

Scope: SKUs, Tue/Fri deliveries, fill >=95%, rejects <=3%, 4-week price hold

Pilot MOU - 2 Weeks

Service Levels

- Fill-rate >=95%; Reject rate <=3%; Substitutions per approved matrix; Tue/Fri deliveries.

Pricing & Payment

- Base price held for 4 weeks; seasonal bands disclosed. Payment: COD/mobile wallet/partner POS.

QA & Logs

- Dispatch/arrival temp logs; lot codes on delivery notes; credits same-day for valid rejects.

Term

- Start: _____ End: _____ Renewal by mutual agreement.

Signatures

- Motel: _____ Name/Title: _____ Date: ____
- Bornfidis: _____ Name/Title: _____ Date: ____