

# **DEVESH RAI**

#### CONTACT

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## **EXPERTISE**

- HTML
- CSS
- JavaScript
- Visual design
- Leadership
- Management

#### **LANGUAGE**

English

95%

Hindi

99%

## **SKILLS**

Good Communication

Technologist

Quick Learner

Problem Solving

## **ABOUT ME**

Results-driven sales professional with a proven track record of exceeding targets. Seeking a challenging sales role to leverage my strong interpersonal skills, strategic thinking, and extensive experience in driving revenue growth and building lasting client relationships.

Also With a solid foundation in technology, I bring a unique blend of sales acumen and technological expertise to deliver innovative solutions to clients.

### **EDUCATION**

SSC(10th) -Naval's Academy 2013

• HSC(12th) -InterCollege Malhanpar 2016

B.Tech(Mechanical) - Bharati Vidyapeeth
College of Engineering, Pune 2016-2020

### **EXPERIENCE**

Divya Diesel Care Dec 2020 - Jan 2023

#### Sales and Service Engineer

Managing sales and service of diesel engines like Kirloskar, Cummins, Caterpillar, etc. Budgeting and billing miscellaneous expenses for service and installation requests.

Blueknife Solutions Feb 2023-Oct 2023
Manual test Engineer

Responsible for executing test cases manually to identify software defects, ensuring the quality of applications.

## **CERTIFICATES**

- Introduction to HTML5
- Object Oriented JavaScript
- Foundations of Project Management