

# MATTHEW FELICIANO

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## PROFESSIONAL SUMMARY

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Versatile software developer with experience in full-stack web development and data analytics. Proficient in React, Node.js, Express, PostgreSQL, SQL, and Python. Combines technical skills with a customer-focused approach to build scalable, data-driven applications. Leverages analytical expertise and a sales background to deliver solutions that optimize processes and enhance user experiences.

## PROFESSIONAL EXPERIENCE

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### General Assembly

*Software Development Trainee*

**Remote**

*05/2024 - Present*

- Completed an intensive, immersive software development program focused on full-stack web development.
- Developed and deployed multiple projects utilizing technologies such as React, Node.js, Express, PostgreSQL, and MongoDB.
- Gained hands-on experience in designing and managing databases using SQL and PostgreSQL, with a focus on efficient data storage and retrieval.
- Built RESTful APIs and integrated front-end and back-end systems to create dynamic, data-driven applications.
- Applied Python for data manipulation, automation, and backend scripting to enhance application functionality.
- Collaborated with peers in agile development environments, emphasizing clean, maintainable code and scalable solutions.
- Leveraged analytical skills from previous insurance and data analytics roles to solve complex problems and optimize project outcomes.

### Total Quality Logistics

*DROP TRAILER ACCOUNT REPRESENTATIVE*

**Jacksonville, FL, USA**

*09/2023 - 10/2024*

- Results-driven Account Representative with a track record of coordinating freight tenders for over 100 brokers, ensuring timely delivery and optimized asset use
- Skilled in monitoring asset performance to reduce downtime and boost operational efficiency
- Strong relationship-building skills, consistently fostering customer loyalty and driving repeat business
- Transitioning into software development to leverage expertise in logistics and efficiency, aiming to create technology solutions that streamline operations and enhance business outcomes.

### Bankers Life and Casualty

*INSURANCE AGENT*

**West Palm Beach, FL, USA**

*10/2020 - 09/2023*

- Drove client acquisition through strategic cold calling, consistently exceeding sales targets and earning performance bonuses five times
- Conducted in-depth client consultations, optimizing insurance solutions to maximize household coverage and revenue potential
- Certify and train over 50 agents annually, ensuring compliance and skill development.

## PROJECTS & OUTSIDE EXPERIENCE

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### Don's Asian Cuisine

*Developer*

**Houston, TX, USA**

*10/2024 - 11/2024*

- Built a Responsive SPA in a Team Setting: Developed Don's Asian Cuisine website as a fast-loading, mobile-friendly SPA using React, JavaScript, and Tailwind CSS, collaborating and communicating effectively with team members in defined roles.
- Integrated Secure Authentication and API: Worked alongside my teammate to implement JWT-based authentication to manage user sessions, ensuring secure access to features, and used Node.js and Express.js for API integration and backend routing.
- Managed Data and File Uploads with MongoDB and Multer: Collaborated with team members to structure data in MongoDB with Mongoose, and used Multer for image uploads, enhancing the interactive and image-rich experience of the restaurant's menu.
- [Link to project](#)

## SKILLS

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**Skills:** HTML/CSS, JavaScript, React.js, MySQL, Data Analysis, Git, SEO, Salesforce, Sales, Customer Service, Postgres