

MATTHEW FELICIANO

+1 (561) 889-1481 | mattfelly24@gmail.com | Jacksonville, FL, USA | [linkedin.com/in/matthew-feliciano-4621a5201/](https://www.linkedin.com/in/matthew-feliciano-4621a5201/) | matt-feliciano.com/

PROFESSIONAL SUMMARY

Versatile software developer with experience in full-stack web development and data analytics. Proficient in JavaScript, React, Node.js, Express, PostgreSQL, SQL, and Python. Combines technical skills with a customer-focused approach to build scalable, data-driven applications. Leverages analytical expertise and a sales background to deliver solutions that optimize processes and enhance user experiences.

PROFESSIONAL EXPERIENCE

General Assembly

Software Development Trainee

Remote

05/2024 - Present

- Completed an intensive, immersive software development program focused on full-stack web development.
- Developed and deployed multiple projects utilizing technologies such as React, Node.js, Express, Python, Django, PostgreSQL, and MongoDB.
- Designed and managed databases using SQL and PostgreSQL, with a focus on efficient data storage and retrieval.
- Built RESTful APIs and integrated front-end and back-end systems to create dynamic, data-driven applications.
- Applied Python for data manipulation, automation, and backend scripting to enhance application functionality.
- Collaborated with peers in agile development environments, emphasizing clean, maintainable code and scalable solutions.

Total Quality Logistics

DROP TRAILER ACCOUNT REPRESENTATIVE

Jacksonville, FL, USA

09/2023 - 10/2024

- Results-driven Account Representative with a track record of coordinating freight tenders for over 100 brokers, ensuring timely delivery and optimized asset use
- Skilled in monitoring asset performance to reduce downtime and boost operational efficiency
- Strong relationship-building skills, consistently fostering customer loyalty and driving repeat business

Bankers Life and Casualty

INSURANCE AGENT

West Palm Beach, FL, USA

10/2020 - 09/2023

- Drove client acquisition through strategic cold calling, consistently exceeding sales targets and earning performance bonuses five times
- Conducted in-depth client consultations, optimizing insurance solutions to maximize household coverage and revenue potential
- Certified and trained over 50 agents annually, ensuring compliance and skill development.

PROJECTS & OUTSIDE EXPERIENCE

College Tax and Retirement Strategies - [Link to project](#)

Web Developer

Jacksonville, FL, USA

12/2024 - Present

- Developed and Deployed a Responsive Web Application: Designed and built a fast, mobile-friendly, and accessible customer-facing informational website for a tax firm using React, JavaScript, and Tailwind CSS.
- Implemented Modern UI/UX Practices: Leveraged Tailwind CSS to create a clean and professional design, ensuring a seamless user experience across devices.
- Managed Full Deployment Process: Independently handled deployment and hosting, ensuring reliable access and optimal site performance for clients.
- You can see this page at CTRS.tax

Don's Asian Cuisine - [Link to project](#)

Developer

Houston, TX, USA

10/2024 - 11/2024

- Built a Responsive SPA in a Team Setting: Developed Don's Asian Cuisine website as a fast-loading mobile-friendly SPA using React, JavaScript, and Tailwind CSS, collaborating and communicating effectively with team members in defined roles.
- Integrated Secure Authentication and API: Worked alongside my teammate to implement JWT-based authentication to manage user sessions, ensuring secure access to features, and used Node.js and Express.js for API integration and backend routing.
- Managed Data and File Uploads with MongoDB and Multer: Collaborated with team members to structure data in MongoDB with Mongoose, and used Multer for image uploads, enhancing the interactive and image-rich experience of the restaurant's menu.
- You can see this page at ferestraunt.onrender.com/home

SKILLS

Skills: HTML/CSS, JavaScript, React.js, MySQL, Data Analysis, Git, SEO, Salesforce, Sales, Customer Service, Postgres, Docker, Python, Django, Render, Google Cloud Platform, Java, EmailJS