# 'MATH+ECON+CODE' MASTERCLASS ON COMPETITIVE EQUILIBRIUM: WALRASIAN EQUILIBRIUM WITH SUBSTITUTES

Alfred Galichon (NYU)

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Block 2. Equilibrium and gross substitutes

## LEARNING OBJECTIVES: BLOCK 2

- ► Gross substitutes
- Supermodularity
- ► Z-, P-, M- maps
- ► Inverse isotonicity and uniqueness of equilibrium
- ► Coordinate update algorithm
- ► Parallelization

#### REFERENCES FOR BLOCK 2

- ► Ortega and Rheinboldt (1970). *Iterative Solution of Nonlinear Equations in Several Variables*. SIAM.
- ► Moré and Rheinboldt (1973). "On P- and S-functions and related classes of n-dimensional nonlinear mapping." *Linear Algebra and its Applications*.
- ► Topkis (1979). Equilibrium points in non-zero sum n person submodular games. *SIAM Journal of Control and Optimization*.
- ► Vives (1990). Nash equilibrium with strategic complementarities. Journal of Mathematical Economics.
- ▶ Milgrom and Roberts (1990). Rationalizability and learning in games with strategic complementarities. *Econometrica*.
- Berry (1994). Estimating discrete-choice models of product differentiation. RAND Journal of Economics.
- Berry, S., Gandhi, A., and Haile, P. (2013). Connected Substitutes and Invertibility of Demand. *Econometrica*.

# Section 1

# MOTIVATING EXAMPLES

## MOTIVATION 1: HEDONIC MODEL WITHOUT QUASILINEARTY

- ► Consider now the same model as before, but with nonlinearities
- ▶ The equilibrium price of good z is  $p_z$ . Consumer i's utility if purchasing good z is

$$u_{xz}\left(p_{z}\right)+\varepsilon_{iz}$$

where  $u_{xz}\left(.\right)$  is decreasing and continuous, and  $\varepsilon_{i0}$  if no good is purchased, where  $\left(\varepsilon_{iz}\right)_{z\in\mathcal{Z}_0}\sim$  i.i.d. Gumbel.

# HEDONIC MODEL, PARTIAL EQUILIBRIUM

► The demand for good z is now

$$D_{z}\left(\rho\right) = \sum_{x \in \mathcal{X}} n_{x} \frac{\exp\left(u_{xz}\left(p_{z}\right)\right)}{1 + \sum_{z' \in \mathcal{Z}} \exp\left(u_{xz'}\left(p_{z'}\right)\right)}$$

▶ In the partial equilibrium, one takes the supply, i.e. the distribution of the goods  $(I_z)_{z\in\mathcal{Z}_0}$  as given, and thus the equilibrium prices are determined by

$$D(p) = I$$
.

# HEDONIC MODEL, MODELLING SUPPLY

▶ Consider promoters  $j \in \mathcal{J}$  such that the observable type of j is  $y_j \in \mathcal{Y}$  (institutional characteristics). There are  $m_y$  producers of type y. The surplus for a producer j of type y to produce quality z is

$$s_{yz}\left(p_{z}\right)+\eta_{jz}$$

where  $s_{yz}$  (.) is increasing and continuous, and  $\eta_{0j}$  if no good is purchased, where  $(\eta_{jz})_{z\in\mathcal{Z}_0}\sim$  i.i.d. Gumbel.

► The supply for good *z* is

$$S_{z}(p) = \sum_{y \in \mathcal{Y}} m_{y} \frac{\exp(s_{yz}(p_{z}))}{1 + \sum_{z' \in \mathcal{Z}} \exp(s_{yz'}(p_{z'}))}$$

# HEDONIC MODEL, GENERAL EQUILIBRIUM

As before, prices adjust demand and supply, and the equations are thus  $D\left(p\right)=S\left(p\right)$ , that us

$$E(p) = 0 \tag{1}$$

where  $E: \mathbb{R}^{\mathcal{Z}} \to \mathbb{R}^{\mathcal{Z}}$  is the excess supply function, defined by E(p) = D(p) - S(p).

- ► However, the equilibrium problem (1) can no longer be interpreted as an equilibrium problem. Indeed, *DE* is not symmetric, positive definite—as a matter of fact, it is not even symmetric.
- ▶ Yet, note that the map E has an interesting property:  $\forall z \neq z', E_z(p)$  is a nonincreasing function of  $p_{z'}$ , that is the off-diagonal elements of JE are negative.

## MOTIVATION 2: GENERALIZED GRAVITY MODEL IN TRADE NETWORKS

- Assume that  $\mathcal{Z}$  is a set of regions. If there is a direct trade link from  $x \in \mathcal{Z}$  to  $y \in \mathcal{Z}$ , then one says xy is an arc. Let  $\mathcal{A} \subseteq \mathcal{Z} \times \mathcal{Z}$  be the set of arcs.
- ▶ There is a single aggregate commodity, and  $p_z$  is the price level in region z. The supply in authority is  $S\left(p\right)$ , which is such that  $S_z\left(p\right) = S_z\left(p_z\right)$  is an increasing function that depends of  $p_z$  only. The demand in authority is  $D\left(p\right)$ , where  $D_z\left(p\right) = D_z\left(p_z\right)$  is a decreasing function of  $p_z$  only. The equilibrium in authority is given by the clearing of each markets

$$S_z\left(p_z^{auth}\right) = D_z\left(p_z^{ahtu}\right)$$

which is a set of scalar equations.

# MOTIVATION 2: GENERALIZED GRAVITY IN TRADE NETWORKS (CTD)

- ▶ Enters trade. Assume that if  $p_x$  is the price in region x and  $p_y$  is the price in region y, then there is a flow of commodity  $M_{xy}(p)$ , where  $M_{xy}(p) = M_{xy}(p_x, p_y)$  is continuous, decreasing in  $p_x$ , increasing in  $p_y$ , and does not depend on  $p_z$  for  $z \notin \{x, y\}$ .
  - ▶ This model is a far-reaching extension of the classical model of gravity, where  $S_z(p) = n_z$ , and  $M_{xz}(p) = \exp(-d_{xz} + p_x p_y)$ .
- ► The excess supply is now

$$E_{z}\left(p\right) = S_{z}\left(p\right) - D_{z}\left(p\right) + \sum_{x:xz \in \mathcal{A}} M_{xz}\left(p\right) - \sum_{x:zx \in \mathcal{A}} M_{zx}\left(p\right)$$

and trade equilibrium is now defined by

$$E\left(p^{trade}\right)=0.$$

- ▶ Note that the excess supply function is also such that  $E_z(p)$  is a nonincreasing function of  $p_{z'}$  for  $z' \neq z$ .
  - In the classical model of gravity, E was also the gradient of a convex function.

# Section 2

# **GROSS SUBSTITUTES**

#### **GROSS SUBSTITUTES**

- ▶ Instead of using the property no longer true that *JE* is symmetric positive definite, we will therefore use another property: the property that the elements of *JE* are nonpositive.
- ► This notion captures the gross substitutes property: increasing the price of alternative z (weakly) increases the demand for the other alternatives, from a *substitution effect*.
  - Example: if the price of meat goes up, the demand for fish increases (fish and meat are substitutes).
  - Counterexample: if the price of gasoline goes up, the demand for automobile decreases (automobiles and gasoline are complements).

#### GROSS SUBSTITUTES AND COMPARATIVE STATICS

- ▶ Consider an increase of the prices of all alternatives BUT the default one. Then the only thing that can be said about the excess supplies is that the excess supply of the zero alternative has decreased. In particular, there is no reason that  $p_z \leq p_z' \forall z \in \mathcal{Z}$  should imply  $E_z\left(p\right) \leq E_z\left(p'\right) \forall z \in \mathcal{Z}$ . Indeed, there may be non-trivial substitution effects between the nonzero alternatives.
- ▶ However, we shall see that the converse holds true: if  $E_z(p) \le E_z(p') \, \forall z \in \mathcal{Z}$  then  $p_z \le p_z' \, \forall z \in \mathcal{Z}$ . This fundamental result is due to Berry, Gandhi and Haile (2013). It will imply uniqueness of equilibrium prices, as well as a constructive method to determine those.

## **EQUILIBRIUM VS OPTIMALITY**

▶ Hedonic model example. Compute the Jacobian of  $D^S$ . Its off-diagonal term is given by  $z \neq t$ 

$$\frac{\partial D_{z}^{S}\left(\boldsymbol{p}\right)}{\partial p_{t}}=-\sum_{\boldsymbol{x}\in\mathcal{X}}n_{\boldsymbol{x}}\frac{\exp\left(u_{\boldsymbol{x}\boldsymbol{z}}\left(\boldsymbol{p}_{z}\right)\right)\exp\left(u_{\boldsymbol{x}\boldsymbol{t}}\left(\boldsymbol{p}_{t}\right)\right)}{\left(1+\sum_{\boldsymbol{z}'\in\mathcal{Z}}\exp\left(u_{\boldsymbol{x}\boldsymbol{z}'}\left(\boldsymbol{p}_{\boldsymbol{z}'}\right)\right)\right)^{2}}u_{\boldsymbol{x}\boldsymbol{t}}'\left(\boldsymbol{p}_{t}\right)$$

which is not symmetric unless  $u'_{xz}(.)$  is a constant for all x and z.

Therefore, there is no hope to view equilibrium equations as optimality conditions.

#### **Z-MATRICES**

Let A be a  $n \times n$  matrix.

- ▶ **Definition**. *A* is called a Z-matrix if its off-diagonal elements are nonpositive, that is if  $\forall i \neq j$ ,  $A_{ij} \leq 0$ .
- ▶ If  $f: \mathbb{R}^n \to \mathbb{R}$  is twice differentiable, then f is submodular if and only if  $D^2f$  is a Z-matrix.

#### Z-MAPS

Let  $f: \mathbb{R}^n \to \mathbb{R}^n$  be a map.

- ▶ **Definition**. f is called a Z-map if  $f_i(x)$  nonincreasing with respect to  $x_i$ .
- ▶ If  $f: \mathbb{R}^n \to \mathbb{R}$  is differentiable, then f is a Z-map if and only if Df is a Z-matrix.

# Section 3

# Uniqueness of equilibrium prices

## PROOF OF UNIQUENESS OF EQUILIBRIUM PRICES

**Theorem** (Berry, Gandhi and Haile, 2013). Assume  $E: \mathbb{R}^{\mathcal{Z}} \to \mathbb{R}^{\mathcal{Z}}$  is such that:

(i) the weak gross substitutes condition holds:

$$\forall z \in \mathcal{Z}_0, z' \in \mathcal{Z} \setminus \{z\}$$
,  $E_z(p)$  is nonincreasing in  $p_{z'}$ 

(where  $E_{0}\left(p\right)=-\sum_{z\in\mathcal{Z}}E_{z}\left(p\right)$ ), and

(ii) the connected strong substitutes condition holds:  $\forall z \in \mathcal{Z}_0$ , there is a chain  $z_1 = z, ..., z_K = 0$  such that

$$\forall k \in \{1,...,K-1\}$$
 ,  $E_{\mathbf{z}_{k+1}}\left(p
ight)$  is strictly decreasing in  $p_{\mathbf{z}_{k}}$ .

Then E is inverse isotone:  $E(p) \le E(p')$  implies  $p \le p'$ .

**Corollary**. Under the same assumptions, E is injective:  $E\left(p\right)=E\left(p'\right)$  implies p=p'.

## PROOF OF BGH

**Proof**. Assume  $E_z(p) \leq E_z(p')$ .

(a) One has under assumption (i) that for 
$$z \in z \in \mathbb{Z}_0^{\leq}$$
,

 $E_{z}\left(p_{\mathcal{Z}_{0}^{\leq}},p_{\mathcal{Z}_{0}^{>}}
ight) \leq E_{z}\left(p_{\mathcal{Z}_{0}^{\leq}},p_{\mathcal{Z}_{0}^{>}}'
ight)$ , hence  $orall z \in \mathcal{Z}_{0}^{\leq},\; E_{z}\left(p
ight) \leq E_{z}\left(p\wedge p'
ight)$ 

(b) Next, we have under assumption (i) and (ii) that for 
$$z \in \mathcal{Z}_0^>$$
,  $E_z\left(p'_{\mathcal{Z}_0^<}, p'_{\mathcal{Z}_0^>}\right) \leq E_z\left(p_{\mathcal{Z}_0^<}, p'_{\mathcal{Z}_0^>}\right)$ , with at least one strict equality if  $\mathcal{Z}_0^>$  is nonempty. Thus

$$\forall z \in \mathcal{Z}_0^>$$
,  $E_z\left(p\right) \leq E_z\left(p'\right) \leq E_z\left(p \wedge p'\right)$  with at least one strict equality if  $\mathcal{Z}_0^>$  is nonempty.

(c) Summing (2) and (3) yields

$$\mathcal{Z}_{0}^{>}\neq\emptyset\implies 0=\sum_{z\in\mathcal{Z}_{0}}E_{z}\left(p\right)<\sum_{z\in\mathcal{Z}_{0}}E_{z}\left(p\wedge p'\right)=0$$

which implies that  $\mathcal{Z}_0^>=\emptyset$ . Hence

$$p_z < p_z' \ \forall z \in \mathcal{Z}_0, \ QED.$$

(2)

(3)

#### P-MATRICES

- ▶ **Definition**. A is called a P-matrix if for all  $x \neq 0$ ,  $\max_{i \in \{1,...,n\}} \sum_{i=1}^{n} A_{ij}x_ix_j > 0$ .
  - Note that if one replaces the outer maximization by a sum, then one would get the definition of a positive definite matrix.
  - ► A positive definite matrix is a P-matrix.
- ▶ Alternatively, A is a P-matrix if for all y = Ax and y' = Ax' such that  $x \neq x'$ , we have

$$\max_{i \in \{1,\dots,d\}} \left\{ \left( x_i' - x_i \right) \left( y_i - y_i \right) \right\} > 0$$

which means that A cannot revert all the elementwise inequalities between x and x'

 Interpretation: cannot have prices in the reverse order as excess supplies across two markets.

#### P-MAPS

▶  $f: R^n \to R^n$  is a P-map if for all y = f(x) and y' = f(x') such that  $x \neq x'$ , we have

$$\max_{i \in \{1,\dots,d\}} \left\{ \left( x_i' - x_i \right) \left( y_i - y_i \right) \right\} > 0.$$

▶ A linear map f(x) = Ax is a P-map if and only if A is a P-matrix.

#### M-MATRICES

- ▶ **Definition**. *A* is called an M-matrix if it is both a Z- and a P-matrix.
- ▶ **Definition**. *A* is called a Stieltjes matrix if it is both a Z-matrix and a symmetric positive definite matrix.
  - ► A Stieltjes matrix is an M-matrix.

### M-MAPS

- ▶ **Definition**. *f* is called an M-matrix if it is both a Z- and a P-map.
- ▶ A linear map f(x) = Ax is an m-map if and only if A is a M-matrix.

## THE MORÉ-RHEINBOLDT THEOREM

- ▶ **Theorem (Moré-Rheinboldt)**. Let f be an Z-map. Then f is a P-map if and only if f is inverse isotone, i.e.  $f(x) \le f(x')$  implies  $x \le x'$ .
- ▶ Note that this theorem implies in particular that if A is a Z-matrix, then it is a P-map if and only if it is invertible and its inverse has nonnegative entries.

# THE MORÉ-RHEINBOLDT THEOREM: PROOF

**Proof**. (a) Proof of the direct implication. Assume f is an M-map. Then f it is both a Z-map and a P-map. Let  $x \neq x'$  be two vectors in  $\mathbb{R}^n$  such that  $f(x) \leq f(x')$ ; we would like to show that  $x \leq x'$ . To do this, let  $I = \{1, ..., n\}, I^> = \{i \in I : x_i > x_i'\}$  and assume by contradiction that  $I^>$  is nonempty. One has  $x \leq x \vee x'$  and for  $i \in I^>$ , one has  $x_i = (x \vee x')_i$ . Because f is off-diagonal antitone, one has that for  $i \in I^>$ ,  $f_i(x) = f(x_{i^>}, x_{I^\le}) \geq f(x_{I^>}, x_{I^\le}) = f_i(x \vee x')$ , thus

$$f_i(x') \geq f_i(x) \geq f_i(x \vee x') \ \forall i \in I^>.$$

If  $x_i' < (x \vee x')_i$ , then  $i \in I^>$ , and thus  $f_i(x') \le f_i(x \vee x')$ . Hence

$$(x'_i - (x \vee x')_i) (f_i(x') - f_i(x \vee x')) \le 0 \ \forall i \in I,$$

which contradicts the fact that f is a P-function.

# THE MORÉ-RHEINBOLDT THEOREM: PROOF (CTD)

(b) Proof of the reverse implication. Assume that f is both a Z-function and inverse isotone. By contradiction, assume that it is not a P-function, so that there are two vectors  $x \neq x'$  in  $\mathbb{R}^n$  such that

$$(x_i - x_i') (f_i(x) - f_i(x')) \le 0 \ \forall i \in I.$$

Let  $I^{\geq} = \{i : x_i > x_i'\}$ , and  $I^{\leq} = \{i : x_i < x_i'\}$ . One has  $i \in I^{\geq}$  implies  $x_i = (x \vee x')_i$ , thus because f is a Z-function,

$$\forall i \in I^{\geq} : f_i(x) = f(x_{B^{\geq}}, x_{B^{<}}) \geq f(x_{B^{\geq}}, x'_{B^{<}}) = f_i(x \vee x').$$

Similarly,  $f_i(x') \ge f_i(x \lor x')$  holds for all  $i \in I^<$ , but  $i \in I^<$  implies  $x_i < x_i'$ , hence by inequality (4),  $f_i(x) - f_i(x') > 0$ , and it follows that

$$\forall i \in I^{<}: f_i(x) \geq f_i(x \vee x')$$
,

therefore  $f(x) \ge f(x \lor x')$ . By the inverse isotonicity of f, this implies  $x \ge x \lor x'$ , thus  $x \ge x'$ . As x and x play symmetric roles, exchanging them in the proof yields  $x' \ge x$ , and hence x = x, a contradiction. Hence f is a P-function.

# Section 4

# COORDINATE UPDATE ALGORITHM

# COORDINATE UPDATES (CU) ALGORITHM

- ▶ Instead of gradient descent, the natural algorithm is coordinate updates a.k.a. Jacobi algorithm see e.g. Berry (1994):
- ► Algorithm
  - ▶ At step 0. Take an initial price vector  $(p_z^0)$ .
  - At step k, set  $p_z^{t+1}$  such that

$$E_{z}\left(p_{z}^{t+1},p_{-z}^{t}\right)=0$$

- ▶ Repeat until  $p^{t+1}$  is close enough to  $p^t$ .
- Note that when  $E(p) = \nabla W(p)$ , this is *simply coordinate descent*, i.e. set  $p_z^{t+1}$  to solve

$$\min_{p_z} W\left(p_z, p_{-z}^t\right) = 0.$$

However, beyond this case we are not descending, hence the expression *coordinate update*.

## JACOBI VS. GAUSS-SEIDL

Contrast Jacobi with another popular coordinate update method,
 Gauss-Seidl iterations. Recall that in Jacobi, at step t, set p<sup>t+1</sup> such that

$$\begin{cases} E_{z_1}\left(p_{z_1}^{t+1},p_{z_2}^t,p_{z_3}^t,...,p_{z_d}^t\right)=0\\ E_{z_2}\left(p_{z_1}^t,p_{z_2}^{t+1},p_{z_3}^t,...,p_{z_d}^t\right)=0\\ E_{z_3}\left(p_{z_1}^t,p_{z_2}^t,p_{z_3}^{t+1},...,p_{z_d}^t\right)=0\\ ...\\ E_{z_d}\left(p_{z_1}^t,p_{z_2}^t,p_{z_3}^t,...,p_{z_d}^{t+1}\right)=0 \end{cases}$$

▶ In contrast, in the Gauss-Seidel algorithm: at step t, one sets  $p^{t+1}$  such that

$$\begin{cases} E_{z_1} \left( p_{z_1}^{t+1}, p_{z_2}^t, p_{z_3}^t, ..., p_{z_d}^t \right) = 0 \\ E_{z_2} \left( p_{z_1}^{t+1}, p_{z_2}^{t+1}, p_{z_3}^t, ..., p_{z_d}^t \right) = 0 \\ E_{z_3} \left( p_{z_1}^{t+1}, p_{z_2}^{t+1}, p_{z_3}^{t+1}, ..., p_{z_d}^t \right) = 0 \\ ... \\ E_{z_d} \left( p_{z_1}^{t+1}, p_{z_2}^{t+1}, p_{z_3}^{t+1}, ..., p_{z_d}^{t+1} \right) = 0 \end{cases}$$

Advantage of Gauss-Seidel: uses all the information available up to time t. Advantage of Jacobi: can be implemented in parallel (see Keith's upcoming talk).

#### PARALLELIZATION

▶ Each core is in charge clearing the market for one good (or a group of goods). Thus at time t, one pushes the price vector  $p^t$  to all the cores, and core j has to solve the scalar equation in  $p_{z_j}^{t+1}$ 

$$E_{z_j}\left(p_{z_1}^{t+1}, p_{z_2}^t, p_{z_3}^t, ..., p_{z_j}^{t+1}, ..., p_{z_d}^t\right) = 0.$$

- ▶ In synchronous parallelization, at each step we need to wait for each of the cores to return their prices. If one core is slower for some reason, this can considerably slow down the whole system.
- ► Therefore, one can consider asynchronous parallelization where cores return their prices once they are done, and are updated with the current set of prices without waiting for the other cores to be finished. Cf. afternoon talk on asynchronous parallelization.

## CONVERGENCE OF THE CU ALGORITHM, FIRST PART

**Theorem (Convergence of CU, part 1)**. Let E be such that (i)  $p_z \to E_z$  (p) is increasing and continuous, and (ii)  $p_{z'} \to E_z$  (p) is weakly decreasing, and that (iii) 0 is in the range of  $E_z$  (.,  $p_{-z}$ ) for any vector  $p_{-z}$ . Consider  $p_z^0$  such that  $E_z$  ( $p^0$ )  $\geq 0$  for all  $z \in \mathcal{Z}$ , and compute  $p_z^t$  using the CU algorithm. Then for each z, the sequence  $p_z^t$  is decreasing. Further, if each  $p_z^t$  remains bounded below, then  $p^t$  converges to a  $p^*$  solution of E ( $p^*$ ) = 0.

**Proof**. Show by induction that  $E_z(p_z^t, p_{-z}^t) \ge 0$  and  $p_{-z}^t \ge p_{-z}^{t+1}$ .

Because 
$$p_{-z}^t \ge p_{-z}^{t+1}$$
, one has by assumption (ii)

$$0=E_{z}\left(p_{z}^{t+1},p_{-z}^{t}
ight)\leq E_{z}\left(p_{z}^{t+1},p_{-z}^{t+1}
ight)$$
. Further, one has by assumption (iii)

that there exists 
$$p_z^{t+2}$$
 such that  $E_z\left(p_z^{t+2},p_{-z}^{t+1}\right)=0$ . By assumption (i),

this implies that  $p_z^{t+2} \leq p_z^{t+1}$ , which shows that the induction hypothesis extends.

We have shown that the sequence is decreasing. If it converges, then let us call  $p^*$  its limit; we have  $\lim E_z\left(p_z^{t+1},p_{-z}^t\right)=E_z\left(p^*\right)=0$ .

# CONVERGENCE OF THE CU ALGORITHM, SECOND PART

**Theorem (Convergence of CU, part 2)**. Let E be such that (i)  $p_z \to E_z(p)$  is increasing and continuous, and (ii)  $p_{z'} \to E_z(p)$  is weakly decreasing, and that (iii) 0 is in the range of  $E_z(., p_{-z})$  for any vector  $p_{-z}$ . Assume further that (iv)  $p \to E(p)$  is inverse isotone.

- (a) Then there exists  $p^*$  such that  $E\left(p^*\right)=0$  if and only if there exist p' and p'' such that  $E\left(p'\right)\geq0\geq E\left(p''\right)$ .
- (b) Assume further that  $\overline{E}$  is surjective. Then the CU algorithm converges no matter what the starting point  $p^0$  is.
- **Proof.** (a) The direct implication is obvious; simply take p'=p''=p. For the converse, note that the CU algorithm starting at  $p^0=p'$  satisfies  $E\left(p^t\right)\geq 0$  for all t by the virtues of the previous theorem. By inverse isotonicity, this implies  $p^t\geq p''$ , hence  $p^t$  converges toward the solution  $p^*$  of  $E\left(p^*\right)=0$ .
- (b) Let  $\underline{p} = E^{-1}\left(E\left(p^0\right) \wedge p^*\right)$  and  $\overline{p} = E^{-1}\left(E\left(p^0\right) \vee p^*\right)$ , and let  $\underline{p}^t$  and  $\overline{p}^t$  be the two CU sequences starting from  $\underline{p}$  and  $\overline{p}$ , respectively. By inverse isotonicity of E, one has  $\underline{p} \leq p^* \leq \overline{p}$ , so  $\underline{p}^t$  and  $\overline{p}^t$  converge monotonically to  $U^*$ . Further, still by inverse isotonicity of E, one has  $\underline{p} \leq p^0 \leq \overline{p}$  thus  $\underline{p}^t \leq p^t \leq \overline{p}^t$ , so  $p^t \to p^*$ .

# Section 5

# APPENDIX A: GROSS SUBSTITUTES IN NONCOOPERATIVE GAMES

#### **SUPERMODULAR GAMES**

- ▶  $\mathcal{Z}$  is the set of players. Player z plays  $p_z$ . Player z's cost is  $C_z(p)$ , which is assumed to be strictly submodular in p and differentiable and strictly convex in  $p_z$ . (Note: the literature usually described the game in terms of profit functions, which therefore need to be supermodular and concave instead).
- ▶ A Nash equilibrium  $p^*$  is such that  $p_z^* = \arg\min_{p_z} C_z (p_z, p_{-z}^*)$ .
- ▶ Setting  $E_z(p) = \partial C_z(p) / \partial p_z$ . Note that  $E_z(p)$  is increasing in  $p_z$  and decreasing in  $p_{-z}$ . By first order conditions, an equilibrium price satisfies

$$E(p) = 0$$

which is exactly a general equilibrium problem with gross substitutes.

# Section 6

# APPENDIX B: GROSS SUBSTITUTES IN GENERAL EQUILIBRIUM

### **GROSS SUBSTITUTES PROPERTY**

▶ Cf. MGW 17.B.2. Consider an exchange economy where  $\mathcal{Z}_0 = \mathcal{Z} \cup \{0\}$  is the set of goods. The excess demand of a consumer j is  $\omega_k - X_k \left(p, \omega_k^\mathsf{T} p\right)$ , where  $X_k$  is the Marshallian (aka Walrasian) demand function of consumer k, and  $\omega_k$  is consumer k's endowment. Excess supply is then given by

$$Z(p) = \sum_{k} \left( \omega_{k} - X_{k} \left( p, \omega_{k}^{\mathsf{T}} p \right) \right).$$

- ► Typical properties of Z are as follows:
  - ▶ Positive homogeneity of degree 0:  $Z(\lambda p) = Z(p)$  for  $\lambda \ge 0$ .
  - ▶ Walras' law:  $p^{\mathsf{T}}Z(p) = 0$ .
- Aditionally, the Gross Substitutes property can additionally hold:  $p_z \to Z_y \ (p_z, p_{-z})$  is decreasing for  $y \ne z$ . See MWG, sect. 17.F, where there are examples of individual utility functions that yield such a property.

#### MAPPING THE TWO NOTIONS

- ▶ How can we map with our setting? Define  $E_z(p) = p_z Z_z(p)$ .
- ▶ One sees that the function  $E_z(p)$  verifies

$$\frac{\partial E_{z}\left(p\right)}{\partial p_{y}}<0\text{ for }y\neq z.$$

Therefore we may view the condition  $\sum_{z\in\mathcal{Z}_{0}}E_{z}\left(p\right)$  as Walras' law.

▶ Further, one may normalize  $p_0 = 1$  in order to take care of the positive homogeneity.