## Unlocking Growth: Identifying the Best Product for Maximum Impact – Data Analysis Project Documentation Steps

- 1- Extracted the data by placing all datasets in one folder, then followed these steps: Get Data  $\rightarrow$  More  $\rightarrow$  All  $\rightarrow$  Folder  $\rightarrow$  Browse to the folder path  $\rightarrow$  Select the required folder  $\rightarrow$  Transform Data  $\rightarrow$  Press Content  $\rightarrow$  OK.
- 2- Explored and analyzed the data.
- 3- Cleaned and prepared the data using the following steps
  - a) Removed the 'Source.Name' column.
  - b) Renamed the first column to 'ID' to use it as a primary key for relationships when needed, as it is the only column with unique values.
  - c) Replaced null values with 0 in the 'rate' column.
  - d) Replaced null values with 0 in the 'flat\_fee' column and changed its data type to Whole Number instead of Decimal Number.
  - e) Inserted a Multiplication column by multiplying the 'amount' and 'rate' columns, then renamed it to 'Amount Rate'.
  - f) Inserted a Sum column by adding the 'flat\_fee,' 'amount,' and 'Amount Rate' columns, then renamed it to 'Total Amount'.
  - g) Duplicated the 'date' column to make modifications without changing the source 'date' column.
  - h) Split the copied 'date' column by the space delimiter, then changed its data type to Local Date.
  - i) Changed the data type of the second split column, 'data-copy.2,' to Local Time.
  - j) Renamed the source date column to 'date & time'.
  - k) Inserted a Sum column by adding the 'flat\_fee' and 'Amount rate' columns, then renamed it to 'Total Revenue'.
  - I) Checked for errors and duplicates, then validated the data to ensure it was ready for analysis.
- 4- Built a calendar using DAX, called 'Calendar'.
- 5- Created a table containing all measures, called 'Measure'.
- 6- Created specific analytical reports using DAX based on business questions, such as
  - a) Which product has the most growth potential?
  - b) Which product needs more resources?
- 7- Built a dynamic dashboard using charts, cards, icons, textboxes, and tooltips.