

► Barbotiko, Margarita

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Education

*Full Stack Web Development Program
University of Minnesota*

Mar 2018 - current

- Browser Based Technologies:HTML, CSS, Bootstrap, JQuery, JavaScript, Responsive Mobile Design, Firebase & API.
- Deployment: Heroku & Git.
- Full program includes& ends August 2018, The following we will cover in that time period: React.js, Java, MySQL, MongoDB, Node.js.

Professional Experience

Store Manager

Jul 2016 - current

Office Depot

- YTD comp sales 5.6% over LY, due to spending time marketing to local businesses and building relationships in surrounding area.
- Copy Print Center sales comp 8.9% over LY, couponing and partnering with local businesses to drive sales.
- CSAT 91% YTD surpassing company standard of 70% prior CSAT to my arrival was mid 60's to 70's.
- Attribute this to increasing team awareness on making every sale and saying "yes" to customer needs.

District Manager

Jan 2013 – Jul 2016

Tri City Foods

- Direct supervisor for 8 Burger King restaurant locations with sales volume of 10 million annual, territory spans from Mall of America in Bloomington, MN to Austin, MN.
- Comp sales for the District 13% in 2014 over prior year, 8% in 2015.
- Labor budget attained for 2013, 2014 and 2015. Weekly follow up on sales projections, proper line bar scheduling and schedule drawn to budget, In restaurant coaching on reviewing actual sales versus projected, how to make adjustments to sales pattern changes and make good business decisions if cuts need to be made.
- Hosting conference calls with District and Region.
- Teaching courses and classes in training facility.
- Recruiting and staffing to ensure restaurants maintain correct staffing numbers per volume of location. Staffing numbers are reviewed weekly with quarterly targets for each restaurant.
- Organizing events on site such as Job Fairs by use of flyers, advertising via internet, newspaper, in town at various locations: Work force centers, Church's, School's/Colleges.