

Airline Customer Satisfaction Prediction

A **Bigger** Binary Classification Problem



Flight Crew

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CUSTOMER SATISFACTION

1.4 Billion

USD Per Year

Revenue each US airline leaves on
table by failing to improve their
customer experience

Source: Forrester

NET PROMOTER SCORE PROGRAMS

200,000

USD Per Year

Amount spent on running NPS programs
for a company with 1000 employees and
\$100 million in revenue

Source: CustomerGauge

Destination

Objective:

- 1) Predict Customer Satisfaction
- 2) Identify features that contribute most to customer satisfaction

Dataset:

- 1) Balanced Classification Dataset
- 2) Binary labels in target column named "satisfaction"
- 3) Source: Kaggle

Outcome:

- 1) Increased Revenue (upto USD 1.4B)
- 2) Cost savings in running NPS programs
- 3) Improved brand image and perception



Airline Passenger Satisfaction

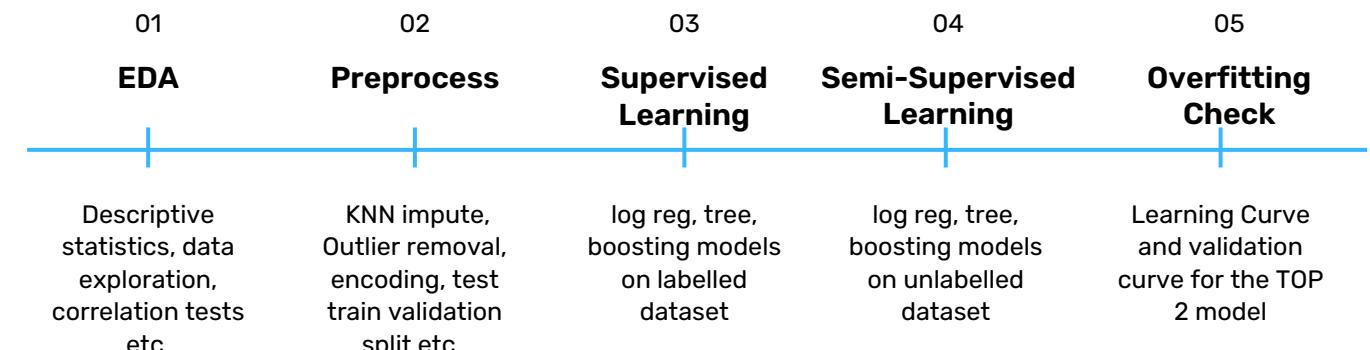
What factors lead to customer satisfaction for an Airline?

[kaggle.com](https://www.kaggle.com/datasets/teejmahal20/airline-passenger-satisfaction?select=train.csv)

[https://www.kaggle.com/datasets/teejmahal20/airline-passenger-satisfaction?
select=train.csv](https://www.kaggle.com/datasets/teejmahal20/airline-passenger-satisfaction?select=train.csv)

Flight Path

Previous Path



New Path

06

Hyperparameter Tuning

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Model Explainability

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Model Serving - FastAPI

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Github Actions - CI/CD

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Drift Analysis

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Results & Interpretation

Hyperopt, H2O
AutoML, and
TPOT

SHAP Values
Globally & Locally

Create FastAPI,
create docker
image

Build and Push
Docker Images

Generate
timestamp data,
Drift analysis

Business
Conclusion

Data Preparation & Model Build

Model Preparation:

- 1) Encoding
- 2) Check Correlations
- 3) **Advanced Imputation for dealing with missing value - KNN imputer**
- 4) Remove Outliers
- 5) Standardization
- 6) **Split dataset to train, validation, and test**
- 7) **Leakage Analysis**
- 8) **Balanced vs Imbalanced Classification Check - SMOTEENN**

Model Building :

- 1) Check the overfitting for the model best two models, LightGBM & Random Forest.
- 2) Unsupervised Learning, K-means
- 3) Tuning Parameters use Hyperopt
- 4) Try TPOT and H2O Auto ML

Data Preparation - Leakage Analysis

Data leakage in machine learning refers to the unintended or improper use of data during model training or evaluation that can lead to artificially inflated performance metrics and compromised model integrity, and detecting and mitigating it is crucial for reliable and valid machine learning models.

1) Detection

- a) Correlation Coefficient
- b) Cross-Validation Accuracy

Top 10 - Positive Correlations:

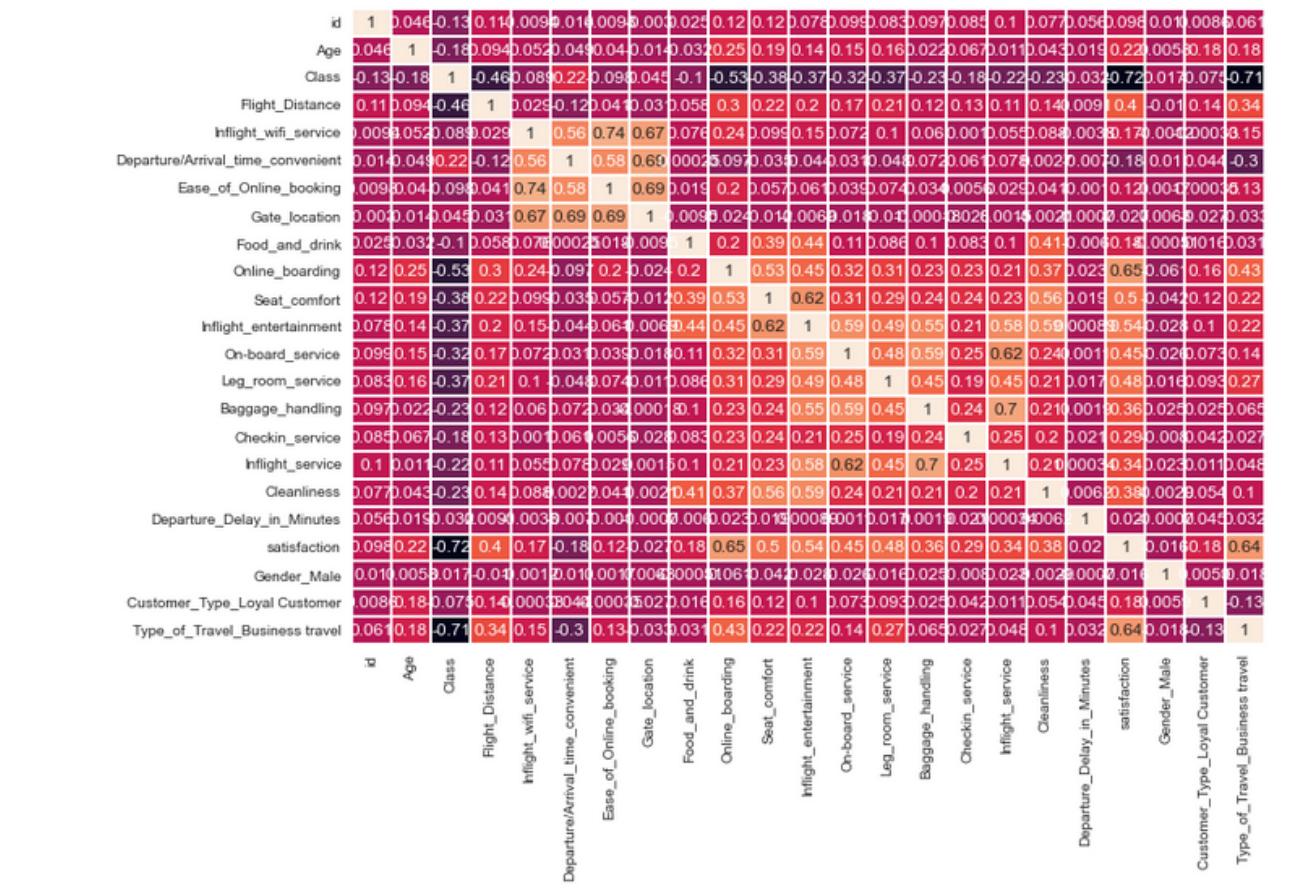
Baggage_handling	0.363072
Cleanliness	0.378198
Flight_Distance	0.397443
On-board_service	0.447795
Leg_room_service	0.482966
Seat_comfort	0.499405
Inflight_entertainment	0.535067
Type_of_Travel_Business travel	0.639366
Online_boarding	0.652242
satisfaction	1.000000

Name: satisfaction, dtype: float64

Top 10 - Negative Correlations:

Class	-0.718454
Departure/Arrival_time_convenient	-0.179432
Gate_location	-0.026800
Gender_Male	-0.015567
Departure_Delay_in_Minutes	0.019626
id	0.098392
Ease_of_Online_booking	0.120327
Inflight_wifi_service	0.165121
Food_and_drink	0.175623
Customer_Type_Loyal Customer	0.183222

Name: satisfaction, dtype: float64



Cross-validation accuracy: 0.980100

Fraction of those non-satisfied women: 0.21

Fraction of those satisfied women: 0.29

Two ratios are similar.

2) Solution

- a) Remove high correlated features which detected as leaks
- b) Create a separate validation set

Data Preparation

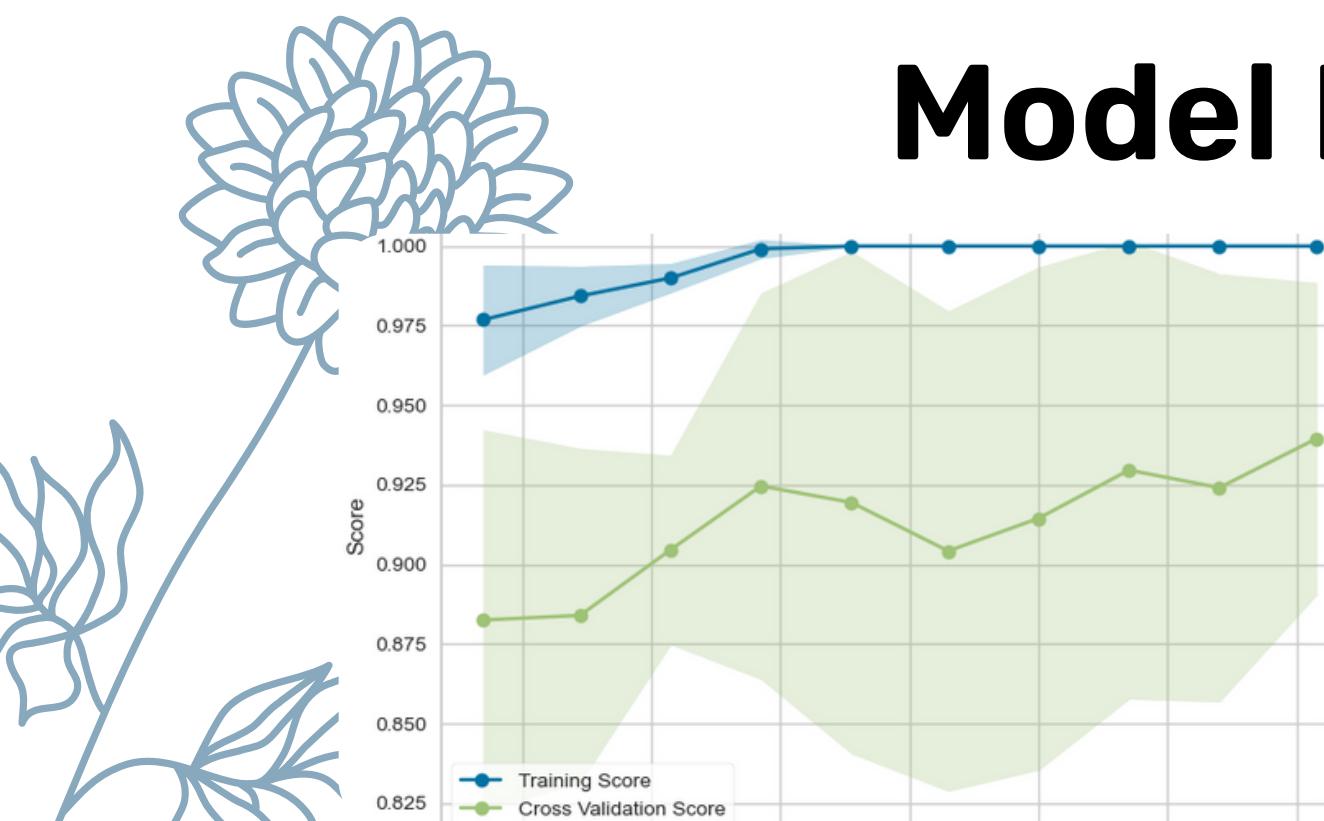
- Imbalanced Data



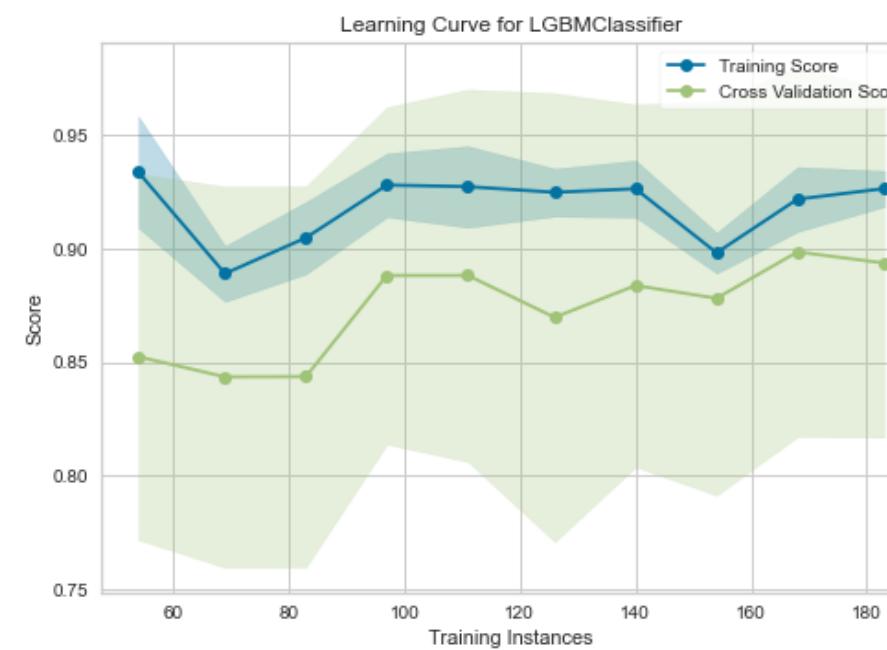
Graphed the frequency of satisfied and non satisfied to see if the dataset is imbalanced:

Our dataset is not much inbalanced, but we still have more cases in which the client is satisfied which means much of satisfied cases.

Model Build - Overfitting Check



LightGBM by Learning Curve



• Gridsearchcv

```
{'learning_rate': 0.06, 'max_depth': 10, 'num_leaves': 31} 0.6612352683137512
```

• Bayesian Optimization

iter	target	max_fe...	min_sa...	n_esti...
1	-0.6136	0.2722	16.31	115.1
2	-0.6223	0.806	19.94	75.42
3	-0.6131	0.3485	20.44	240.0
4	-0.6255	0.8875	10.23	130.2
5	-0.6215	0.7144	18.39	98.86
6	-0.6203	0.8021	18.14	230.7
7	-0.6244	0.9241	16.19	80.11
8	-0.6154	0.498	20.94	245.3
9	-0.6208	0.7962	13.79	241.6
10	-0.6155	0.5215	24.8	240.2
11	-0.6183	0.1	22.17	114.9
12	-0.6163	0.3691	11.42	112.6
13	-0.6253	0.999	13.98	119.0
14	-0.618	0.1	16.25	112.1
15	-0.6172	0.1	21.89	242.0

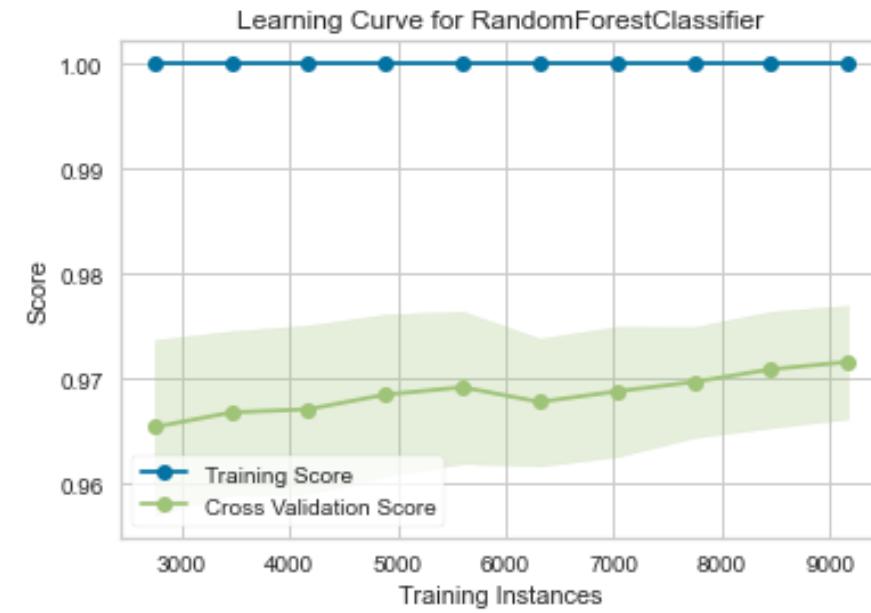
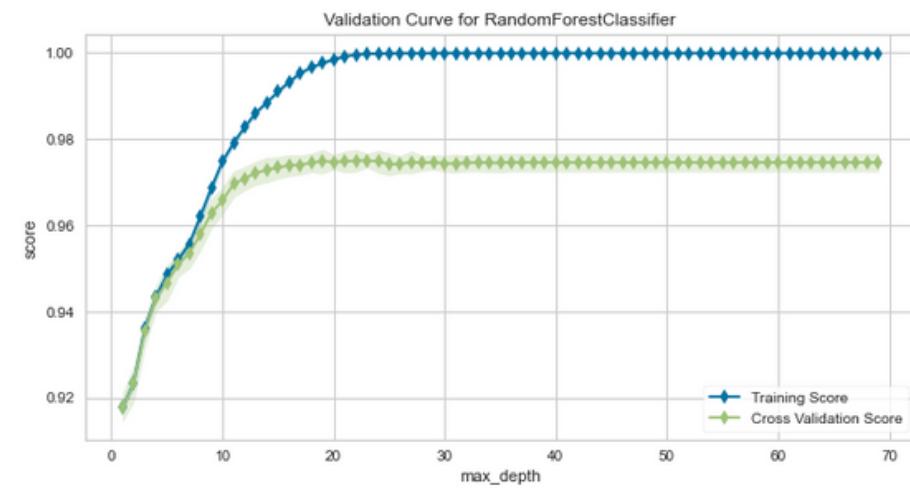
```
Final result: {'target': -0.6130692158901937, 'params': {'max_features': 0.34854136537364394, 'min_samples_split': 2 0.443060083305443, 'n_estimators': 239.95344488408924}}
```

Model Build - Overfitting Check

Random Forest

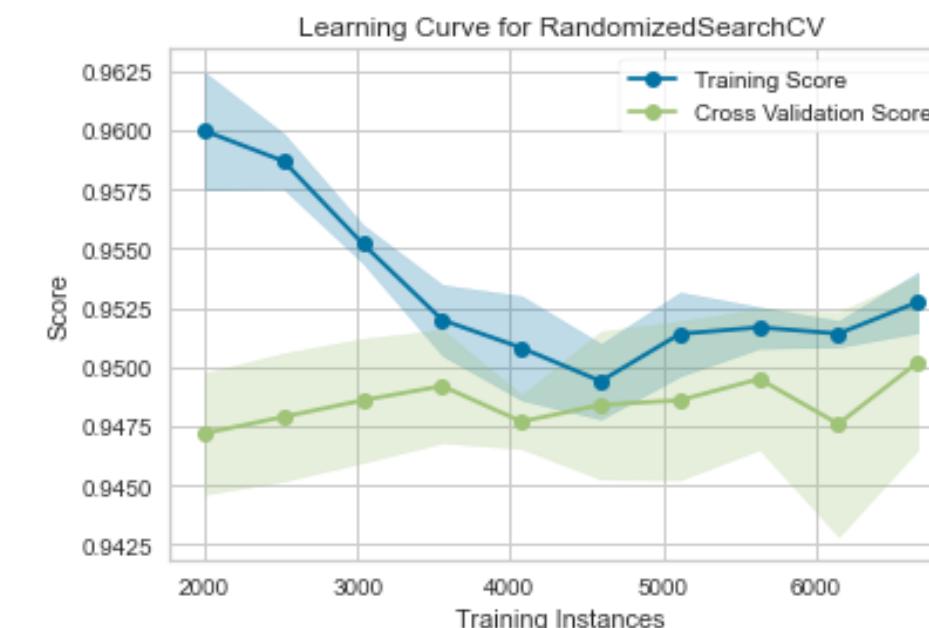
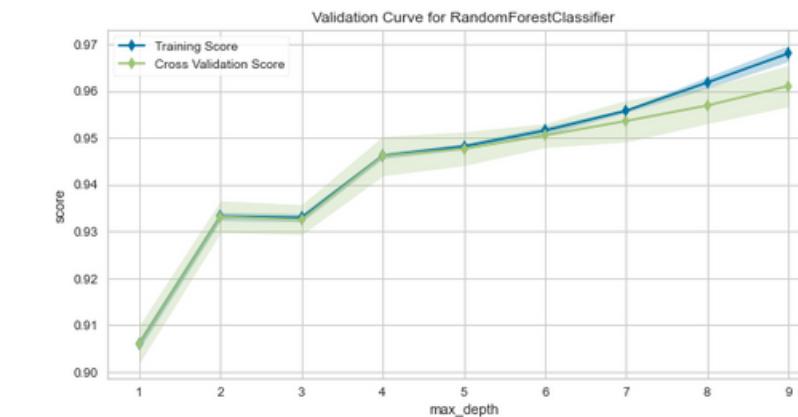
by Learning Curve & Validation Curve

```
{'n_estimators': 1100, 'max_features': 'auto', 'max_depth': 60, 'bootstrap': False}
```



Gridsearchcv

```
{'n_estimators': 100, 'max_features': 'sqrt', 'max_depth': 5, 'bootstrap': False}
```



Model Build - Model Tuning & AutoML

TPOT

```
Best pipeline: ExtraTreesClassifier(PolynomialFeatures(MinMaxScaler(input_matrix), degree=2, include_bias=False, interaction_only=False), bootstrap=False, criterion=entropy, max_features=0.6000000000000001, min_samples_leaf=3, min_samples_split=13, n_estimators=100)
```

```
TPOTClassifier(generations=25, max_time_mins=180, population_size=50,  
               scoring='f1', verbosity=2)
```

Model found by TPOT: ExtraTreeClassifier

F1-Score:
0.98

H2O

Best Model: Gradient Boosting Machine
Best Parameters:

Model Summary:	number_of_trees	number_of_internal_trees	model_size_in_bytes	min_depth	max_depth	mean_depth	min_leaves	max_leaves	mean_leaves
--	78	78	216621	10	10	10	100	344	216.564

AUC-ROC: 0.9967

Drawback: Overfitting(Fail to pass the test)
Feature Importance:

Variable Importances:	variable	relative_importance	scaled_importance	percentage
Class		9761.7294921875	1.0	0.3307821004780439
Online_boarding		5815.14697265625	0.5957086781917307	0.1970497678452598
Type_of_Travel_Business travel		3102.840576171875	0.3178576684239343	0.1051416272143226
Inflight_entertainment		2952.356201171875	0.3024419190815216	0.10004237326639631
Inflight_wifi_service		1295.320068359375	0.13269370651953064	0.04389270296274746
Seat_comfort		1245.5628662109375	0.12759653575811392	0.04220665011179076
id		599.2272338867188	0.0613853553682564	0.02030517678730302
Customer_Type_Loyal Customer		591.0216064453125	0.06054476380628233	0.02002712414478912
Leg_room_service		587.2386474609375	0.06015723422073065	0.019898936294482947
Age		552.7769775390625	0.05662695099075021	0.018731181792387603
---		---	---	---
Checkin_service		379.6504211425781	0.03889171703092364	0.012864683850686634
Flight_Distance		377.2779846191406	0.03864868258448295	0.012784292406004465
Baggage_handling		340.9688720703125	0.034929145736234186	0.011553936194535255
Inflight_service		254.11424255371094	0.02603168247563953	0.008610814608269532
On-board_service		241.06507873535156	0.024694914864039266	0.008168635809853376
Departure/Arrival_time_convenient		227.5391845703125	0.023309310583991955	0.007710302715667959
Ease_of_Online_booking		86.67536926269531	0.008879099685364492	0.0029370472442788054
Food_and_drink		46.52534866333008	0.004766096899178082	0.0015765395433920179
Departure_Delay_in_Minutes		43.2326774597168	0.004428792817329833	0.001464965390698436
Gender_Male		34.103919982910156	0.0034936350172583845	0.0011556319293123756

[22 rows x 4 columns]

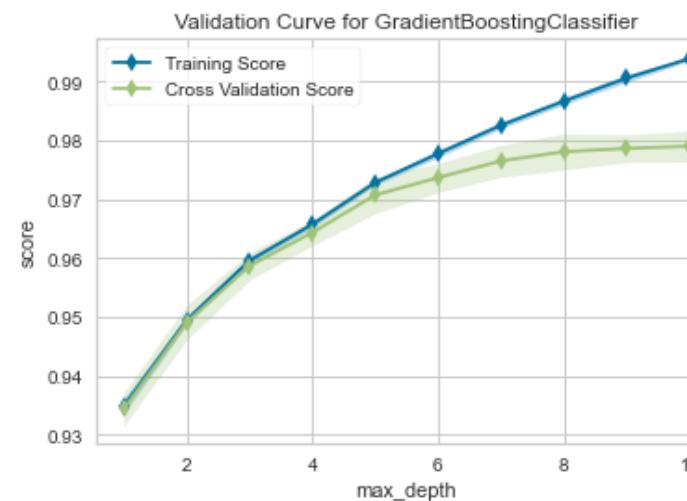
Model Build - Best Model

by Hyperopt with LightGBM

```
space_eval(search_space, best_params)
```

```
{'learning_rate': 0.017868454799152795,  
 'max_depth': 6,  
 'n_estimators': 689,  
 'n_jobs': -1,  
 'num_leaves': 54,  
 'random_state': 42,  
 'verbose': -1}
```

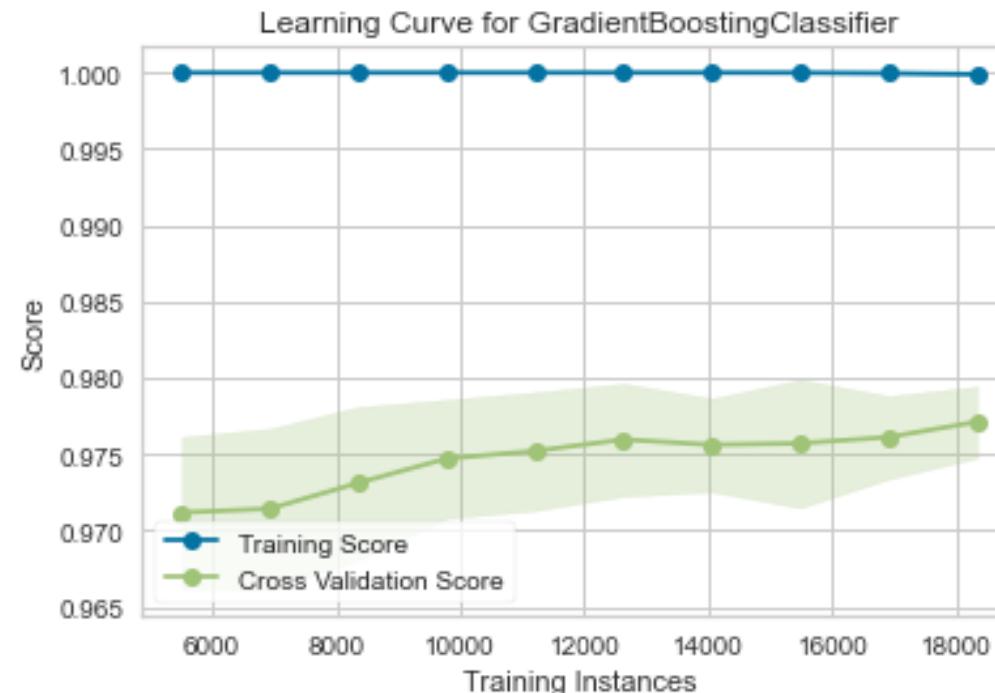
- Best Parameter Output provided by HyperOPT
- Compare with GridsearchCV, HyperOPT can reduce time, labour and computing costs



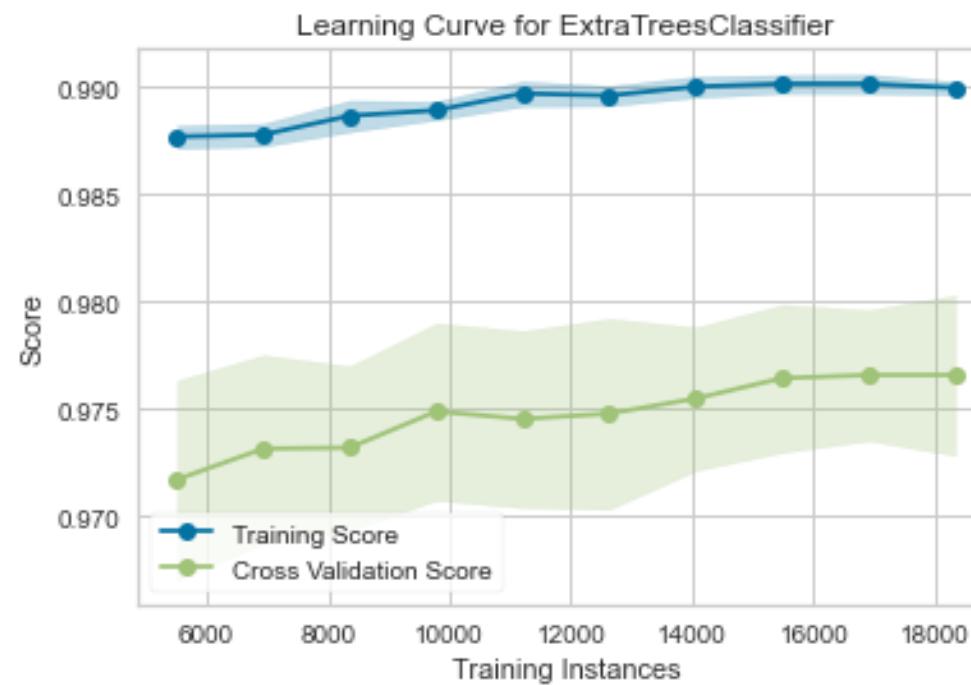
Accuracy Comparsion

	precision	recall	f1-score	support
GBM	0.983823	0.973053	0.978408	2375
ExtraTree	0.985507	0.973474	0.979454	2375
LightGBM	0.983823	0.973053	0.978408	2375

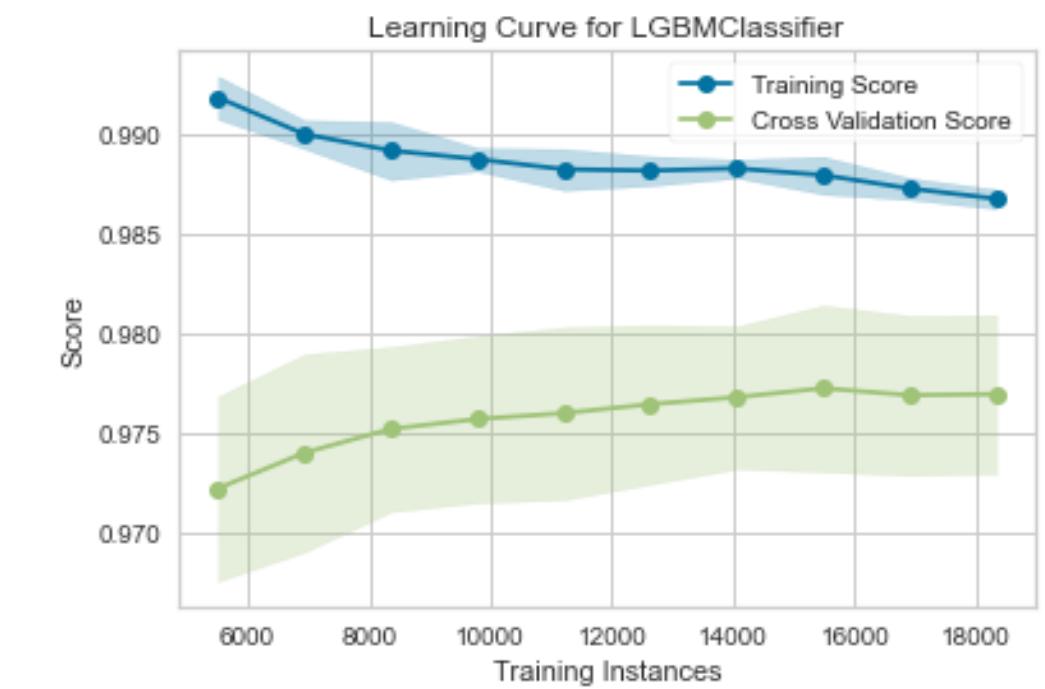
H2O-GradientBoosting



TPOT-ExtraTrees

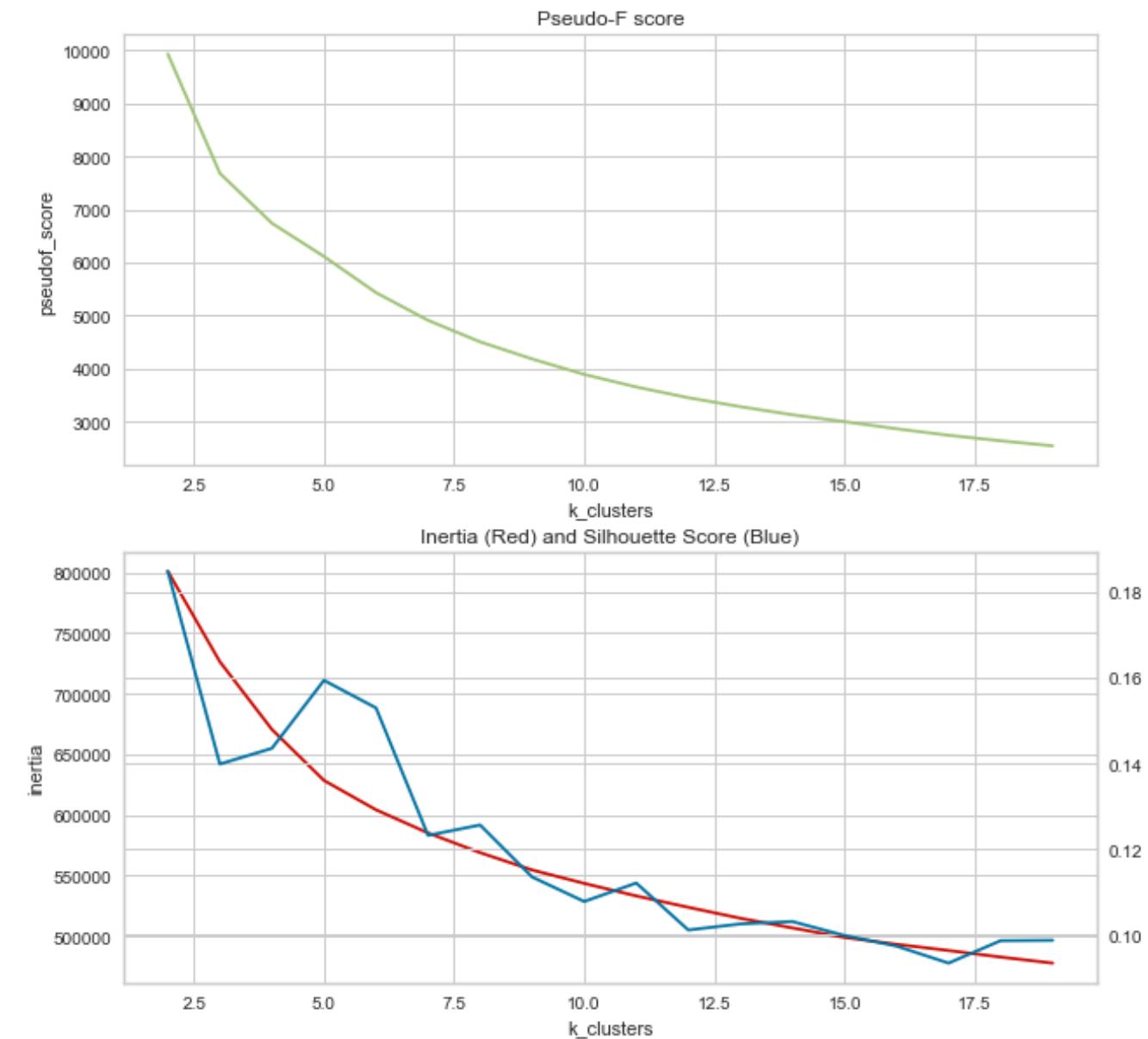


Hyperopt-LightGBM



Model Build - Unsupervised Learning

by K-means Clustering



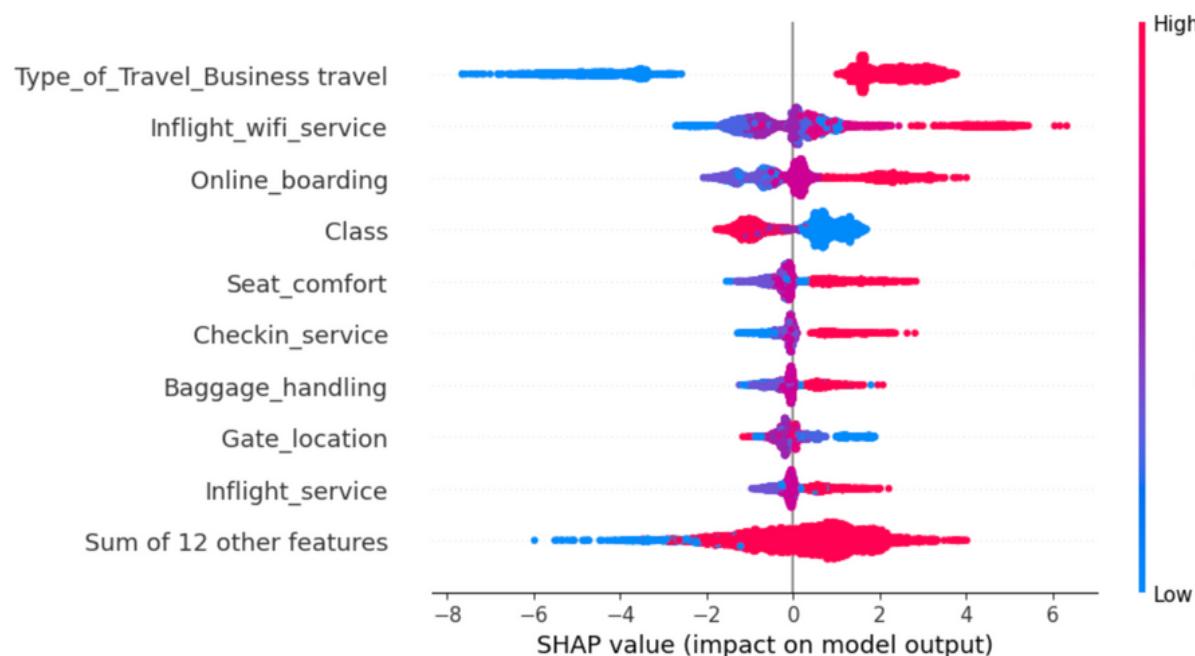
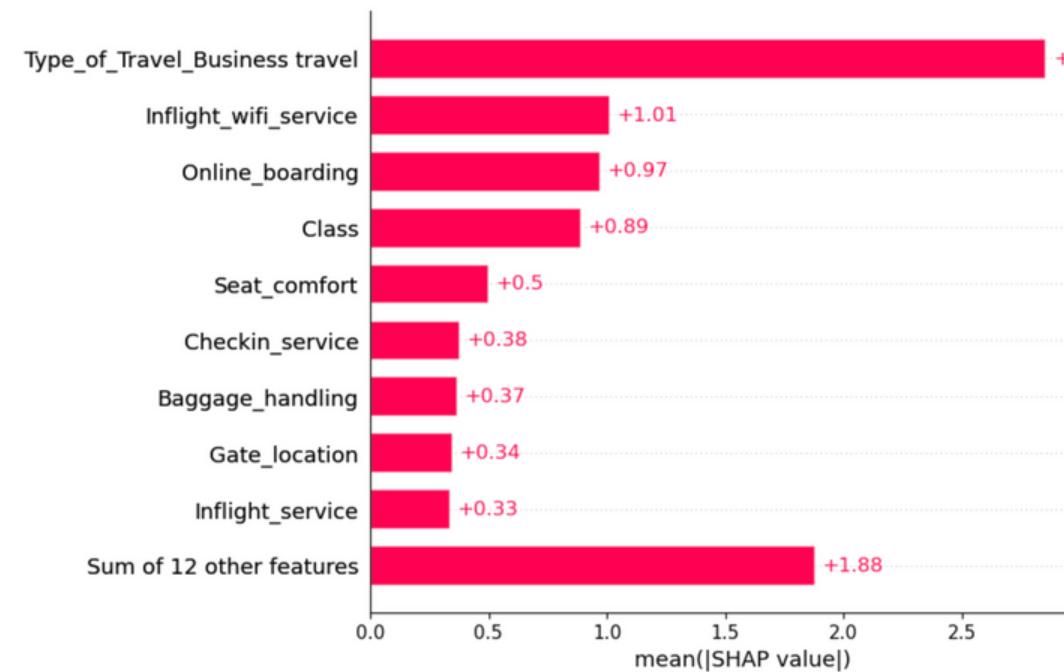
The Elbow method suggests we should pick $k = 3$ to fit the optimal clustering model.

	id	Age	Class	Flight_Distance	Inflight_wifi_service	Departure/Arrival_time_convenient	Ease_of_Online_booking	Gate_location	
0	74705.424663	0.223326	0.044534	0.429665	1.704909		1.644152	1.794614	1.598452
1	72781.171262	0.189999	0.144920	0.324029	3.879028		3.832911	3.788779	3.829285
2	64310.050700	-0.258964	1.465793	-0.466051	2.645630		3.370916	2.686519	2.981332

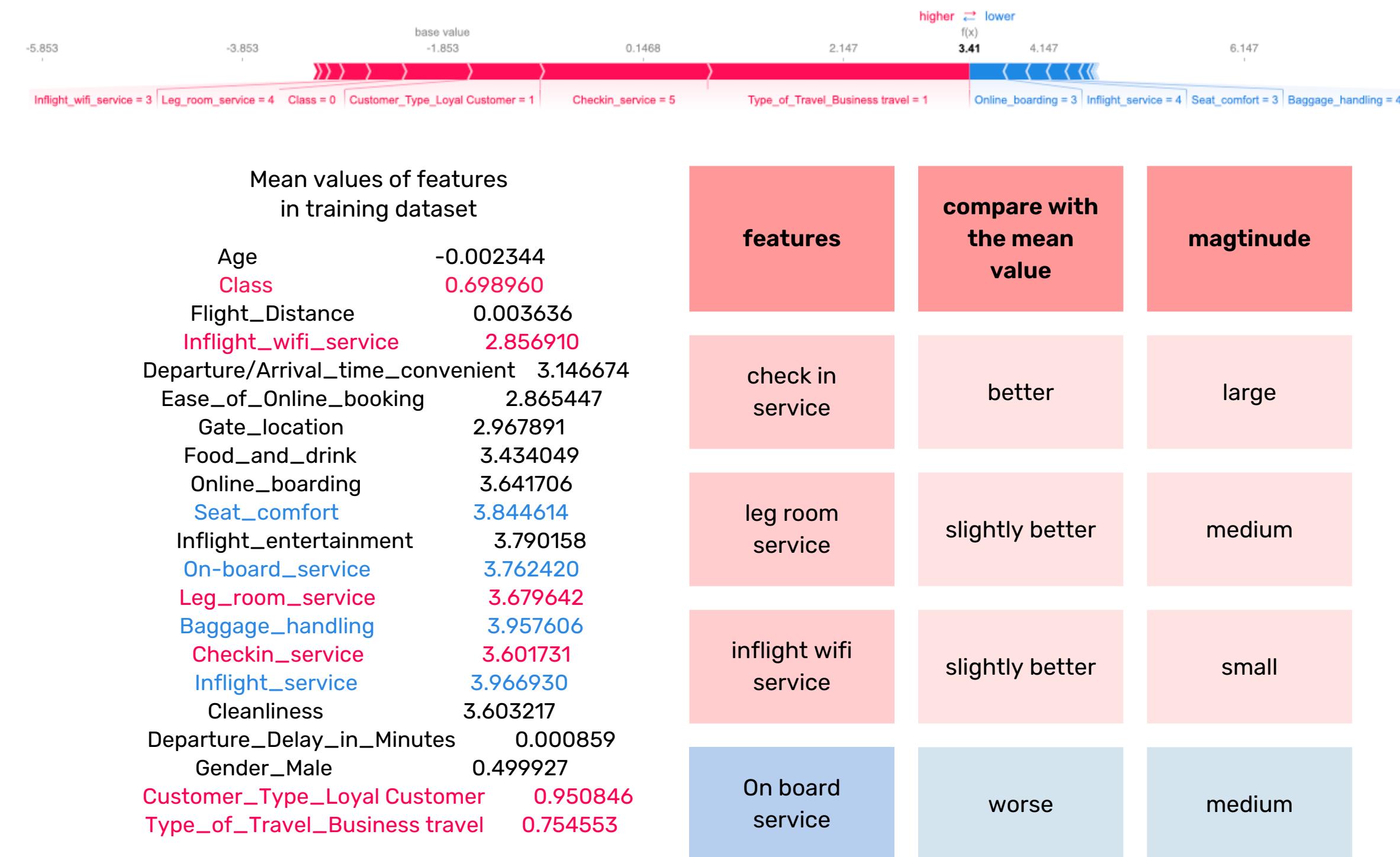
Model Explainability & Interpretability

by SHAP

Global Analysis



Local Analysis



Model Serving - Overview

by FastAPI and Docker Container

LightGBM

```
lgbm_clf = LGBMClassifier(n_estimators=689,
                           n_jobs=-1,
                           learning_rate=0.017868454799152795,
                           num_leaves=54,
                           max_depth=6,
                           verbose=-1,
                           random_state=42)
model_lgbm = lgbm_clf.fit(X_train, y_train)
```

```
import pickle
from sklearn.pipeline import Pipeline
from sklearn.compose import ColumnTransformer
from sklearn.preprocessing import StandardScaler
from lightgbm import LGBMClassifier

# Define the preprocessor for the specified columns
preprocessor = ColumnTransformer([
    ('scaler', StandardScaler(), ['Flight_Distance', 'Departure_Delay_in_Minutes'])
])

# Define the pipeline with specified hyperparameters for the LightGBM model
pipeline = Pipeline([
    ('preprocessor', preprocessor), # Standardize selected columns
    ('lgbm', LGBMClassifier(n_estimators=689,
                           n_jobs=-1,
                           learning_rate=0.017868454799152795,
                           num_leaves=54,
                           max_depth=6,
                           verbose=-1,
                           random_state=42)) # Train a LightGBM model with specified hyperparameters
])
```

Step 1: Select the final model - LightGBM with tuned parameters is chosen as the final model

```
Dockerfile X
Dockerfile > ...
1 FROM tiangolo/uvicorn-gunicorn:python3.10
2
3 LABEL maintainer="Sebastian Ramirez <tiangolo@gmail.com>"
4
5 COPY requirements.txt /app/requirements.txt
6 RUN pip install --no-cache-dir -r /app/requirements.txt
7
8 COPY ./app /app/app
```

Step 4: Create Use docker build and run commands to build and run your image, either locally or on a cloud service

Step 2: Pickle the model with all data preprocessing steps

```
FASTAPI
app > main.py > ...
1 from fastapi import FastAPI
2 from pydantic import BaseModel
3 import pickle
4 import pandas as pd
5 from pathlib import Path
6
7
8 # Define the FastAPI app
9 app = FastAPI()
10
11 # Define the input schema - need to rename column names in the model code
12 class InputData(BaseModel):
13     Class: int
14     Flight_Distance: float
15     Inflight_wifi_service: int
16     Departure_Arrival_time_convenient: int
17     Ease_of_Online_booking: int
18     Online_boarding: int
19     Seat_comfort: int
20     Inflight_entertainment: int
21     On_board_service: int
22     Leg_room_service: int
23     Baggage_handling: int
24     Checkin_service: int
25     Inflight_service: int
26     Cleanliness: int
27     Departure_Delay_in_Minutes: float
28     Customer_Type_loyal_Customer: int
```

Step 3: Create the FastAPI app with the pickled model

Model Serving - Results

By FastAPI and Docker Container

Post Data

FastAPI 0.1.0 OAS3
[/openapi.json](#)

default

GET / Read Root

POST /predict Predict

Parameters

No parameters

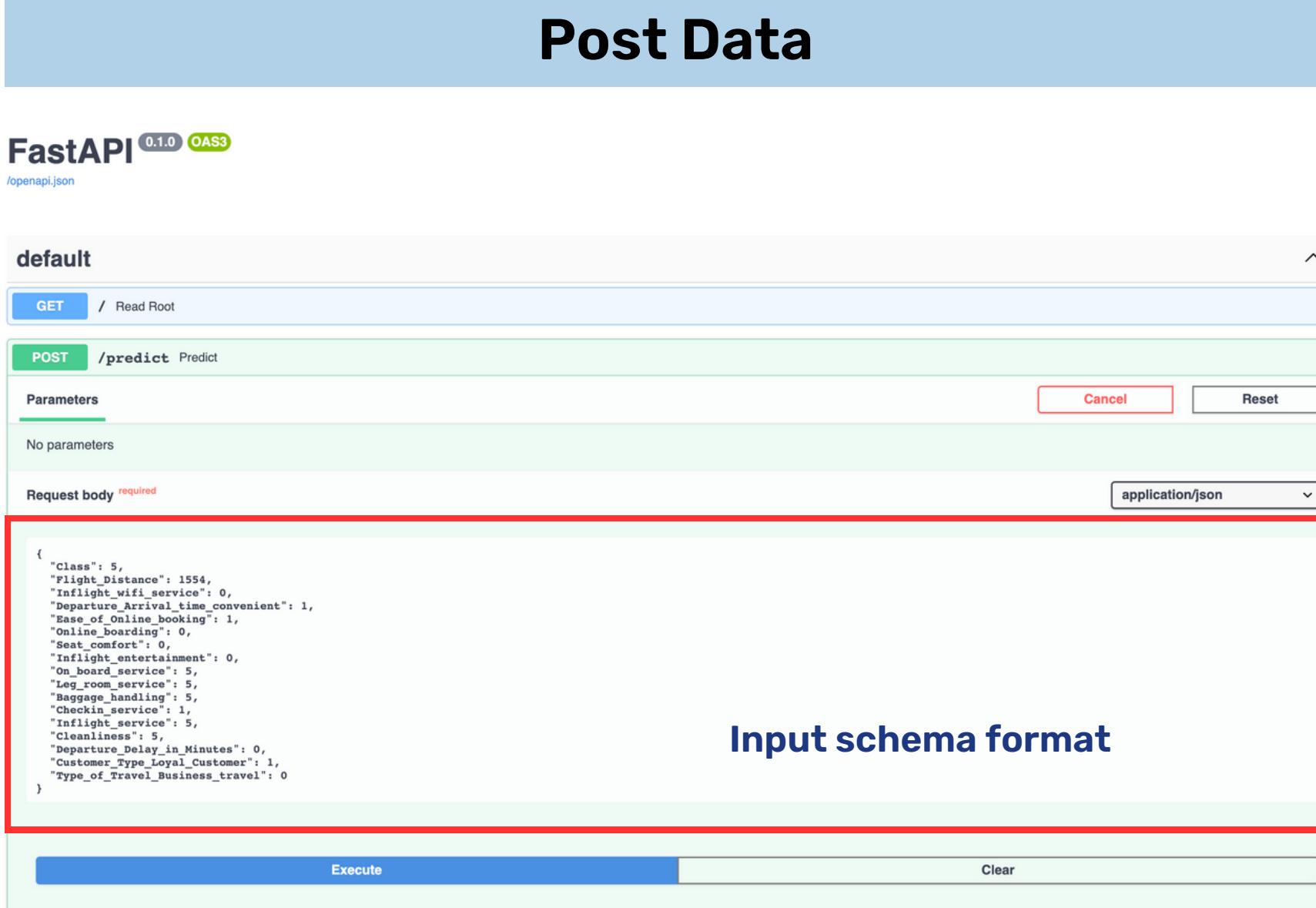
Request body required

application/json

```
{ "Class": 5, "Flight_Distance": 1554, "Inflight_wifi_service": 0, "Departure_Arrival_time_convenient": 1, "Ease_of_Online_booking": 1, "Online_boarding": 0, "Seat_comfort": 0, "Inflight_entertainment": 0, "On_board_service": 5, "Leg_room_service": 5, "Baggage_handling": 5, "Checkin_service": 1, "Inflight_service": 5, "Cleanliness": 5, "Departure_Delay_in_Minutes": 0, "Customer_Type_Loyal_Customer": 1, "Type_of_Travel_Business_travel": 0 }
```

Execute Clear

Input schema format



Prediction Response

Curl

```
curl -X 'POST' \
'http://0.0.0.0/predict' \
-H 'accept: application/json' \
-H 'Content-Type: application/json' \
-d '{
  "Class": 5,
  "Flight_Distance": 1554,
  "Inflight_wifi_service": 0,
  "Departure_Arrival_time_convenient": 1,
  "Ease_of_Online_booking": 1,
  "Online_boarding": 0,
  "Seat_comfort": 0,
  "Inflight_entertainment": 0,
  "On_board_service": 5,
  "Leg_room_service": 5,
  "Baggage_handling": 5,
  "Checkin_service": 1,
  "Inflight_service": 5,
  "Cleanliness": 5,
  "Departure_Delay_in_Minutes": 0,
  "Customer_Type_Loyal_Customer": 1,
  "Type_of_Travel_Business_travel": 0
}'
```

Request URL

```
http://0.0.0.0/predict
```

Server response

Code Details

200 Response body

```
{ "prediction": 1 }
```

Download

Prediction Label

Response headers

```
content-length: 18
content-type: application/json
date: Wed, 26 Apr 2023 21:44:32 GMT
server: unicorn
```

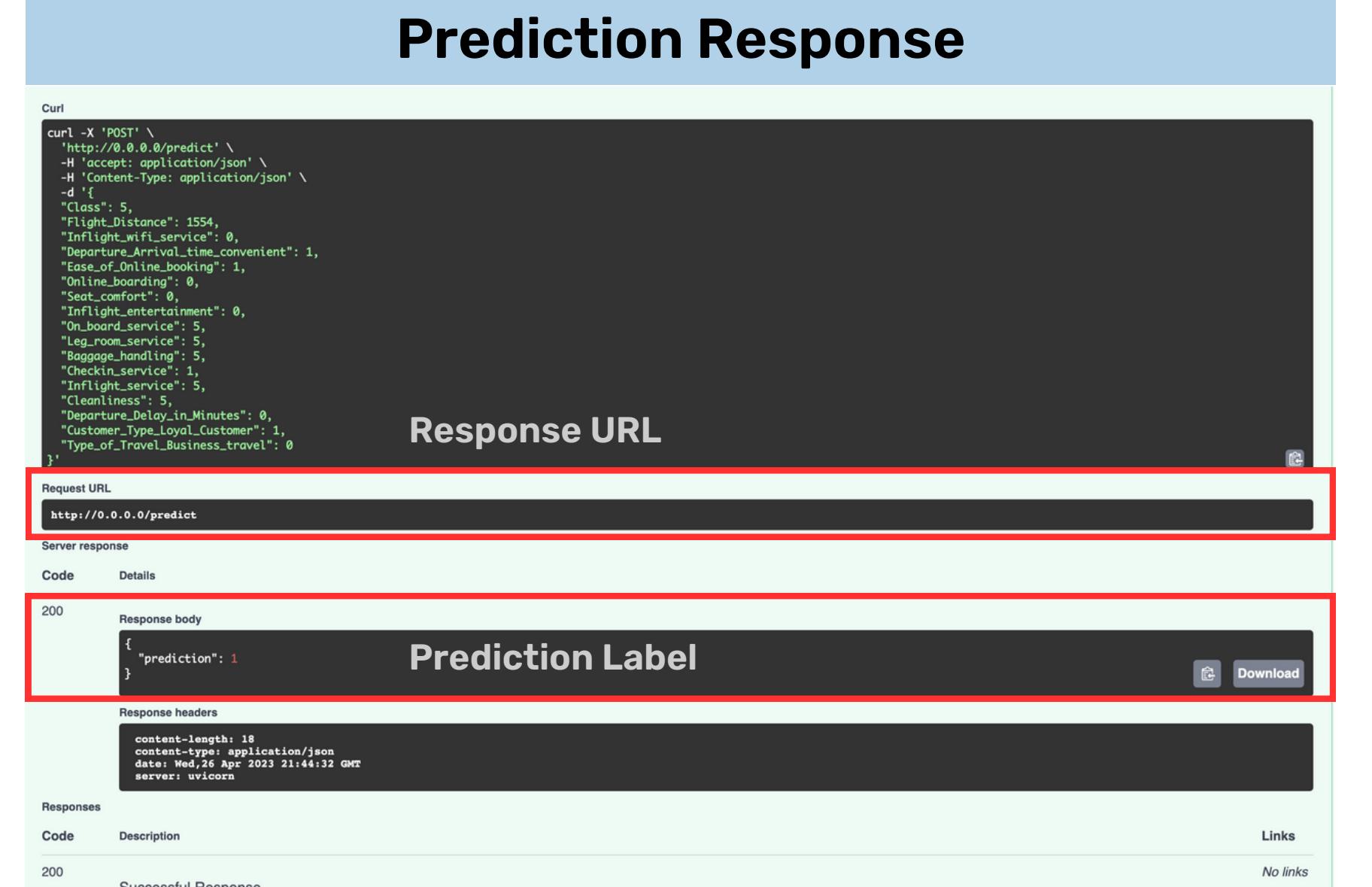
Responses

Code Description

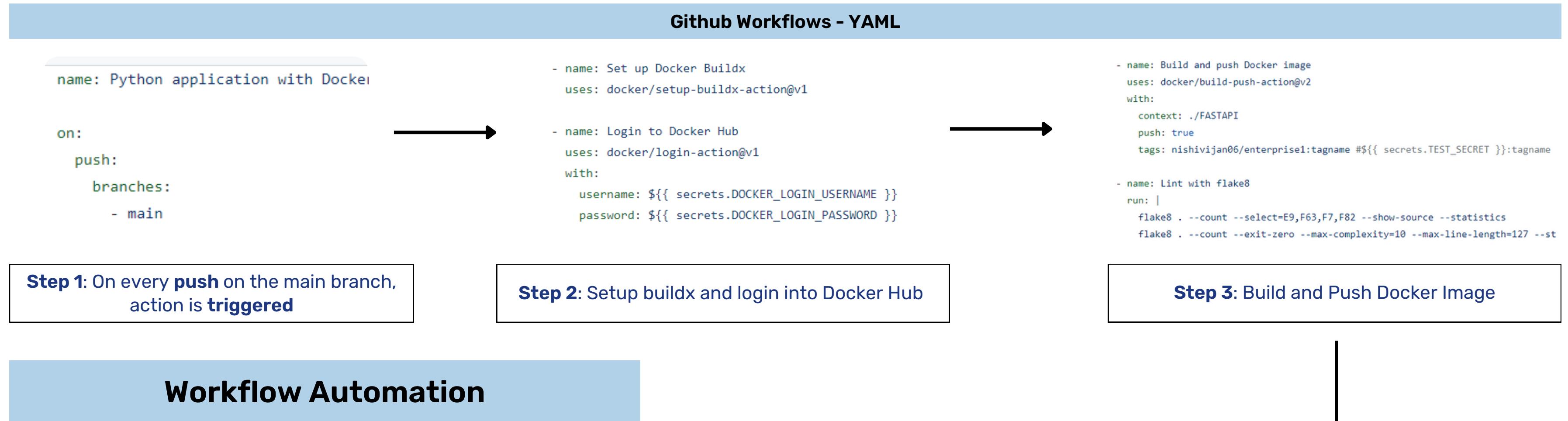
200 Successful Response

Links

No links



Github Actions - CI/CD Docker Hub



Workflow Automation

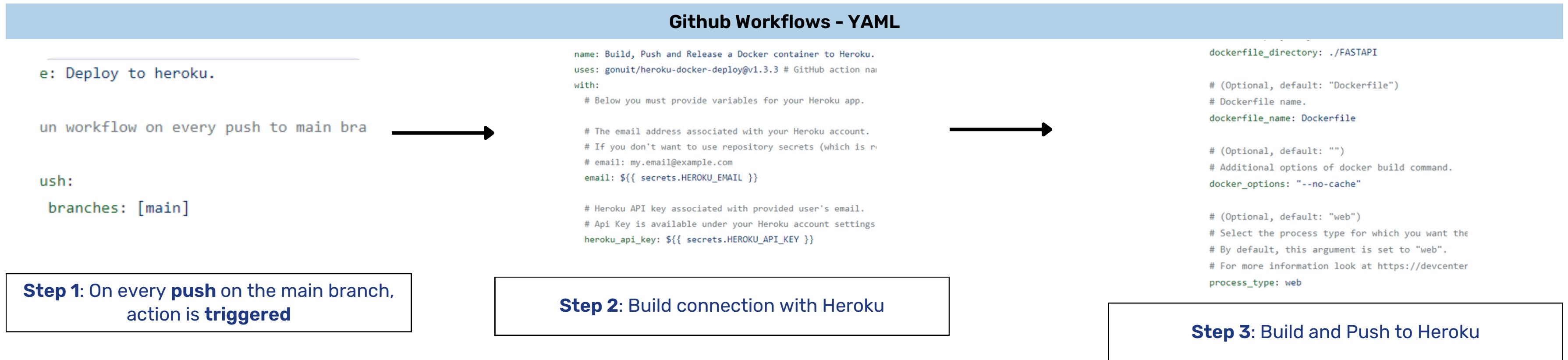
- Automate the CI/CD workflow
- Docker Hub - Host and manage docker images
- Separate the container management from the deployment service
- Automatically pulls our code from GitHub or BitBucket, locates the Dockerfile in it, and starts building, tagging, and pushing the image into the container.

This repository contains 1 tag(s).

Tag	OS	Type	Pulled	Pushed
tagname		Image	--	10 hours ago

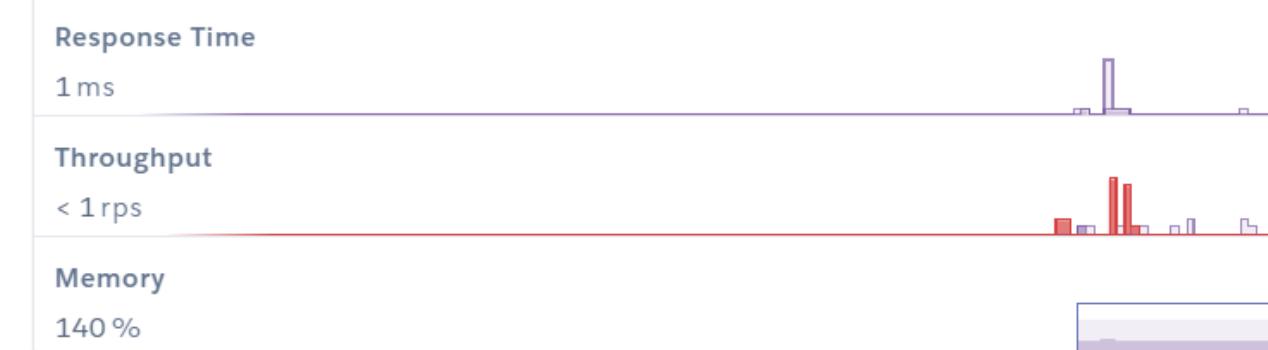
Docker Image is created in the Dockerhub on trigger

Github Actions - CI/CD HEROKU



Workflow Automation - Heroku

- Container-based cloud Platform as a Service (PaaS)
- Deploy, manage, and scale apps



Docker Image is created in Heroku

Data Drift Reports

Generating Synthetic Data to observe data drift

- CTGAN package was used to generate synthetic data.
- It was preferred because it can observe the patterns in the given dataset to generate both continuous and categorical variables.
- The trained model as pickle is used to generate data daily.

Why detect data drift?

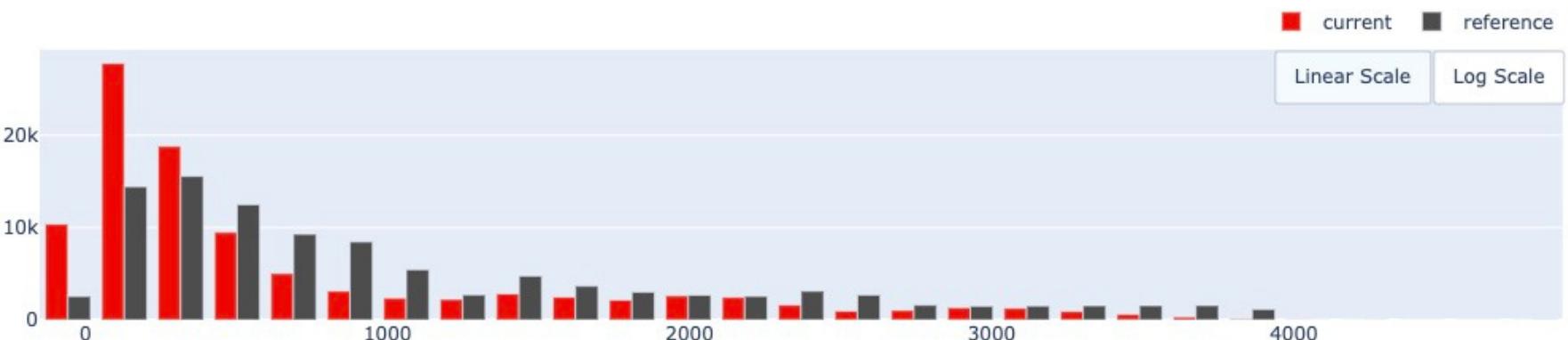
Data drift detection is important for both synthetic and original datasets because it helps us ensure that the data being used for modeling and analysis is still representative of the real-world phenomenon that it is meant to represent.

How to detect data drift

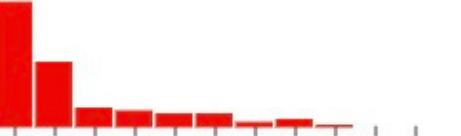
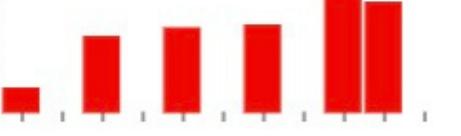
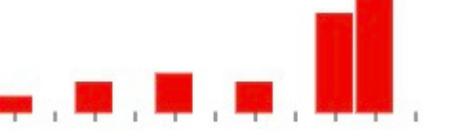
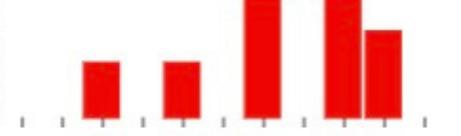
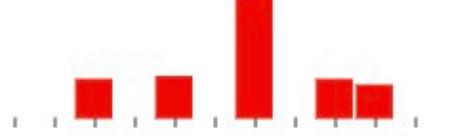
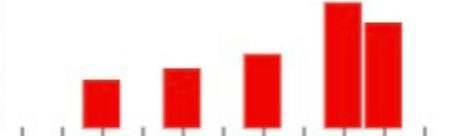
To properly detect data drift in a variable, we need to use statistical tests and machine learning algorithms that can detect differences between the distributions of the variable in the two datasets.

Flight Distance - Distribution & Stat Property

	current	reference
count	100000	103904
mean	809.22	1189.45
std	874.6	997.15
min	-58.0	31.0
25%	220.0	414.0
50%	421.0	843.0
75%	1090.0	1743.0
max	4316.0	4983.0
unique	3980 (3.98%)	3802 (3.66%)
most common	167.0 (0.2%)	337.0 (0.64%)
missing	0 (0.0%)	0 (0.0%)
infinite	0 (0.0%)	0 (0.0%)

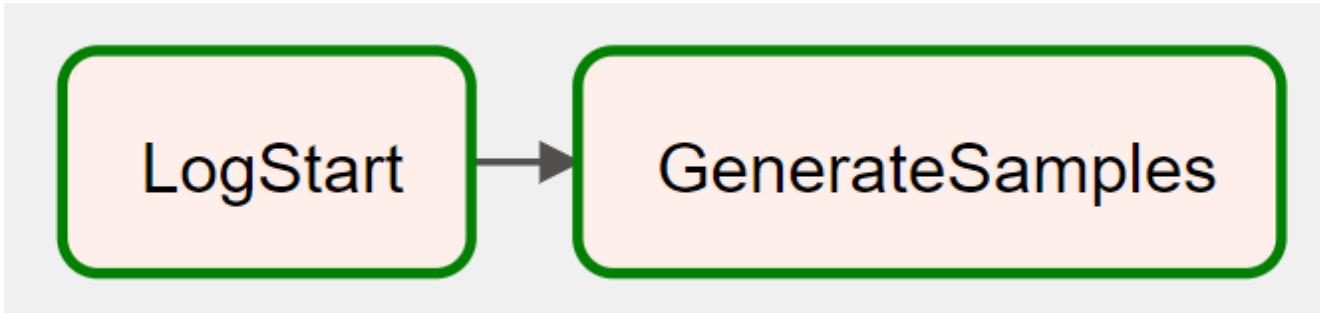


Data Drift Report

Column	Type	Reference Distribution	Current Distribution	Data Drift	Stat Test	Drift Score
> Flight Distance	num			Detected	Wasserstein distance (normed)	0.381321
> Departure/Arrival time convenient	num			Detected	Wasserstein distance (normed)	0.334093
> Checkin service	num			Detected	Wasserstein distance (normed)	0.285991
> Seat comfort	num			Detected	Wasserstein distance (normed)	0.207027
> Inflight wifi service	num			Detected	Wasserstein distance (normed)	0.137727
> satisfaction	cat			Not Detected	Jensen-Shannon distance	0.044417
> Customer Type	cat			Not Detected	Jensen-Shannon distance	0.04103

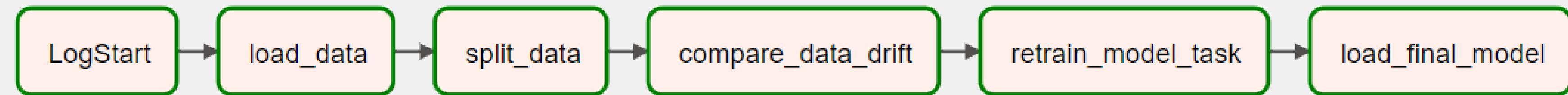
Dynamic ML Monitoring

Generating Data



- CTGAN package was loaded to generate data.
- Data was generated manually for last 300 days with timestamp for generating historical data pushed into the database.
- Although we are adding timestamp, seasonality can't be recorded.
- **Frequency:** Daily **Destination:** SQL Server

Why detect data drift?

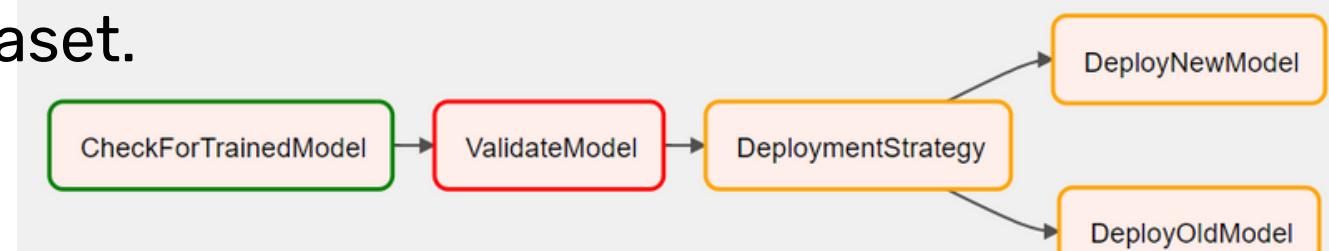


- Data split considered to detect drift in data. Data of last 60 days was compared with data BW last 60 to 120 days.
- Attributes considered for detecting data drift:

High Feature Importance: inflight_wifi_service, class, seat_comfort

High sensitivity over time: Flight distance, Arrival time convenient

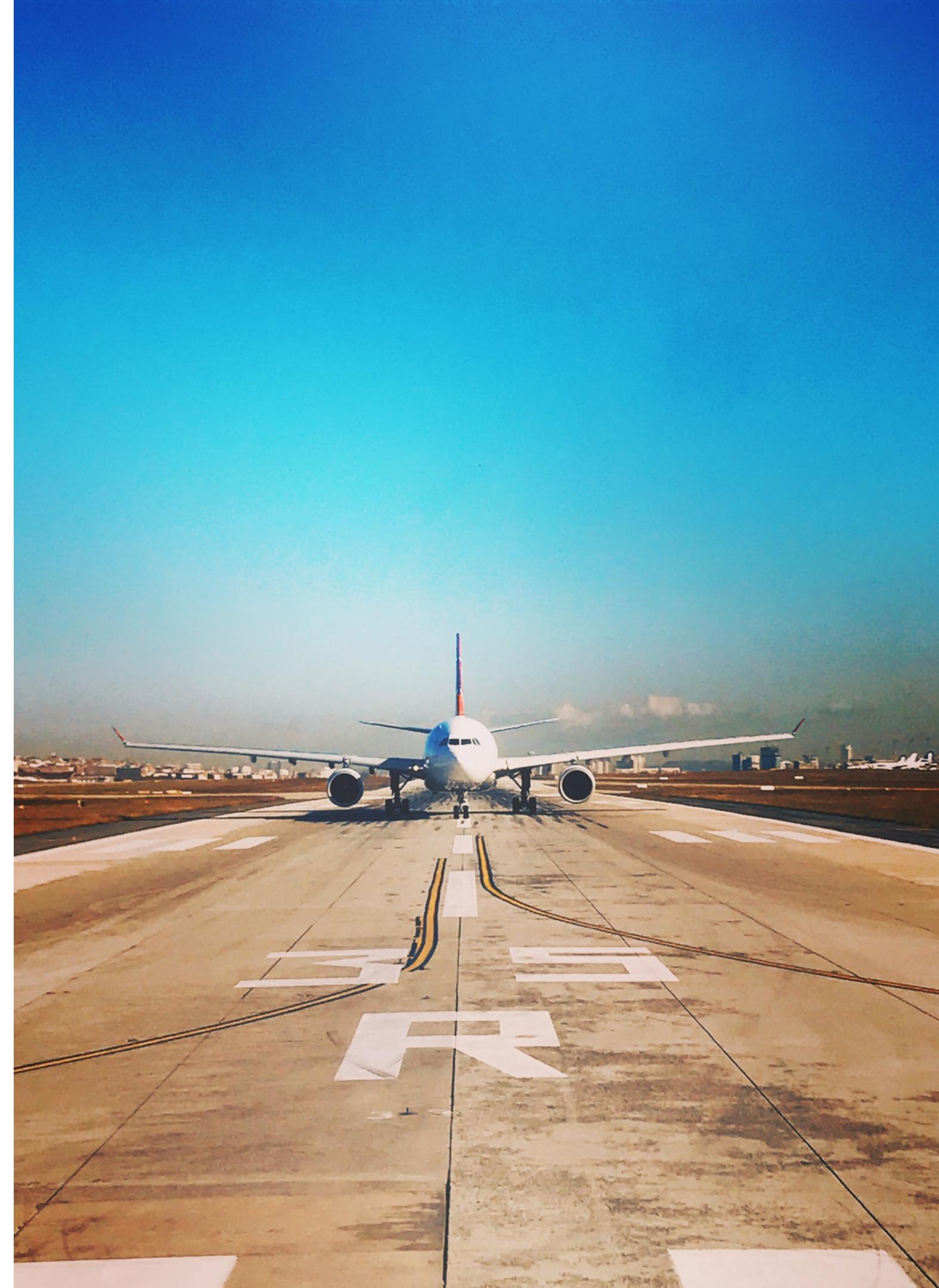
- If the drift in any column was detected, the model was retrained on new dataset.
- The new model was pickled and stored with timestamp



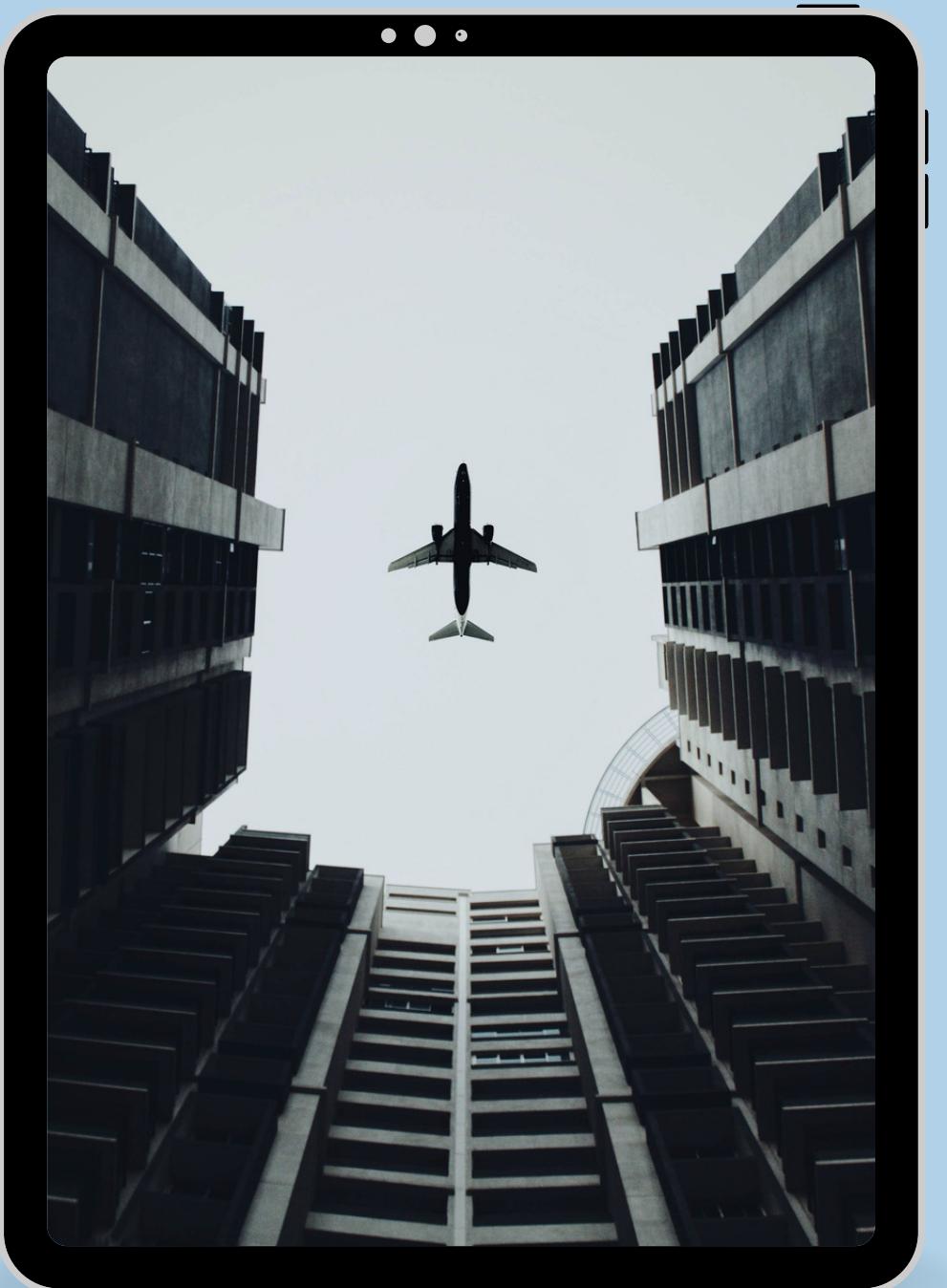
CI/CD Scope in the pipeline : using python operator to fetch code for tasks such as split_data from git in each run.
Scope of Comparison of Models and Dynamic feature importance : final generated model can be compared to previously generated models in recent data, due to resource constraints, OS was killing the task .

Landing

- Quick Win - Provide better inflight WIFI and service, more convenient online boarding process, more customer-friendly check-in services, more comfortable seats, and more careful luggage handling
- Customers taking business travels in business cabins are prone to give more positive feedbacks; therefore, targeting businessmen with customized ads, discounts, and coupons may be a good idea.
- Semi-supervised learning can save cost of expensive NPS programs
- Focus on operational efficiency increasing satisfaction on short distance flights



**Thank you!
Any Question?**



Modelling Approach



- Missing Value Imputation - Custom Function
- Scaling - Standard Scaler
- Test Train Validation Split - 10/80/10%
- Semi-supervised learning

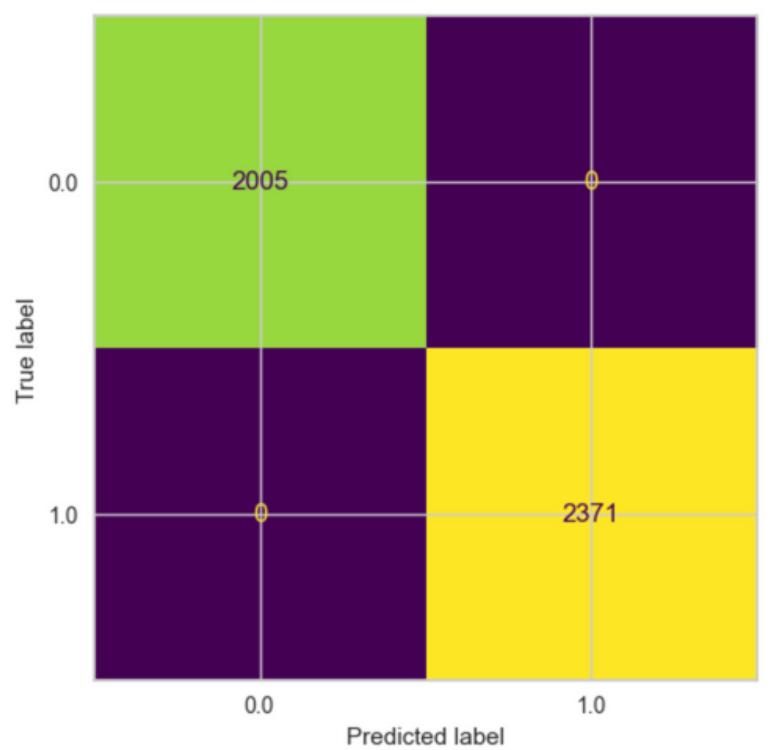
- Recursive Feature Elimination (RFE)
- Lasso Regression

- Logistic Regression
- Random Forest
- Light GBM
- XGBoost
- AdaBoost
- Naive Bayes
- Label Propagation RBF
- Label Spreading RBF

- ROC curve, PR curve
- Classification score
- Confusion Matrix
- Precision, Recall, F1 Score

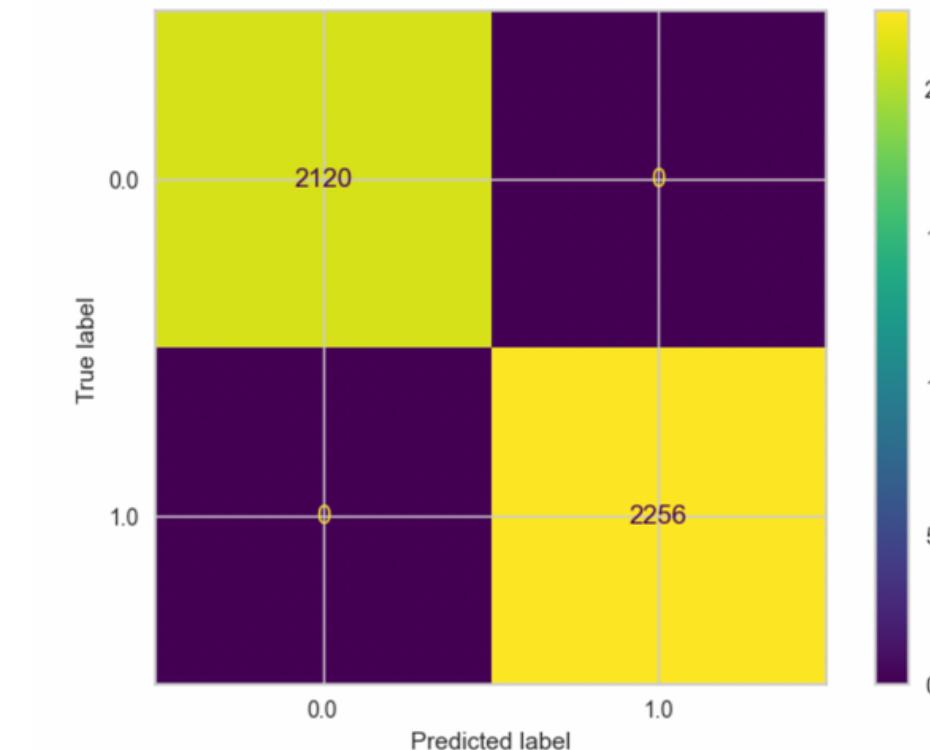
Results

Logistic Regression



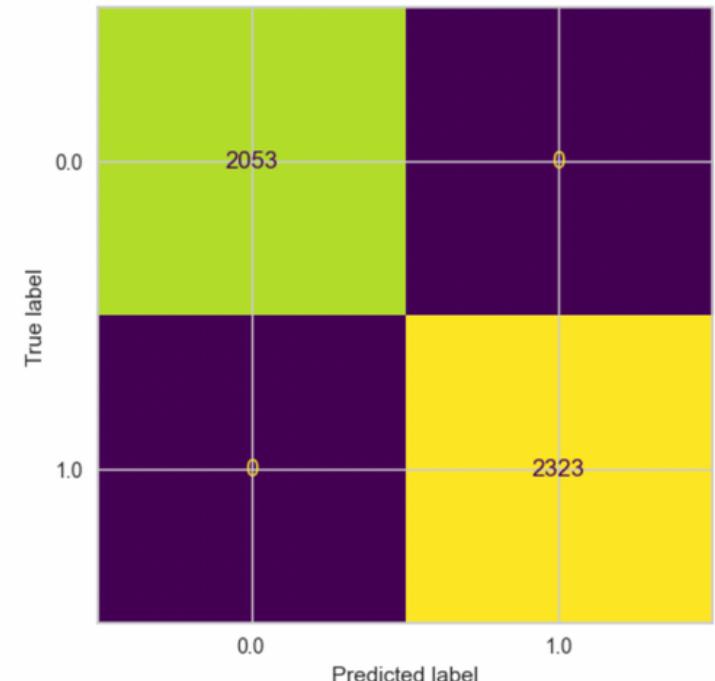
Precision : 93.71%
Recall: 94.41%

Naive Bayes



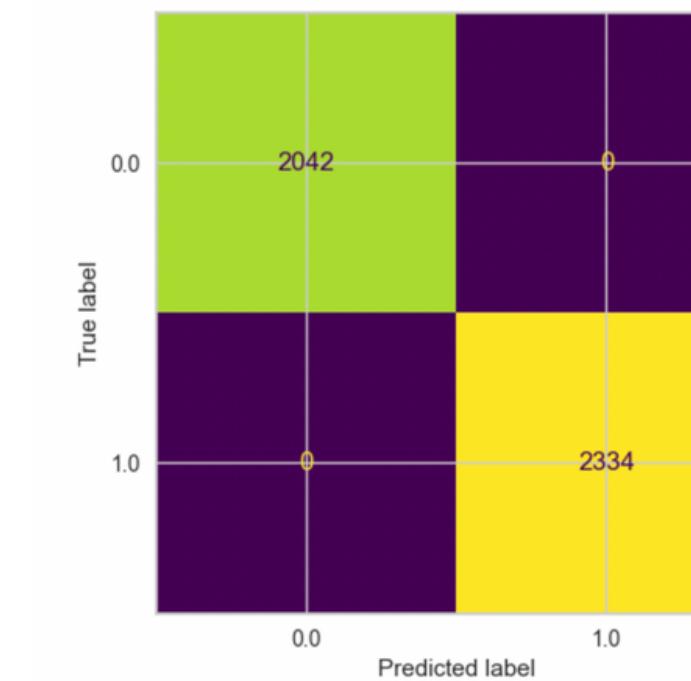
Precision : 94.01%
Recall: 90.44%

Random Forest



Precision : 98.14%
Recall: 97.22%

Light GBM



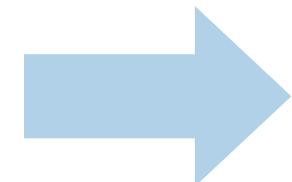
Precision : 98.11%
Recall: 97.65%

Best Model - Supervised Learning

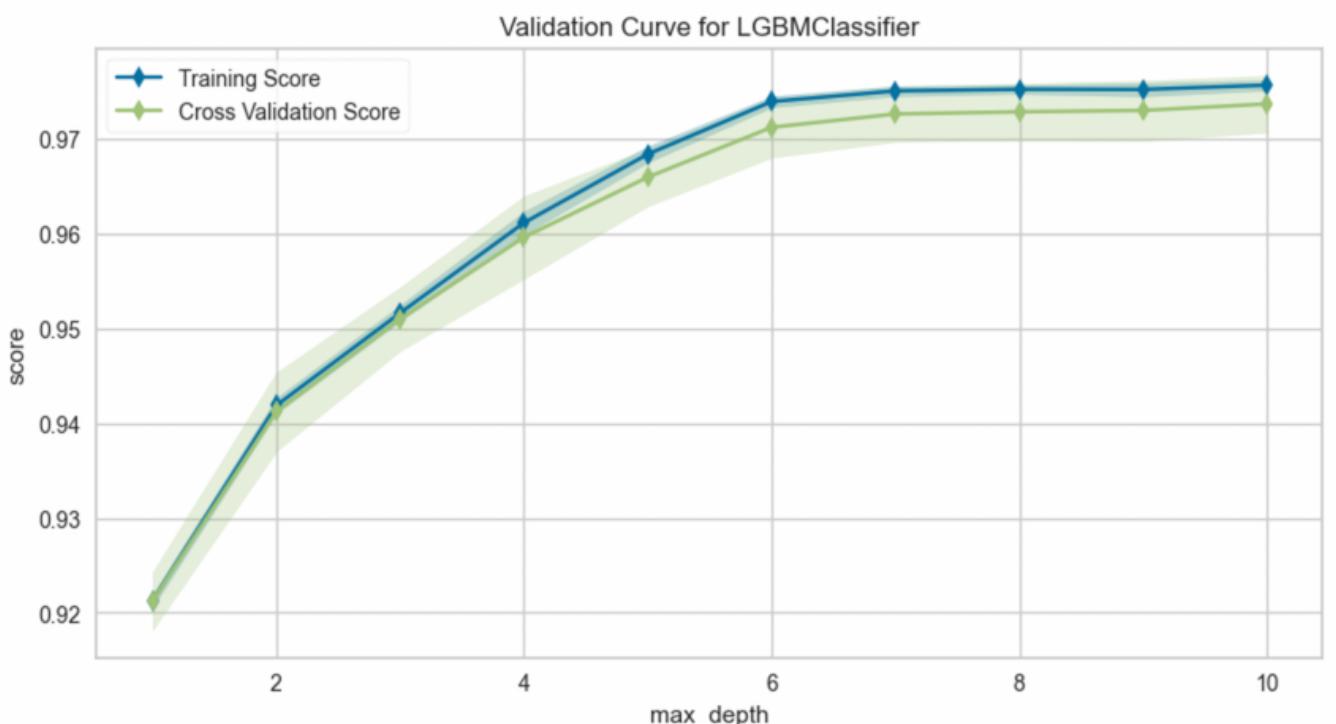
Results - LightGBM

	precision	recall	f1-score	support
DummyClassifier	0.535878	1.000000	0.697813	2345
LogisticRegression	0.933783	0.944136	0.938931	2345
KNN	0.968830	0.967591	0.968210	2345
Naive Bayesian	0.940160	0.904478	0.921973	2345
Decision Tree	0.973493	0.971002	0.972246	2345
Random Forest	0.981489	0.972281	0.976864	2345
LightGBM	0.981148	0.976546	0.978842	2345
SVM	0.961961	0.970576	0.966249	2345
AdaBoost	0.934379	0.965458	0.949664	2345

Based on the F1 score, LightGBM is the best model



LightGBM also performs really well on the test set



Supervised vs Semi-Supervised Learning

Semi-supervised Learning

	precision	recall	f1-score	support
DummyClassifier	0.535878	1.000000	0.697813	2345
LogisticRegression	0.933783	0.944136	0.938931	2345
KNN	0.968830	0.967591	0.968210	2345
Naive Bayesian	0.940160	0.904478	0.921973	2345
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LightGBM	0.981148	0.976546	0.978842	2345
SVM	0.961961	0.970576	0.966249	2345
AdaBoost	0.934379	0.965458	0.949664	2345
LabelPropagation	0.923297	0.965032	0.943703	2345
Label Spreading	0.941752	0.944563	0.943155	2345

Label Propogation is the best semi-supervised technique

Supervised Learning

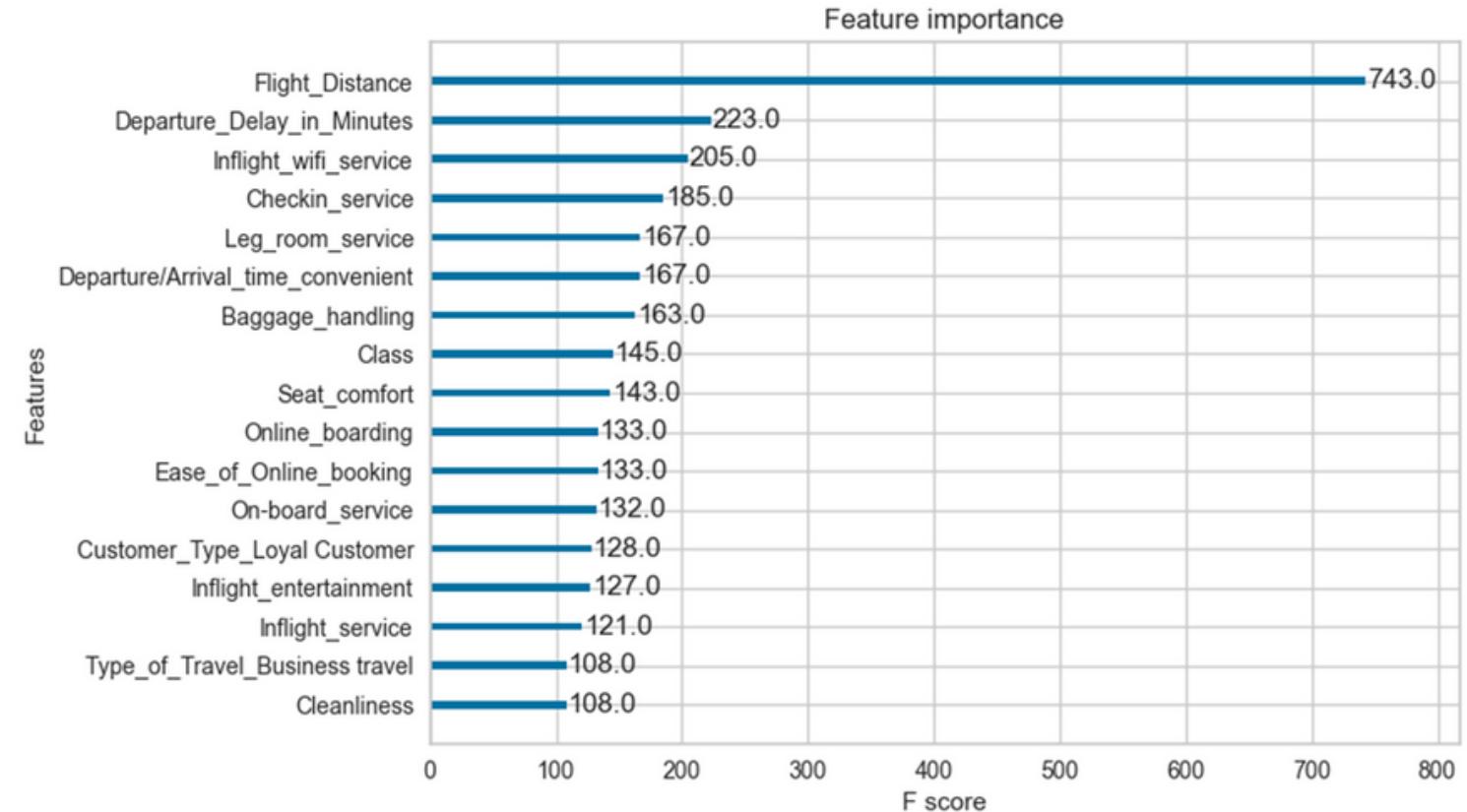
	precision	recall	f1-score	support
DummyClassifier	0.535878	1.000000	0.697813	2345
LogisticRegression	0.933783	0.944136	0.938931	2345
KNN	0.968830	0.967591	0.968210	2345
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SVM	0.961961	0.970576	0.966249	2345
AdaBoost	0.934379	0.965458	0.949664	2345

LightGBM is the best supervised technique

Final Insights

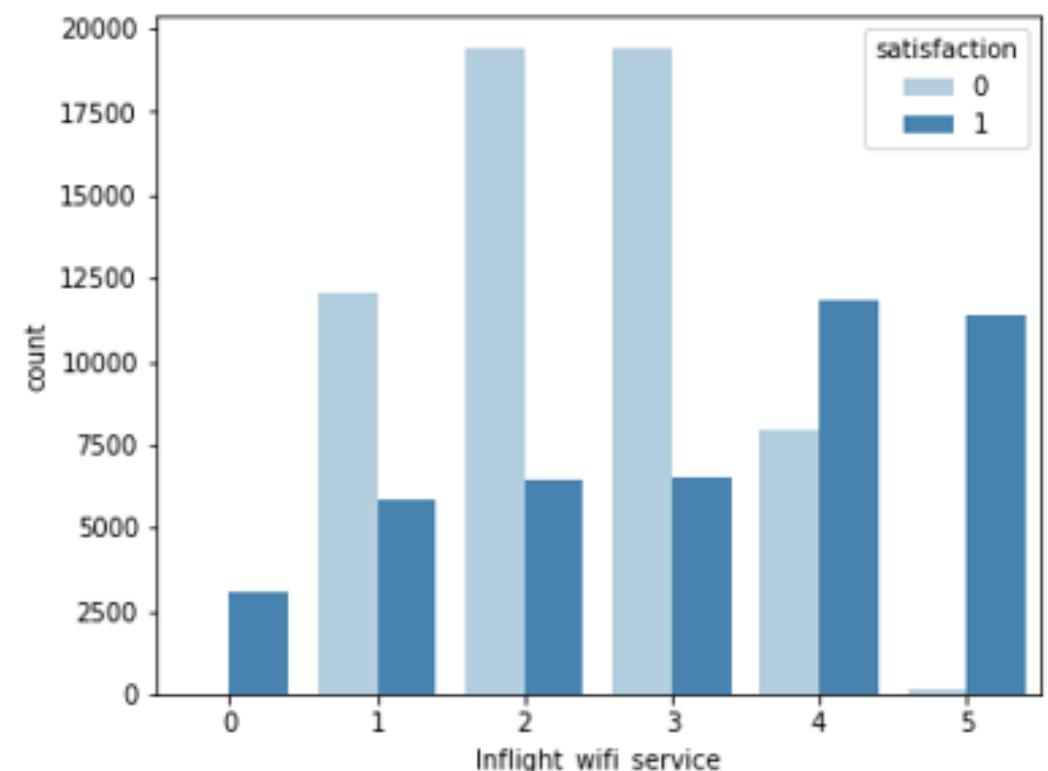
Feature Importance

We observe the feature importance of the most accurate model (LightGBM) and conclude that Flight_Distance, Departure_Delay_in_Minutes and Inflight_wifi_service are among the most important features to accurately predict the customer satisfaction.



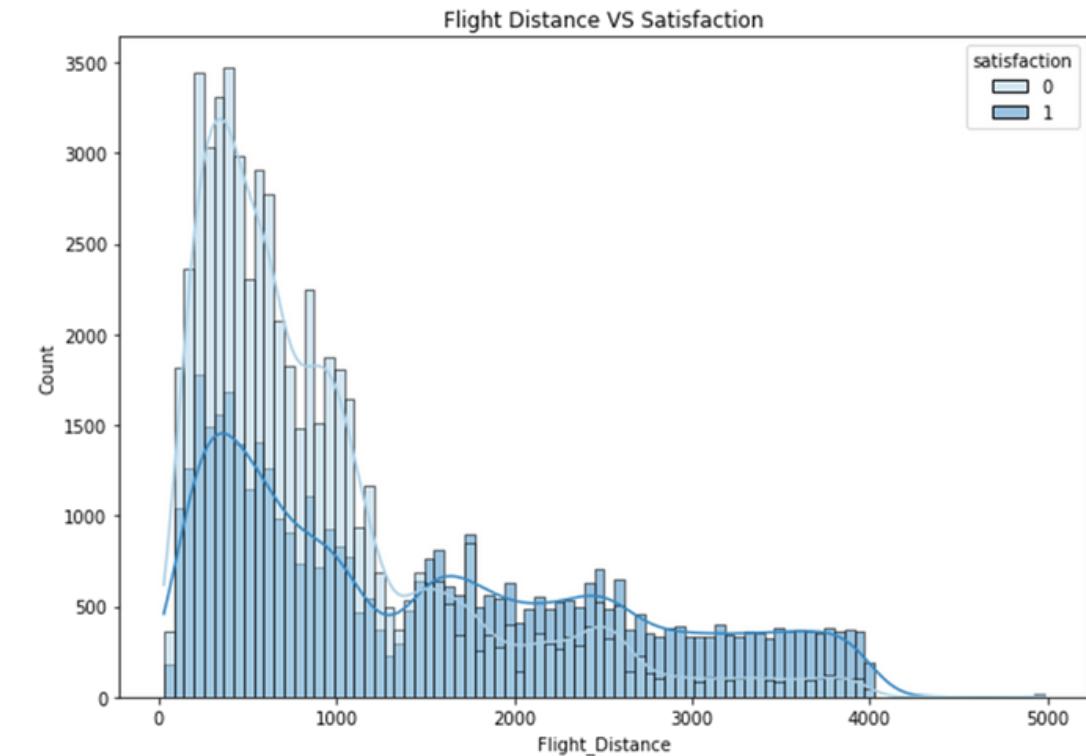
In-Flight Wifi Service

The customer satisfaction is increasing and dissatisfaction is decreasing as the WIFI service rating increase.



Flight Distance

Lower distance flights are where the most focus on increasing satisfaction should be made as these are where the most complaints are being generated.



EDA Results

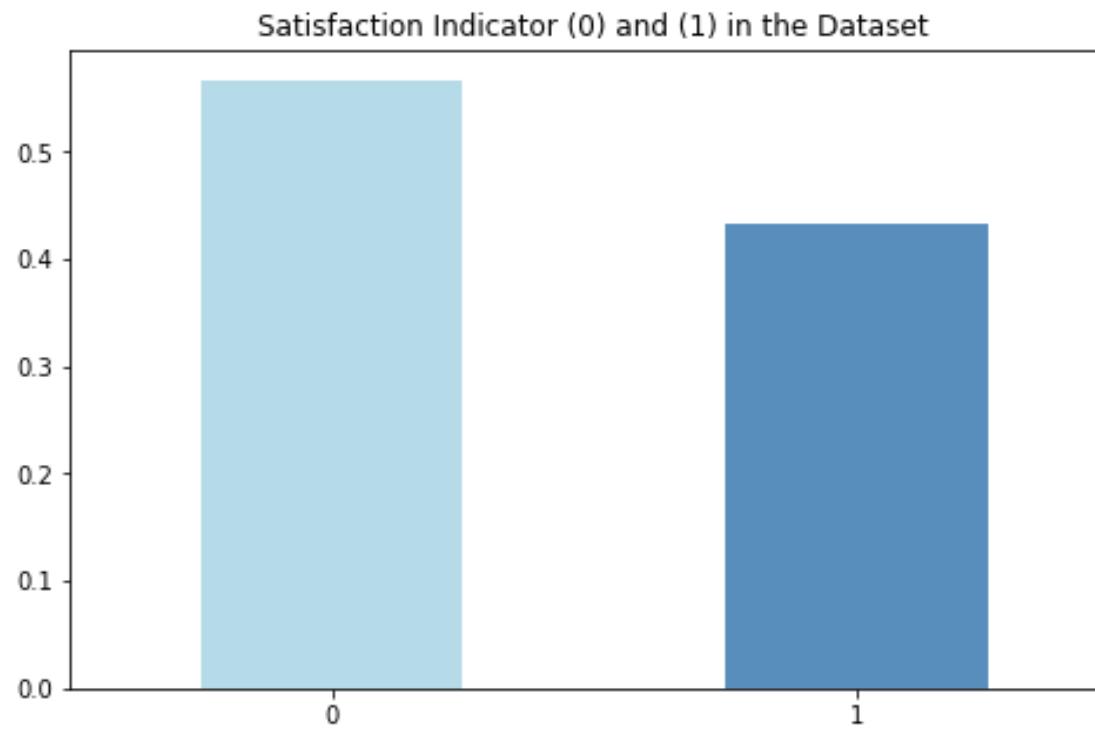
Dataset Overview

- Target Column - satisfaction (*satisfied: 1, neutral or dissatisfied: 0*)
- Passengers' ratings for flight services such as check-in, in-flight wifi, food & drinks, and seat comfort.
- Passengers' attributes such as age, gender, loyal/disloyal customer, business/personal travel.

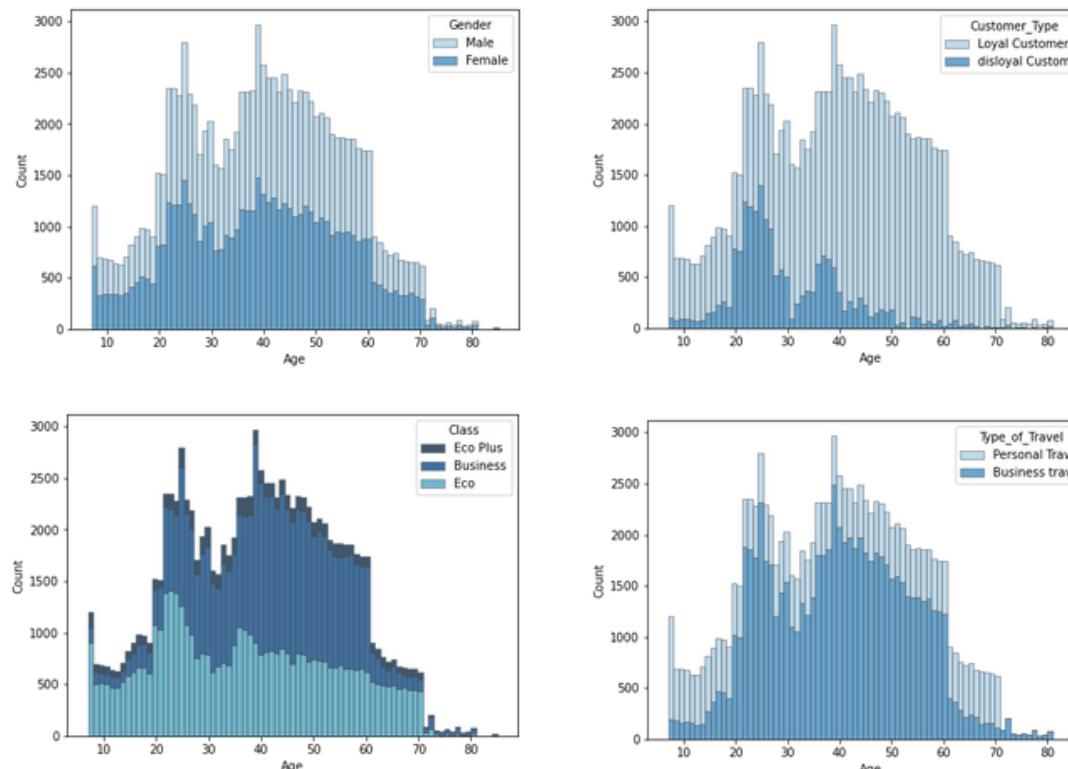
Data Preparation

- Treating categorical variables
 - Ordinal encoding for travel class
 - One-Hot Encoding - gender, customer type, type of travel
- Removed outliers using Isolation Forest
- Treated missing age values using SimpleImputer with median strategy

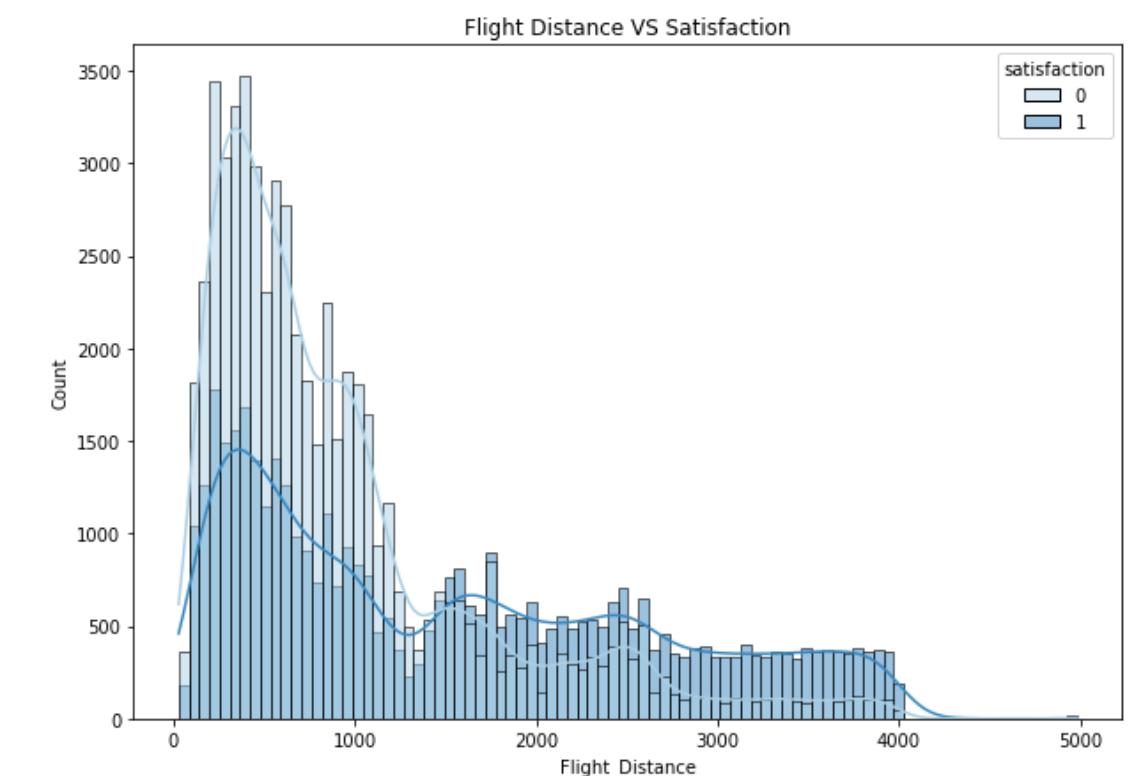
EDA - Visualizations



Distribution of Target Variable



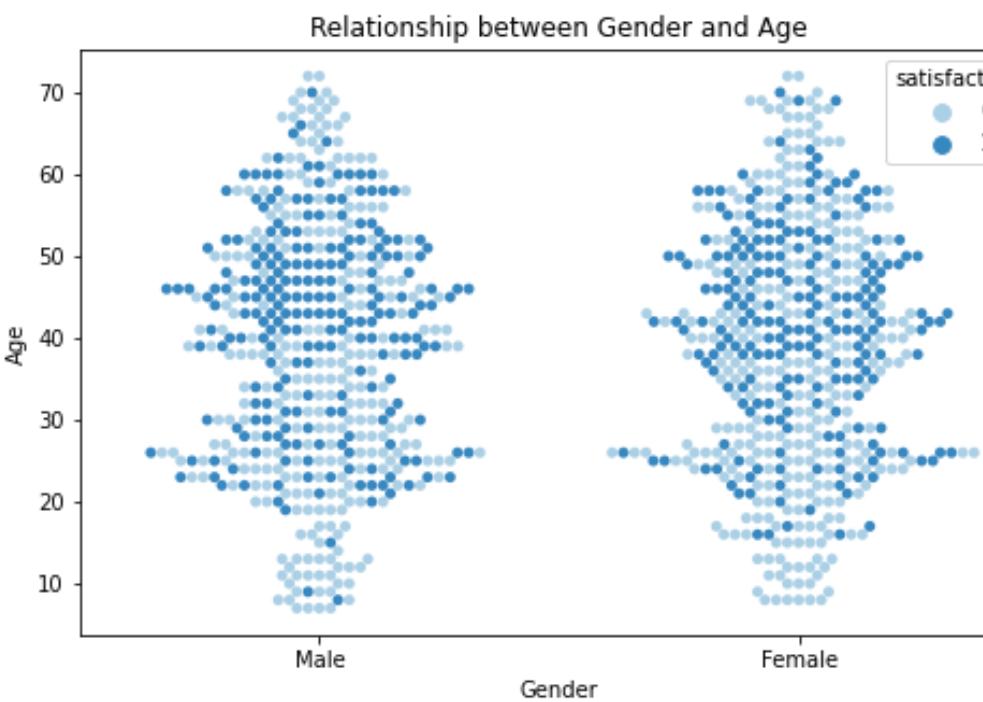
Relationship among categorical variables



Flight Distance vs Satisfaction

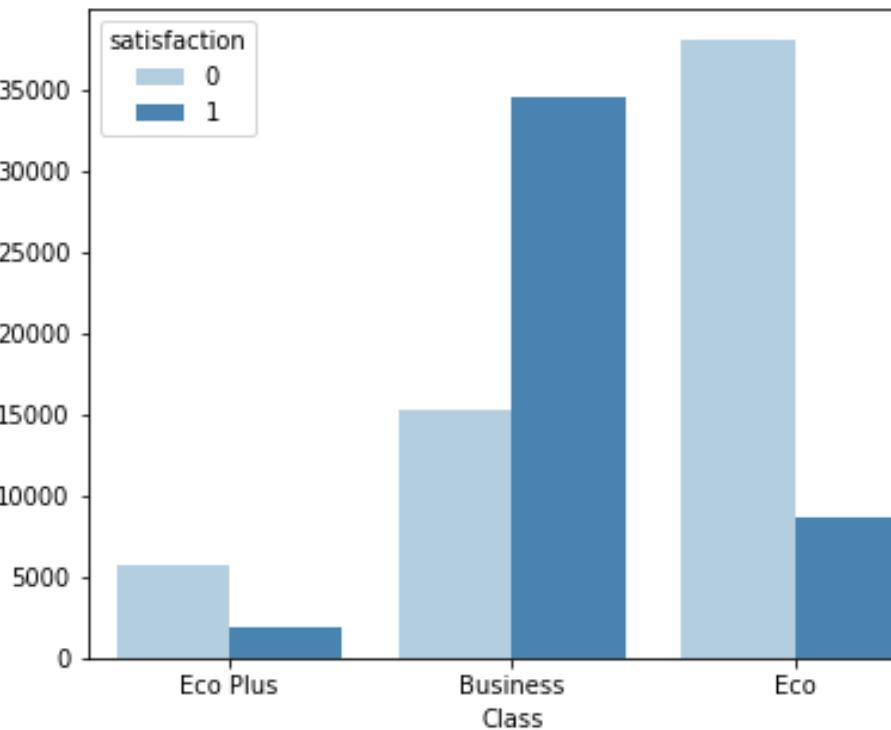
Data Insights

- Average satisfaction can vary based on age and gender
- Females are on average less satisfied than males with flying
- Idem for the oldest age group compared to others



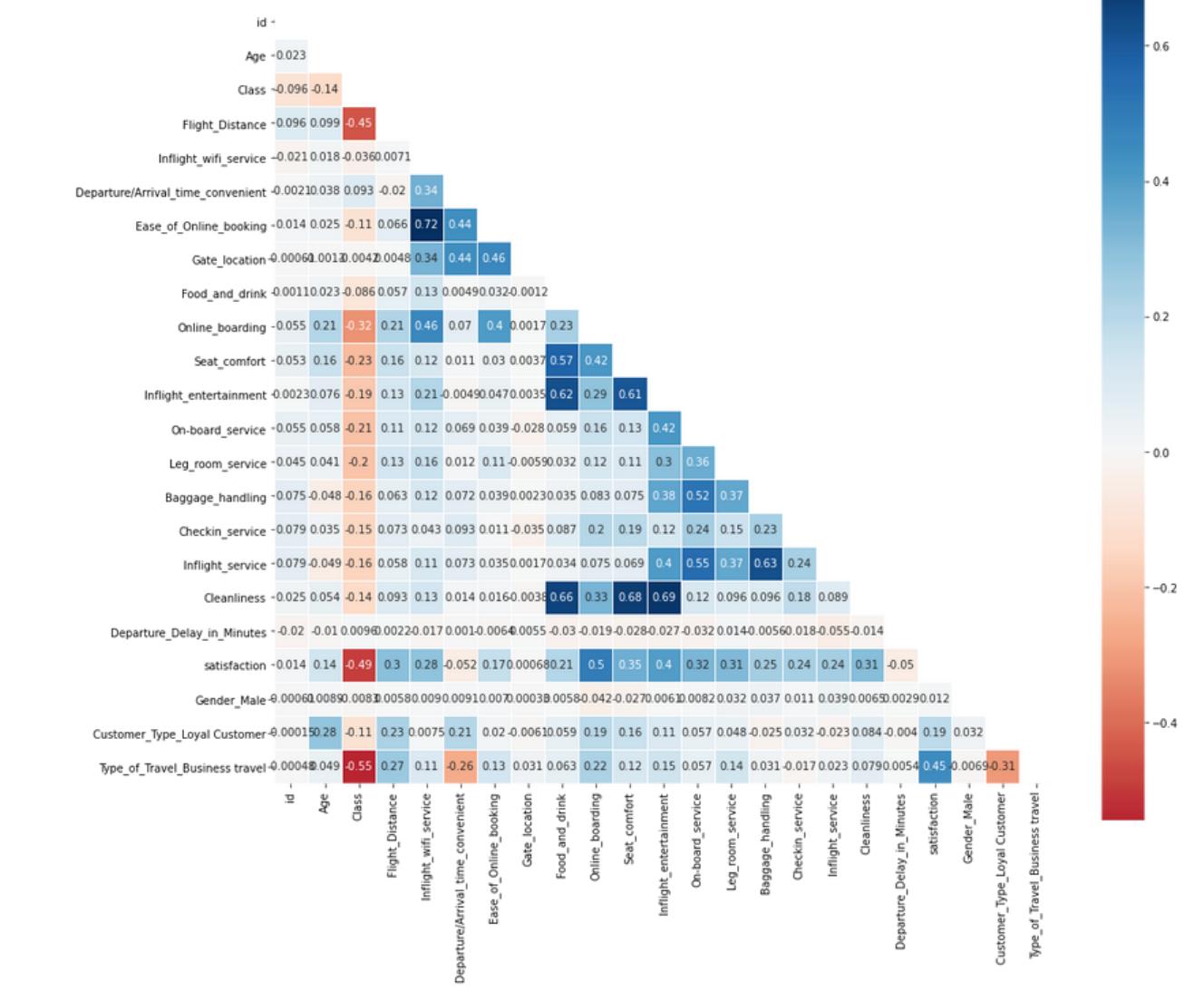
Females had an average satisfaction rate of 42.74% compared to 43.95% for males. Individuals aged between 40 and 60 years old are most satisfied.

- Idem for flying class and purpose of travel.
- Passenger satisfaction rates significantly increase when compared with the class they are flying in.
- One possible factor is that for business travel, flights are often subsidized by the company who chooses business class (hence the name) and thus passengers are more satisfied as they are essentially flying for free.



Business Class travelers were satisfied 69.43% of the time.
Passengers who flew for business similarly had a 58.26% satisfaction rate.

Correlation Matrix



- Negative correlation between distance and class
- Cleanliness being positively correlated with food, inflight entertainment and seat comfort
- Idem for inflight handling and baggage service
- Loyal customers being more likely to travel for business and upgrade their class
- Users who book online are more likely to use in flight Wi-fi and be dissatisfied by it

