# AtliQ Hardwares

**GM% by Quarters (Sub Zone)**

| | |
|---|---|
| region | All |
| sub_zone | All |
| FY Year | **2021** |

**P & L**
**By Fiscal Year**
All Values are in USD

| Market | Net Sales | COGS | Gross Margin | GM% |
|---|---|---|---|---|
| Australia | 20.99 M | 14.1 M | 6.9 M | 32.92% |
| Austria | 2.84 M | 2.0 M | 0.9 M | 30.11% |
| Bangladesh | 6.95 M | 4.5 M | 2.4 M | 34.54% |
| Canada | 35.06 M | 21.7 M | 13.4 M | 38.21% |
| China | 22.89 M | 13.5 M | 9.4 M | 41.07% |
| France | 25.94 M | 14.7 M | 11.2 M | 43.24% |
| Germany | 12.01 M | 8.9 M | 3.1 M | 26.18% |
| India | 161.26 M | 109.7 M | 51.6 M | 32.00% |
| Indonesia | 18.41 M | 11.3 M | 7.1 M | 38.41% |
| Italy | 11.72 M | 8.2 M | 3.5 M | 30.13% |
| Japan | 7.92 M | 4.2 M | 3.7 M | 46.52% |
| Netherlands | 7.98 M | 4.6 M | 3.4 M | 42.03% |
| Newzealand | 11.40 M | 5.9 M | 5.5 M | 48.23% |
| Norway | 13.68 M | 9.6 M | 4.0 M | 29.48% |
| Pakistan | 5.66 M | 3.6 M | 2.0 M | 36.18% |
| Philipines | 31.86 M | 19.4 M | 12.5 M | 39.09% |
| Poland | 5.19 M | 3.0 M | 2.2 M | 42.56% |
| Portugal | 11.83 M | 6.8 M | 5.0 M | 42.13% |
| South Korea | 48.97 M | 31.4 M | 17.6 M | 35.92% |
| Spain | 12.62 M | 8.4 M | 4.2 M | 33.13% |
| Sweden | 1.77 M | 1.1 M | 0.7 M | 40.22% |
| United Kingdom | 34.15 M | 18.7 M | 15.4 M | 45.13% |
| USA | 87.78 M | 55.3 M | 32.5 M | 36.99% |

# AtliQ Hardwares

**P & L**
**By Fiscal Year**
All Values are in USD

| FY Year | **2019** |
|---------|----------|

| GM% | **Quarters** | | | | |
|------|------|------|------|------|------|
| **Sub zone** | **Q1** | **Q2** | **Q3** | **Q4** | **Grand Total** |
| ANZ | 43.0% | 42.2% | 42.6% | 42.5% | 42.6% |
| India | 42.5% | 42.2% | 42.0% | 42.5% | 42.4% |
| NA | 35.1% | 35.4% | 35.4% | 35.7% | 35.4% |
| NE | 36.6% | 37.0% | 36.5% | 36.6% | 36.7% |
| ROA | 44.5% | 44.3% | 44.0% | 44.5% | 44.4% |
| SE | 44.5% | 44.1% | 44.0% | 44.2% | 44.2% |

**P & L**
**By Fiscal Year**
All Values are in USD

| FY Year | **2020** |
|---------|----------|

| GM% | **Quarters** | | | | |
|------|------|------|------|------|------|
| **Sub zone** | **Q1** | **Q2** | **Q3** | **Q4** | **Grand Total** |
| ANZ | 43.3% | 43.0% | 42.8% | 41.8% | 42.8% |
| India | 32.3% | 32.1% | 32.4% | 32.0% | 32.2% |
| NA | 39.9% | 40.1% | 39.1% | 39.7% | 39.8% |
| NE | 37.6% | 37.8% | 38.5% | 37.7% | 37.8% |
| ROA | 38.4% | 38.3% | 38.8% | 37.7% | 38.2% |
| SE | 38.5% | 37.3% | 38.2% | 37.8% | 37.9% |

# AtliQ Hardwares

**P & L**
**By Fiscal Year**
All Values are in USD

| FY Year | **2021** |
|---------|----------|

| GM% | **Quarters** | | | | |
|-----|------|------|------|------|-------------|
| **Sub zone** | **Q1** | **Q2** | **Q3** | **Q4** | **Grand Total** |
| ANZ | 39.0% | 37.8% | 38.3% | 38.0% | 38.3% |
| India | 32.3% | 31.8% | 31.9% | 32.0% | 32.0% |
| NA | 37.1% | 37.4% | 37.5% | 37.4% | 37.3% |
| NE | 37.9% | 38.7% | 38.2% | 38.3% | 38.3% |
| ROA | 38.5% | 38.4% | 38.1% | 38.1% | 38.3% |
| SE | 38.6% | 38.3% | 38.6% | 38.5% | 38.5% |