

DAISY L. LOVELACE, PH.D.

100 Fuqua Drive • Durham, NC 27708 • Daisy.Lovelace@Duke.edu

EDUCATION

University of Virginia, Curry School of Education
Doctor of Philosophy
Master of Education

Charlottesville, VA

May 2012
May 2005

University of Virginia, McIntire School of Commerce
Bachelor of Science

Charlottesville, VA

May 2005

TEACHING EXPERIENCE

Fuqua School of Business, Duke University

June 2020-Present

Associate Professor of the Practice, Management and Organizations

Courses:

- Leadership
 - Effective Academic Communication
 - Women in Leadership

McIntire School of Commerce, University of Virginia

Associate Professor, General Faculty, Management Area

June 2019-May 2020

Courses:

- COMM 3020: Behavioral Issues in Marketing and Management
 - COMM 3040: Strategic Value Creation
 - COMM 4559: Persuasion and Influence

Kelley School of Business, Indiana University- Bloomington

Senior Lecturer, Department of Communication, Professional, and Computer Skills

July 2018-June 2019

Lecturer, Department of Communication, Professional, and Computer Skills

Courses:

- C104: Business Presentations
 - C106: Business Presentations - Honors
 - Z511: Effective Communication (SungKyunKwan University, Seoul, Korea)
 - X504: Foundations Core
 - C575: Effective Communication
 - X505: Leadership, Professional and Career Development
 - Courses for Kelley School of Business Executive Education
 - Presentations that Influence
 - Snap! Tweet! Post!: Organizational Communication in the Age of Social Media
 - Women in Leadership
 - Custom courses as requested

LinkedIn Learning (formerly Lynda.com)

Author/Online Instructor

Online courses intended for a general audience:

- Writing and Delivering Speeches
 - Icebreakers for Teams, Meetings, and Groups
 - Leading from the Middle
 - Holding your Team Accountable
 - Quick Tips for Public Speaking

Forthcoming 2021

Published March 2020

Published February 2020

Published February 2020

Published August 2019

- Tips for Writing Business Emails
 - Leadership Strategies for Women
 - Leading Inclusive Teams
 - Managing Teams
 - Being an Effective Team Member
 - Communicating about Culturally Sensitive Issues
 - Presenting as a Team
 - Communication Within Teams
- Published August 2019
Published February 2019
Published January 2019
Published December 2018
Published July 2018
Published June 2018
Published March 2018
Published October 2017*

Duke University

Senior Lecturing Fellow, School of Law

Course:

- LAW356: Effective Communication Outside the Courtroom
- January 2019-June 2019*

University of North Carolina-Chapel Hill

Adjunct Assistant Professor

Course:

- MAC775: Professional Communication for Accountants
- January 2019- June 2019*

Princeton University

Lecturer, Department of Sociology

Course:

- SOC 349: Schools and Society: Race, Class, and Gender in U.S. Education
- January 2016- June 2016*

University of Virginia

General Faculty

Co-Taught Course:

- EDLF 555: Multicultural Education in Ghana (study abroad)

SERVICE

Indiana University-Bloomington

- Undergraduate Diversity & Inclusion Task Force
 - Hoosier Experience Academics and Careers Committee
 - Faculty Advisor, Mu Beta Lambda, Minority Business Fraternity
 - Executive Coach, Kelley School of Business Executive Education
 - Instructor, Kelley School of Business Executive Education
 - Case Competition Judge
 - Undergraduate Policy Committee
 - Balfour Pre-College Academy Instructor
 - Faculty Lead, Effective Leader Academy, School of Education
 - Guest Lecturer, iSTEPS Program, IU School of Public Health
 - Working Group on Faculty Inclusion and Retention
 - Coach, Effective Leader Academy, School of Education
 - Balfour Pre-College Academy Faculty Lead
 - Communication subcommittee, MBA Program Review
 - Circle Facilitator, Center of Excellence for Women in Technology
 - Faculty Advisory Board, Neal Marshall Black Cultural Center
 - Campus Strategic Planning Initiative (Undergraduate Experience Committee)
 - Executive Director of Admissions Search Committee (two searches)
- 2018-2019
2018- 2019
2016-2019
2013-2019
2013-2019
2013-2019
2017-2018
2014- 2018
2014-2018
2014-2018
2016-2017
2013-2017
2014-2016
Fall 2016
2013-2015
2013-2015
2013-2014
2013*

National/Other

- | | |
|---|--------------|
| • Reviewer, <i>Journal of the Scholarship of Teaching and Learning</i> | 2018-Present |
| • Consultant, Eli Lilly Corporation, Women in Leadership at Lilly | 2017-Present |
| • U.Va. Club of Indiana | 2013-Present |
| • EquityRx National Board of Directors | 2013-2016 |
| • Julian Bond Professorship Fundraising Committee, U.Va | 2012-2016 |
| • Engagement Committee, U.Va. Curry School of Education Board of Trustees | 2010- 2017 |
| • U.Va. Black Alumni Weekend Planning Committee | 2007-Present |

HONORS AND RECOGNITION

- | | |
|---|------------------------|
| • Indiana University Trustees Teaching Award | 2019 |
| • Visiting Scholar, Fuqua School of Business, Duke University | January 2019-June 2019 |
| • Finalist, William G. Panschar Teaching Award | March 2018 |
| • FACET/Mack Center Scholarship on Teaching and Learning Travel Grant | October 2017 |
| • Who's Who in Business Academia | October 2017 |
| • Fellow, Office of the Provost, Princeton University | August 2015-June 2016 |
| • Faculty/Staff Ally Award, Princeton LGBT Center | May 2016 |
| • Finalist, IU Trustees Excellence in Teaching Award | 2015 |
| • Finalist, IU Trustees Excellence in Teaching Award | 2014 |

PROFESSIONAL EXPERIENCE

PROFESSIONAL/ADMINISTRATIVE:**Princeton University**

Fellow, Office of the Provost August 2015-June 2016

- Managed special projects for the Vice Provost for Institutional Equity and Diversity
- Analyzed existing programs and campus initiatives, recommended additional strategies and policies to achieve campus goals focused on student climate and faculty recruitment and retention
- Implemented the recommendations of the Special Task Force of the Council of the Princeton University Community

Indiana University- Bloomington, School of Education

Associate Director, Center for P-16 Research and Collaboration (Research Faculty) July 2012-2013

- Represented the Center in school partnership efforts with public schools
- Drafted new grant proposals to fund research and programming in Indiana schools, including the Balfour Scholars Program (\$800,000) a pre-college summer immersion for first generation students
- Managed funded projects in the Center's portfolio to ensure that project activities are completed on time and within budget

University of Virginia, Office of the Vice President and Chief Officer for Diversity and Equity

Director of Development and Programming (General Faculty) 2011-June 2012

- Directed University-wide fundraising efforts related to diversity and equity
- Planned and managed regional alumni engagement efforts and national outreach events
- Served as the lead fundraiser for the Julian Bond Professorship in Civil Rights and Social Justice, a \$3 million dollar campaign for the College of Arts and Sciences
- Directed the University and Community Celebration of Dr. Martin Luther King, Jr., a 2 week series of co-curricular programs and events

Executive Assistant and Assistant to the Vice President (General Faculty) 2006-2011

- Developed and executed special projects and programs relating to diversity and equity at U.Va.

- Drafted and obtained a \$5 million grant from the National Science Foundation with the goal of doubling the number of undergraduate minority students in STEM degree programs at eight partner institutions in North Carolina and Virginia
- Served as faculty advisor for the Ralph Bunche Society
- Represented the University in the GEAR-UP (a TRIO program) partnership with local schools and developed programming to support the cohort
- Assisted in the creation of the National Association of Chief Diversity Officers in Higher Education

First Marblehead Corporation, Boston MA

2005

Client Development Account Associate

- Served as internal advocate and key contact for 20 client and prospect accounts
- Acted as department representative for the corporate client feedback assessment
- Designed and managed successful direct marketing campaigns

RESEARCH:

Darden Graduate School of Business Administration, U.Va.

Fall 2007

Research Assistant for Professor Gregory B. Fairchild, Ph.D.

- Researched the practices of Community Development Financial Institutions as part of a project for a \$850K MacArthur Foundation Grant
- Conducted interviews and drafted reports for articles related to the project

Darden/Curry Partnership for Leaders in Education, U.Va.

Project Coordinator and Research Assistant

2003-2005

- Researched best practices in business and their practical application in education, particularly focusing on leadership capacity building in school principals
- Assisted in program development and delivery and developed reports for grant funders
- Facilitated Executive Education sessions with Darden faculty on topics including Negotiations, Stakeholder Management and Communications, Change Leadership, and Project Management

INVITED PRESENTATIONS

Lovelace, D. (2019, August). *Communicate with strategic clarity*. Taught a full-day intensive workshop for the Senior Leadership Team at the Independent System Operator of New England (ISO-NE) in Holyoke, MA.

Lovelace, D. (2019, July). *Women in leadership*. Facilitated a full-day workshop for Crane University at Crane Naval Base, Crane, IN.

Lovelace, D. (2019, July). *Communicate to lead*. Delivered a two day intensive to participants in the Leadership Academy at Midcontinent Independent System Operator (MISO) Leadership Development Program for Kelley School of Business Executive Education, Carmel, IN.

Lovelace, D. (2019, June). *Interpersonal communication and team success*. Facilitated a retreat for the Academic Technology and Law Library staff at Duke Law School, Durham, NC.

Lovelace, D. (2019, May). *Leadership communication*. Taught a full day intensive for the Kelley Leadership Development Program in Bloomington, IN.

Lovelace, D. (2019, May). *Executive presence, charisma, and leadership communication*. Taught a course in the Hoosier Energy Leadership Development Program, Bloomington, IN.

Lovelace, D. (2019, May). *Communicate to influence*. Taught a full day course to students from Steinbeis University (Berlin), Kelley Executive Degree Programs, Bloomington, IN.

- Lovelace, D. (2019, February). *Team communication*. Facilitated a workshop for the Primary Care Pediatrics Faculty, hosted by the Department of Pediatrics, Duke University School of Medicine, Durham, NC.
- Lovelace, D., Wettach, J. (2019, February). *Persuasion and advocacy*. A workshop for the Women Law Student Association, Durham, NC.
- Lovelace, D (2019, January). *Communicate to lead: Effective presentation skills*. Taught a workshop for the Executive Doctoral Program in Health Leadership at the Gillings School of Global Public Health at the University of North Carolina-Chapel Hill, Chapel-Hill, NC.
- Lovelace, D. (2018, November). *Developing your dossier: A procrastinator's guide*. Presented to the Non-Tenure Track Promotion Workshop hosted by the Office of the Vice Provost for Faculty & Academic Affairs, Bloomington, IN.
- Lovelace, D. (2018, November). *Moving from unconscious bias to conscious inclusion*. Presented to the Global IT Summit of Eli Lilly Corporation, Indianapolis, IN.
- Lovelace, D. (2018, October). *Communication in global teams*. Workshop for the Latino Graduate Student Association and Black Graduate Student Association, Bloomington, IN.
- Vargo, S., **Lovelace, D.**, Kolovou, T. (2018, October). *Individualized coaching for MBA case competitions: Accommodating diverse student needs in real time*. Panel at the Association for Business Communication Annual Conference, Miami, FL.
- Rahko, S., Yoder, S. **Lovelace, D.**, Smith, A. (2018, October). *Teaching in the era of #MeToo*. Panel at the Association for Business Communication Annual Conference, Miami, FL.
- Lovelace, D. (2018, September). *Leadership communication*. Presented to the Midcontinent Independent System Operator (MISO) Leadership Development Program for Kelley School of Business Executive Education, Carmel, IN.
- Lovelace, D. (2018, August). *Navigating Kelley as a minority student*. Presented to the Dean's Council and Fry Scholars of the Kelley School of Business, Bloomington, IN.
- Goerner, C., & **Lovelace, D.**, (2018, July). *Women in leadership*. An open-enrollment short course for Kelley School of Business Executive Education, Indianapolis, IN.
- Lovelace, D. (2018, May). *Effective communication*. Full day workshop presented students from Steinbeis University, Kelley Executive Degree Programs, Bloomington, IN.
- Cannon, J., Landis, R., **Lovelace, D.**, Watson, C., Yoder, S. (2018, April). *Flip your classroom with a purpose*. A Workshop at the Association for Business Communication – Midwest Conference, Cincinnati, OH.
- Lovelace, D. (2018, March). *Communicating like a leader*. Presented to the Kelley Partnership for Leadership Development, Kelley School of Business Executive Education, Bloomington, IN.
- Lovelace, D. (2018, February). *Communicate to influence: Pitching your school improvement project*. Workshop for the Indiana Effective Leaders Academy, IU School of Education, Bloomington, IN.
- Lovelace, D. (2018, February). *Personal branding*. Invited presentation for Mu Beta Lambda Business Fraternity, Bloomington, IN.

- Lovelace, D. (2017, December). *Effective communication: Presentations that persuade*. Open enrollment short course for Kelley School of Business Executive Education, Indianapolis, IN.
- Lovelace, D. (2017, November). *Sharpening your pitch*. Invited lecture for the Kelley Innovation Club, Bloomington, IN.
- Lovelace, D., Wisher, D., Land, P. (2017, October). *Gamification to reinforce oral communication skills: Examples from flipped business communication classrooms*. Presented at the Association for Business Communication Annual Conference, Dublin, Ireland.
- Lovelace, D. (2017, August). *Effective communication*. Presented for Kelley Executive Degree Programs, SungKyunKwan University Executive MBA students, Bloomington, IN.
- Lovelace, D. (2017, August). *Presenting to executive audiences*. Presented to the Hoosier Energy Leadership Development Program at Hoosier Energy, Bloomington, IN.
- Lovelace, D. (2017, July). *Nonverbal communication*. Presented to the International Studies, Training, & Education Project (iSTEPs) of Shanghai International Studies University, a service grant in the IU School of Public Health, Bloomington, IN.
- Lovelace, D. (2017, July). *Strategic thinking and business process reengineering*. Presented to the International Studies, Training, & Education Project (iSTEPs) of Shanghai International Studies University, a service grant in the IU School of Public Health, Bloomington, IN.
- Lovelace, D. (2017, June). *Communicate to influence an executive audience*. Presented to the Midcontinent Independent System Operator (MISO) Leadership Development Program for Kelley School of Business Executive Education, Carmel, IN.
- Lovelace, D. (2017, June). *Communicate to lead*. Presented to the Hoosier Energy Leadership Development Program, Bloomington, IN.
- Lovelace, D. (2017, May). *Communicate to influence*. Full day workshop presented students from Steinbeis University, Kelley Executive Degree Programs, Bloomington, IN.
- Lovelace, D. (2017, May). *Achieving strategic clarity: Using the Minto pyramid principle*. Presented to the Midcontinent Independent System Operator (MISO) C-Suite for Kelley School of Business Executive Education, Carmel, IN.
- Lovelace, D. (2017, May). *Intentional and influential communication*. Presented at the staff retreat for the Center for P-16 Research and Collaboration, IU School of Education, Bloomington, IN.
- Lovelace, D. (2017, February). *Communicate to influence: Stakeholder centered presentations*. Presented to the Indiana Effective Leaders Academy, IU School of Education, Bloomington, IN.
- Lovelace, D. (2016, September). *Strategic thinking*. Presented to the Indiana Effective Leaders Academy, IU School of Education, Bloomington, IN.
- Lovelace, D. (2016, April). *Communication planning: Diversity and social media*. Presented to the Institutional Equity Group, Princeton University, Princeton, NJ.
- Lovelace, D. (2016, March). *Diversity and equity in education*. Presented to the Office of the Provost, Princeton University, Princeton, NJ.

- Lovelace, D. (2016, February). *Persuasive communication*. Presented to the Indiana Effective Leaders Academy, IU School of Education, Bloomington, IN.
- Lovelace, D. (2015, July). *Leadership lessons*. Presented to the International Studies, Training, & Education Project (iSTEPs) of Shanghai International Studies University, a service grant in the IU School of Public Health, Bloomington, IN.
- Lovelace, D. (2015, July). *Communicating without words: Effective body language*. Presented to the International Studies, Training, & Education Project (iSTEPs) of Shanghai International Studies University, a service grant in the IU School of Public Health, Bloomington, IN.
- Lovelace, D. (2015, June). *Presentation fundamentals*. Presented to the MEET Program for the Kelley School of Business, Bloomington, IN.
- Martinez, S., **Lovelace, D.**, Martinez, E. (2015, April). *Leaks in the pipeline: Differences in college aspiring students' execution of critical precollege actions by race/ethnicity, gender, and social class*. Paper presented at American Education Research Association Conference, Chicago, IL.
- Wright Fields, C., **Lovelace, D.**, & Cross Francis, D. (2015, March). *Leveraging resources through campus collaboratives to support student success*. Workshop at the ACPA-College Student Educators International Convention, Tampa, FL.
- Wright Fields, C., **Lovelace, D.**, & Cross Francis, D. (2015, March). *Implementing change to drive collective impact: Leveraging human and organizational resources through campus collaboratives to support student success*. Panel at the NASPA-Student Affairs Administrators in Higher Education Annual Conference, New Orleans, LA.
- Wright Fields, C., **Lovelace, D.**, Power Carter, S., & Cross Francis, D. (2015, March). *Don't leave home without it: Your cultural identity—students' exploration of their own cultural identity in a pre-college academy*. Workshop at the NASPA-Student Affairs Administrators in Higher Education Annual Conference, New Orleans, LA.
- Lovelace, D. (2015, March). *Business of education*. Professional Development Session for Kelley Executive Partners, Indianapolis, IN.
- Lovelace, D. (2015, February). *Presenting to influence*. Professional Development Session for Kelley Executive Partners, Bloomington, IN.
- Lovelace, D. (2014, November). *Strategic planning*. Facilitated the annual retreat for the Indiana University Women's Colloquium chaired by Laurie Burns McRobbie, Bloomington, IN.
- Lovelace, D. (2014, November). *Challenges facing women and minorities in business in 2014*. Presented to the Student Diversity Committee, Kelley School of Business, Bloomington, IN.
- Lovelace, D. (2014, August). *Effective communication for executives*. Presented in the global immersion for the SungKyunKwan University, Bloomington, IN.
- Lovelace, D. (2014, August). *Eliminating the achievement and punishment gaps*. Presented to Faculty at Brook Park Elementary School, Indianapolis, IN.
- Lovelace, D. (2014, August). *Equity in education: Challenges for educators in 2014*. Presented at the New Faculty and Staff Orientation for the Metropolitan District of Lawrence Township, Indianapolis, IN.

- Lovelace, D. (2014, March). *Inclusive excellence*. Presented to the faculty at Brook Park Elementary School, Lawrence Township, Indianapolis, IN.
- Lovelace, D. (2014, March). *Strategies for advancement: Where do we go from here?* Presented to the Parent -Teacher Association at Brook Park Elementary School, Lawrence Township, Indianapolis, IN.
- Lovelace, D., Simmons, A., Crow, G., Erwin, B. (2013, November). *Business and education collaborate to build effective schools*. Presentation at University Council for Educational Administration annual convention, Indianapolis, IN.
- Lovelace, D. (2013, April). *Higher learning and the individual*. Participated on a panel at the University of Virginia, Charlottesville, VA.
- Lovelace, D. (2013, March). *Access to higher education: The social and economic impact of online education on African-American students*. Presented a paper at the National Council for Black Studies 37th Annual Conference, Indianapolis, IN.
- Lovelace, D. (2013, March). *Corporate sponsorship and event management*. Guest lecture in K500: Event Management and Marketing course, IU - School of Public Health, Bloomington, IN.
- Lovelace, D. (2012, October). *Educational advancement of African-Americans since the civil rights movement*. Presented a paper at the conference: Diversity, Discrimination and Social Exclusion in India and the USA at the Jindal Global School of Law, New Delhi, India.
- Lovelace, D. (2012, October). *Educational advancement of African-Americans through state policies since independence*. Presented a paper at the conference: *Dalits and African-Americans in the 21st Century*, Mumbai, India.
- Lovelace, D. (2012, April). *Disparities in early perceptions of higher education and what guidance counselors can do to help close this gap*. Presented at the Curry School of Education, University of Virginia, Charlottesville, VA.
- Lovelace, D. (2012, March). *Third grade matters: The significance of family resources on early college predisposition*. Presented at the Curry School of Education, University of Virginia, Charlottesville, VA.
- Lovelace, D. (2012, March). *Contemporary issues of diversity and equity in higher education*. Presented at the Curry School of Education, University of Virginia, Charlottesville, VA.