

MAX JOHNSON

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EXPERIENCE

Oracle Financial Services Software Limited | Associate Consultant

Mumbai, MH, India | July 2023 - Present

- Creating tailored pitch decks, brochures, and solution overviews for client engagements, ensuring alignment with market trends and customer requirements.
- Collaborating with cross-functional teams to define and execute GTM strategies, including market research, segmentation.
- Skills- OCI, Python, Gen-AI, Agile Methodology, Content Packaging, Confluence, GTM Strategy.

Fractal | Partner & Alliance Intern

Mumbai, MH, India | Aug 2022 – March 2023

- Worked as web designer & Fractal core team to create Google Cloud microsite focusing Fractal & Google Cloud 360* strategic partnership to generate inbound leads.
- Executed GTM Strategy for Google Cloud India Business and Demand Generation Plans.
- Worked jointly with the marketing team to create a brand factor for Google Cloud and fractal in the Indian Market.
- Handled top-line existing accounts with an aim to grow and strengthen the customer relationship ahead.

Zee Entertainment Private Limited | Project Management Intern

Mumbai, MH, India | Dec 2021 – Feb 2022

- Worked and managed on special project (Mind wars 2.0) with core team to analyze the Market Needs.
- Worked on requirements gathering, maintain proper project plan and executing.
- Owned & executed the project on Jira tool, scheduling and work plan.
- Worked with core team in collaborating & strategy planning with CSR Institutes

SKILLS

- **Tech Stack:** Python, Pandas, Streamlit.
- **Product Management Tools:** Jira, Asana, Zoho, Confluence, Figma.
- **Cloud:** Google Cloud (GCP), Oracle Cloud Infrastructure (OCI).
- **AI/ML:** Lang chain, Open AI, Google AI-Studio, Hugging Face.

PROJECTS

Document Genie – Insight Bot

- Document Genie is a powerful Stream lit application designed to extract and analyze text from PDF documents.
- Utilizes Google's Generative AI model Gemini-PRO for high-quality, contextually relevant answers.
- Developed an LLM-based Q&A system using Google Palm LLM, Hugging Face embeddings, Lang Chain, Streamlit

Fin Sight – Finance News Research Tool

- Users can input article URLs and ask questions to receive relevant insights from the stock market and financial domain.
- Process article content through Lang Chain's Unstructured URL Loader, Interact with the LLM's Open AI – ChatGPT
- Utilized Lang Chain for content processing, OpenAI for embeddings and FAISS for effective information retrieval, enabling interaction with ChatGPT for queries and answers along with source URLs

EDUCATION

Bachelor of Engineering, Electronics & Computer Science

May 2023

Fr. Conceicao Rodrigues College of Engineering - University of Mumbai

CGPA: 9.2/10

Relevant Coursework: Foundations of Artificial Intelligence/ML, Project Management, Management Information System

CERTIFICATIONS

- Oracle Cloud Infrastructure 2024 – Foundation Associate | Oracle University
- Oracle Cloud Infrastructure 2024 Generative AI Professional | Oracle University
- Oracle Database SQL Associate Certified | Oracle University
- Oracle Cloud Infrastructure Artificial Intelligence Foundation 2024 | Oracle University
- Generative AI For Everyone | DeepLearning.ai
- Certified SAFe Agilist & Product Owner