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Daily brief · 2026-02-26

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Last 7 daily reports

3 deep-dives you should really read

Visual imitation learning: Guidde trains AI agents on human 'expert video' instead of documentation

VentureBeat – AI · Topic: **AI/Cloud/Quantum**

- **What it is:** Guidde is an AI Digital Adoption Platform that uses human expert video to train both employees and AI agents on complex enterprise software workflows.
- **Who:** Guidde, an Israeli startup, recently secured $50 million in Series B funding to scale its innovative AI-powered enterprise training and automation platform.
- **What it does:** It captures detailed human interactions, like clicks and scrolls, from screen recordings, transforming them into rich Vision-Language-Action data for AI and user tutorials.
- **Why it matters:** This approach solves the "last mile" automation problem by enabling AI agents to accurately navigate unique enterprise interfaces, preventing hallucinations and enhancing efficiency.
- **Strategic view:** TMT executives should leverage visual imitation learning to accelerate digital transformation, enhance AI agent reliability, and streamline employee proficiency in complex software environments.

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Alibaba's new open source Qwen3.5-Medium models offer Sonnet 4.5 performance on local computers

VentureBeat – AI · Topic: **AI/Cloud/Quantum**

- **What it is:** Alibaba's Qwen team has released new open-source Qwen3.5-Medium LLMs, offering frontier-level performance comparable to leading proprietary models from Western competitors like Anthropic Sonnet 4.5.
- **Who:** Alibaba's Qwen AI development team released these advanced LLMs, targeting enterprises and indie developers for commercial usage, alongside a proprietary cloud version via API.
- **What it does:** These models provide high-performance, agentic tool calling with impressive context windows, enabling local deployment on consumer-grade GPUs through near-lossless 4-bit quantization and a 'Thinking Mode'.
- **Why it matters:** This release significantly lowers the barrier for accessing frontier AI capabilities, democratizing advanced LLM development by offering Sonnet 4.5 performance at substantially reduced computational and operational costs.
- **Strategic view:** TMT executives should evaluate these open-source models for cost-efficient innovation, reducing reliance on proprietary Western vendors and potentially accelerating edge AI and customized solution development globally.

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Gong launches 'Mission Andromeda' with AI sales coaching, chatbot and open MCP connections to rivals

VentureBeat – AI · Topic: **AI/Cloud/Quantum**

- **What it is:** Mission Andromeda is Gong's comprehensive new platform release bundling AI-powered sales coaching, a focused chatbot, unified account management, and open interoperability with rival AI systems.
- **Who:** Gong is a revenue intelligence company that has spent a decade turning recorded sales calls into actionable data for enterprise customers.
- **What it does:** Mission Andromeda transforms sales workflows by providing AI-powered coaching, simulation training, initiative tracking, a specialized chatbot, and unified account management tools for enhanced productivity and decision-making.
- **Why it matters:** This release matters by addressing market consolidation in revenue technology, solidifying Gong's position, and evolving enterprise AI from mere insights to actively changing how sales teams operate with enhanced tools.
- **Strategic view:** Gong's strategy expands its market leadership into sales enablement and operational AI, leveraging open standards with rivals while firmly establishing its proprietary "Revenue Graph" data as the central competitive moat.

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CEO POV · AI & Space Economy

No CEO statements collected for today.

Patent watch · Compute / Video / Data / Cloud

No relevant patent publications detected for today (EPO / USPTO).

Curated watchlist · 3–5 links per topic

TV / Streaming
No notable articles for this topic today.

Telco / 5G
No notable articles for this topic today.

Media / Platforms
No notable articles for this topic today.

AI / Cloud / Quantum
- 8 billion tokens a day forced AT&T to rethink AI orchestration — and cut costs by 90% (VentureBeat – AI) ☐ Add to Weekly
- Roundtables: Why 2026 Is the Year for Sodium-Ion Batteries (MIT Technology Review – Tech) ☐ Add to Weekly
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- OpenClaw Users Are Allegedly Bypassing Anti-Bot Systems (Wired – Business) ☐ Add to Weekly

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- First MetOp Second Generation-B satellite spreads its wing (ESA – European Space Agency) ☐ Add to Weekly

Robotics / Automation
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