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Flooring Salesperson

Canberra Floorworld

📍 Fyshwick, Canberra ACT

🏢 Sales Representatives/Consultants (Sales)

🕒 Full time

💰 \$70,000 – \$85,000 per year

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Floorworld Canberra is on the lookout for skilled and experienced sales consultants to become a part of their dedicated, family-oriented team. Operating from their two expansive showrooms situated in Mitchell and Fyshwick, successful candidates will play a pivotal role in maintaining clean, inviting showrooms while delivering exceptional customer service. The role offers an attractive salary ranging between \$70,000 and \$85,000 per annum, along with superannuation benefits, in addition to the opportunity to be part of an exceptional work environment.

Key Responsibilities:

- Maintaining a professional and approachable demeanor.
- Leveraging sales expertise to guide customers in choosing flooring solutions.
- Efficient task management with keen attention to detail.
- Demonstrating exemplary customer service skills, assisting customers in their space transformation.
- Utilizing computer skills for daily administrative tasks Implementing effective communication and sales strategies .
- Contributing to team cohesion and fostering a positive work atmosphere.
- Flexibility to work until 2 pm on Saturdays and at both Mitchell and Fyshwick stores as needed.

Requirements:

- Exemplary presentation and approachable personality.
- Sales experience, ideally within the flooring industry.
- Current drivers license and own mode of transport preferable car is essential.
- Strong task management and attention to detail.
- A proven track record in delivering exceptional customer service.
- Passion for guiding customers in transforming their spaces.
- Proficiency in computer and administrative skills.
- Exceptional communication skills Capability to collaborate effectively within a team Demonstrated sales strategies and adept time management skills.

If you possess a keen eye for detail, problem-solving abilities, and a genuine commitment to delivering exceptional customer service, Floorworld Canberra warmly invites you to join their welcoming and innovative work environment. To apply, kindly forward your CV/resume along with a cover letter to office@floorworldcanberra.com.au addressed to Natalie

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Employer questions

Your application will include the following questions:

Do you have customer service experience?

Do you have experience in administration?

Which of the following statements best describes your right to work in Australia?

Do you have a current Australian driver's licence?

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