

# Beyond Extremity: Underestimating the Ideological Complexity of Outgroup Members' Opinions Drives Partisan Animosity

Max Spohn\*, Charles Dorison\*\* & Julia Minson\*

\*Harvard Kennedy School, \*\* Georgetown McDonough School of Business

hspohn@g.harvard.edu



Scan for Poster

## **Introduction: Ideological Complexity**

# **Ideological Complexity**

The variability and nuances of an individual's political views across different issues or policies within an issue area.

Across 4 pre-registered studies (N = 2,710) we demonstrate:

- **Misperceptions:** Partisans consistently underestimate outpartisans' ideological complexity (Studies 1, 2 & 3)
- Consequences: Perceptions of low ideological complexity causally drive partisan animosity (Study 4)

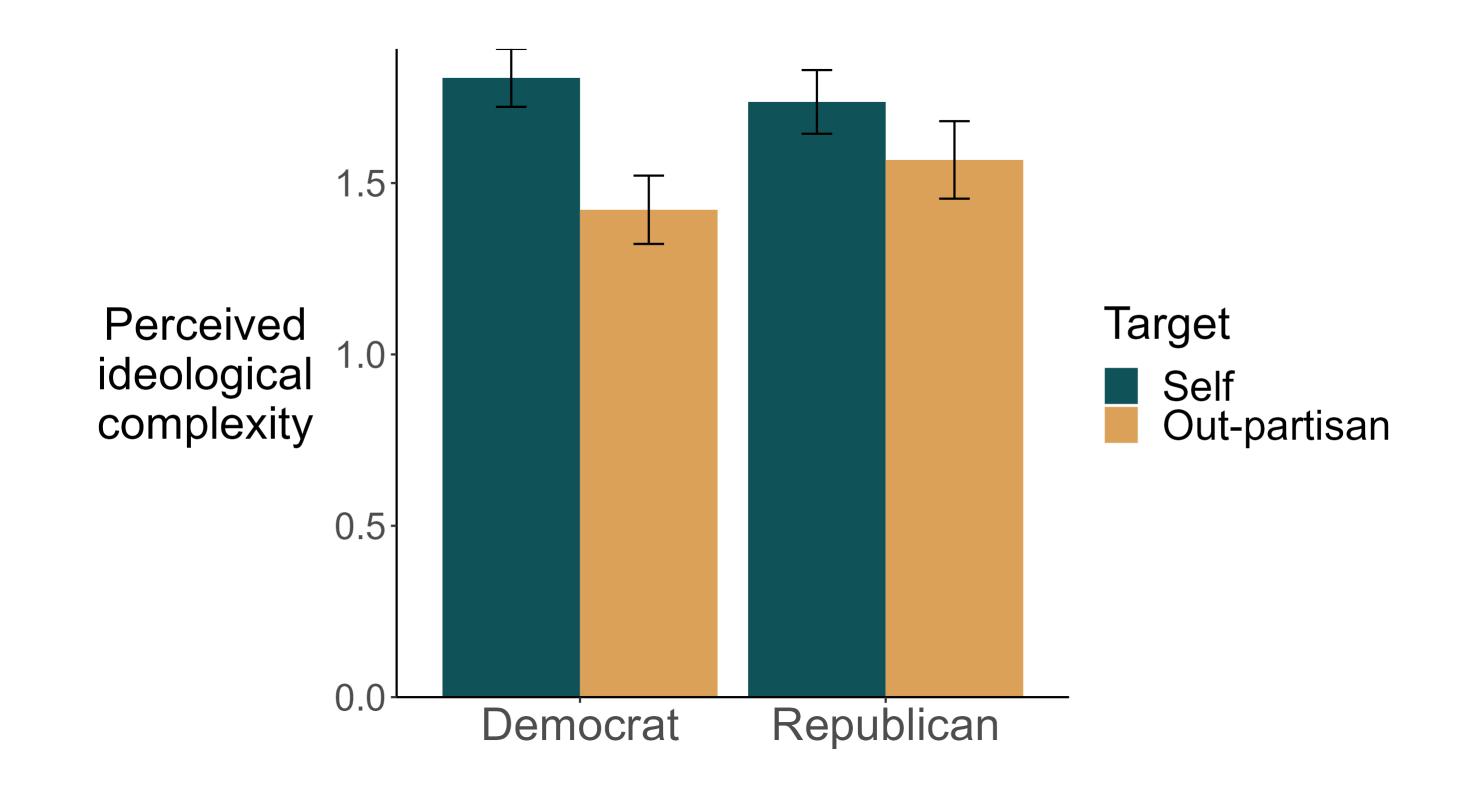
# Study 1: Misperception of ideological complexity

## Method

Participants (N = 1,310) from a nationally representative sample reported how complex they perceived their own policy views and a typical out-partisan's policy views to be on 5-item scales ("Not at all complex" to "Very complex"). Participants also reported their feelings towards a typical outpartisan on a feeling thermometer (0 – 100).

## Results

Participants perceived out-group members as less ideologically complex than themselves (d = 0.23; p < 0.001). Perceptions of out-partisans' ideological complexity also predicted warmth towards them (d = 0.11; p < 0.001).



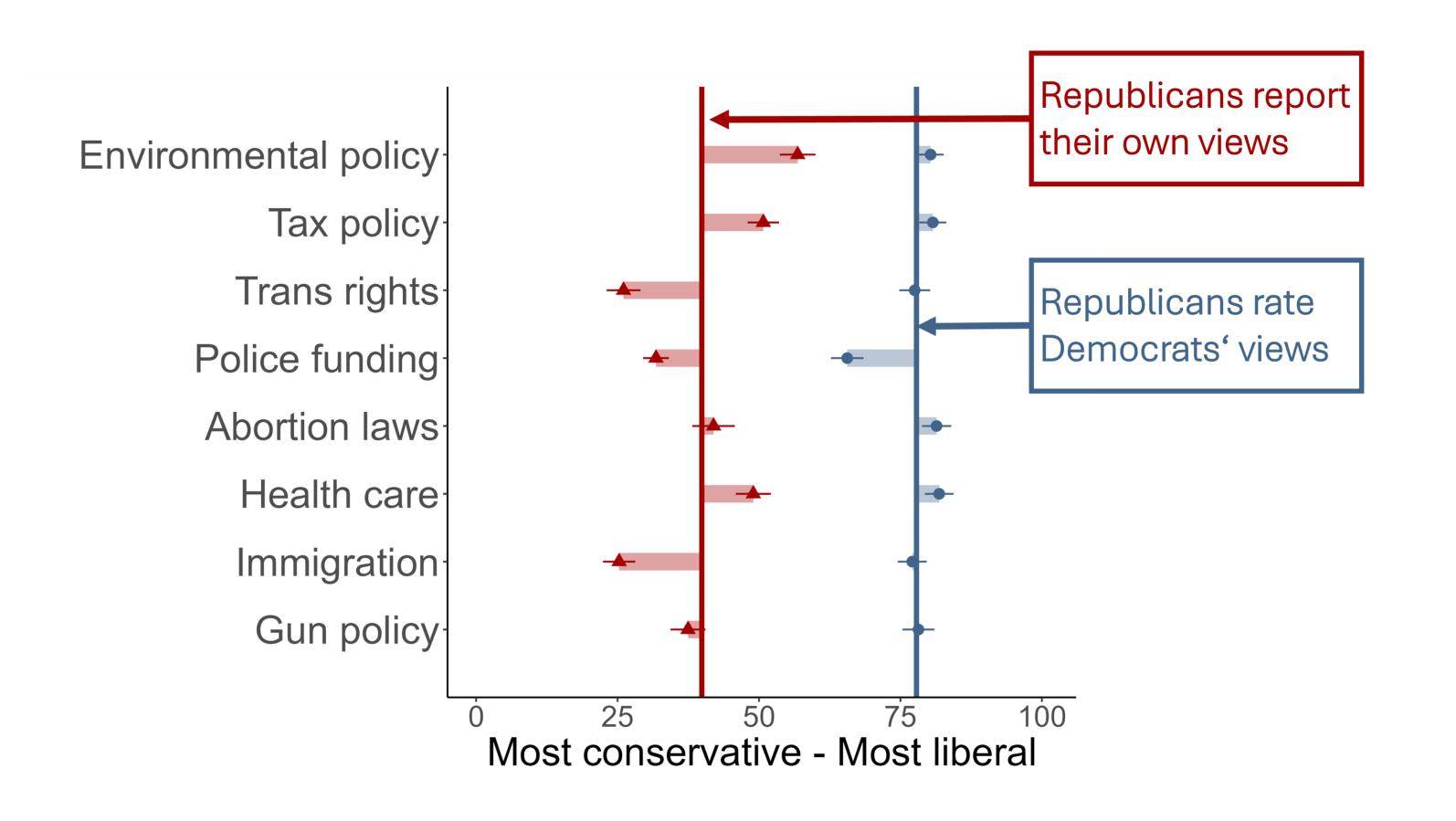
# Study 2: Misperception of item-by-item complexity

#### Method

Participants (N = 275) reported their own and a typical outpartisan's views on eight policies, using 100-point scales anchored at extremely liberal or extremely conservative policy positions. We calculated the variance of the eight responses to operationalize ideological complexity.

## Results

Participants perceived out-group members as less ideologically complex than themselves (d = 0.60; p < 0.001), even after controlling for perceptions of extremity.



## Study 3: Misperception of in- and out-group members

#### Method

Participants (N = 527) reported how many of eight policy statements they agreed with and guessed how many a typical in-partisan and a typical out-partisan would agree with.

#### Results

Participants perceived out-group members as less ideologically complex than themselves (d = 0.37; p < 0.001) or in-group members (d = 0.24; p < 0.001). They also saw ingroup members as less complex than themselves (p = 0.003)

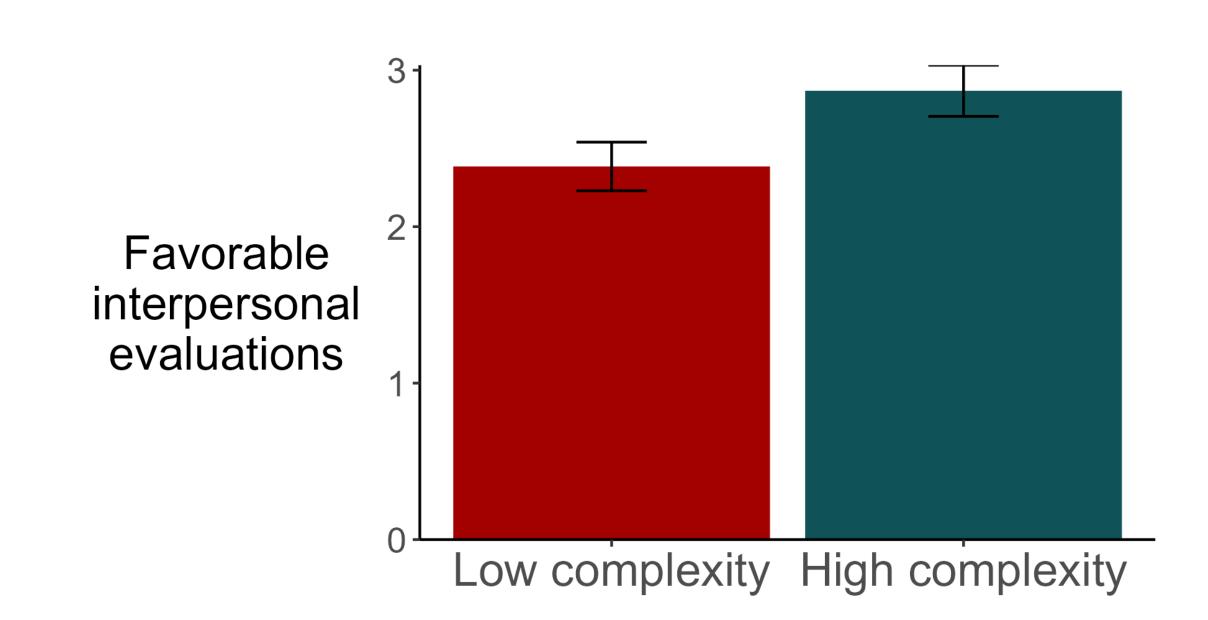
# Study 4: Causal effects of complexity misperceptions

#### Method

Participants (N = 598) read a statement by a hypothetical outpartisan target describing their policy views. They were randomly assigned to read about a highly complex or noncomplex target. Participants then rated the target's ideological complexity and extremity and evaluated their morality, objectivity, likeability, trustworthiness, and intelligence ( $\alpha = 0.92$ ; combined into an interpersonal evaluation scale).

## Results

Participants in the high complexity condition evaluated the target more positively than participants in the low complexity condition (d = 0.34; p < 0.001). 40.9% of the effect are mediated by perceptions of complexity in a parallel mediation model, above and beyond effects of extremity perceptions.



### Conclusion

## **Key contribution**

Our findings highlight the theoretical and practical importance of considering a thus far underappreciated dimension of political ideology: *ideological complexity*.

## **Future Directions**

- Testing scalable interventions that leverage misperceptions of ideological complexity to reduce partisan animosity
- Exploring how the complexity of opinions affects disagreements in other domains