



MARGARITA BARBOTIKO

FULL STACK WEB DEVELOPER | MBARBOTIKO.GITHUB.IO

I build better applications and business relationships through effective communication and relentless commitment. I am a Full Stack Developer with a customer relations background. I believe that a visually stunning interface will attract clients, but a fully functional application will drive business and retention of clients. I am dedicated to partnering with clients and a team to build highly functional and beautiful interfaces and websites

FULL STACK WEB DEVELOPMENT • 2018 • UNIVERSITY OF MINNESOTA

- Browser Based Technologies: HTML, CSS, Bootstrap, JQuery, JavaScript, Responsive Mobile Design, Firebase, AJAX & API.
- Deployment: Heroku & Git.
- Full program includes& ends August 2018, The following we will cover in that time period: React.js, Java, MySQL, MongoDB, Node.js

EXPERIENCE

STORE MANAGER • OFFICE DEPOT • 07/01/2016-CURRENT

- Store Manager for Office Max location in Savage, MN with annual sales of 3 million.
- YTD comp sales 5.6% over LY, due to spending time marketing to local businesses and building relationships in surrounding area.
- CSAT 91% YTD surpassing company standard of 70% prior CSAT to my arrival was mid 60's to 70's. Attribute this to increasing team awareness on making every sale and saying "yes" to customer needs.
- Store finished 3/15 in store rankings within district end of 2017..
- YTD shrink .01% vs budgeted .03% of sales, attributed to training and follow up on LP systems, providing excellent customer service and attentiveness of team.



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SKILLS

- Proficient in Word, Excel, Aloha, Menulink, Sicom Systems, Quickstation/Quick Serve, Enterprise reporting, Power Point, Photoshop, and Outlook, Linux POS.
- Effective problem solver and critical thinker. Self starter. I work well with a team, leading a team, without a team and without direct supervision.

DISTRICT MANAGER • BURGER KING • 2013-06/30/2016

- Direct supervisor for 8 Burger King restaurant locations with sales volume of 10 million annual, territory spans from Mall of America in Bloomington, MN to Austin, MN.
- Comp sales for the District 13% in 2014 over prior year, 8% in 2015. Sales growth attributed to improved operations, flawless execution of new products and effective marketing from BKC Corp, training, partnering with Jefferson Lines, local store marketing and organizing benefit nights for each location.
- Taught courses and classes in training facility as well as hosting conference calls with District and Region.
- P&L competency and control. 2015: Exceeding sales budget by 83K YTD, GP 2%, Direct labor -.25%, Operating Supplies -.10%, Utilities -.65%, R&M -.45%, YTD EBITDA(SCF) 164K over plan.
- All HR complaints filtered through myself as Direct Supervisor for restaurants, while working closely with head of HR; investing allegations, ensuring all company policies are enforced, progressively disciplining members of management, executing terminations per policy. In an effort to prevent HR related complaints I hold a compliance class for all members of management in the region prior to promotion.
- Completing Quarterly Safety Audits and following up on and correcting any violations.
- Consistently ranked within top 10 against District Managers from 5 Regions and 36 District Managers.
- Successfully opened two new restaurant locations: Mall of America, Shakopee Walmart location, assisted in opening of Burger King in Roseville MN on county road C. In charge of staffing locations with General manager, Assistant manager, all team members. Over-saw all training of team, worked closely with construction team and IT team with restaurant opening deadlines, ordered all inventory items, operating supplies, completed initial forecasting and scheduling etc. Oversaw IT team installing POS, and networking, ensured that all POS devices were properly operating during opening day.