

## EDUCATION

- 2021 - 2022**     **London Business School, London, United-Kingdom**  
*Reading for Masters in Financial Analysis*
- 2017 - 2020**     **University of Durham - College of St Hild & St Bede, Durham, United-Kingdom**  
*BA Philosophy, Politics & Economics (Upper Second-Class Honours - 2:1)*
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## BUSINESS EXPERIENCE

- 2021 - 2021**     **ALLSOP ARMS, London, United-Kingdom**  
**Gastropub**  
**Bartender (2 months)**
- Took the initiative of organising special sports-related events in order to increase revenue, accomplishing overall an 8% augmentation on the average number of tickets sold.
  - Volunteered to manage and enhance the restaurant's presence on social media to build a stronger brand image and effectively advertise its events, achieving a 100% growth in followers.
- 2020 - 2021**     **IMPACT PARTNERS, Paris, France**  
**Private-Equity Fund**  
**Financial Analyst (4 months)**
- Led the financial analysis and enterprise valuation backing a 2m€ investment in a private company specialized in commercializing self-built homes, an investment approved by the Investment Committee.
  - Collaborated within a team to conduct financial analyses and relevant due diligence by analyzing business models, performing industry research and modelling cash-flow profiles using DCF models on 12+ targets.
  - Prepared investment memos and executive summaries on PowerPoint analyzing the ESG impact of potential investments, presented those weekly to the Investment Committee.
  - Constructed an LBO model on Excel to assess the IRR-maximizing deal structure regarding a bid on a fast-food company, mentored by a Senior Associate and received positive feedback.
  - Took the initiative of creating an Excel file regrouping all benchmark financial ratios utilized by senior analysts per sector and industry in order to help fellow interns cope optimally with the deal flow.
- 2019 - 2019**     **FINAE ADVISORS, Paris, France**  
**Debt Advisory Boutique**  
**Summer Intern (2 months)**
- Developed three-statement financial models on Excel to analyze the credit metrics and cash-flow profile of a publicly traded company in the real-estate space with a market cap of 500m€.
  - Created pitch-books and other client-facing materials via PowerPoint to present a refinancing strategy identifying potential savings of 20 basis points per annum on the cost of debt.
  - Forecasted a 10m€-worth retail's franchise cashflows to devise the financing strategy of a potential acquirer and participated in the meetings with potential lenders.
  - Performed industry and credit risk analyses for the aforementioned transaction using Excel and successfully pitched the proposed strategy to the client.
- 2018 - 2018**     **HIRAM FINANCE, Beirut, Lebanon**  
**Consulting Boutique**  
**Summer Intern (2 months)**
- Delivered a research report on the fixed-income market in Lebanon by using Excel to conduct data analysis and to identify macro-economic dynamics on behalf of corporate clients.
  - Redacted a 50-page report on the Sino-Lebanese commercial relations seeking to identify potential investment opportunities with an emphasis on the retail industry.
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## ADDITIONAL INFORMATION

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| <b>Certifications</b> | Completed J.P. Morgan's weeklong 'Virtual Investment Banking Experience', Bloomberg's Certification program and Macquarie University's 3-months long 'Excel for Business' online program. |
| <b>Leadership</b>     | Served as Head of Speakers Team to manage over the span of 8 months a team of 6 students to recruit 12 expert keynote speakers for the 2018 Durham TEDx conference for over 400 guests.   |
| <b>Volunteering</b>   | Volunteered for two months as an accountant and fundraiser alongside Jusoor (NGO) to help fund, run and expand a teaching-scheme for over 400 Syrian refugees, collected over \$2500.     |
| <b>Tutoring</b>       | Worked part-time as a private French and mathematics tutor for 10+ students, led one-on-one sessions to strengthen core concepts; each student saw a marked improvement in grades.        |
| <b>Sports</b>         | Captained St Hild's football team (2017), skied competitively at a national level and played tennis for 12+ years.  |
| <b>Languages</b>      | French (Native), English (Fluent), Spanish (Basic).   |