

# Ajay Kumar V. Pandey

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Near Hariom Shiv Mandir,  
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Maharashtra

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## Objective

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- To pursue the carrier in the challenging field of logistic industry for an organization which has the potential to grow the organizations where I can use my skills to its maximum and thereby develop the organization and my career also. My hard work and my knowledge are my assets.

## Summary

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- Currently I am working as a Branch Manager in **V-Trans India Ltd** Ahmedabad with prime focus on business development.
- More than 15 Years of experience gives me profound knowledge of all key logistics area such as SMALL, LTL, FCL, FTL and ODC.
- Most of the Clients I deal are involved in B2B market.
- Major business accumulated from Sundry Booking and FTL.
- Prime Business Targets Are Automobile, Pharmacy, Apparel, Chemicals and Food.

## EXPERIENCE:

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V-TRANS INDIA LTD

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SINCE JAN 2021 AS **BRANCH MANAGER**

### **JOB RESPONSIBILITIES:**

- Contribution in Strategy for the upcoming Year i.e. Business Projection.
- Branch Business Development,
- Execute **Operational** Activities and integration of Services.
- **Generating New Route** Business.
- Increase **Small/LTL** booking.
- Branding of **V-Trans** in domestic market at Branch Level.

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## SUGAM PARIVAHAN PVT LTD

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FROM JULY 2016 TO NOV 2020 AS **B.I.C**

### **JOB RESPONSIBILITIES:**

- Contribution in Strategy for the upcoming Year i.e. Business Projection.
- Branch Business Development,
- Execute **Operational** Activities and integration of Services.
- **Generating New Route** Business.
- Increase **Small/LTL** booking.
- Branding of **SUGAM** in domestic market at Branch Level.

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## BalajiLogIstic (Akola)

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FROM SEPT 2007 TO APRIL 2015 AS B.I.C.

### **JOB RESPONSIBILITIES:**

- Maintaining on time Delivery.
- Loading/Unloading
- All Operational Work.
- Maintaining TAT.
- Payment Collection.

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## Excel Freight Carrier

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FROM SEPT 2002 TO APRIL 2005 AS B.I.C.

### **JOB RESPONSIBILITIES:**

- Maintaining on time Delivery.
- Monthly business report generation.
- Increase Delivery from Bhopal, Naagpur All over MP & Maharashtra.
- Increase outbound Business.
- Contribution in Strategy for the upcoming quarters.

## **Education Detail**

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Exam / Degree	College/Board/University	Year Of passing	Percentage
<b>B.Com.</b>	<b>U.P. Board</b>	<b>2006</b>	<b>Pass</b>
<b>H.S.C(Commerce)</b>	<b>Maharashtra Board</b>	<b>2003</b>	<b>Pass</b>
<b>S.S.C</b>	<b>Maharashtra Board</b>	<b>2001</b>	<b>58.38%</b>

## Personal Details:

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Father's Name	:	Vijay Shankar Pandey
Date of Birth	:	12 <sup>th</sup> Aug, 1986
Gender	:	Male
Languages	:	English, Hindi, Gujarati
Marital Status	:	Married
Religion	:	Hindu
Nationality	:	Indian
Interest	:	Reading, Traveling.
Strength	:	Self Confidence, Adaptive.

## Declaration:

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- I hereby declare that the above written particulars are true to the best of my knowledge and belief.

**Place: Ahmedabad.**

**Date: 17-05-2022.**

**Ajaykumar V. Pandey**

