara de definir cuantos clusters son los ideales

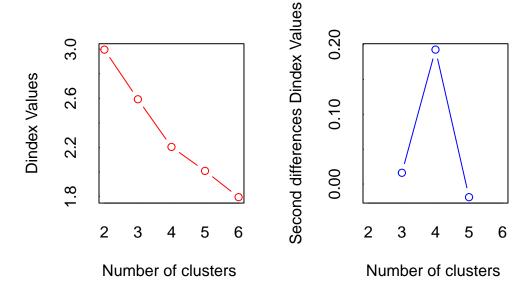
```
#install.packages("NbClust")
library(NbClust)
res.nbclust <- NbClust(dt, distance = "euclidean",</pre>
```

```
min.nc = 2, max.nc = 6,
method = "complete", index ="all")
```



***: The Hubert index is a graphical method of determining the number of clusters.

In the plot of Hubert index, we seek a significant knee that corresponds to significant increase of the value of the measure i.e the significant peak in index second differences plot.



***: The D index is a graphical method of determining the number of clusters.

In the plot of D index, we seek a significant knee (the significant peak in become differences plot) that corresponds to a significant increase of the vector the measure.

- * Among all indices:
- * 5 proposed 2 as the best number of clusters
- * 3 proposed 3 as the best number of clusters
- * 10 proposed 4 as the best number of clusters
- * 5 proposed 6 as the best number of clusters

***** Conclusion *****

* According to the majority rule, the best number of clusters is 4

Nuestro primer metodo inida que lo adecuado serian 4 clusters.

library(clValid)

Warning: package 'clValid' was built under R version 4.3.3

Loading required package: cluster

Warning in fanny(Dist, nc, ...): the memberships are all very close to 1/k. Maybe decrease 'memb.exp'?

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Warning in vClusters(mat, clMethods[i], nClust, validation = validation, : fanny unable to find 3 clusters, returning NA for these validation measures

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Warning in fanny(Dist, nc, ...): the memberships are all very close to 1/k. Maybe decrease 'memb.exp'?

Warning in vClusters(mat, clMethods[i], nClust, validation = validation, : fanny unable to find 5 clusters, returning NA for these validation measures

Warning in fanny(Dist, nc, \dots): the memberships are all very close to 1/k. Maybe decrease 'memb.exp' ?

Warning in vClusters(mat, clMethods[i], nClust, validation = validation, : fanny unable to find 6 clusters, returning NA for these validation measures

summary(validclus)

Clustering Methods:

hierarchical kmeans diana fanny pam clara agnes

Cluster sizes:

2 3 4 5 6

Validation Measures:

| | | 2 | 3 | 4 | 5 | 6 |
|--------------|--------------|---------|---------|---------|---------|---------|
| hierarchical | Connectivity | 6.0798 | 15.9718 | 20.6115 | 24.3917 | 25.9429 |
| | Dunn | 0.4913 | 0.4237 | 0.5092 | 0.5517 | 0.5517 |
| | Silhouette | 0.2082 | 0.1871 | 0.2479 | 0.2475 | 0.2357 |
| kmeans | Connectivity | 12.1103 | 18.8056 | 20.7163 | 23.9440 | 25.9429 |
| | Dunn | 0.3714 | 0.4410 | 0.5092 | 0.5517 | 0.5517 |
| | Silhouette | 0.1918 | 0.2228 | 0.2743 | 0.2729 | 0.2357 |
| diana | Connectivity | 16.1770 | 17.7060 | 20.7238 | 26.9929 | 28.8107 |
| | Dunn | 0.2981 | 0.2981 | 0.3123 | 0.3430 | 0.3651 |
| | Silhouette | 0.1776 | 0.0904 | 0.0522 | 0.1030 | 0.1287 |
| fanny | Connectivity | 13.9187 | NA | NA | NA | NA |
| | Dunn | 0.4564 | NA | NA | NA | NA |
| | Silhouette | 0.1832 | NA | NA | NA | NA |
| pam | Connectivity | 18.1060 | 20.4905 | 26.0647 | 28.9270 | 30.2659 |
| | Dunn | 0.3262 | 0.3536 | 0.4082 | 0.4663 | 0.4663 |
| | Silhouette | 0.1525 | 0.2198 | 0.2353 | 0.2208 | 0.2507 |
| clara | Connectivity | 15.2171 | 20.4905 | 25.1869 | 29.2813 | 30.6202 |
| | Dunn | 0.3444 | 0.3536 | 0.5189 | 0.4170 | 0.4170 |
| | Silhouette | 0.1562 | 0.2198 | 0.2336 | 0.2127 | 0.2310 |
| agnes | Connectivity | 6.0798 | 15.9718 | 20.6115 | 24.3917 | 25.9429 |
| | Dunn | 0.4913 | 0.4237 | 0.5092 | 0.5517 | 0.5517 |
| | Silhouette | 0.2082 | 0.1871 | 0.2479 | 0.2475 | 0.2357 |

Optimal Scores:

| | Score | Method | Clusters |
|--------------|--------|----------------------|----------|
| Connectivity | 6.0798 | ${\tt hierarchical}$ | 2 |
| Dunn | 0.5517 | ${\tt hierarchical}$ | 5 |
| Silhouette | 0.2743 | kmeans | 4 |

con el segundo método, se concluye que el numero de clusters a escoger serán 4.

Se realiza el dendograma para visualizar que empresas están en cada cluster.

```
dist <- dist(dt,method = "euclidean")
modelo <- hclust(dist, method = "complete")
library(factoextra)</pre>
```

Warning: package 'factoextra' was built under R version 4.3.3

Loading required package: ggplot2

Warning: package 'ggplot2' was built under R version 4.3.3

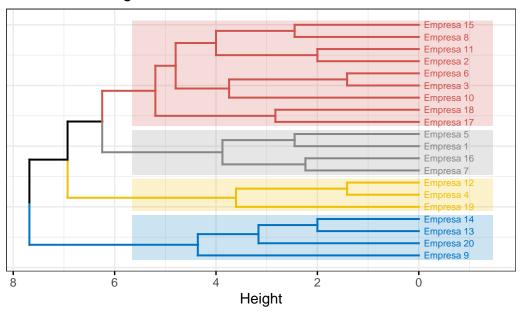
Welcome! Want to learn more? See two factoextra-related books at https://goo.gl/ve3WBa

Warning: The `<scale>` argument of `guides()` cannot be `FALSE`. Use "none" instead as of ggplot2 3.3.4.

i The deprecated feature was likely used in the factoextra package.

Please report the issue at https://github.com/kassambara/factoextra/issues.

Cluster Dendrogram



El dendograma muestra los 4 clusters que se forman y que empresas las conforman.

Análisis de las medias de los clusters

```
clust <- kmeans(dt, centers = 4)
cluster_membership <- clust$cluster
dt_clustered <- cbind(dt, cluster = cluster_membership)
summary_by_cluster <- aggregate(. ~ cluster, data = dt_clustered, FUN = mean)
print(summary_by_cluster)</pre>
```

```
cluster Innovación Comunicación Eficiencia Responsabilidad
1
        1
            2.142857
                         2.428571
                                     4.285714
                                                     3.428571
2
        2
            4.333333
                         4.666667
                                     1.000000
                                                     3.000000
3
        3
            1.833333
                         1.833333
                                     1.833333
                                                     2.166667
4
        4
            3.500000
                         4.250000
                                     4.500000
                                                     3.750000
  Atención al Cliente Comunidad
1
             1.857143 1.857143
2
             2.333333
                       1.333333
3
             3.500000 4.000000
             4.500000
                       3.750000
```

Al calcular las medias de cada variable para cada cluster, podemos identificar patrones y diferencias entre los grupos. El Cluster 4 destaca por tener valores medios superiores en

general, lo que sugiere que las empresas en este grupo exhiben características más elevadas en comparación con los otros clusters.

Identificación de las mejores empresas

```
suma_medias <- rowSums(summary_by_cluster[, -1])
suma_medias_df <- data.frame(cluster = summary_by_cluster$cluster, Suma_de_Medias = suma_med
print(suma_medias_df)</pre>
```

| | cluster | $Suma_de_Medias$ |
|---|---------|------------------|
| 1 | 1 | 16.00000 |
| 2 | 2 | 16.66667 |
| 3 | 3 | 15.16667 |
| 4 | 4 | 24.25000 |

Conclusión: El Cluster 4 se distingue por sus valores medios superiores en general, sugiriendo que este grupo de observaciones representa empresas con características más elevadas en comparación con los otros clusters.

Las empresas pertenecientes al Cluster 4 son las que destacan por sus altos niveles en múltiples dimensiones, como innovación, comunicación, eficiencia, responsabilidad, atención al cliente y compromiso comunitario.