Maxime Junca-Quintero

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Professional Summary

Operations & Project Manager with expertise in **data analytics**, **strategic leadership**, and **cross-functional team coordination** in tech and operational sectors. Proficient in **Python**, **SQL**, **Power BI**, and **business intelligence**.

Professional Experience

- **Operations Manager | Amazon Hub** | Paris, France | **June – Oct 2024**
  Oversaw **Lockers fleet maintenance**; optimized **supplier coordination**; gained in-depth operational knowledge.
- **Project Manager - Intern | Amazon Transportation Services (ATS)** | London, UK | **Jan – Jun 2023**
  Enhanced metric visibility with a **consolidated reporting solution**; in charge of **change management** regarding our internal reporting tool; developed SQL skills through "Data at Amazon" training.
- **Founder | Tenoris Analytics** | Toulouse, France | **Nov 2021 – Jan 2023**
  Led **strategy and team management** for alternative financial data project; monitored technical progress; developed solutions to **production and financial challenges**.

Education

- **Dublin City University** | Dublin, Ireland
  BBA – Specialization in Business Analytics | Sep 2022 – May 2024
  Acquired skills in **Python, SQL, Power BI**; conducted thesis on patent contributions to market valuation using **regression models**.
- **NEOMA Business School** | Reims, France
  BBA – CESEM | Sep 2019 – Jul 2021
  Quantitative Methods (15/20), **Financial Analysis** (18.3/20), and **Management Accounting** (18.2/20).

Skills

- **Project Management & Leadership**
- **Data Analysis & Business Intelligence** (SQL, Python, Power BI)
- **Strategic Thinking & Business Acumen**
- **Technical Development** (Web apps, Database tools)
- **Communication & Multilingualism**
- **Adaptability & Change Management**

Publications

- **NXU Think Tank** – Participation in discussions on the practical use of AI and its societal and economic impact.
  (https://www.linkedin.com/feed/update/urn:li:activity:7076830828281901057?utm_source=share&utm_medium=member_desktop)

Additional Links

- **Portfolio & References**: https://maximejuncaquintero.github.io

LETTER OF REFERENCE

For Maxime Junca-Quintero |

Tuesday, April 23, 2024

To Whom It May Concern,

I am writing to convey my assessment of Maxime Junca-Quintero's internship with the Amazon Transportation Services (ATS) - Network Excellence team. Over the course of his six-month internship, Maxime has effectively applied his academic knowledge in business analytics to real-world projects at Amazon.

Maxime played a supportive role in the development of the EU ATS KPI Library, a project that centralized key performance indicators to aid in decision-making and operational transparency. While the project faced technical constraints, Maxime contributed constructively to the discussion of alternative solutions, demonstrating an understanding of the complexity of system integrations.

His participation in the launch of the ATS Network Health Metrics dashboard was marked by diligence and attentiveness to detail, ensuring that the business requirements were clearly communicated to our technical team.

Throughout his internship, Maxime's willingness to deepen his technical skills was evident. He took the initiative to further his knowledge in SQL through our internal course offerings, which allowed him to engage more fully with the technical aspects of our projects.

As his supervisor, I appreciate Maxime's consistent effort and ability to work collaboratively with various stakeholders. His assistance in managing routine business requests has been valuable in maintaining the momentum of our ongoing projects.

Maxime has approached his internship with a commendable balance of eagerness to learn and professional humility. His contribution to our team has been positive, and it is on this basis that I recommend him for opportunities that match his emerging skill set in project management and analytics.

Sincerely,
Richa Saxena
Senior Program Manager
Amazon EU ATS - Network Excellence team

January 14, 2025 - Dublin, Ireland

To whom it may concern,

As the director of the BA in Global Business (France) at Dublin City University Business School, I confirm that Maxime JUNCA QUINTERO has successfully completed his undergraduate studies. This program delivers a dual-award degree in Global Business with Dublin City University and in partnership with Neoma Business School, France. It certifies the academic excellence, professionalism, and international fluency of the students. Maxime has fulfilled all course requirements and has graduated in October 2024.

This program is regulated by the International Partnership of Business Schools (IPBS) to develop highly qualified and adaptable professionals sought after by multinational corporations, which seek globally competent leaders. Maxime JUNCA QUINTERO has spent two years at Neoma Business School, France where Maxime obtained a total of 120 ECTS. Then, at DCU, all lectures, exams, assignments, and interactions in the Global Business program have been conducted in English, totalling 120 ECTS. As a result, I can certify that Maxime has obtained a total of 240 ECTS and is now fluent in English. Maxime has demonstrated excellent skills in managing business projects in English and can fit into any international organization thanks to Maxime remarkable linguistic abilities.

Throughout his time at DCU, and at our partner university Neoma Business School, France, Maxime has shown dedication to his work and a commitment to quality. Maxime JUNCA QUINTERO is truly a stand-out individual and has my highest recommendation. I am confident that Maxime is an ideal candidate for your postgraduate programme.

If you require any further information, please do not hesitate to contact me.

Yours sincerely,

Dr. Damien Dupré
Programme Director of Global Business

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