

AI Ready PDX

A Vital Enterprises company

Portland-based AI consulting & implementation for small/midsize organizations.

Backed by 30+ years of tech leadership (VTM) and 17+ years of engineering experience (Novus Labs) within the Vital Enterprises family.

Make AI a safe, practical part of your business.

AI has gone mainstream. AI Ready PDX is your local, experienced guide — a fractional Chief AI Officer for Portland / PNW organizations.

30+ years tech leadership · Portland-based · Privacy-first (on prem & secure cloud)

Book an AI Readiness Consultation — no obligation.



Why AI, why now — for organizations like yours?

- AI is reliable infrastructure for everyday operations, not a lab experiment.
- Local businesses risk an “intelligence gap” as larger players move faster.
- Customers now find services via answer engines/AI tools; if AI can’t “see” you, you’re invisible.
- Leaders worry about privacy, compliance, and staff capacity — not more tools.

Who we are

- Part of Vital Enterprises with VTM (30+ yrs) and Novus Labs (17 yrs) in serious tech and engineering.
- Portland-based team already rolling out AI strategies and tools across regional organizations.
- Privacy-first mindset with on-prem and secure cloud options for sensitive data.
- Jargon-light guidance; your fractional CAIO bridging strategy, implementation, and governance.

What we do

Assess & Plan

- AI readiness assessments and opportunity mapping.
- Simple 6–12 month roadmaps aligned to your people and risk profile.

Implement & Automate

- AI-ready websites and AEO/GEO visibility so AI tools “see” your business.
- Practical automations: scheduling, intake, quoting, reporting, internal tools with agentic platforms.

Private & Secure AI

- On-prem AI appliances (e.g., NVIDIA DGX Spark class) for sovereign, air-gapped use.
- Locked-down Azure/AWS “on your data” setups with clear policies and controls.

Train & Support

- Executive AI strategy days, whole-company AI 101 workshops.
- Developer bootcamps on agentic tools; ongoing advisory/retainers.

Who we help

- Home & field services (better scheduling, intake, follow-up).
- Coffee & food businesses (customer comms, web presence).
- Professional practices (dental, legal, accounting, clinics).
- Small manufacturers & distributors (visibility into orders, inventory, needs).
- Nonprofits & regional orgs (workforce, digital inclusion, sensitive data).

AI Readiness Consultation (low risk, high clarity)

AI Readiness Consultation

For Portland / PNW organizations with 5–100 employees.

- Short pre-call questionnaire.
- 60–90 minute strategy session (remote or in person).
- 1-page AI Opportunities Snapshot with 3–5 ideas and rough ROI.
- Recommendation: on-prem vs. secure cloud vs. simple SaaS tools.
- Q1 action ideas — “first 30–90 days” plan.

No obligation; you keep the roadmap either way.

Engagement models

- Ongoing guidance: light retainer with quarterly strategy, “what’s new,” and one quick win per quarter.
- Project sprints: AI Kickstart Sprint; Automation & Agentic Coding Sprint — defined outcomes in weeks.
- Sovereign AI package: on-prem appliance + support for privacy-critical teams; locked-down cloud if a better fit.



AI Ready PDX - A Vital Enterprises company

Portland, Oregon · Serving the Pacific Northwest
 pbrown@vital-enterprises.com · aireadypdx.com