

```
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
import numpy as np
```

```
dataset = pd.read_excel("/content/Superstore_USA.xlsx")
```

```
dataset.head(5)
```



	Row ID	Order Priority	Discount	Unit Price	Shipping Cost	Customer ID	Customer Name	Ship Mode	Customer Segment
0	18606	Not Specified	0.01	2.88	0.50	2	Janice Fletcher	Regular Air	Consumer
1	20847	High	0.01	2.84	0.93	3	Bonnie Potter	Express Air	Consumer
2	23086	Not Specified	0.03	6.68	6.15	3	Bonnie Potter	Express Air	Consumer
3	23087	Not Specified	0.01	5.68	3.60	3	Bonnie Potter	Regular Air	Consumer
4	23088	Not Specified	0.00	205.99	2.50	3	Bonnie Potter	Express Air	Consumer

5 rows x 24 columns

```
dataset.shape # WILL DISPLAY ROW,COLUMN
```



(9426, 24)

1 MISSING VALUE ANALYSIS

```
dataset.isnull().sum() # it will identify all missing values in our data
```



	0
Row ID	0
Order Priority	0
Discount	0
Unit Price	0
Shipping Cost	0
Customer ID	0
Customer Name	0
Ship Mode	0
Customer Segment	0
Product Category	0
Product Sub-Category	0
Product Container	0
Product Name	0
Product Base Margin	72
Region	0
State or Province	0
City	0
Postal Code	0
Order Date	0
Ship Date	0
Profit	0
Quantity ordered new	0
Sales	0
Order ID	0

dtype: int64

```
# FILLING OF MISSING VALLUE IN PRODUCT BASE MARGIN  
dataset['Product Base Margin'].fillna(dataset['Product Base Margin'].mean(),in
```

1 MISSING VALUE ANALYSIS

```
dataset.isnull().sum() # it will identify all missing values in our data
```



	0
Row ID	0
Order Priority	0
Discount	0
Unit Price	0
Shipping Cost	0
Customer ID	0
Customer Name	0
Ship Mode	0
Customer Segment	0
Product Category	0
Product Sub-Category	0
Product Container	0
Product Name	0
Product Base Margin	0
Region	0
State or Province	0
City	0
Postal Code	0
Order Date	0
Ship Date	0
Profit	0
Quantity ordered new	0
Sales	0
Order ID	0

dtype: int64

#. ORDER PRIORITY ANALYSIS

```
# Now analysis part
# we cannot analyse using row id so moving to order priority
dataset['Order Priority'].value_counts()
```



	count
Order Priority	
High	1970
Low	1926
Not Specified	1881
Medium	1844
Critical	1804
Critical	1

dtype: int64

```
dataset['Order Priority'].unique()
```



```
array(['Not Specified', 'High', 'Medium', 'Low', 'Critical', 'Critical '],
      dtype=object)
```

```
dataset["Order Priority"] = dataset["Order Priority"].replace("Critical ", "Crit
```

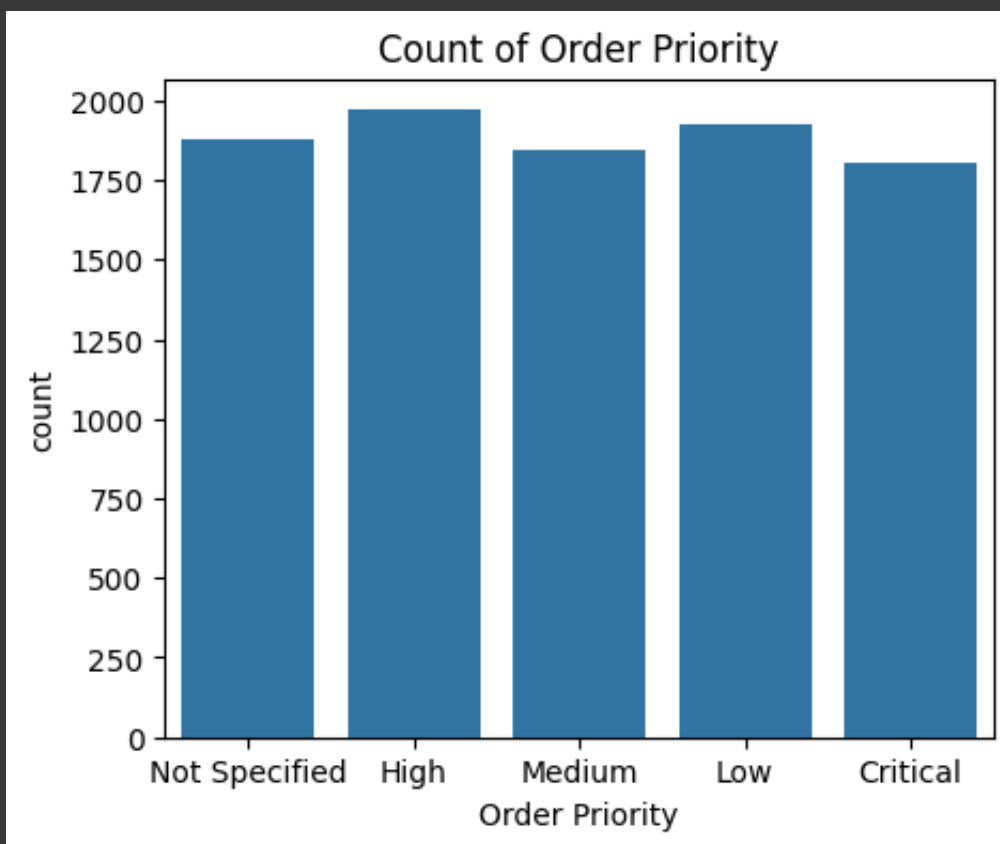
```
dataset['Order Priority'].value_counts()
```



	count
Order Priority	
High	1970
Low	1926
Not Specified	1881
Medium	1844
Critical	1805

dtype: int64

```
plt.figure(figsize=(5,4))
plt.title("Count of Order Priority")
sns.countplot(x="Order Priority",data= dataset)
plt.show()
plt.savefig("Count of Order Priority.jpeg")
```



<Figure size 640x480 with 0 Axes>

##. SHIPPING MODE

```
dataset['Ship Mode'].value_counts()
```

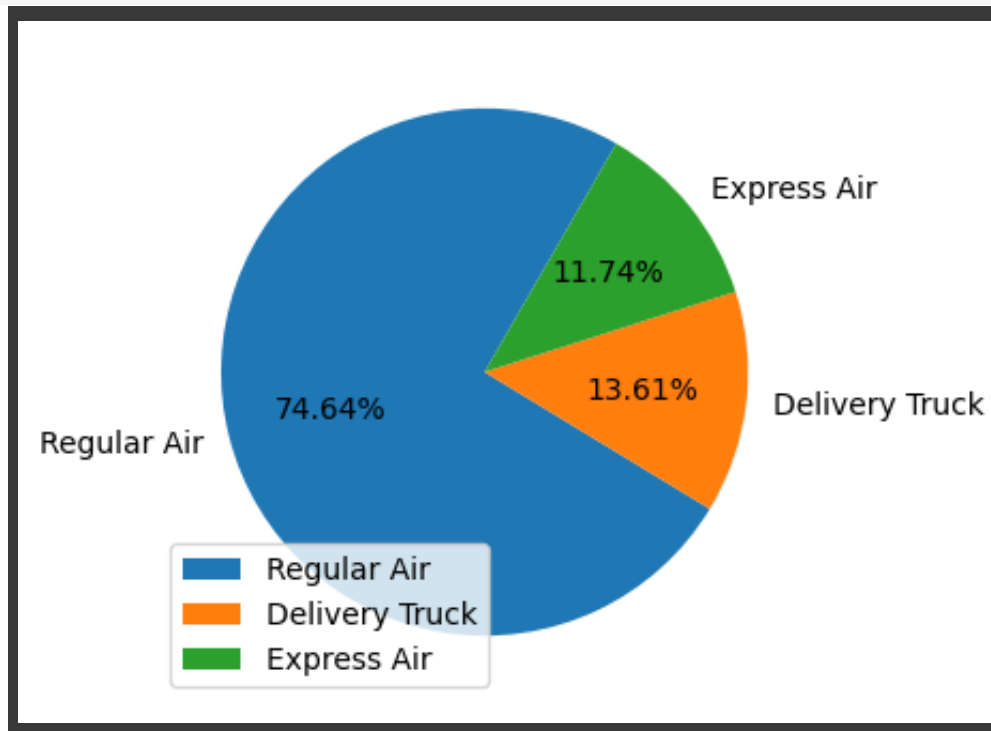


```
count
```

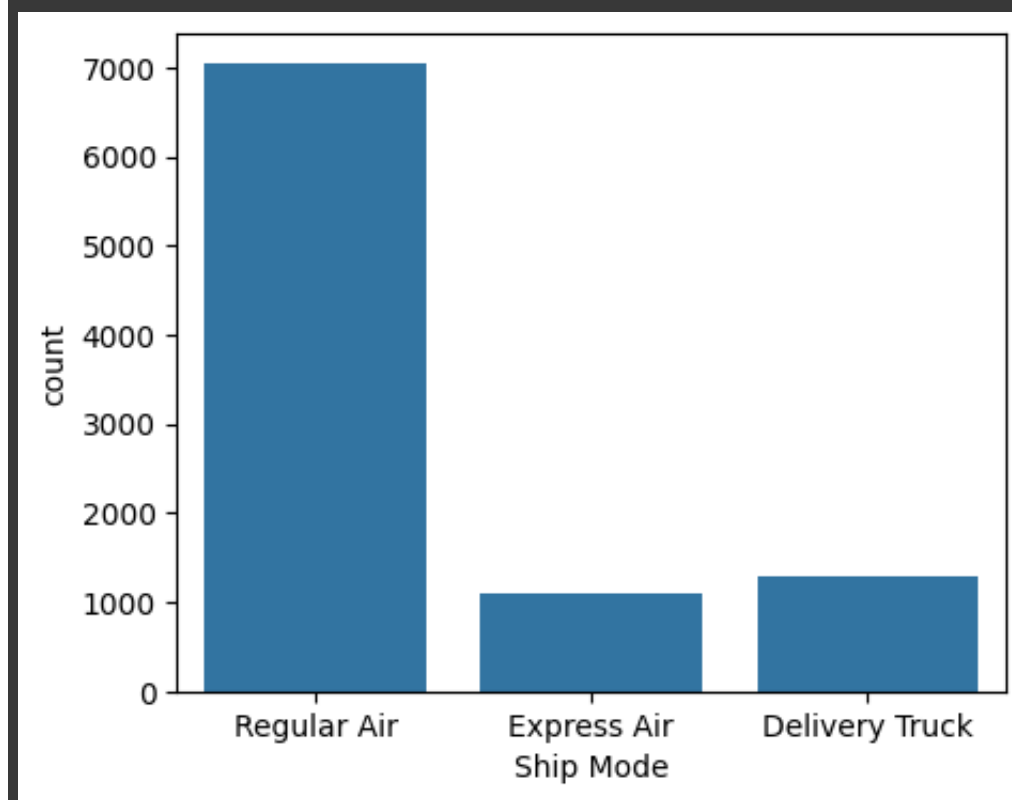
Ship Mode	
Regular Air	7036
Delivery Truck	1283
Express Air	1107

dtype: int64

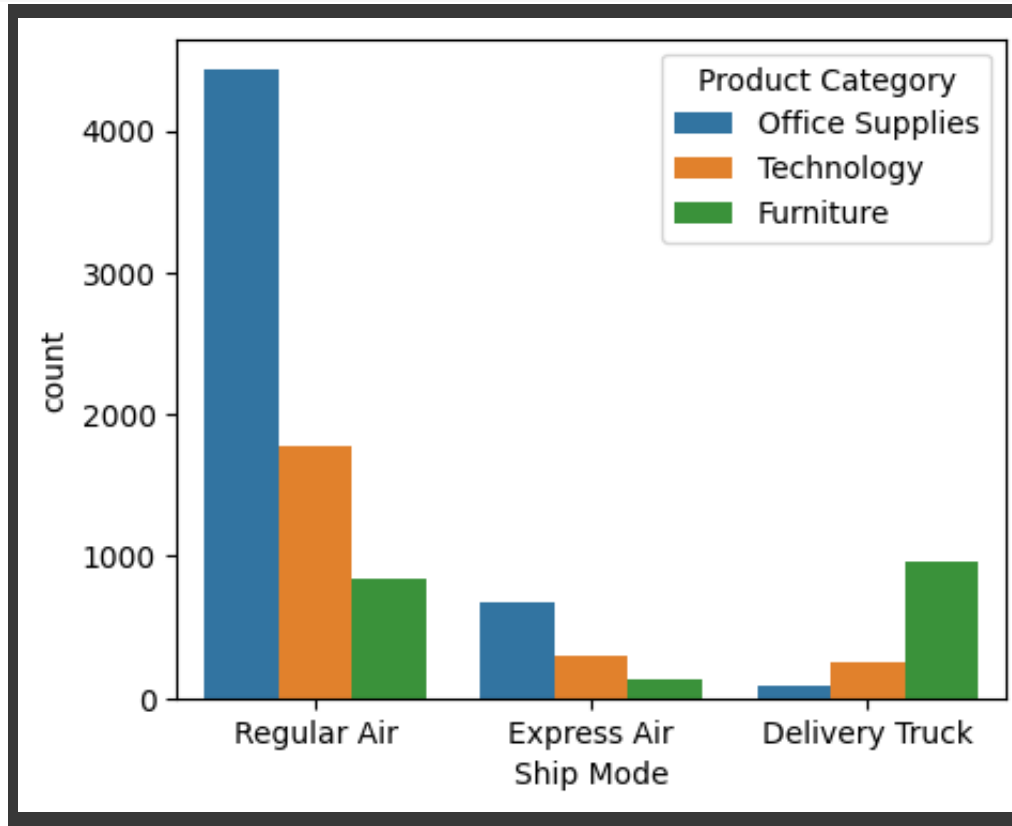
```
plt.figure(figsize=(5,4))
x= dataset['Ship Mode'].value_counts().index
y= dataset['Ship Mode'].value_counts().values
plt.pie(y, labels=x, startangle=60, autopct='%0.2f%%')
plt.legend(loc=3)
plt.show()
```



```
plt.figure(figsize=(5,4))  
sns.countplot( x= "Ship Mode",data=dataset)  
plt.show()
```

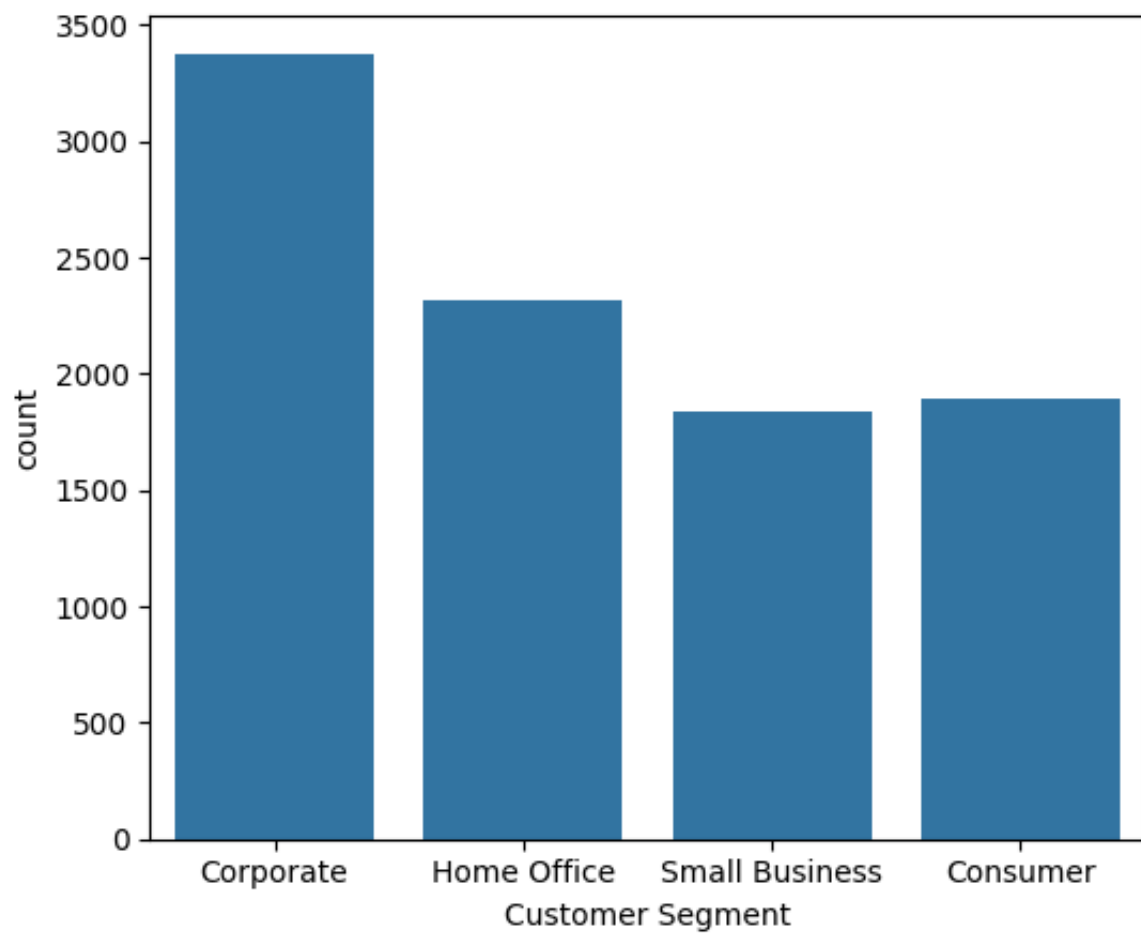



```
## hue - differentiates  
plt.figure(figsize=(5,4))  
sns.countplot( x= "Ship Mode",data=dataset,hue="Product Category")  
plt.show()
```

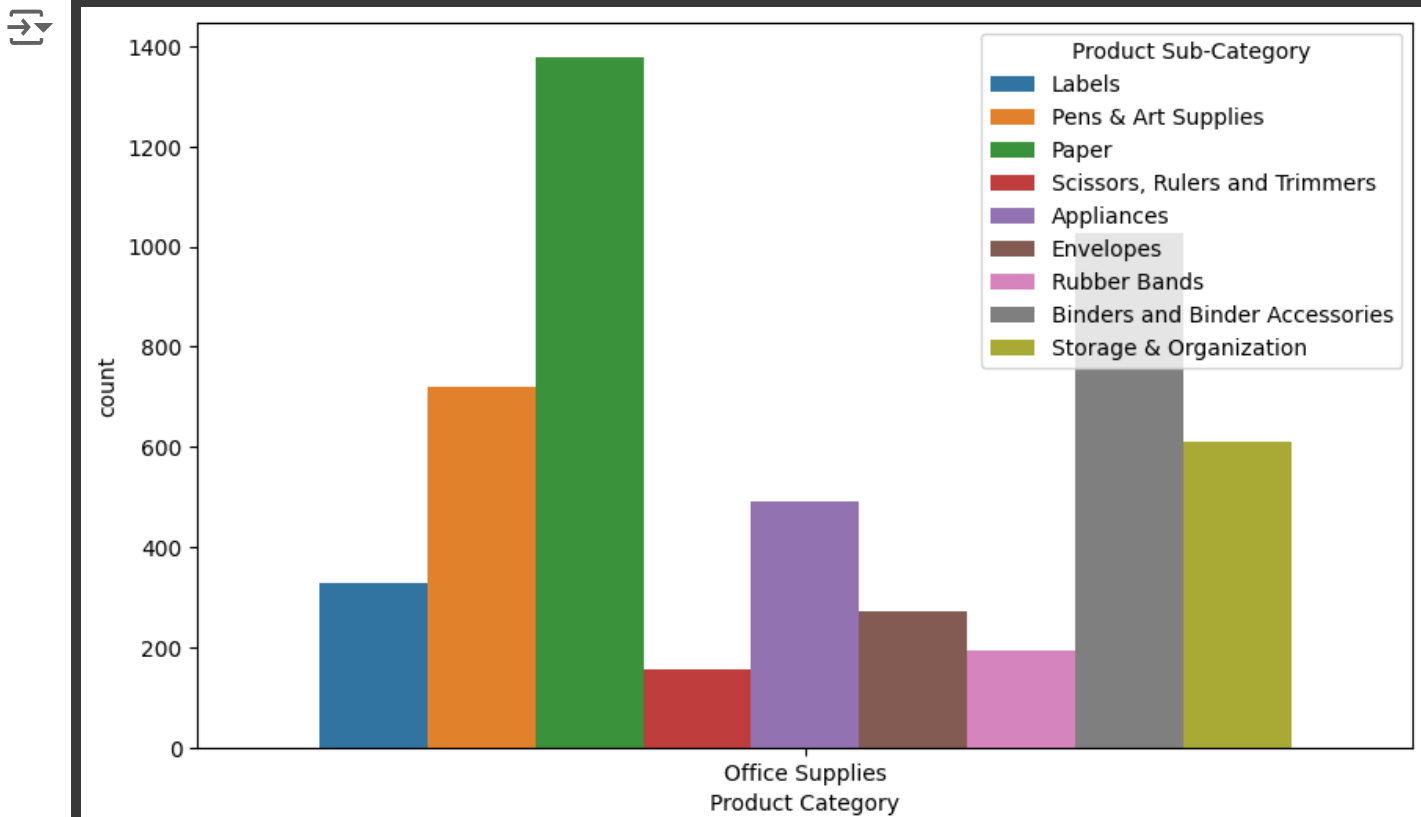


```
## CUSTOMER SEGMENT
```

```
## hue - differentiates  
plt.figure(figsize=(6,5))  
sns.countplot(x="Customer Segment",data=dataset)  
plt.show()
```



```
#. PRODUCT CATEGORY
plt.figure(figsize=(10,6))
sns.countplot(x="Product Category",data = dataset[dataset["Product Category"]!=
plt.show()
```



```
##. TO KNOW SALES BY YEAR
dataset.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 9426 entries, 0 to 9425
Data columns (total 24 columns):
#   Column                                Non-Null Count  Dtype
---  -
0   Row ID                               9426 non-null   int64
1   Order Priority                        9426 non-null   object
2   Discount                             9426 non-null   float64
3   Unit Price                           9426 non-null   float64
4   Shipping Cost                        9426 non-null   float64
5   Customer ID                          9426 non-null   int64
6   Customer Name                        9426 non-null   object
7   Ship Mode                            9426 non-null   object
8   Customer Segment                     9426 non-null   object
9   Product Category                     9426 non-null   object
10  Product Sub-Category                 9426 non-null   object
11  Product Container                     9426 non-null   object
12  Product Name                         9426 non-null   object
13  Product Base Margin                  9426 non-null   float64
14  Region                              9426 non-null   object
15  State or Province                    9426 non-null   object
16  City                                 9426 non-null   object
17  Postal Code                          9426 non-null   int64
18  Order Date                          9426 non-null   datetime64[ns]
19  Ship Date                           9426 non-null   datetime64[ns]
20  Profit                              9426 non-null   float64
21  Quantity ordered new                 9426 non-null   int64
22  Sales                               9426 non-null   float64
23  Order ID                             9426 non-null   int64
dtypes: datetime64[ns](2), float64(6), int64(5), object(11)
memory usage: 1.7+ MB
```

```
dataset["Order Year"] = dataset['Order Date'].dt.year
dataset.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 9426 entries, 0 to 9425
Data columns (total 25 columns):
#   Column                                Non-Null Count  Dtype
---  -
0   Row ID                               9426 non-null   int64
1   Order Priority                        9426 non-null   object
2   Discount                             9426 non-null   float64
3   Unit Price                           9426 non-null   float64
4   Shipping Cost                        9426 non-null   float64
5   Customer ID                          9426 non-null   int64
6   Customer Name                        9426 non-null   object
7   Ship Mode                            9426 non-null   object
8   Customer Segment                     9426 non-null   object
9   Product Category                     9426 non-null   object
10  Product Sub-Category                 9426 non-null   object
11  Product Container                     9426 non-null   object
12  Product Name                         9426 non-null   object
13  Product Base Margin                  9426 non-null   float64
14  Region                              9426 non-null   object
15  State or Province                    9426 non-null   object
16  City                                 9426 non-null   object
17  Postal Code                          9426 non-null   int64
18  Order Date                           9426 non-null   datetime64[ns]
19  Ship Date                            9426 non-null   datetime64[ns]
20  Profit                               9426 non-null   float64
21  Quantity ordered new                 9426 non-null   int64
22  Sales                                9426 non-null   float64
23  Order ID                             9426 non-null   int64
24  Order Year                           9426 non-null   int32
dtypes: datetime64[ns](2), float64(6), int32(1), int64(5), object(11)
memory usage: 1.8+ MB
```

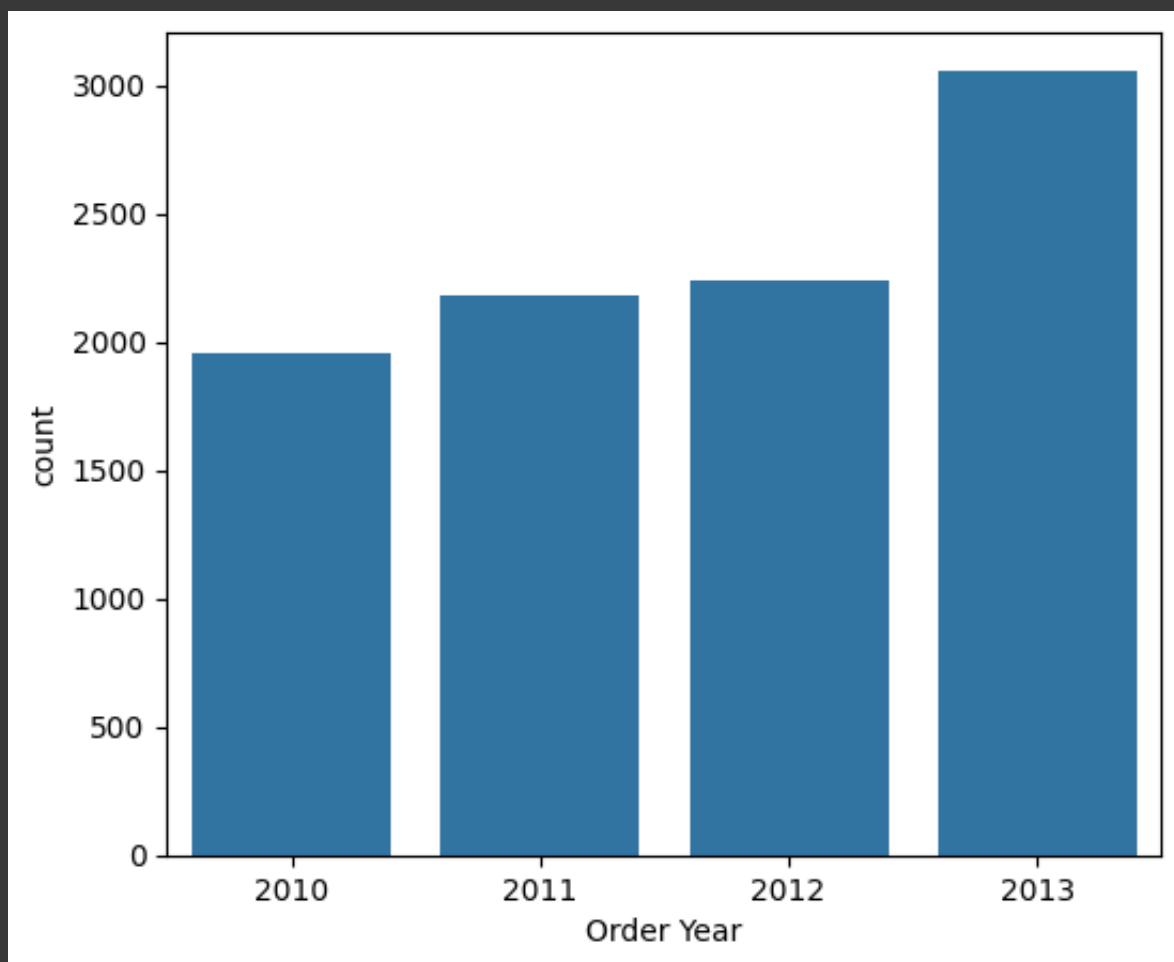
```
dataset['Order Year'].value_counts()
```



	count
Order Year	
2013	3054
2012	2241
2011	2179
2010	1952

dtype: int64

```
plt.figure(figsize=(6,5))  
sns.countplot(x="Order Year",data=dataset)  
plt.show()
```



```
##. TO KNOW PROFIT BY YEAR
```

```
sns.barplot(x="Product Category",y="Profit",data=dataset,estimator='sum')
plt.show
```



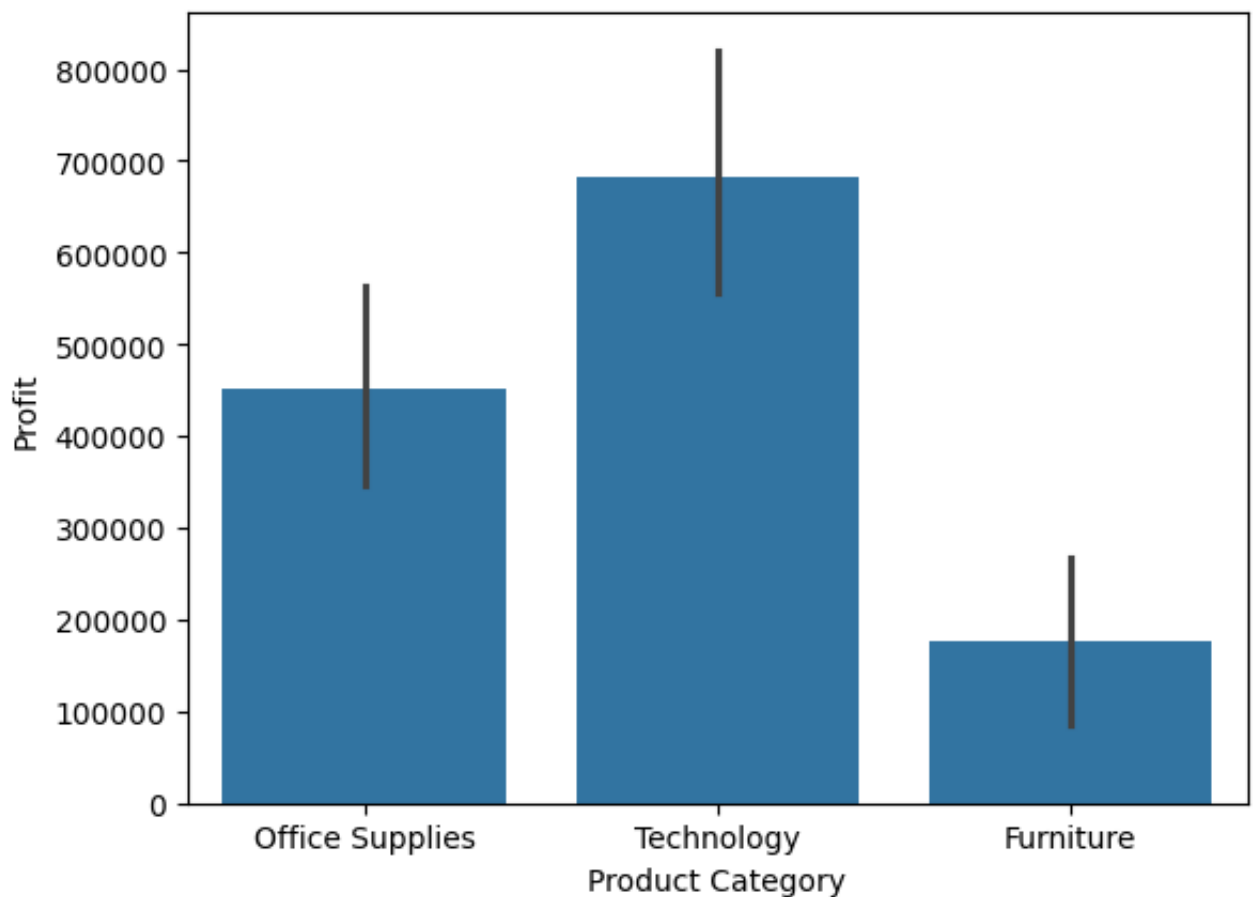
```
matplotlib.pyplot.show
def show(*args, **kwargs)
```

Display all open figures.

Parameters

block : bool, optional

Whether to wait for all figures to be closed before returning.



```
#### orders/sales by state
```

```
dataset['State or Province'].value_counts()
```



```
count
```

```
State or Province
```

```
California 1021
```

```
Texas 646
```

```
Illinois 584
```

Minnesota	584
New York	574
Florida	522
Ohio	396
Washington	327
Michigan	327
Pennsylvania	271
North Carolina	251
Indiana	241
Minnesota	239
Massachusetts	222
Georgia	214
Virginia	198
Maryland	178
Colorado	177
New Jersey	177
Wisconsin	169
Oregon	168
Tennessee	166
Missouri	161
Iowa	156
Utah	146
Arizona	134
Kansas	133
Maine	128
Alabama	125
Arkansas	123
Idaho	114
South Carolina	105
Oklahoma	104


```
#### top 5 orders/sales by state  
dataset['State or Province'].value_counts()[:5]
```



	count
--	-------

State or Province	
-------------------	--

California	1021
------------	------

Texas	646
-------	-----

Illinois	584
----------	-----

New York	574
----------	-----

Florida	522
---------	-----

dtype: int64

Nevada	43
--------	----

North Dakota	34
--------------	----

South Dakota	28
--------------	----

Wyoming	21
---------	----

Rhode Island	20
--------------	----

Delaware	15
----------	----

dtype: int64

```
# to find product base margin/product
```

```
sns.barplot(x="Product Category",y="Product Base Margin",data=dataset,estimator  
plt.show
```



```
matplotlib.pyplot.show
```

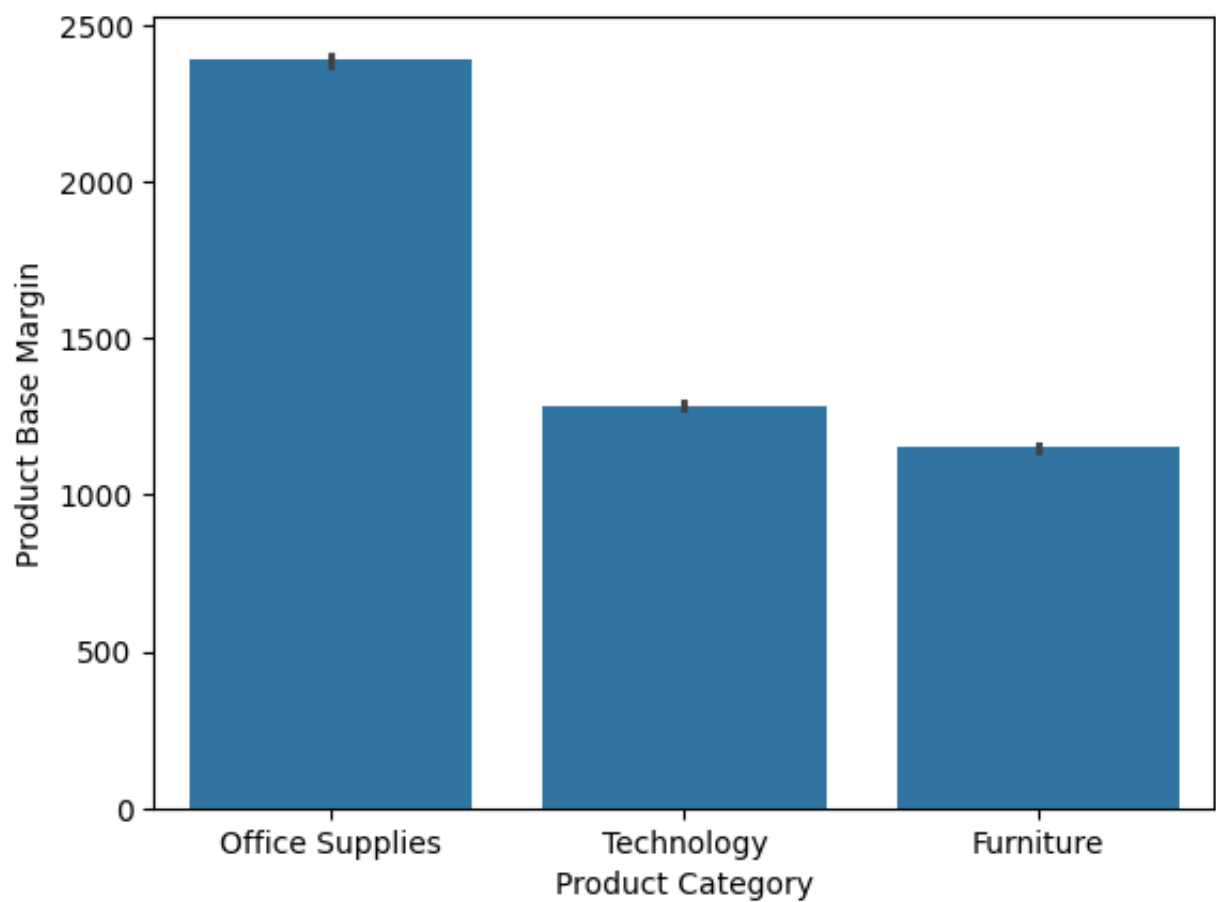
```
def show(*args, **kwargs)
```

Display all open figures.

Parameters

block : bool, optional

Whether to wait for all figures to be closed before returning.



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