

RAJESH KUMAR

Address: Vill/Post- Sirsiya Bazar Sitamarhi, Bihar 843324.

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Career Objective:

To embark on a career in a challenging and growth-oriented organization, leveraging my skills to excel as a professional. Aspire to contribute meaningfully to the organization's success and achieve greater heights and recognition in my career journey.

Educational Qualification:

B. Tech (Mechanical Engineering)

Institution: RTU KOTA

Year of Passing: 2021

Percentage: 68%

Intermediate

Institution: Science Collage Sitamarhi

Year of Passing: 2017

Percentage: 58%

10th Class

Institution: U. High School Sirsiya Bazar

Year of Passing: 2015

Percentage: 61%

ADCA Computer

Institution: Vijaya Computer Sitamarhi

Year of Passing: 2016

Percentage: 72%

These educational accomplishments underscore my commitment to academic excellence and the acquisition of diverse skills, preparing me for challenges in the professional arena

I bring a wealth of experience across various roles:

- 8 months as a Customer Service Associate at PAYTM LTD., mastering customer relations.
- 6 months as a Senior Education Counsellor at BYJUS, guiding students on their educational journey.
- 2 years in Sales and Marketing at Associated Cargo Movers and Packers Pvt Ltd., excelling in business development. *Sept 2021 - Till date*

My career showcases adaptability, strong communication, and a results-oriented approach.

I possess a diverse skill set, including:

- Sales and Marketing: Demonstrated expertise in driving sales and implementing effective marketing strategies.
- Good Communication: Strong verbal and written communication skills, essential for effective interaction with clients and team members.
- Managerial Skill: Proven ability to manage tasks, projects, and teams effectively, contributing to overall organizational success.
- Microsoft Office: Proficient in using Microsoft Office suite for various business applications and document creation.
- Mail Drafting: Experienced in drafting professional and effective emails, enhancing communication efficiency.
- Customer Complaint Handling: Skilled in addressing and resolving customer complaints, ensuring customer satisfaction and retention.
- Fluent in both Hindi and English, I possess strong language skills that enable effective communication in diverse professional and personal settings.

Declaration

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I do hereby declare that all the above-furnished information is true to the best of my knowledge and belief.

Place:

Date:

Mr. Rajesh Kumar

mobile - 9508620152

current location - Gurgaon. (Delhi)
Single -

Natine - Bihar

Father mother @ Bihar

1 Elder brother & sister
working

Graduate - B.Tech - 2021.

Joined - Paytm Ltd - 2020 - Location - Jaipur

Salary - 18K

Left due to Graduation.

Joined - Byjus - 2021 →

Customer Service - Alpa. parker. 155K

Joined - ~~BAB~~ BDA.

Sept. 2021. → Associated Algo monet & partner.
Working as a Business development Associate (BDA)

Sales - 40-50 lakhs (Target per month)

Band on leads → (4-5 lakhs) / (sum)

Taking care of Household goods Transportation

Salary - 28K

Expected - 35K

→ Applied through Manuall websites.
Reason for job change - "Salary Issue."

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① Survey.

② Quotations

③ Telephone / Mestler / 106L

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