

Residential Address:

A2 202 Sangam Residency
Opp Taalavdi Narol Ahmedabad
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Brijesh Kumar Singh

Objective : To achieve the highest level of performance and to lead the Highest level in the career.

Total Experience : 15 Years

Diploma : Diploma In Logistics And Shipping management From A.M.A.

Vegith Global service pvt Ltd 9-3-2023 to till date

Company deals in : **Completely Logistics salutation**

Designation : **Sr. Executive Fleet Management**

Reporting to : **Regional Manager (West)**

JOB Description

Operation and sales

Headed the fleet team managing a busy and varied truck and trailer fleet, overseeing compliance, identifying cost savings, and building strong relationships with customers and suppliers

- Vendor development to reduce operational costing
- **Supply market vehicle to Amazon Flipcart Relaince Delivery and maintain TAT,ETA**
- I have covered Ahmedabad Baroda Surat Vapi & Saurashtra area for all activity of Operation for FTL/Part Load.
- Monitoring & retention of existing and New Customers.
- Good touch with Fleet owners and supply all over India vehicle from entire Gujrat
- All data update in TMS itself.
- Send every day MIS to Customer
- All DEPS (damage, extra, pilferage, shortage) matter clear within 12 hours.
95 % To 98 % vehicle capacity use & down operation coast.

Camions Logistics Solutions Pvt.ltd-(2nd March 2019 to 08-030-2023)

Company deals in : **Completely Logistics salutation**

Designation : **AM – Operations**

Reporting to : **Regional Manager (West)**

JOB Description

Operation and sales

- **Vendor development to reduce operational costing**
- I have covered Ahmedabad & Saurashtra area for all activity of Operation for FTL/Part Load.
- Monitoring & retention of existing and New Customers.
- Helped to achieve monthly sales target through effective operations.
- Customer relationship management
- **Network development – appointing Franchisees/Ba's in territory**
- Managing Sales team with operation department, CSS and accounts department for smooth functioning

Swiftline Transport Solutions Pvt.ltd -(10th Apr 2018 to 2nd Mar-2019)

Company deals in : Surface, Air & Rail Cargo, FTL Load
Designation : Area Sales Manager (Ahmedabad & Saurashtra)
Reporting to : Regional Manager (West)
Achievements : join as a Branch In charge Promoted as a Branch Manager,

JOB Description

- I have handle company owned fleet approx 35 vehicle single excel & multi excel
- Acquiring new Key accounts **FTL & Part Load**
- I have controlled all Vehicle settlement of TP (Trip Sheet)
- We have control our out stnding above 60 days
- **Working as operation Head, taking care of all three product surface Express cargo ,Air Cargo & train cargo & also we have handle company Fleet , account, .**
- Service efficiency improved with continuous monitoring, linkage created between Customer and Organization with effective CRM Management.
- All DEPS (damage, extra, pilferage, shortage) matter clear within 12 hours.
95 % To 98 % vehicle capacity use & down operation coast.
- Business retained and increased business proportion from the existing clients by fetching competitor's share
- Achieved Incentive for better performance in Receivable Management, bring down credit days from 112 to 63 days average.

➤ Key Skills of Logistics. Warehousing. Operation & Accounts

Work Description

Sevenseas Global Express L:ogistics Pvt.Ltd ((5th July.2015 to 9th April 2018)

Company deals in : National & International Sea Freight, Surface, Air &
Rail Cargo,

Designation : Branch Manager
Reporting to : Regional Manager

V-Xpress (A division of V-Vtrans Indial Ltd.) Nov 2007 to June 2015)

Company deals in : Surface, Air & Rail Cargo, FTL Load
Designation : Branch Incharge
Reporting to : **Regional Manager (Gujarat)**
Achievements : Join as a operation Executive Promoted as a Branch Head

Rahul Cargo Pvt LTD. (Sept 2005 to Oct 2007)

Company deals in : Surface, Air & Rail Cargo
Designation : Key Account Executive
Reporting to : **General Manager (Maharashtra & Gujarat)**
Achievements : Join as a operation Executive Promoted as a Key Account Executive

Personal Detail

Father's Name : Shree Jagat Narayan Singh
Permanent Address : Village- Ajaur Post office Bhekharia Dist Ballia (U.P)
Date of Birth : 15 April 1982
Gender : Male
Marital status : Married
Language : English, Hindi,
Hobby : Traveling, & Cricket
Personal strength : Hard working, sincere, sense of responsibilities.

Educational Qualification : (B.A Jaunpur University)
Diploma ; **Diploma In Logistics And Shipping management From A.M.A.**

Computer knowledge : MS Office, Excel, Out look & Internet, ERP.
Reason for leaving : for better career advancement opportunities and exposures.

Signature:

Date:

(Brijesh Kumar Singh)

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