

RESUME

Vikram Singh

**Plot no D-10 Street no- 4 Balaji Vihar – 29
New Lohamandi Road Macheda ,Jaipur**

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ABSTRACT

An astute & dynamic, result oriented professional having over 27 years of experience in Operation to get a challenging position in an aggressive organization that give mean opportunity to expand my caliber.

Dedicated operation manager and effective leader who excels at using proven methods and cutting -edge technology to successfully cut operation costs, stream lines operation and increase productivity. Assertive and enthusiastic, with knowledge of process optimized and an unsurpassed ethic.

Aim:

To make a marking the field of Logistics by learning expertise in all aspects.

Objective:

To learn the best practices in operations & to practice it to bring down the costs as also to continuously improve service levels.

Strengths:

Quick decisions, Knowledge, skills, effective communications, sincerity, dedication, capacity to work long hours with best efficiency & ability to withstand pressure, Administrative control, Training skills.

Weakness:

Can-not tolerate indiscipline, non-adherence to deadlines.

Product Knowledge:

- Express Cargo-Air, Rail & Surface, Traffic Controlling
- Transportation - Sundry, LTL & FTL

Sales Skills:

Sales generation
Yield improvement
Segment development

Operations Skills:

WMS
Raw
ODC

BMS
PMI
SOM

V-Trns-Jay
10 Brnch
Open? Mfle
FTL, T
Annual
161 m

- Vendor management.
- VA/Franchise Development & Management
- Claims
- Route Planning / Vendor development & management
- Fleet Management
- Traffic management
- Hub Management
- Training the Staffing operations skills & Hamali team in material handling

- Operations Budgeting & Incentive Schemes
- Cost control & Operations Audits
- Quality Check for Dockets
- Market Vehicle hiring
- Client Servicing
- Manpower Recruitment & Man Management
- Performance Analysis- Route, HUB, Vendor, VA, Staff, Labour, Contractor.
- SOP Preparation

Geographical Territories covered in 27 years of rich experience:

Gujrat/Madya Pradesh/Karnataka/Tamilnadu/Rajasthan/Delhi/NCR

Profile:

Monitoring business on day to day basis .

- Monitoring Service levels across 10 Branches controlled by 1 Zonal Office.
- Monitoring & Maintaining Time Schedules & Weights on 100% utilized & 17 Routs.
- SOPs – Preparation & monitoring its application.
- 100% implementation of e-cargo/TMS/Ship-x - correct entries booking, delivery, dispatch, arrival details with operational cost.
- Analysis of Performance & Payments verifications-Route, Vendors, Hub, Labour Contractor, Check Post Agent & Staff.
- On time vehicle movement with optimum capacity utilization.
- Co-ordination with Hard freight team for optimum loading

- Vendor development & Management
 - Route performance analysis.
 - Booking analysis for identification flosses & advising corrective actions
 - Training the team of staff & Hamalis for Operations procedures & Material handling as per FIFO & LIFO principles.
 - Handling Claim settlements-Investigating the cause of damages, assessment of Values, appointing surveyor, conducting survey & issuing COF.
 - Resolving cases of short / Excess..
 - Facilitating payments to vendors, Hamalis, staffs, etc.
 - First mile to middle mile to last mile all operation
 - Arrange bikers for pickup and delivery
 - Proper barcode generation with shipment
 - Arrange all delivery with proper scanning and NDR updation
 - Warehousing and Inventory Management.
- Commercial works & Set up MIS Reports presentation.

Achievements:

- 98% on time vehicle movement in Feeder line
 - 100% dispatches on same day of booking or as per norms as in case of Sunday dispatches
 - Timely Market vehicle deployment in case of non-availability of route vehicles & running the non route schedule.
 - Allowed booking cut-off fo 21.30 at branches as against previous cut-off of 20.00 Hours.
 - Reduced operations cost of 17% by converting fixed cost reducing line haul cost by changing vendor.
 - Appointed Vendors on major routes.
 - Improved remarkable GP by putting extra efforts by Co-loader
- “**Reliance Industries Ltd**” Hazira-Surat (Guj) 150 Lorry placement per day RIL Hazira to All over India)

Employment History:

Present Employer: - M/s. V-TRANS INDIA LTD.

- Working as ” **AREA OPERATION & TRAFFIC /WAREHOUSE MANAGER ”**
11 June 2019 to Till Date.
- Present CTC 7.74 Lac, + other expenses Home rent, Motorcycle maintenance & Mobile exp. at

- actual.
- Expected salary CTC 10.00 Lac as per company norms.

1:- M/s. DRS TRANSPORT PVT LIMITED

Worked As Training Supervisor DRS Tpt. P Ltd Mumbai (MH.) from May 1998 to July 2003

2:- M/s. ASSOCIATED ROAD CARRIERS LIMITED

Worked As ARC Ltd from Oct 2003 to Dec 2007

Main Activities in Associated Road Carriers LTD

- Worked as operation assistant Transshipment center at F.Nagar-Baroda(Guj) from Oct 2003 to Nov 2004 at in ARC Ltd
- Worked as a Branch in charge Deputation basis at P.Nagar Baroda (Guj) from Dec 2004 to May 2005 in ARC Ltd
- Worked as a Traffic Assistant Divisional office at Baroda (Guj) from Jun 2005 to April 2006 in ARC Ltd
- Worked as a Sr. Operation Asst. at Sarkhej-Ahmedabad (Guj) from May 2006 to Nov 2006 in ARC Ltd
- Worked as a Customer Care Ahmedabad Regional office Deputation basis from Dec 2006 to Jan 2007 in ARC Ltd
- Worked as a computer-operator Odhav- Ahmedabad (Guj) from Feb 2007 to Dec 2007 in ARC Ltd

3:- M/s. RELOGISTICS (INDIA) PVT LIMITED

- Worked as a Sr. Executive Operation/Traffic at "Reliance Industries Ltd" Hazira- Surat (Guj) from Dec 2007 to Jan 2009 (150 Lorry placement per day RIL Hazira to All over India)
- Worked as a Sr. Executive Operation/Traffic at Vapi (Guj) from Jan 2009 to Sept 2009 in RIPL.

4:- M/s. INLAND ROAD TRANSPORT PVT LIMITED

Worked as "SR.MANAGER OPERATION / TRAFFIC " at Vapi (Guj) from 01 Oct. 2009

to 31 Jan 2012

5:- M/s. EXPRESS ROADWAYS PVT LIMITED

Worked as Operation/Traffic Head "GUJARAT ZONE" at Vapi (Guj) from 01 Feb. 2012 to
31 June 2019

VAPI
IN
YOU

Roles Handled:

- Operations
- BusinessDevelopment
- HubFunctioning
- Audit of Operations & Accounts
- Route development

- Administration
- Cashier
- Client Servicing

PERSONAL DETAILS

DATE OF BIRTH : 01-Jan-1981

Present Address : Vikram Singh Rathore
**Plot no D-10 Street no- 4 Balaji Vihar – 29
New Lohamandi Road Macheda ,Jaipur**

Postal Address :
V.P.O – Tamkor , Tehsil – Malsisar
Dist.Jhunjhunu Rajasthan

Marital Status : Married

Religion : Hindu

ACADEMIC CREDENTIALS

- Bachelor of Arts from Mahrishi Dayanand university Rohatak .

LANGUAGES KNOWN : English, Hindi, Gujrati & Marwari

COMPUTER LITERACY : Windows, MS Office, TMS, ERP and Online Software Application

EXTRA CURRICULAR ACTIVITIES: Attended and organized several types of Meetings & Conferences

INTEREST AND Hobbies : Poet writing & Gym .

Date: 03/09/2024

Place: Jaipur

(Vikram Singh Rathore)

Vikram Singh

Vikram - Jaipur - June 2019

Area - Ops & Hub of Rajasthan traffic

6 yrs Jaipur

ODC

Not sourced

Salary = 7.74 Net : 55500

strong offered
Vaysi not subtracted

Reason: job profile - No contract + no operation for ground
Covid sign + sign study of children.

ODC = express Rohtkay - vys traffic paper post / labour
Appar - road law

Reporting : Rm - Viterantri Duty - Vikram, DHS/4000

① Express Rohtkay - Dps / traffic - Head 1987 - 10 Posts
done to 2019 - 7 yrs (Vaysi) (Amd / And) (the paper & book)
Rs. 3800 net Report: Vinay Agarwal (Rm)
Reason: Rms : paramshamji uttama (Baroda fahad)

② Delhi Road : Vaysi, 2005 to 2019

Ex. Traffic engg. Kue (GWT) - Cable Dham

Relative Address Plan 44

paramshamji (Rm) 80K

Religious (Sneek Bagh) - 2007 to 2009 28K Profit

Report: paramshamji

③ DRC docent staff - 13K

13K to 20K

Reporting: VK Rai / Dhankesar (R) / paramshamji shukla
L Cpt

④ DRS - 1998 to 2002 Op & op staff

paramshamji

family

prop. holder :

42pm

DIST / NOC | 12pm

Total 1540 1

(100) = 1 pm

Expans. - 50%

2 Dr/s.

Study | BPS

12th std ncf

wife : H/w → 12pm

father - working perm

Mother = 10/10

& Pooch → Village

→ DCS Rep. Company.

Maitri angad = C/S (bills)

Correspondent = good

Reducer = BA (Correspondent)

Rf Jomjhara - Tech / DCS Rep.

Note: for more n'w family.