

# RESUME

**Vikram Singh**

Plot no D-10 Street no- 4 Balaji Vihar – 29  
New Lohamandi Road Macheda ,Jaipur

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## ABSTRACT

An astute & dynamic, result oriented professional having over 27 years of experience in Operation to get a challenging position in an aggressive organization that give mean opportunity to expand my caliber.

Dedicated operation manager and effective leader who excels at using proven methods and cutting -edge technology to successfully cut operation costs, stream lines operation and increase productivity. Assertive and enthusiastic, with knowledge of process optimized and an unsurpassed ethic.

### Aim:

To make a marking the field of Logistics by learning expertise in all aspects.

### Objective:

To learn the best practices in operations & to practice it to bring down the costs as also to continuously improve service levels.

### Strengths:

Quick decisions, Knowledge, skills, effective communications, sincerity, dedication, capacity to work long hours with best efficiency & ability to withstand pressure, Administrative control, Training skills.

### Weakness:

Can-not tolerate indiscipline, non-adherence to deadlines.

### Product Knowledge:

- Express Cargo-Air, Rail & Surface, Traffic Controlling
- Transportation - Sundry, LTL & FTL

### Sales Skills.

Sales generation  
Yield improvement  
Segment development

### Operations Skills:

V-TRAS-Jaffu  
10 Branch  
open 2 mth  
JTM, T mth  
Cmms  
161 m

Wen-Don  
now  
ODC

As my  
PMT  
Sun

- Vendor management.
- VA/Franchise Development & Management
- Claims
- Route Planning / Vendor development & management
- Fleet Management
- Traffic management
- Hub Management
- Training the Staffing operations skills & Hamali team in material handling
  
- Operations Budgeting & Incentive Schemes
- Cost control & Operations Audits
- Quality Check for Dockets
- Market Vehicle hiring
- Client Servicing
- Manpower Recruitment & Man Management
- Performance Analysis- Route, HUB, Vendor, VA, Staff, Labour, Contractor.
- SOP Preparation

### **Geographical Territories covered in 27 years of rich experience:**

Gujrat/Madya Pradesh/Karnataka/Tamilnadu/Rajasthan/Delhi/NCR

### **Profile:**

#### Monitoring business on day to day basis .

- Monitoring Service levels across 10 Branches controlled by 1 Zonal Office.
- Monitoring & Maintaining Time Schedules & Weights on 100% utilized & 17 Routs.
- SOPs – Preparation & monitoring its application.
- 100% implementation of e-cargo/TMS/Ship-x - correct entries booking, delivery, dispatch, arrival details with operational cost.
- Analysis of Performance & Payments verifications-Route, Vendors, Hub, Labour Contractor, Check Post Agent & Staff.
- On time vehicle movement with optimum capacity utilization.
- Co-ordination with Hard freight team for optimum loading

- Vendor development & Management
- Route performance analysis.
- Booking analysis for identification flosses & advising corrective actions
- Training the team of staff & Hamalis for Operations procedures & Material handling as per FIFO & LIFO principles.
- Handling Claim settlements-Investigating the cause of damages, as sessment of Values, appointing surveyor, conducting survey & issuing COF.
- Resolving cases of short / Excess..
- Facilitating payments to vendors, Hamalis, staffs, etc.
- First mile to middle mile to last mile all operation
- Arrange bikers for pickup and delivery
- Proper barcode generation with shipment
- Arrange all delivery with proper scanning and NDR updation
- Warehousing and Inventory Management.
- ☐ Commercial works & Set up MIS Reports presentation.

### **Achievements:**

- 98% on time vehicle movement in Feeder line
- 100% dispatches on same day of booking or as per norms as in case of Sunday dispatches
- Timely Market vehicle deployment in case of non-availability of route vehicles & running the non route schedule.
- Allowed booking cut-of fo 21.30 at branches as against previous cut-off of 20.00 Hours.
- Reduced operations cost of 17% by converting fixed cost reducing line haul cost by changing vendor.
- Appointed Vendors on major routes.
- Improved remarkable GP by putting extra efforts by Co-loader
- ☐ **"Reliance Industries Ltd"** Hazira-Surat (Guj) 150 Lorry placement per day RIL Hazira to All over India)

### **Employment History:**

#### **Present Employer: - M/s. V-TRANS INDIA LTD.**

- Working as " **AREA OPERATION & TRAFFIC /WAREHOUSE MANAGER** " 11 June 2019 to Till Date.
- Present CTC 7.74 Lac, + other expenses Home rent, Motorcycle maintenance & Mobile exp. at

actual.

- Expected salary CTC 10.00 Lac as per company norms.

### **1:- M/s. DRS TRANSPORT PVT LIMITED**

Worked As Training Supervisor DRS Tpt. P Ltd Mumbai (MH.) from May 1998 to July 2003

### **2:- M/s. ASSOCIATED ROAD CARRIERS LIMITED**

Worked As ARC Ltd from Oct 2003 to Dec 2007

#### **Main Activities in Associated Road Carriers LTD**

- Worked as operation assistant Transshipment center at F.Nagar-Baroda(Guj) from Oct 2003 to Nov 2004 at in ARC Ltd
- Worked as a Branch in charge Deputation basis at P.Nagar Baroda (Guj) from Dec 2004 to May 2005 in ARC Ltd
- Worked as a Traffic Assistant Divisional office at Baroda (Guj) from Jun 2005 to April 2006 in ARC Ltd
- Worked as a Sr. Operation Asst. at Sarkhej-Ahmedabad (Guj) from May 2006 to Nov 2006 in ARC Ltd
- Worked as a Customer Care Ahmedabad Regional office Deputation basis from Dec 2006 to Jan 2007 in ARC Ltd
- Worked as a computer-operator Odhav- Ahmedabad (Guj) from Feb 2007 to Dec 2007 in ARC Ltd

### **3:- M/s. RELOGISTICS (INDIA) PVT LIMITED**

- Worked as a Sr. Executive Operation/Traffic at "Reliance Industries Ltd" Hazira- Surat (Guj) from Dec 2007 to Jan 2009 ( 150 Lorry placement per day RIL Hazira to All over India)
- Worked as a Sr. Executive Operation/Traffic at Vapi (Guj) from Jan 2009 to Sept 2009 in RIPL.

### **4:- M/s. INLAND ROAD TRANSPORT PVT LIMITED**

Worked as "SR.MANAGER OPERATION / TRAFFIC " at Vapi (Guj) from 01 Oct. 2009 to 31 Jan 2012

### **5:- M/s. EXPRESS ROADWAYS PVT LIMITED**

Worked as Operation/Traffic Head "GUJARAT ZONE" at Vapi (Guj) from 01 Feb. 2012 to 31 June 2019

#### **Roles Handled:**

- Operations
- BusinessDevelopment
- HubFunctioning
- Audit of Operations & Accounts
- Route development

VAPI - 12 Jan

- Administration
- Cashier
- ☐ Client Servicing

#### PERSONAL DETAILS

DATE OF BIRTH : 01-Jan-1981

Present Address : Vikram Singh Rathore

**Plot no D-10 Street no- 4 Balaji Vihar – 29**

**New Lohamandi Road Macheda ,Jaipur**

Postal Address :

V.P.O – Tamkor , Tehsil – Malsisar

Dist.Jhunjhunu Rajasthan

Marital Status : Married

Religion : Hindu

#### ACADEMIC CREDENTIALS

- Bachelor of Arts from Mahrishi Dayanand university Rohatak .

**LANGUAGES KNOWN** : English, Hindi, Gujrati & Marwari

**COMPUTER LITERACY** : Windows, MS Office, TMS, ERP and Online Software Application

**EXTRA CURRICULAR ACTIVITIES:** Attended and organized several types of Meetings & Conferences

**INTEREST AND HOBBIES** : Poet writing & Gym .

Date: 03/09/2024

Place: Jaipur

**(Vikram Singh Rathore)**

# Vikram Singh

Viram - Japan - June 2019

Area - ops & Hub < Rajasthan Traffic

6<sup>th</sup> Jun Japan

ODC ✓

Not someone ✓

Salary = 7.74 Net : 55500

Shree offered  
Vasri not  
interested

Reason : Job profile - No contract + no opportunity for growth  
Carid sign + sign shudhlyt children.

At ODC = Express Roadways - high traffic paper per / Navnagar  
Appar - Roadster

Reporting : Rm - Viterandh Duby - Viram, (Duty/400)

(1) Express Roadway - Ops/Traffic - Head < 98 > - 10 points  
don't to us - 7 yrs < Vasri > < Shree / Rm > 5 le paper & lead  
Rs. 38000 net Repr : Unay Singh < Rm >

Reason : Both : > pram sharma ji Viram (Barodi / Shree)

(2) Inland Road : Vasri 2005 to 2008

Pr. Traffic mgr. Kue / GWS - Caste Dany

< pram sharma ji < Rm > (80K)

Relogists < Shree / Rm > - 2007 to 2009 (Traffic)

Repr : pram sharma ji < Rm > (28K)

(3) ARC document - (13K) 13K to 20K

Reporting : VK Rai / Dhanraj ji / pram sharma sharma  
Le Cpt

(4) DRS - 1998 to 2003

Prm B Singh

Relative  
Answer plan



family

4 zys

prafu kadan :

Dist / wcl | Prpu

(100% = 1 puz)

10 to 15% ↑

Expans - 5000

2 Dr / S.  
sketch | aps | 12th st no

wife : H/w - (Prpu)

father - working prpu

mother = W/L

2 people → village  
→ Dist Rep. Company.

Motherland = C/S / brother

Corrupt = good

Edna = Pa < Corrupt

1/2 Prpu - tech / 1/5 Prpu

Note - total market visit company.