

The main objective of this project is to analyze retail sales data to gain actionable insights that will enhance the performance of the Coffee Shop.

Start Your Day With Coffee



## **Recommended Analysis**

 How do sales vary by day of the week and hour of the day?

 Are there any peak times for sales activity?

 What is the total sales revenue for each month?

 How do sales vary across different store locations?

what is the average price/order per person

 Which products are the bestselling in terms of quantity and revenue?

 How do sales vary by product category and type?

