

Weekly demand, specs, delivery windows, and reject reasons

Hotel Discovery Form (A4)

Property & Contacts

- Hotel: _____ Chef: _____ Phone: _____

Email: _____

- Receiving Location / Dock Rules:

Demand by SKU (kg/week)

- SKU, Grade/Size, Pack Format, Target Price (JMD/kg), Acceptable Band, Cold Chain? (Y/N)

- 1) _____ Band: _____ Cold? ____

- 2) _____ Band: _____ Cold? ____

- 3) _____ Band: _____ Cold? ____

Delivery & Lead Times

- Preferred Delivery Days: Tue / Fri (circle) Time Window: _____

- Order Cutoff / Lead Time: _____ hours

Top Reject Reasons

- 1) _____ 2) _____

_____ 3) _____