Oleg Mayhopar

<u>Portfolio</u>

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Berlin, Germany

2022-2024 **Petcube** Product design director • Launched Petcube 360 camera; Launched Petcube Tracker: Led experiments: New video timeline: Churn -0.37% ↓, Playback +22% ↑; New Onboarding: CR +17% ↑; Petcube Care: Trial CR +30% ↑, MRR +9% ↑; Petcube Emergency Fund: MRR +63% ↑ in a year; Managed: Developed performance framework; • Implemented new design-to-development pipeline, increasing the consistency of design in production and reducing time for QA. 2022-2024 Ozero Product design director Design Established a product design department from scratch; **Studio** • Grew it from \$0 to over \$1,000,000 in profits within a year; Led and mentored a team of up to 8 designers at its peak; Completed 11 projects across health, consumer electronics, aerospace, and enterprise domains, both B2B and B2C; Developed and implemented a performance evaluation framework; Actively engaged in sales calls and operational enhancements. **Timepad** Head of product design 2020-2022 Developed and executed redesign strategy with a team of 5 designers; Created React design system in a year; Resolved interdepartmental conflicts via new design delivery pipeline; • Implemented streamlined hiring process. **PandaDoc** Growth designer 2019 Applied as a design system designer, shifted to newly formed growth department, where I failed at the job but succeeded in learning. **Planca** Founder, designer, developer, sales 2018-2020 Founded and led profitable remote coaching company from day one, serving users from the US and Europe; Achieved an average user lifespan of 8 months with a \$500 monthly subscription: Closed due to evidence indicating the nonexistence of the market. 2016-2018 **Delivery Club** Lead designer Redesigned and expanded Russia's oldest and largest food delivery service; • Doubled the number of users in a year; Doubled the average orders per user; • Conversion rate increased by 34%, retention rate increased by 23%; Valuation increased from \$100,000,000 to \$1,000,000,000 in a year. 2015-2016 2GIS Designer Redesigned a service specializing in crowd-sourced business reviews, implementing responsive layouts and a React design system. 2015-2016 Landy.io Co-founder, designer Co-founded Al-powered landing page optimization service; Applied to YC, spoke with Sam Altman, secured initial funding to sustain until user base expanded; • Closed due to struggles with product-market fit.

2013-2014

Artlebedev

Studio

Intern, designer

Learned to use photo studio, retouch, design websites, draw icons, interact

Led Moscow underground navigation implementation and designed

documentation for the city authorities;

with clients, and oversee processes.