

Residential Address:

A2 202 Sangam Residency  
Opp Taalavdi Narol Ahmedabad  
E – Mail : brijesh6420@gmail.com  
Mobile :: 08306560579

## **Brijesh Kumar Singh**

---

<b>Objective</b>	: To achieve the highest level of performance and to lead the Highest level in the career.
<b>Total Experience</b>	: 15 Years
<b>Diploma</b>	<u><b>Diploma In Logistics And Shipping management From A.M.A.</b></u>

---

### **Vegith Global service pvt Ltd 9-3-2023 to till date**

Company deals in	: Completely Logistics salutation
Designation	: Sr. Executive Fleet Management
Reporting to	: Regional Manager (West )

### **JOB Description**

#### **Operation and sales**

**Headed the fleet team managing a busy and varied truck and trailer fleet, overseeing compliance, identifying cost savings, and building strong relationships with customers and suppliers**

- Vendor development to reduce operational costing
- **Supply market vehicle to Amazon Flipcart Relaince Delivery and maintain TAT,ETA**
- I have covered Ahmedabad Baroda Surat Vapi & Saurashtra area for all activity of Operation for FTL/Part Load.
- Monitoring & retention of existing and New Customers.
- Good touch with Fleet owners and supply all over India vehicle from entire Gujarat
- All data update in TMS itself.
- Send every day MIS to Customer
- All DEPS (damage, extra, pilferage, shortage) matter clear within 12 hours.  
95 % To 98 % vehicle capacity use & down operation coast.

### **Camions Logistics Solutions Pvt.ltd-(2<sup>nd</sup> March 2019 to 08-030-2023)**

Company deals in	: Completely Logistics salutation
Designation	: AM – Operations
Reporting to	: Regional Manager (West )

### **JOB Description**

---

---

## **Operation and sales**

- **Vendor development to reduce operational costing**
- I have covered Ahmedabad & Saurashtra area for all activity of Operation for FTL/Part Load.
- Monitoring & retention of existing and New Customers.
- Helped to achieve monthly sales target through effective operations.
- Customer relationship management
- **Network development – appointing Franchisees/Ba's in territory**
- Managing Sales team with operation department, CSS and accounts department for smooth functioning

### **Swiftline Transport Solutions Pvt.ltd -(10<sup>th</sup> Apr 2018 to 2<sup>nd</sup> Mar-2019)**

Company deals in	: Surface, Air & Rail Cargo, FTL Load
Designation	: Area Sales Manager (Ahmedabad & Saurashtra )
Reporting to	: Regional Manager (West )
Achievements	: join as a Branch In charge Promoted as a Branch Manager,

### **JOB Description**

- I have handle company owned fleet approx 35 vehicle single excel & multi excel
- Acquiring new Key accounts **FTL & Part Load**
- I have controlled all Vehicle settlement of TP ( Trip Sheet)
- We have control our outstanding above 60 days
- **Working as operation Head, taking care of all three product surface Express cargo ,Air Cargo & train cargo & also we have handle company Fleet , account, .**
- Service efficiency improved with continuous monitoring, linkage created between Customer and Organization with effective CRM Management.
- All DEPS (damage, extra, pilferage, shortage) matter clear within 12 hours. 95 % To 98 % vehicle capacity use & down operation cost.
- Business retained and increased business proportion from the existing clients by fetching competitor's share
- Achieved Incentive for better performance in Receivable Management, bring down credit days from 112 to 63 days average.

### **➤ Key Skills of Logistics. Warehousing. Operation & Accounts**

### **Work Description**

### **Sevenseas Global Express Logistics Pvt.Ltd ((5<sup>th</sup> July.2015 to 9<sup>th</sup> April 2018)**

Company deals in	: National & International Sea Freight, Surface, Air & Rail Cargo,
------------------	--

Designation : Branch Manager  
Reporting to : Regional Manager

**V-Xpress (A division of V-Vtrans Indial Ltd.) Nov 2007 to June 2015**

Company deals in : Surface, Air & Rail Cargo, FTL Load  
Designation : Branch Incharge  
Reporting to : **Regional Manager (Gujarat)**  
Achievements : Join as a operation Executive Promoted as a Branch Head

***Rahul Cargo Pvt LTD. ( Sept 2005 to Oct 2007)***

Company deals in : Surface, Air & Rail Cargo  
Designation : Key Account Executive  
Reporting to : **General Manager (Maharashtra & Gujarat)**  
Achievements : Join as a operation Executive Promoted as a Key Account Executive

**Personal Detail**

**Father's Name** : Shree Jagat Narayan Singh  
**Permanent Address** : Village- Ajaur Post office Bhekaria Dist Ballia (U.P)  
**Date of Birth** : 15 April 1982  
**Gender** : Male  
**Marital status** : Married  
**Language** : English, Hindi,  
**Hobby** : Traveling, & Cricket  
**Personal strength** : Hard working, sincere, sense of responsibilities.

**Educational Qualification** : ( **B.A Jaunpur University** )  
**Diploma** ; **Diploma In Logistics And Shipping management From A.M.A.**

**Computer knowledge** : MS Office, Excel, Out look & Internet, ERP.

**Reason for leaving** : for better career advancement opportunities and exposures.

**Signature:**

( Brijesh Kumar Singh )

**Date:**

(2