## **Boiler business intelligence**

Prices from the cheapest to the most expensive

brand	name	price •
Vokera	Vokera Compact 29A Din Combi Boile	485.99
Vokera	Vokera Vision 25C Combi Boiler 20097	485.99
Alpha	Alpha E-tec 28kW Boiler 3.027374 - 12	491.99
Baxi	Baxi Potterton Promax 24kW Natural	494.99
Potterton	POTTERTON 7672592 ULTRA18 SYSTE	499
Ideal	Ideal Esprit Eco2 24kW Combi Boiler	512.99
Vokera	Vokera Compact 32A Din Combi Boile	519.99
Alpha	Alpha E-tec 33kW Boiler 3.027375 - 12	521.99
Vokera	Vokera Vision Plus 25kW Combi Boiler	544.99
Ideal	Ideal Esprit Eco2 30kW Combi Boiler	572.99
Intergas	Intergas Compact Eco RF 24 24kW C	599.99
Potterton	Potterton Promax Ultra 24 Combi Er	654.99
Alpha	Alpha E-Tec Plus 28 3.028466 - 486757	669.99
vokera	Vokera Vision Plus 35kW Combi Boiler	676.99
Vokera	Vokera Vision Plus 40kW Combi Boile	688.99
Ideal	Ideal Logic+ C24 24kW Combi Boiler	709.99
Intergas	Intergas Compact Hre 24/18 Combi Bl	726.99
Vitodens	Vitodens 050-W Combi B0KA 25 KW	728.99
Vokera	Vokera Evolve 32C Combi Boiler 20131	735
Alpha	Alpha E-Tec Plus 33 3.028467 - 486780	737.99
Baxi	Baxi 600 24kW Combi Boiler 7682194	768.99
Vitodens	Vitodens 050-W Combi B0KA 30 KW	774.99
Ideal	Ideal Logic ESP1 24kW Gas Combi Boi	778.99 1 - 80 / 80 〈 〉

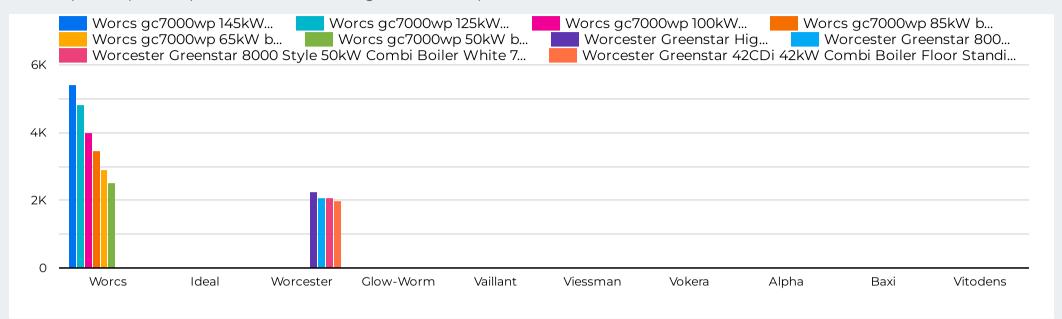
The report is the different brands on Cityplumbing .co.uk.

There is 14 brands that offer boilers from this source Ideal has the largest selection with 19 products

brand	Record Count 🔻
Ideal	19
Worcester	11
Glow-Worm	10
Vokera	6
Worcs	6
Alpha	5
Baxi	4
Vaillant	4
Viessman	4
Intergas	3
Vitodens	3
Potterton	2
Keston	2
vokera	1
	1 - 14/14 < >
13.7% 5% 5% 5% 6.3% 7.5% 12.5%	<ul> <li>Ideal</li> <li>Worcester</li> <li>Glow-Worm</li> <li>Vokera</li> <li>Worcs</li> <li>Alpha</li> <li>Baxi</li> <li>Vaillant</li> <li>Viessman</li> <li>others</li> </ul>

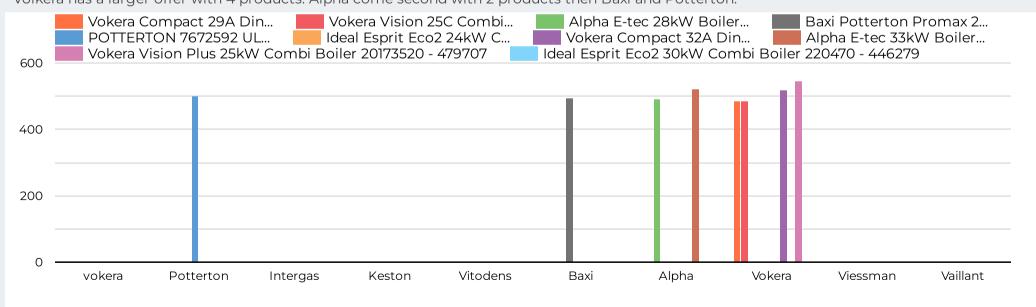
## **Highest prices vs lowest price**

Most expensive product (Worcs is alone in the "high end" market)



The budget market shows more competition:

Volkera has a larger offer with 4 products. Alpha come second with 2 products then Baxi and Potterton.



## **Market analysis**

In the scatter board we can see that the majority of the competition is offering products between 500 and 1200 pounds. We can also see that companies like Worcester and Worcs offer a range of products that cost more than the rest of the competitors. It is putting Worcs in a position of monopoly in the range of "high-end" boilers. It might be interesting to see if there are possibilities to enter the market of "high-end" boilers by analysing what Worcs is offering. Worcs has the majority of 1700 to 2200 pounds. Vaillant and Ideal are sharing the 1200 to 1700 pounds.

