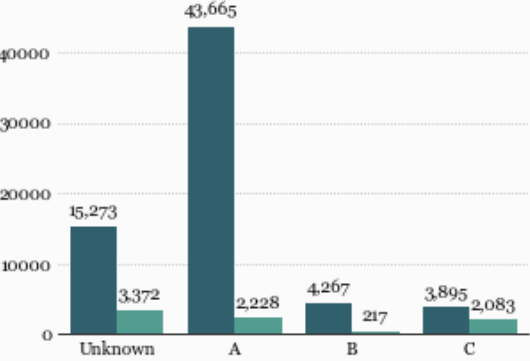


Task1.

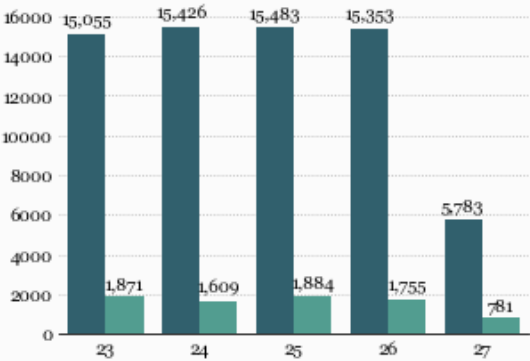
Customer Service Overview

Data Understanding

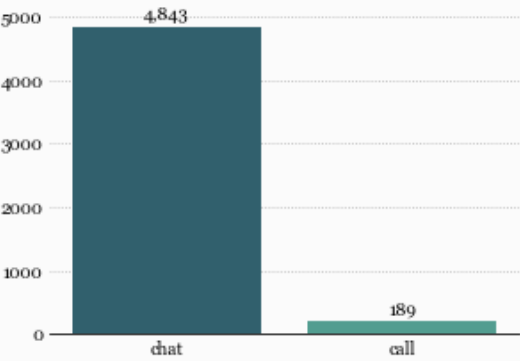
Products



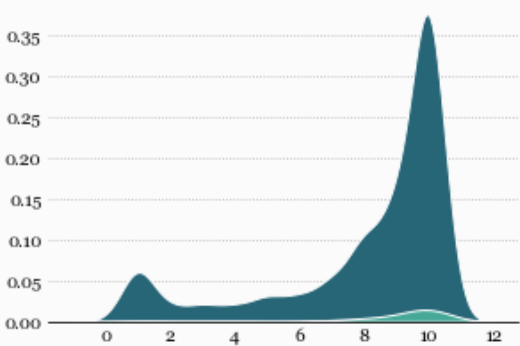
Weeks



Number of Surveys

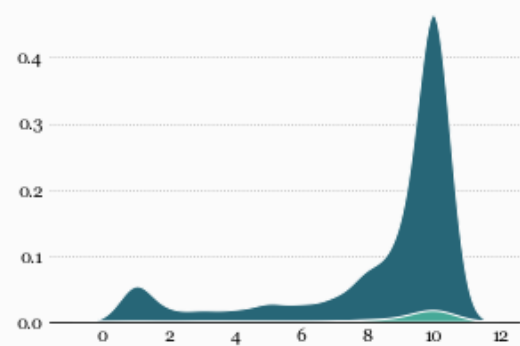


csat

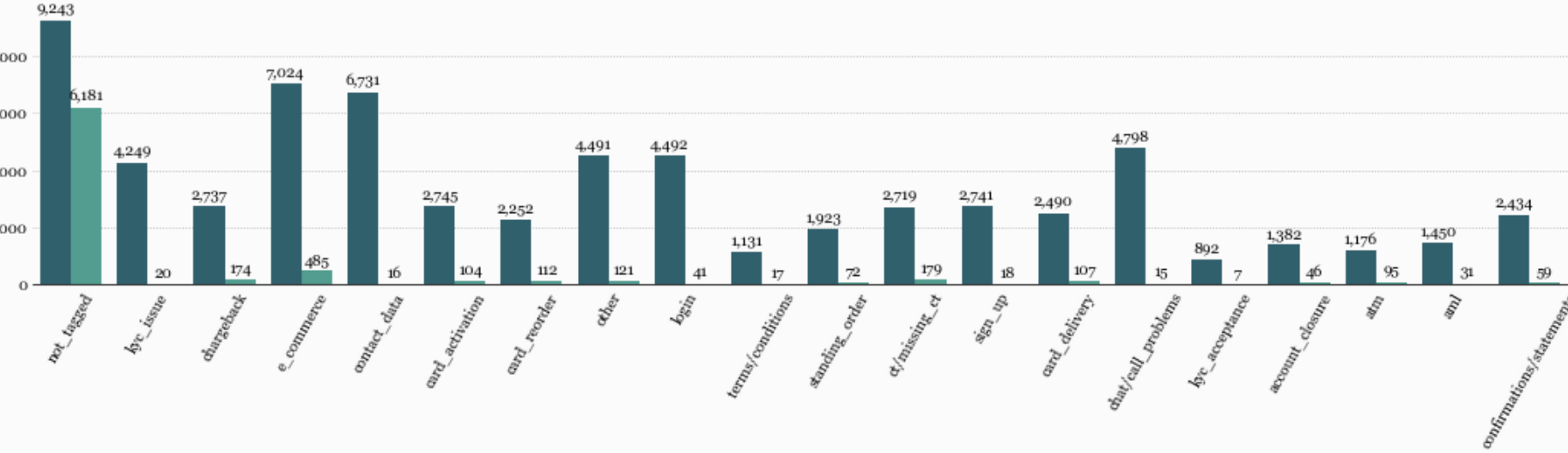


How do our
call & chat
data compare?

agent_satisfaction



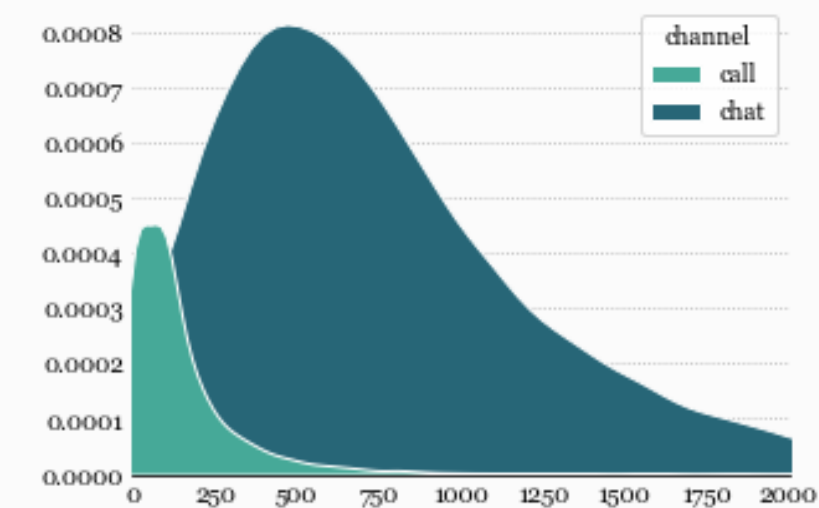
Subject Area



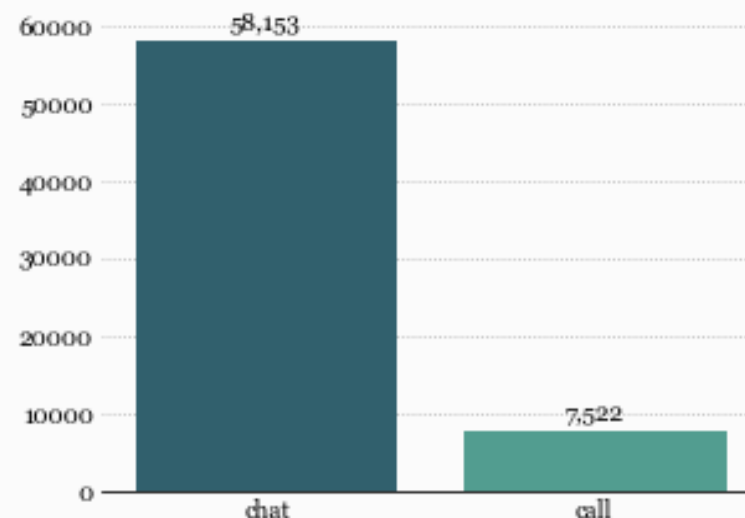
KPI #1: Average Resolution Time (ART)

The amount of time that it takes for a specialist to resolve service request.
The handling_time is the corresponding field for calculations.

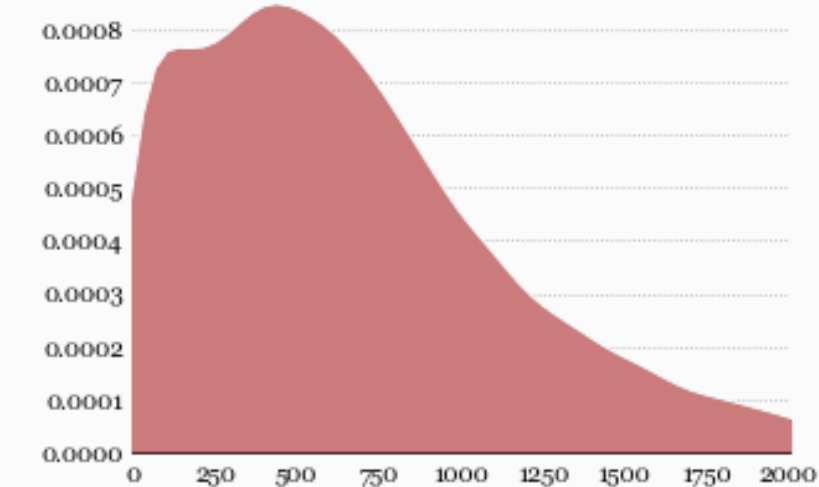
Handling Time



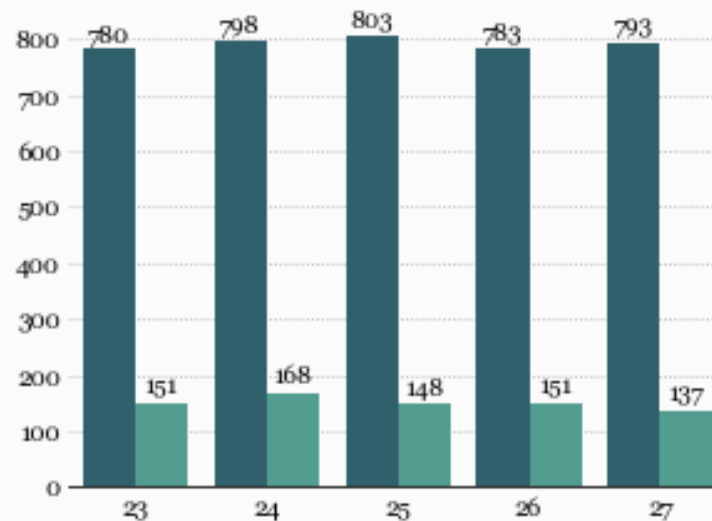
Unabandoned Cases



Overall Handling Time



Average Resolution Time (ART)



Insights

Abandoned cases had been removed from dataset, because handling time for these cases were 0.

There is a significant difference between chat and call handling times, therefore, calculations had been done separately.

For chats, most of the cases are handled between 250 to 1000 seconds.

For calls, most of the cases are handled between 10 to 250 seconds.

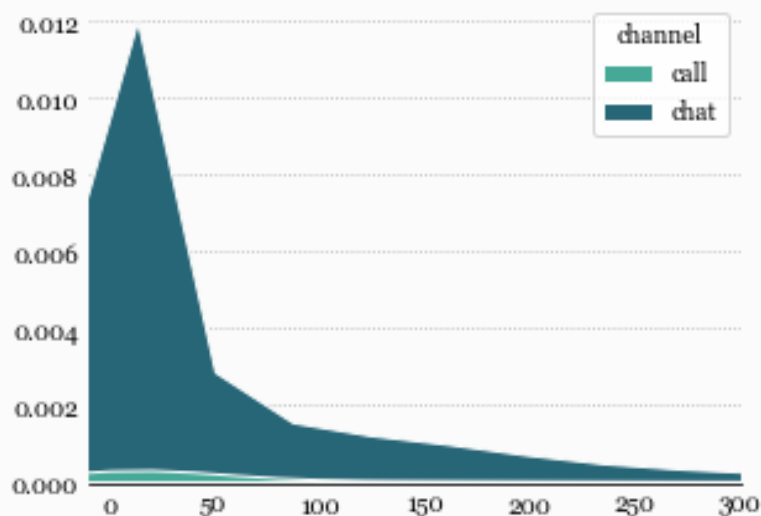
Calls had much less handling time than chats, which is reasonable.

We see similar pattern per week for Average Resolution Time (ART). ART for chats is about 790 seconds and for call is about 150 seconds on average.

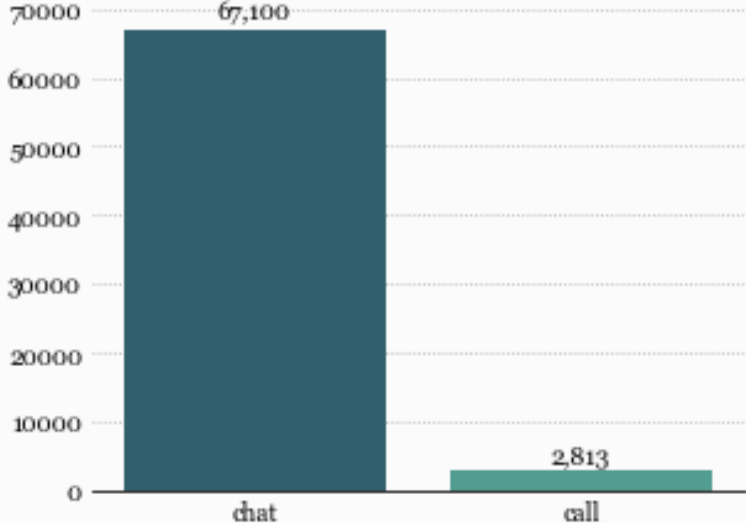
KPI #2: First Response Time (FRT)

The amount of time passed from the time a customer first submits their case and a specialist responds to it.

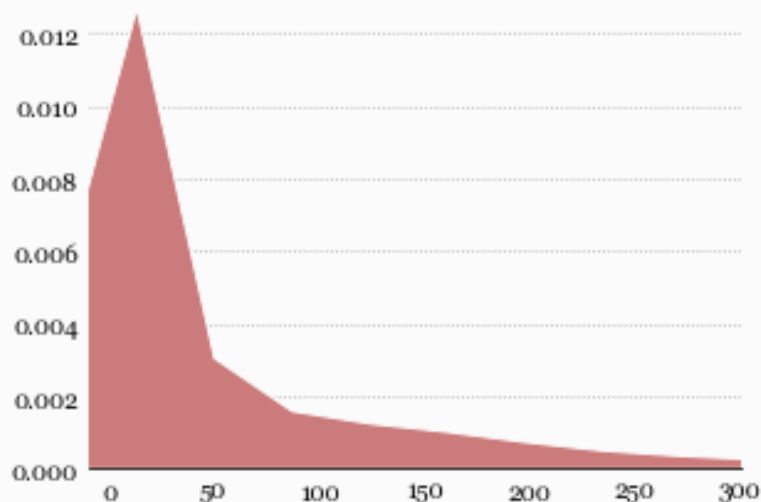
Wait Time



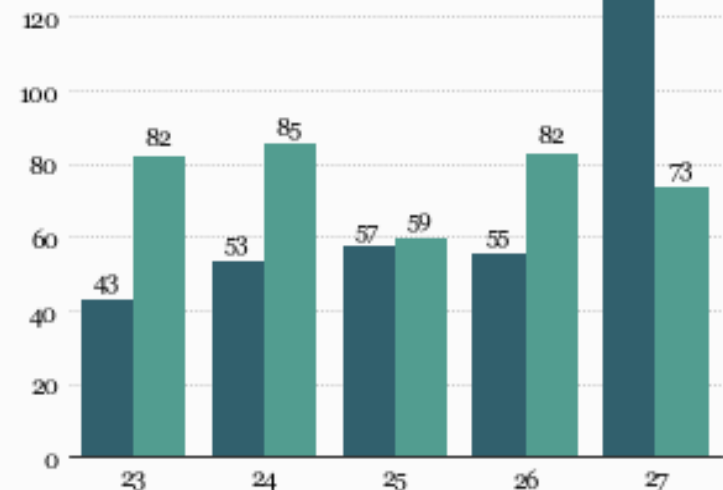
Not Initiated Cases



Overall Waiting Time



First Response Time (FRT)



Insights

Contacts made by specialists had been removed from dataset, because in such cases, First Response Time (FRT) is meaningless.

Unlike ART There is not any significant difference between chat and call waiting times, but calculations had been done separately due to comparison.

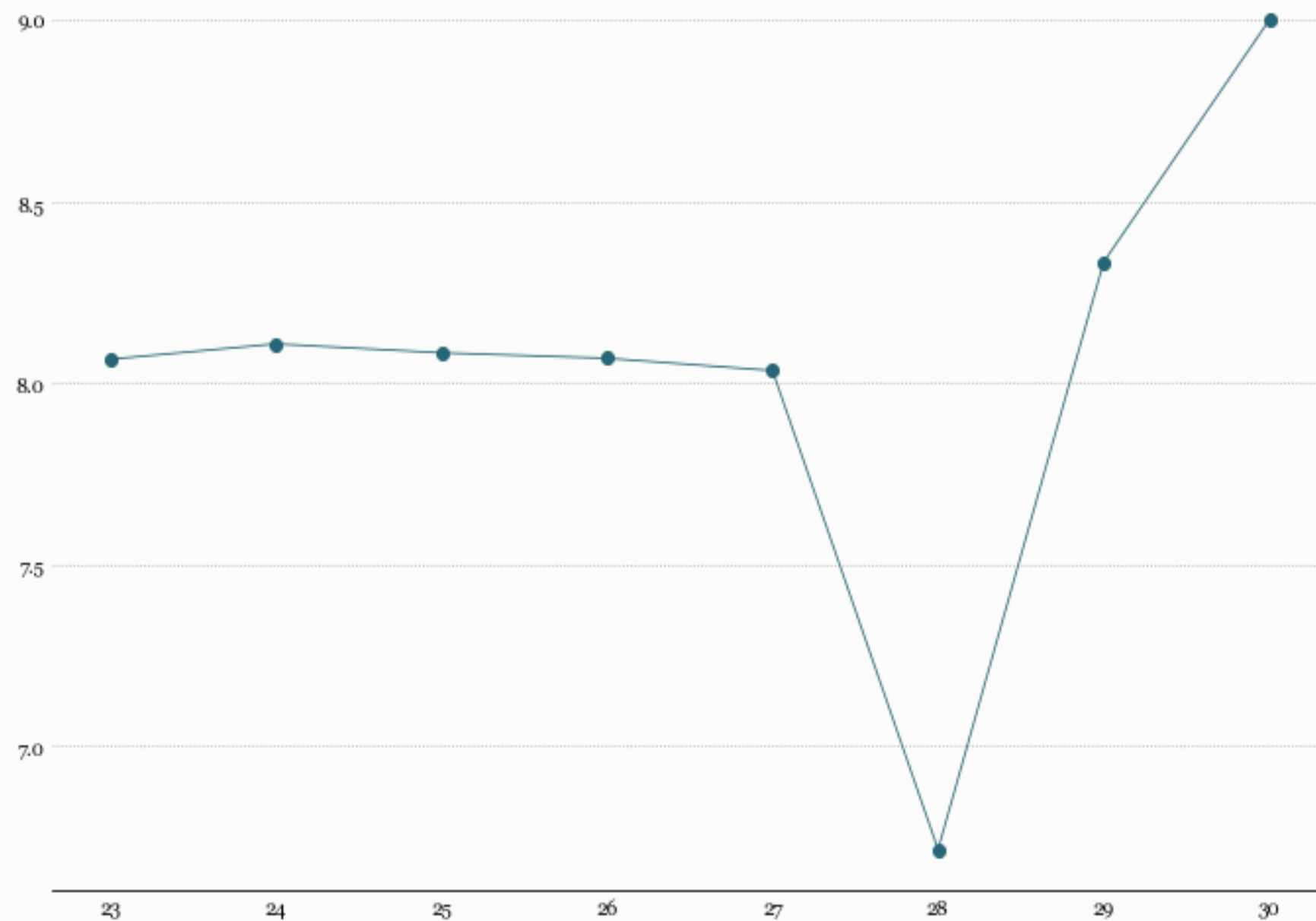
For both chats and calls, most of the waiting times are less than 70 seconds.

Except the last week, we see similar pattern per week for FRT. FRT for chats is about 55 seconds and for call is about 70 seconds on average.

Unexpected increase in chats FRT requires more investigation to find the root causes.

KPI #3: Customer SATisfaction (CSAT)

Customer Satisfaction from 1 to 10 from surveys.



Insights

The overall CSAT of the company is about 8.

Satisfaction in the first five weeks was on the fixed line 8.

Sudden fall and subsequent ascent in weeks 27 to 30 requires more analysis to find the root causes.

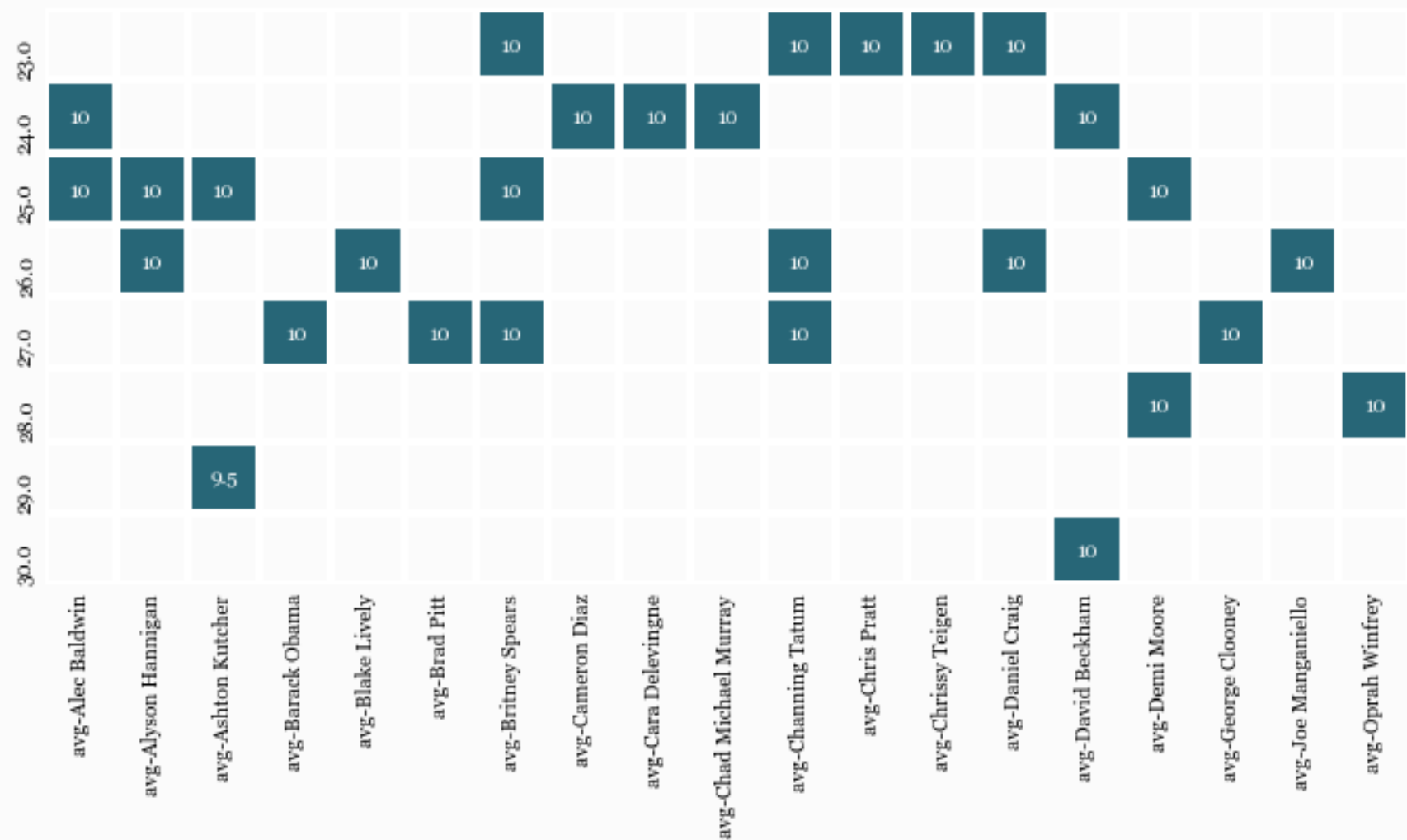
Usually in CSAT analysis we have to look back.

Task2.

CS Specialists

KPI #1: Specialists CSAT

Customer Satisfaction from 1 to 10 from surveys for specialists.



Insights

19 specialists in 8 weeks were among top 5s.

It seems that Channing Tatum with 3 appearances in top 5s is better than Brad Pitt, at least in customer service :)

8 specialists were in top 5s more than once.

KPI #2: Handled Cases

How many cases top in_house specialists handled?

87			147			146		164								210		147	
24			161	139	172									138		174			
85		156					174		162			150						152	
26	192						174				195			198			212		
27					116	93				72			79					85	
	c-Amber Heard	c-Ariana Grande	c-Barack Obama	c-Chrissy Teigen	c-Demi Lovato	c-Demi Moore	c-Elizabeth Taylor	c-Ian Somerhalder	c-James Franco	c-Jennifer Lawrence	c-Kevin Hart	c-Kourtney Kardashian	c-Lady GaGa	c-Miley Cyrus	c-Nicki Minaj	c-Sarah Geronimo	c-Serena Williams	c-Tom Cruise	c-Wentworth Miller

Insights

19 specialists in 5 weeks were among top 5s.

Tom Cruise was among top 5s in the first and last week. Maybe in the meantime, he was on an impossible mission :)

6 specialists were in top 5s more than once.

KPI #3: Average Resolution Time

How capable are our specialists?

27		145.2					2	164		81	163.6		
26				110.6				209.2	139.9		154	214.9	
25	258.2		215.8					275.9			144.2	178.3	
24					248.9	208.6	227.6				162.7		251.4
23						234.9		141.2			204.6	165.6	148
22													
21													
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8													
7													
6													
5													
4													
3													
2													
1													
0													

Insights

15 specialists in 5 weeks were among top 5s.

Meryl Streep and Donuld Trump are doing well. They had the best performances.

4 specialists were in top 5s more than once.