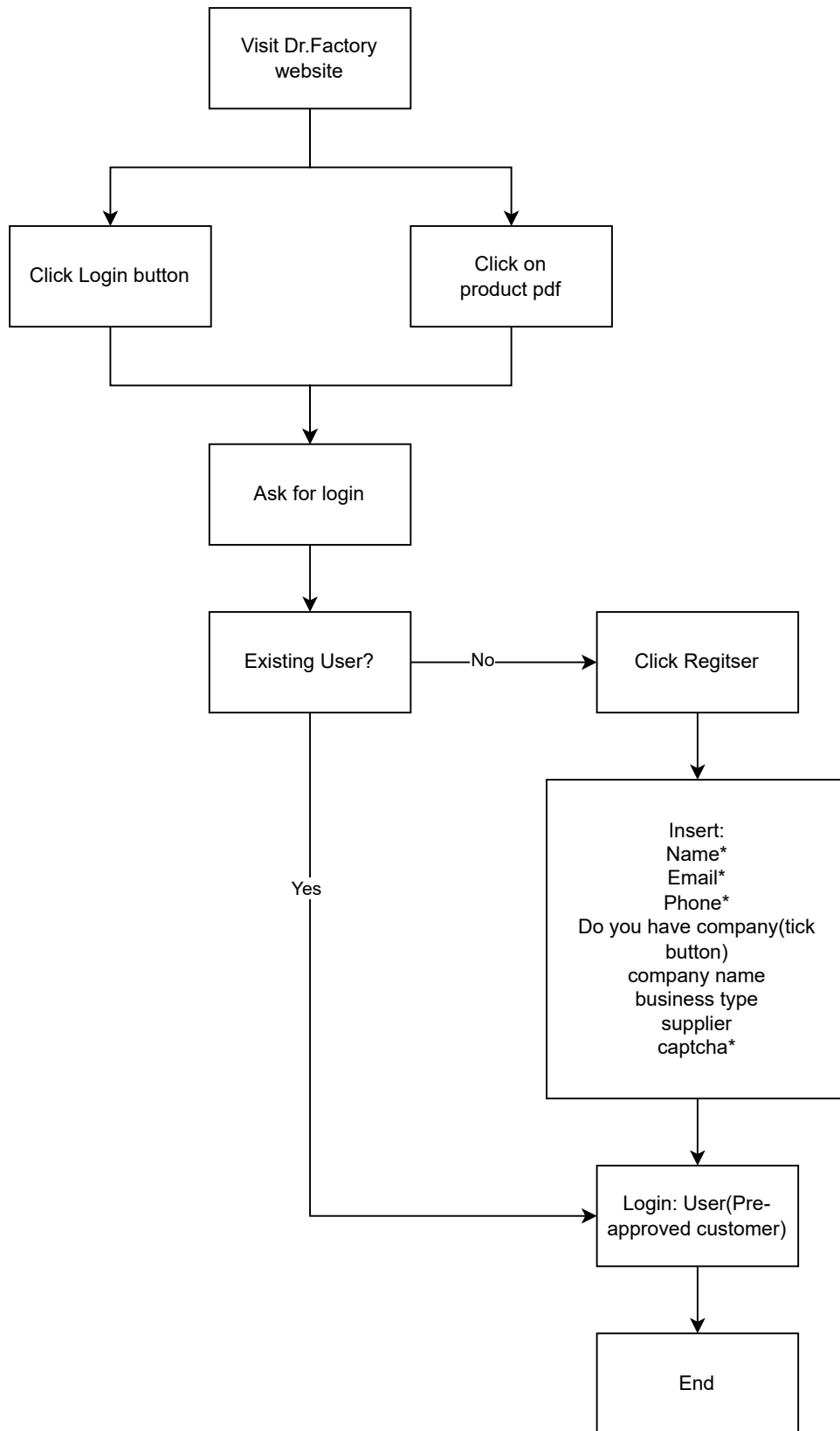
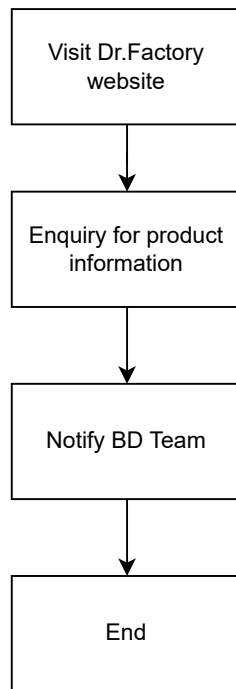


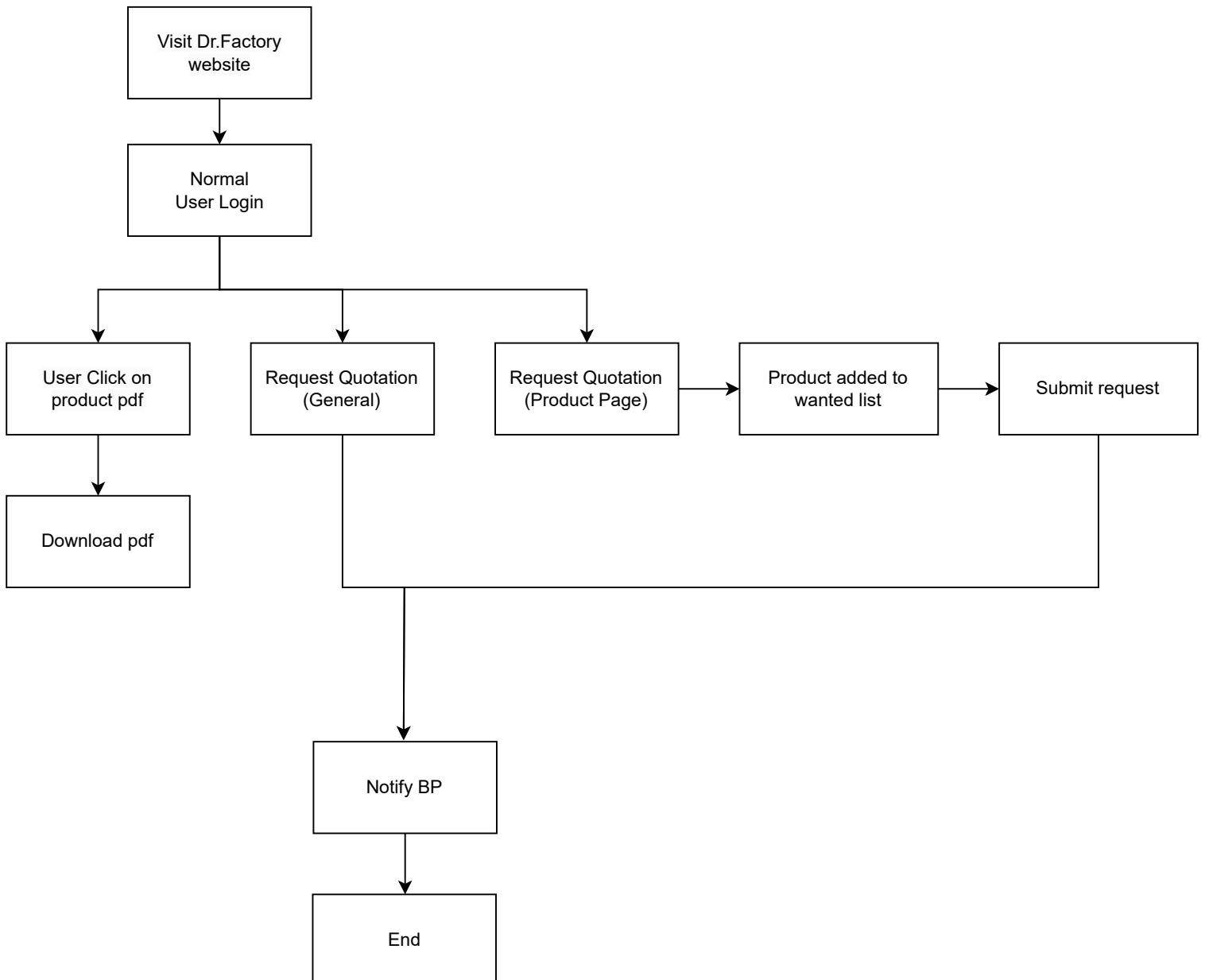
Guest -> Register



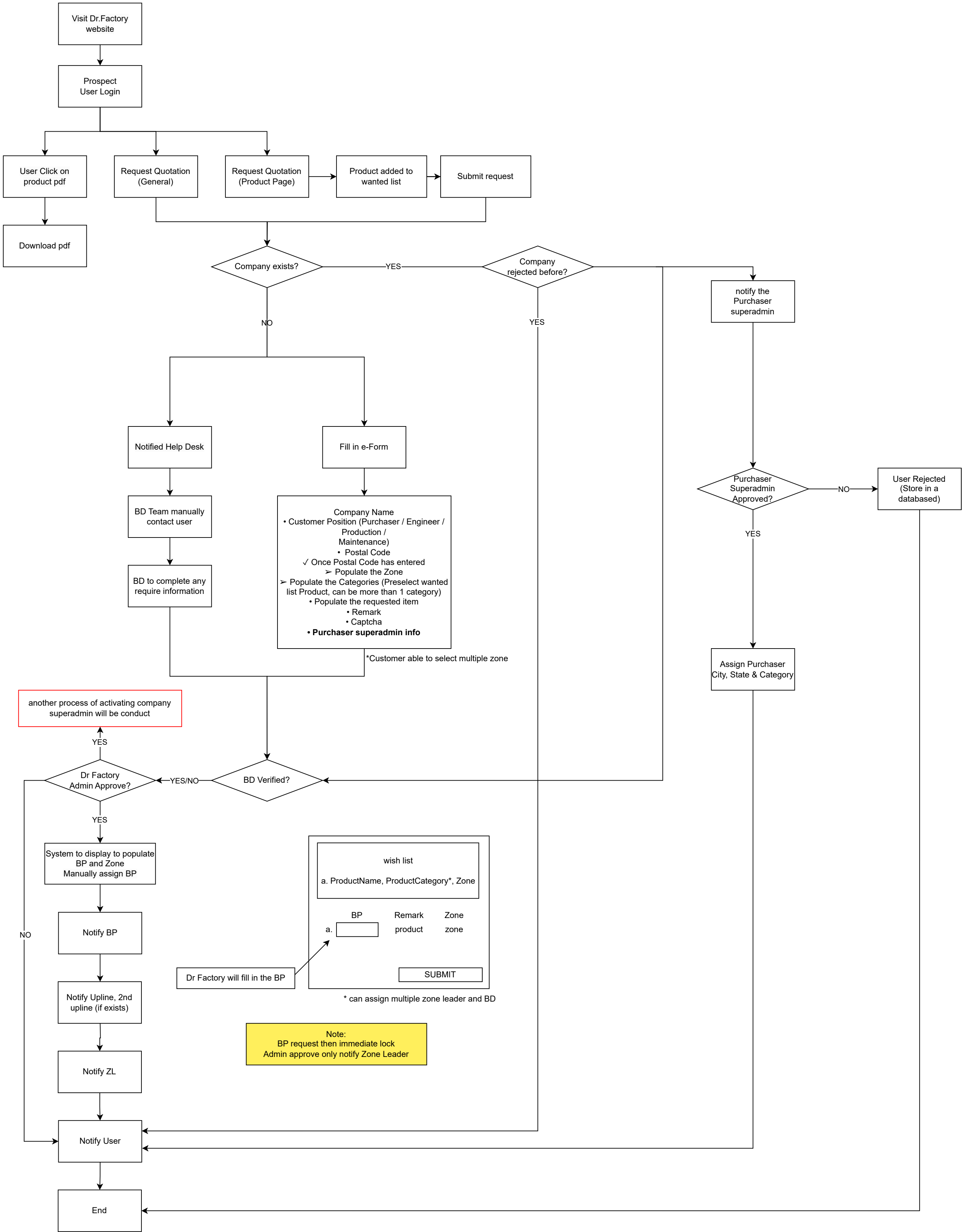
Guest -> Request for product information



Normal User -> request quotation flow



Prospect User -> request quotation flow



Note:

BP will manually select the Dr Factory's branch to request invoice quotation to customer;
For first time user, an popped up message ask whether to confirm default

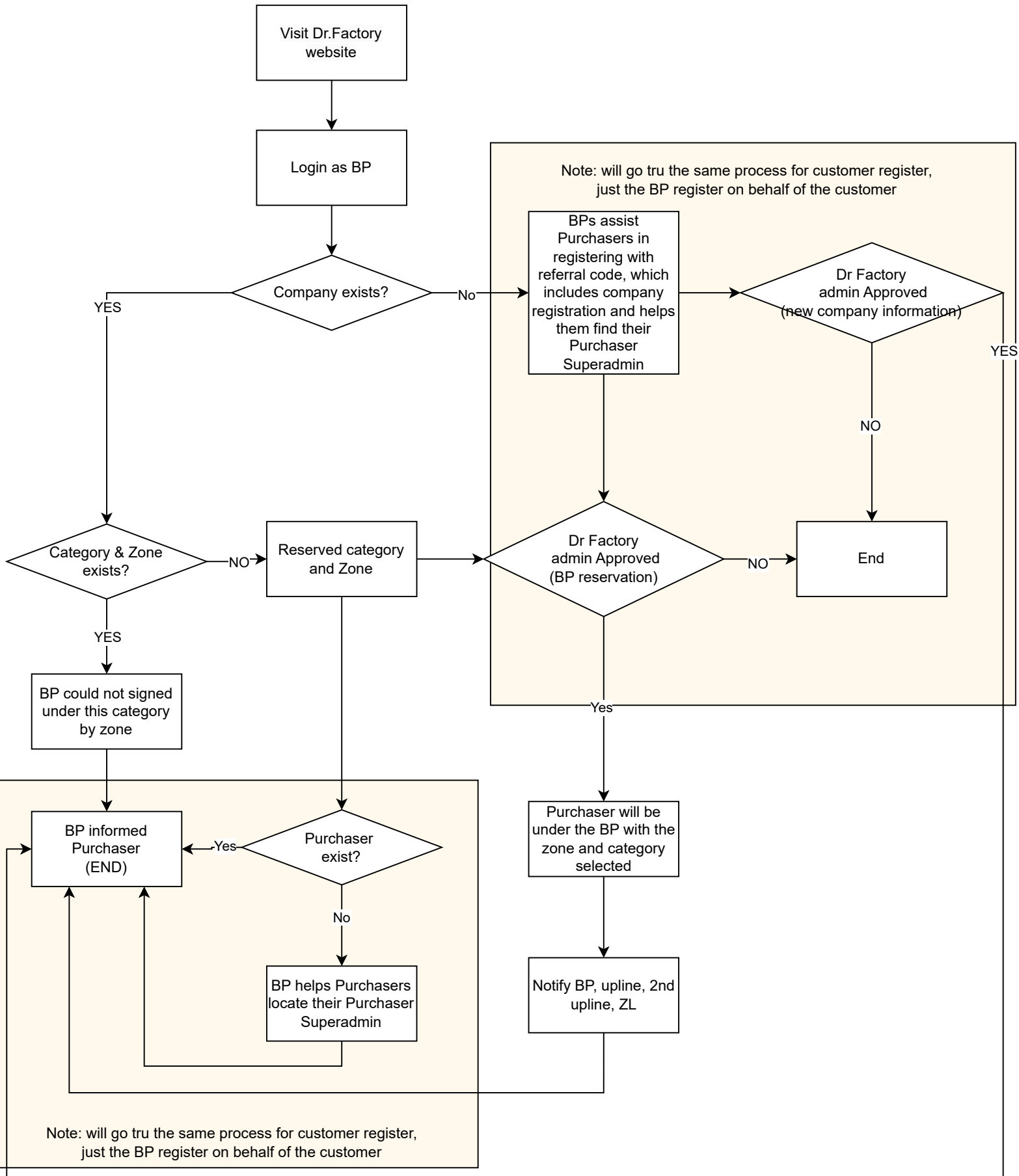
Registering New Company: Activating the Purchaser Superadmin Account by New Purchaser

1. Sign up as a Purchaser and await approval from the Purchaser Superadmin.
2. Purchasers should provide their team lead or manager's details, along with proof of their role, to register for a Purchaser Superadmin account.
3. Dr. Factory Admin will review and approve the Purchaser Superadmin account if it meets the criteria.
4. To process orders, the Purchaser Superadmin must first approve the Purchaser.

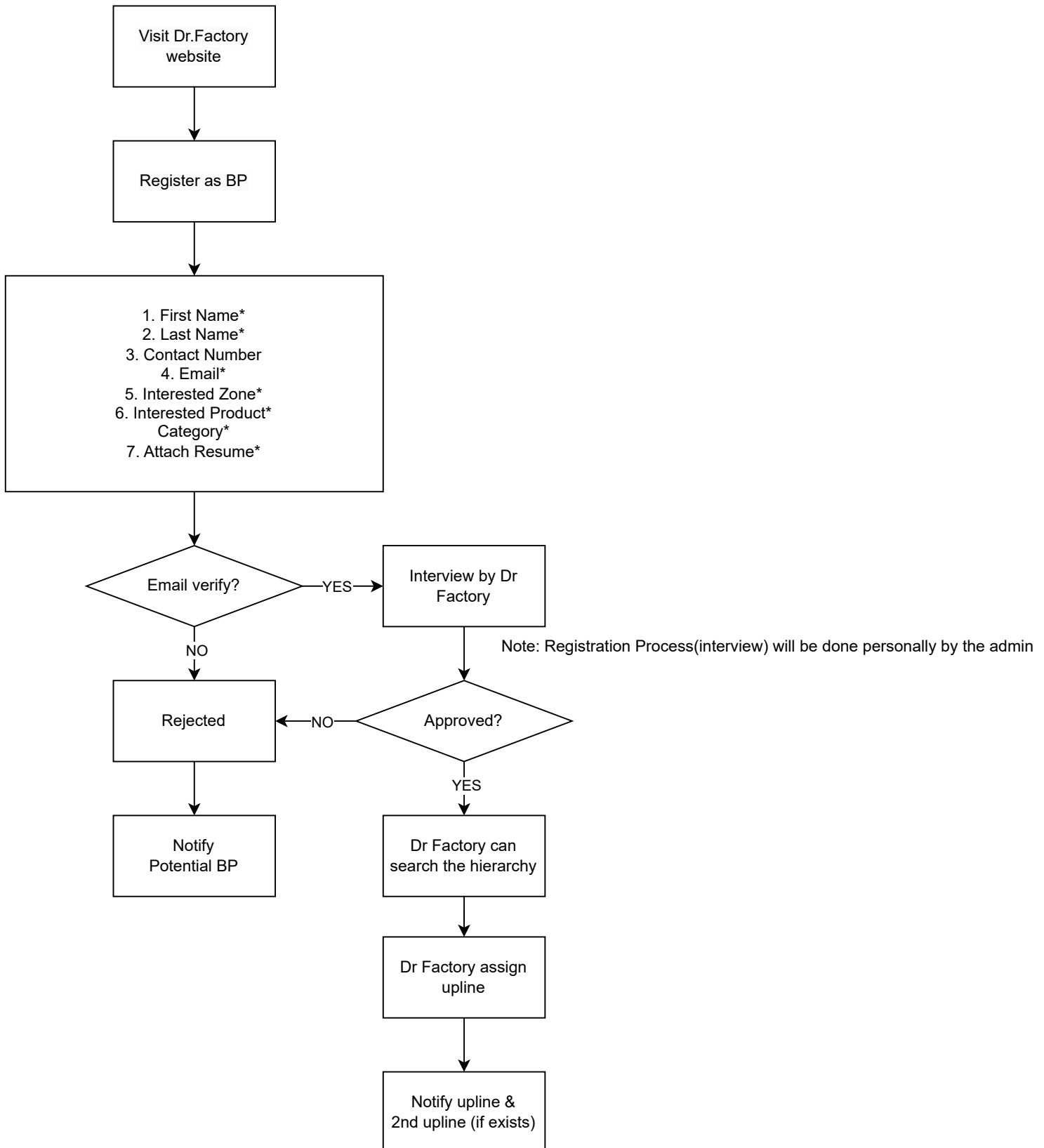
***Note:**

- Purchaser Superadmin are required during the company registration process.
- Purchasers can request and view quotations but cannot place orders without a Purchaser Superadmin.
- Only Dr. Factory Admin has the authority to create account for Purchaser Superadmin.

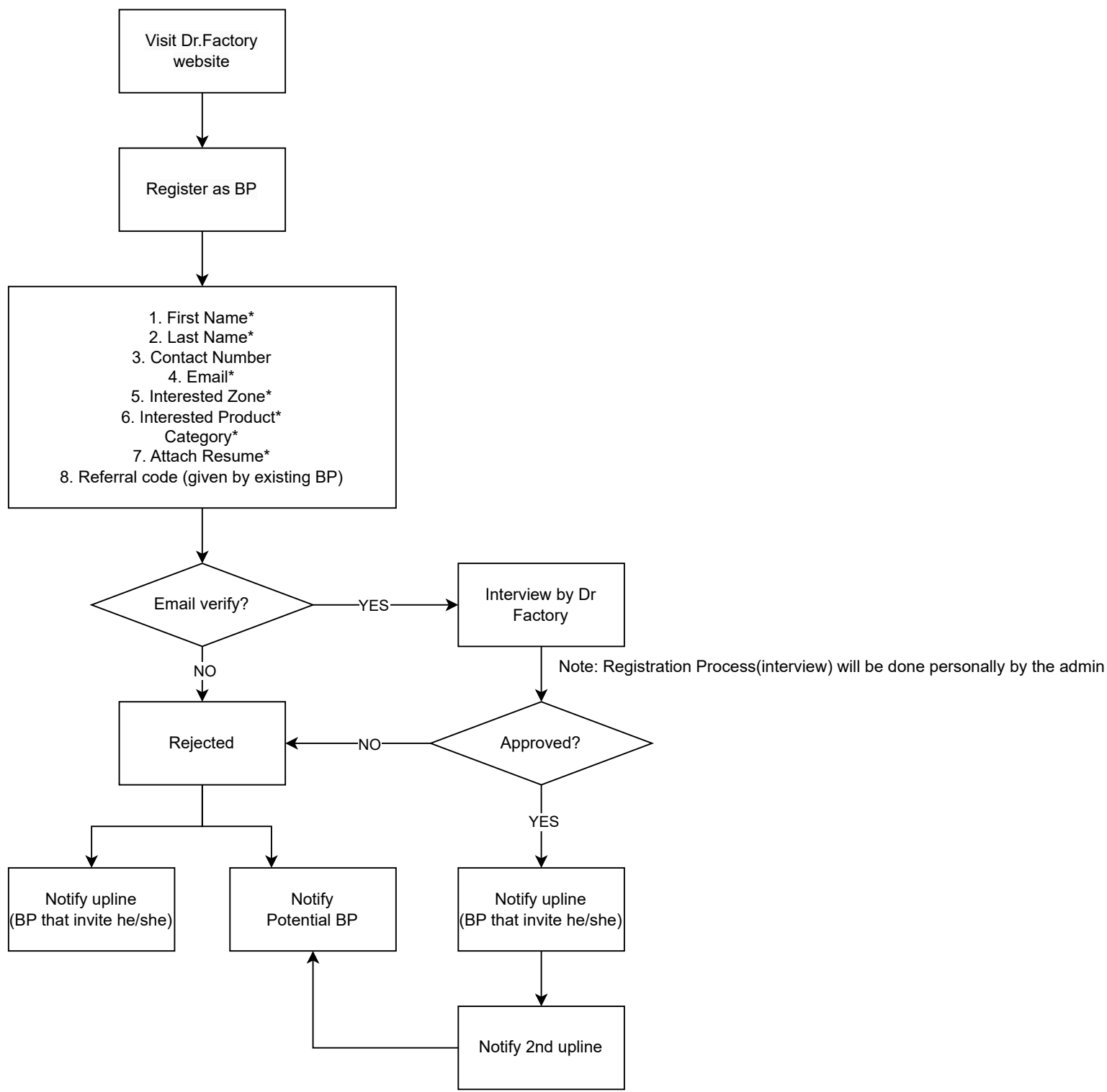
BP -> Register Purchaser/lock category in zone



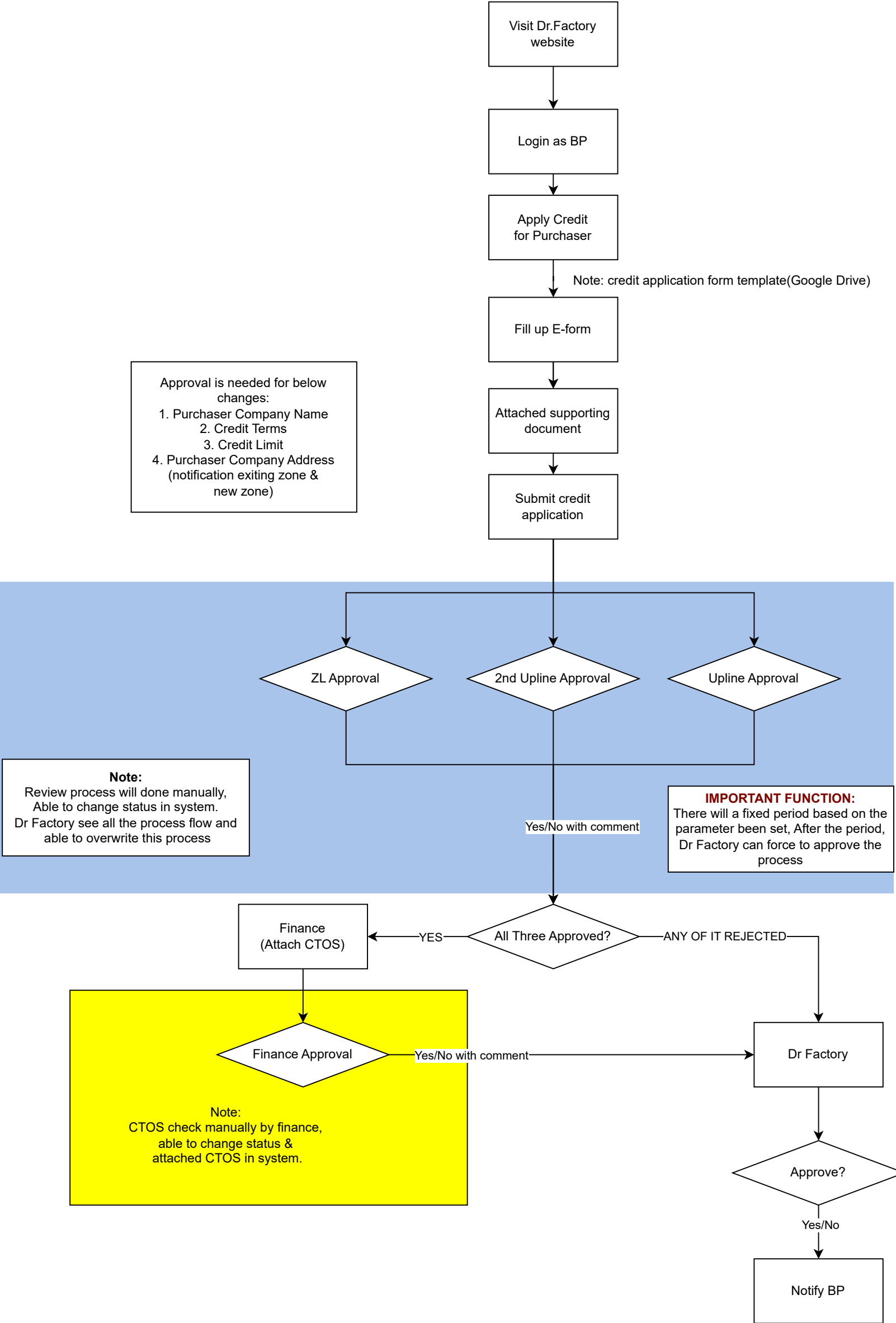
Potential BP (no referral code) -> Register as BP



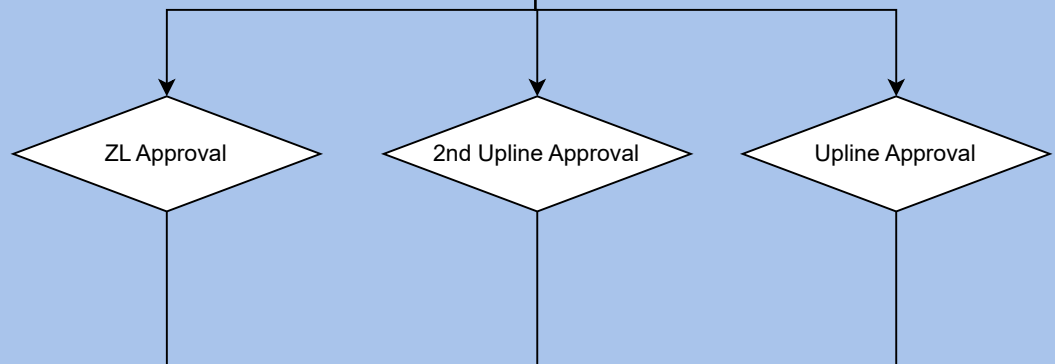
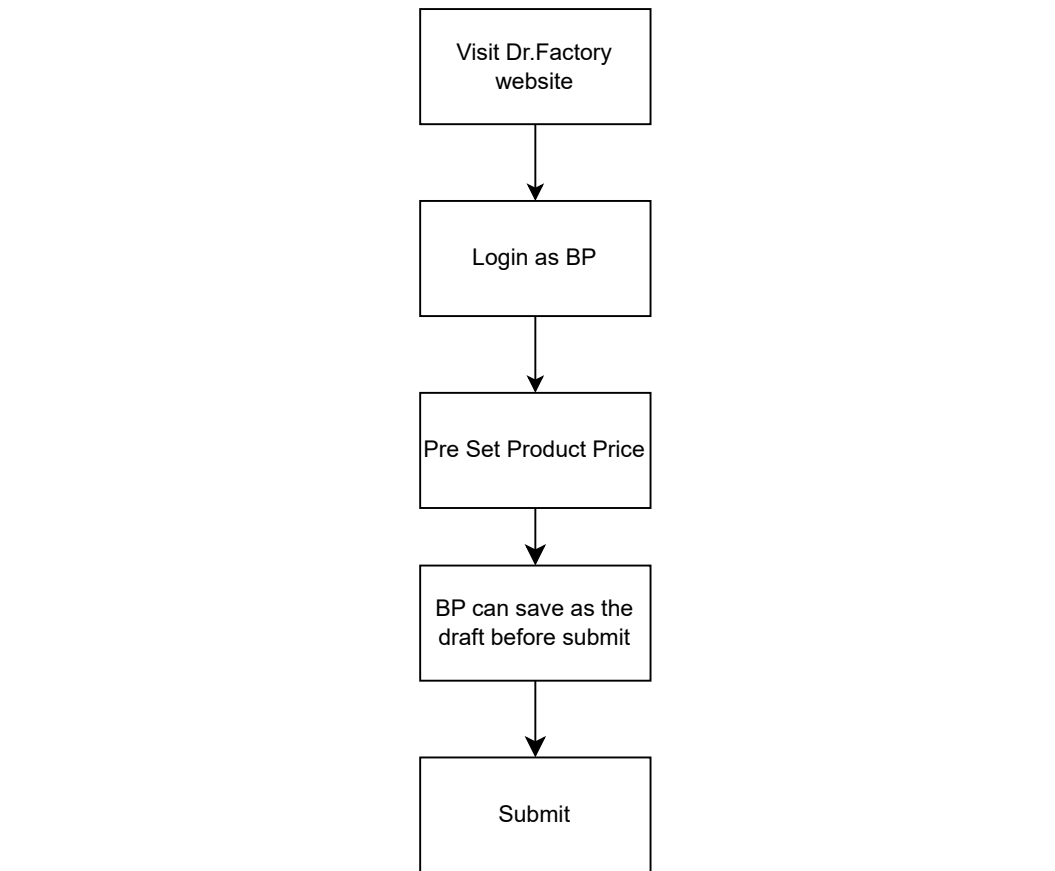
Potential BP (with referral code) -> Register as BP



BP -> CREDIT APPLICATION

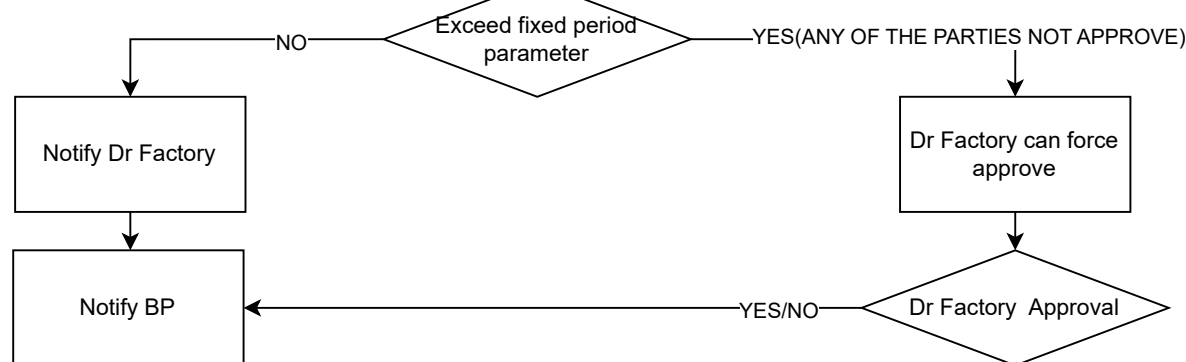


BP -> SET PRICE



Note:
Review process will done manually,
Able to change status in system.
Dr Factory see all the process flow and
able to overwrite this process
It is necessary for the BP to get approval if within the range
If Dr Factory Change the MSP, the price will be reset

IMPORTANT FUNCTION:
There will a fixed period based on the
parameter been set, After the period, Dr
Factory can force to approve the process



COMMISSION ALLOCATION

Scenario 1: BP basic income

BP INCOME =

BP Sales commission = Sale - MSP - miscellaneous

Scenario 2: BP if there is no upline and only have downline and 2nd downline

BP Received 2% from 2nd
downline

BP Received 3% from 1st
downline

BP INCOME =

Override from
downline

BP Sales commission = Sale - MSP - miscellaneous

Scenario 3: BP if there is no downline and only have upline

BP INCOME =

BP Sales commission = Sale - MSP - miscellaneous

-

Provide to upline
(if sales commission
>=2500)

BP give 3% to 1st upline

BP give 2% to 2nd upline

Scenario 4: BP if there have downline and upline

BP Received 2% from 2nd
downline

BP Received 3% from 1st
downline

BP INCOME =

Override from
downline

+

BP Sales commission = Sale - MSP - miscellaneous

-

Provide to upline
(if sales commission
>=2500)

)

BP give 3% to 1st upline

BP give 2% to 2nd
upline