

Ajay Kumar V. Pandey

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Objective

➤ To pursue the carrier in the challenging field of logistic industry for an organization which has the potential to grow the organizations where I can use my skills to its maximum and thereby develop the organization and my career also. My hard work and my knowledge are my assets.

Summary

➤ Currently I am working as a Branch Manager in **V-Trans India Ltd** Ahmedabad with prime focus on business development.
➤ More than 15 Years of experience gives me profound knowledge of all key logistics area such as SMALL, LTL, FCL, FTL and ODC.
➤ Most of the Clients I deal are involved in B2B market.
➤ Major business accumulated from Sundry Booking and FTL.
➤ Prime Business Targets Are Automobile, Pharmacy, Apparel, Chemicals and Food.

EXPERIENCE:

V-TRANS INDIA LTD

SINCE JAN 2021 AS **BRANCH MANAGER**

JOB RESPONSIBILITIES:

- Contribution in Strategy for the upcoming Year i.e. Business Projection.
- Branch Business Development,
- Execute **Operational** Activities and integration of Services.
- **Generating New Route** Business.
- Increase **Small/LTL** booking.
- Branding of **V-Trans** in domestic market at Branch Level.

SUGAM PARIVAHAN PVT LTD

FROM JULY 2016 TO NOV 2020 AS B.I.C

JOB RESPONSIBILITIES:

- Contribution in Strategy for the upcoming Year i.e. Business Projection.
- Branch Business Development,
- Execute **Operational** Activities and integration of Services.
- **Generating New Route** Business.
- Increase **Small/LTL** booking.
- Branding of **SUGAM** in domestic market at Branch Level.

BalajiLogIstic (Akola)

FROM SEPT 2007 TO APRIL 2015 AS B.I.C._

JOB RESPONSIBILITIES:

- Maintaining on time Delivery.
- Loading/Unloading
- All Operational Work.
- Maintaining TAT.
- Payment Collection.

Excel Freight Carrier

FROM SEPT 2002 TO APRIL 2005 AS B.I.C._

JOB RESPONSIBILITIES:

- Maintaining on time Delivery.
- Monthly business report generation.
- Increase Delivery from Bhopal, Naagpur All over MP & Maharashtra.
- Increase outbound Business.
- Contribution in Strategy for the upcoming quarters.

Education Detail

Exam / Degree	College/Board/University	Year Of passing	Percentage
B.Com.	U.P. Board	2006	Pass
H.S.C(Commerce)	Maharashtra Board	2003	Pass
S.S.C	Maharashtra Board	2001	58.38%

Personal Details:

Father's Name : Vijay Shankar Pandey
Date of Birth : 12th Aug, 1986
Gender : Male
Languages : English, Hindi, Gujarati
Marital Status : Married
Religion : Hindu
Nationality : Indian
Interest : Reading, Traveling.
Strength : Self Confidence, Adaptive.

Declaration:

- I hereby declare that the above written particulars are true to the best of my knowledge and belief.

Place: Ahmedabad.

Ajaykumar V. Pandey

Date: 17-05-2022.

