

Client Demographics & **Portfolio Overview**

Gender

Female Male

Total Clients

3000

Average Estimated Income

\$171.31K

Average Total Savings

Average Bank Deposits

\$258.44K \$1.022.54K

Average Credit Card Balance

\$3.18K

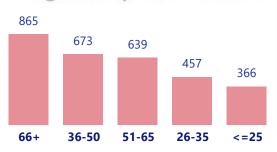
% of Clients with Loans

100%

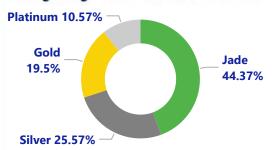
Client Distribution by Continent



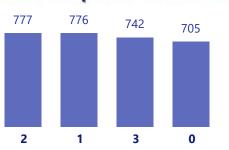
Age Group Distribution



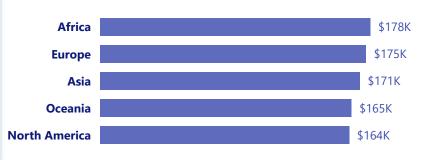
Loyalty Tier Distribution



Total Properties Owned



Top 5 Continents by Average Income



Client Segment Summary

B. relationship	Credit cards	Years_with_bank ▼	Bank_loans				
Institutional	733	15.11	495				
Retail	948	14.96	660				
Private Bank	1969	14.26	1352				
Commercial	741	13.85	493				

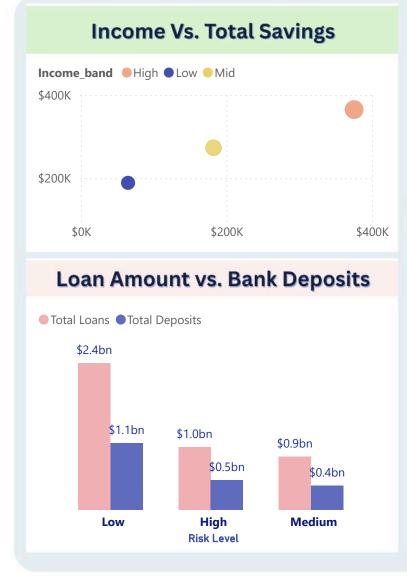


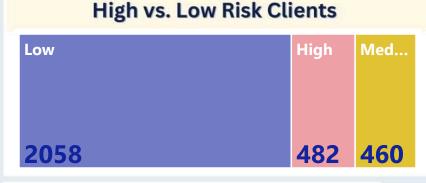
RISK ANALYSIS & CORRELATION



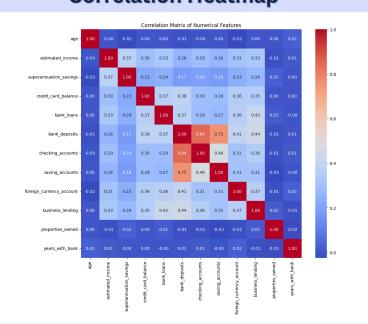
Financial Product Distribution

by Loyalty Tier













CREDITWORTHINESS EVALUATION

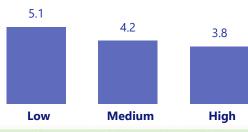
LOYALTY CLASS

Gold Jade Platinum

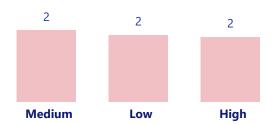
Silver

Key Financial Ratios by Risk Level

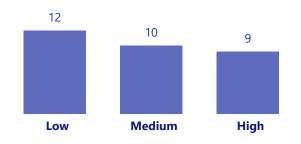




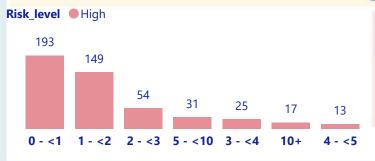
Loan-to-Deposit Ratio



Debt-to-Income-Ratio



Debt-to-Asset-Ratio and High-Risk Clients



Critical Clients

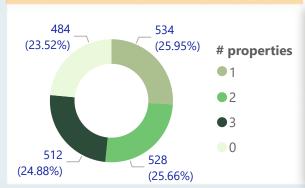
"Clients with Debt to Asset Ratio >= 5 are considered Critical risk." 1062

Risk Level= Low- Med.
DAR <2.3. LDR <2.
LIR <6. DTI <8.7.

Approved

Client Creditworthiness Profile

Property Owners in Low-Risk



High Debt Exposure

163

Clients HighRisk & HighDebt

1574

Clients LowRisk & Property

/ | |

Any Risk Level restricted.

DAR >=10. LDR >=5.

LIR >=10. DTI >=

Rejected

AGE GROUP

<=25	26-35	36-50	51-65	66+
------	-------	-------	-------	-----

35.4%

23.7%

Approved

Rejected

40.9%

Review Clients