



## We welcome you to the World of MBL ENTERPRISE IT SOLUTIONS

**Reg No: 2021/547379/07**

We have packaged various sector models that will apply to IT Infrastructure, Construction, Retail and healthcare to name a few. In addition, we are able to grow on what's currently been developed that can be client specific and 100% bespoke to your needs.

*We operate nationwide from the central district of Gauteng Johannesburg, South Africa as well International. Our teams optimise the infrastructure that your IT systems are built on. Making expansion easier and eliminating network failures. We are approved installers for a range of cabling systems to suit all needs and budgets.*



# **MBL ENTERPRISE IT SOLUTIONS (PTY) LTD**

**Reg No: 2021/547379/07**

---

## **WHO ARE WE?**

MBL Enterprise It Solutions (Pty) LTD is an ICT Company a dream come true from a Young Entrepreneur Named Mr Mukena Bunduki Lucias Tommy. he Believe in youth skills whom he recruited to join him in a collaborative manner. and always believe that working together as a strong and effective dynamic team will move us forward and improve our skills for the future, each member of MBL Enterprise it Solutions is a skilled practitioner within the divisions we operate. Each challenges the others to deliver exceptional service. As a result, we stand apart from the rest in the communications field.

## **Why Use Us?**

We are not the only network installers in town but we pride ourselves in offering a high-quality service at a reasonable price

Affordable pricing  
Trained, certified installers  
Free on-site quotation  
Fast turnaround time  
3 Months warranty on all installations



## **Network Installation Process**

1. You request a quote, (specifying the number of network points required)
2. We will get back to you with an instant quote based on our standard price per point
3. You accept the quote and give us a go ahead.
4. We come out to you on the day agreed upon and do a check to make sure there are no additional costs before going ahead and installing.
5. Once done you inspect our work and pay.
6. Test and repairs of all network point (Cat5e, cat6, cat6a and all surface boxes)

## **NETWORK INSTALLATION AND SERVICES**

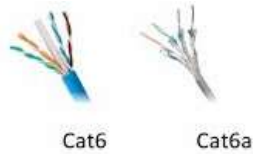
### **Data Cabling Installations:**

- Fibre optic link installations repairs
- Cabinet installation and preparation for servers, switches, and other devices
- Patching and labelling of network cables
- Network cable testing
- Tidying and rerouting existing network installations
- New data cabling installations
- Amendments and changes to existing computer networks
- Network cabling for data-centre
- Network cable labelling and tracing
- UPS installation and maintenance
- Installation of new office network points, data points
- Telephone (VOIP): cabling installations testing and fault finding



## SIMPLIFY YOUR NETWORK SOLUTIONS

At MBL Enterprise (Pty) LTD we offer a range of services to meet the ever-changing business requirements of our clients. Through partnership with leading manufacturers and suppliers, we offer the following end-to-end solutions. Structured cabling Cat 6, Cat 6a, - Shielded & Unshielded cabling, RJ45 and Terra connectivity 10,000 points



- Fibre Optic – OM1, OM2, OM3, OM4 OS1 & OS2 - ST, SC, LC, MPO, Pre-terminated and on-site installations
- Voice Cabling - Multicore backbones, Jumping, additional extensions
- Infrastructure – moves and changes - Client relocations, office changes & Data Centre requirements
- Data Centre design and implementation - Cabling, Connectivity, Cabinet, Environmental & Power solutions
- IP Telephone Systems - New systems, call manager, soft phones, conference phones
- Audio and Video Conferencing - Media distribution, meeting room and boardroom installations
- Wireless systems - Secure solutions, guest networks and corporate access
- Network, Desktop & Enterprise - Audit, upgrade, expansion and maintenance services
- Certified Electrical Installations with COC –
- New installation for office & data centres.

### **Wireless and Hardwired CCTV and Alarm Security Systems**

In-house highly experienced professional sales engineering team to design a cost effective security solution within budget and time frame. With a comprehensive product matrix instantly available, we can supply solutions to suit any application, including brand, quality & price. The project is commissioned according to the final design, product selection and certified training of service providers and end users.

## **OUR PRODUCT**

### **HIKVISION**

From Analogue cameras to IP Cameras, and everything in-between, our solutions can be custom provide for large corporates, as well as medium-sized and small businesses.



### **NEMTEK**

Nemtek has become the benchmark in electric security fencing industry. The Nemtek group manufactures and supplies a full spectrum of energizers and fencing hardware for industrial, commercial and residential applications and is the product of choice to protect and deliver peace of mind. Security & Communication Warehouse stock a large range of Nemtek products, including energizers, electric fencing and fencing hardware and accessories.



## VISION

MBL Enterprise it Solutions vision is to be the first choice of thousands of organisations when they need a very reliable IT foundation delivered by people who thrive on giving great service.

## MISSION

To provide cable, ancillary and auxiliary services that will be the bench mark for the industry thus ensuring that we develop symbiotic and mutually beneficial relationships throughout South Africa as well in all Africa, which are based on efficiency transparency and effectiveness.

MBL Enterprise it Solutions is committed to understand the client's needs to generate the potential for the healthy working relationship, as well as meeting our clients' objectives and expectations. We believe honest communications and respect go far in creating long-term, trusting relationships.

## OUR VALUES

At MBL Enterprise it Solutions, we value lasting relationships with our customers, bringing real benefits to all parties. We know we must exceed expectations and we thrive on positive feedback. The needs of our customers are our first priority. MBL Enterprise people take responsibility as individuals and jointly as a team, acting ethically and with integrity.

## COMPANY OVERVIEW

We are confident in our abilities, proud of what we do. It is the kind of certainty born of experience, training and knowledge; the kind that allows us to apply solutions that reap many results.



## HEALTH AND SAFETY POLICY

- MBL Enterprise it Solutions takes the health, safety and welfare of its employees, clients, contractors and any other affected parties very seriously, especially when working on clients' sites. In line with Health and Safety at Work Act, every contract undertaken by our divisions is reviewed and the best working practices determined along with an assessment of the risks associated with the work.
- These practices and assessments are agreed with the client prior to any works commencing. Our team members are all trained and competent in the use of the equipment or plant required for the work, hold the necessary certification, licensing and have within their authority the right to stop working if conditions dictate that would be prudent. At MBL Enterprise and within our divisions, we are always happy to discuss any aspect of our approach to ensuring operations run smoothly, efficiently and safely.



## **CAREERS & OPORTUNITIES**

The fact that we are launching out in the heart of High Street, provides us with unlimited opportunities to sell our products and services to a large number of corporate organizations, government and households and all We have been able to conduct thorough feasibility studies and market survey and we know what our potential clients will be looking for when they patronize our service.

MBL Enterprise it Solutions (Pty) LTD is rapidly expanding and we are always looking for innovative and enthusiastic technicians, engineers, IT engineers to join our team. We have vacancies for data cabling engineers with an in-depth knowledge of Cat5e/6 and voice installation and welcome serious enquiries from experienced supervisors, surveyors and project managers.

### **Threat:**

Just like any other business, one of the major threats that we are likely going to face is economic downturn.

Another threat that may likely confront us is the arrival of company. Government policies can also pose a major threat to businesses such as ours.

### **Our Target Market**

Before choosing a location for our Network and Security services, we conducted our feasibility studies and market survey and we were able to identify those who will benefit greatly from our service offerings. The people who need

our services spread across the public sector, the organized private sector, and individuals from different strata of the society and from all walks of life.

Below is a list of the people and organizations that our services are designed for;

- The public sector; government ministries, agencies ECT..
- Organized private sector
- Households & Development
- Corporate organizations
- Churches
- Shopping malls
- Schools
- Hotels
- Stadiums and sports complexes

Your Cable infrastructure is one of the most important aspects for your business to fully function. From only R1000 per Data and Voice point look no further...For Small to medium sized businesses we can cater for ALL your Network Installation Cabling needs!

We **ONLY use Solid Copper** Cat5e and Cat6 and Cat6a Network Cable. With any Network Installation we give a **30-Day Guarantee** on our **Workmanship** and **Life Time Warranty** on our Cable.



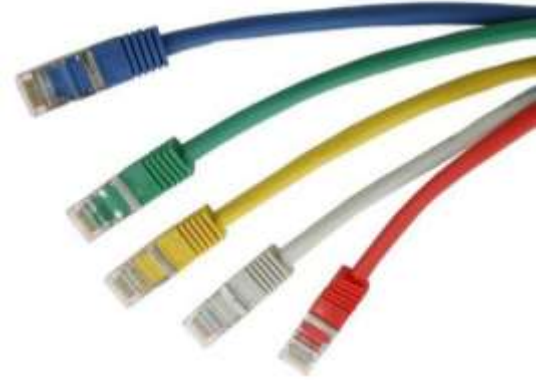
### **PRICE PER NETWORK POINT | NETWORK POINTS INSTALLATION PRICE**

CAT5E	CAT6	CAT6A
R 500	R 650	R 800
50m Cable Run	60m Cable Run	70m Cable Run
1m Patch Lead	1m Patch Lead	1m Patch Lead
Surface Mount Box	Surface Mount Box	Surface Mount Box
Labour	Labour	Labour
Testing/Labelling	Testing/Labelling	Testing/Labelling

We recommend **Cat6 for Speed, VoIP, PoE and reliability**. Cat6A is fairly new on the market and has a higher price due to the amount of Copper in the cable compared to Cat5e and Cat6.

#### Fly Leads:

- **Cat5e 3m Fly lead @ R30 each**
- **Cat6 3m Fly lead @ R60 each**
- **Cat6A 3m Fly lead @ R70 each**



We supply advanced **Wireless Network Services** and **wireless installation** in **Gauteng Johannesburg**.

We only install top of the range Wireless equipment like wireless b  
We also do **advanced site survey's** where we test your current wiri

Other than just the basic Home/Office wireless network installation we also do **Advanced Wireless Network installations**. Whether you want to provide Wireless network access to Public places, building or outside pool area we have the right hardware and skill for any type of wireless network installation.

#### WIFI WIRELESS INSTALLATION SERVICES:

**Basic Wi-Fi** setup for Home/Office – Connect any Device at anytime, anywhere!

**Repeater/Extender** installations for Home/Office – Extend your Wi-Fi Range to where you need it!

**/support** – Extend your Wi-Fi range to where your clients/visitors are (Pool Area)

**WDS Bridge** Wireless installations/support – Enable a large area with Wi-Fi Access

**MikroTik** (\*\*High performance routers and Wireless ISP systems) Wireless installations/support

**Managed Wireless Services**

**Wireless Hot Spots** (Wi-Fi Host Spots) – Sell data to your visitors/Clients



#### Our Business Structure

We are quite aware that the success of any business lies in the foundation on which the business is built on, which is why we have decided to build our Networking and security system MBL Enterprise is on the right business foundation.

As a matter of fact, we are set out to build a Network and security system installation services business that will be a standard for the services industry in South Africa. We want to build a business of dedicated workforce who will go all the way to ensure that our customers are satisfied and they get value for their money.

In other to achieve this, we aware that it takes a business with the right employees and structure to achieve all what we have set to achieve, which is why will be putting structures and processes in place that will help us deliver excellent services and run the business on auto pilot. The success of our services company will be anchored on the team not on any individual.

With the wide range of our service offerings, we are only expected to employ more than is required to run a conventional installation services company. Definitely, we will have various employees to women's and men to various services.

We have professionals and skilled people whom occupy the following position;

- Chief Executive Officer
- Networking Installation and Repair Engineers/Technicians
- Admin and HR Manager
- Marketing and Sales Executive
- Accountant
- Customer Care Executive / Front Desk Officer

### **KEY PERSONNEL**

The Founder Chief Executive Officer and Principal Member, Holder of a Diploma in Information Technology (Boston College, SA) & Network Engineering (Intech Institute of Technology) and multiple qualifications in Data Communication and Lan Network Engineering, Overall responsibility of building company culture, setting up company goals and Implementation of company strategies and allocation of company resources.

### **WHAT IS THE PRICE PER NETWORK POINT?**

We try and keep our pricing as competitive as possible without compromising on the quality of the hardware and workmanship!

As a network cabling company we try our best to always have a fixed price per point for Cat5e and Cat6 but additional labour on routing and labour on installing additional hardware will always be additional. Other network cabling companies most of the times overcharge for additional labour intensive tasks.

### **Equal Opportunities Policy**

**South Africa** has a hugely diverse workforce with a rich balance of skills and experience. Discrimination limits an organisation's ability to best utilise this expertise. To create an environment where employees are valued and supported, MBL Enterprise it Solutions (Pty) LTD is committed to a policy of non-discrimination and to promote equal treatment and opportunities for all. So that we employ the right people and make best use of existing staff in all areas of employment; appointments, promotions, remuneration, training and development will be made based on aptitude, skills, ability, and attitude to the job and current qualifications.

With MBL Enterprise it Solutions (Pty) is, No job applicant, employee, customer or supplier will receive less favourable treatment than another, based on gender, age, sexual orientation, marital status, race, colour, religion, ethnic origin, part-time or fixed term status or disability. We ensure that all employees, irrespective of job level must abide by and adhere to this principle, taking into account any requirements issued by The Employment Equity Act.

As a Network Installation Company, we also support other IT and Cabling companies with their Client Cable Installations on a sub-contracting basis.

Data Cabling, we cover the entire Gauteng Area including: Midrand, Centurion, Pretoria, Ransburg, Roodepoort, Sandton, Boksburg, Edenvale, Alberton etc.



If you are interested in finding out more about our dynamic and fast-moving company,  
Please used US

South Africa Head Office:

T: 071 746 9716

F: 0865178883

E: [mbenterpriseitsolutiobns@gmail.com](mailto:mbenterpriseitsolutiobns@gmail.com)

Johannesburg (S.A) Gauteng

