Medicare Cloud — Phase 8: Data Management & Deployment

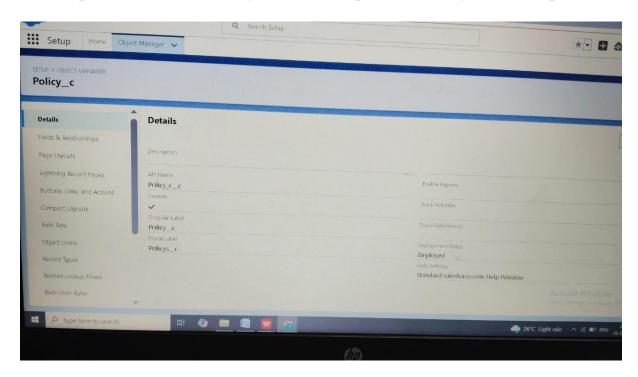
1. Data Import Wizard

Description:

A point-and-click tool within Salesforce that allows users to import data for standard objects (like Leads, Accounts, Contacts) and custom objects without any coding. It supports up to 50,000 records at a time.

Use in Medicare Cloud:

- Import a list of new patients or providers from a CSV file.
- Upload treatment catalog or insurance policies during initial setup.



Advantages:

- User-friendly interface
- No installation required
- Basic duplicate prevention options

2. Data Loader

Description:

A client application for bulk data operations such as insert, update, upsert, delete, and export. Supports up to 5 million records and allows use of CSV files or direct database connection.

Use in Medicare Cloud:

- Perform mass update of claim statuses after bulk processing by a third-party system.
- Export patient data for analytics or compliance audits.

Advantages:

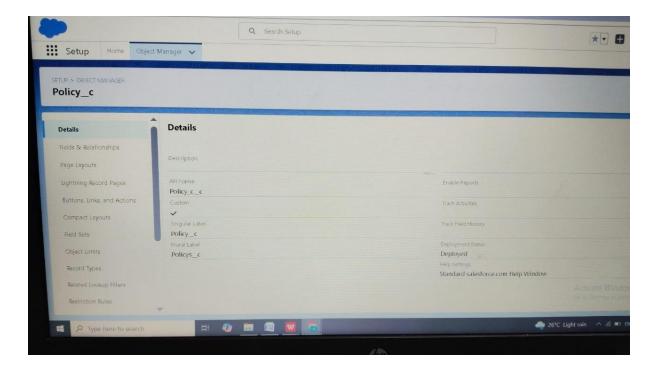
- Handles large volumes of data
- Supports complex operations (hard delete, upsert)
- Can be run via command line for automation

3. Duplicate Rules

Description:

Rules that prevent or warn users when duplicate records are created. They work with Matching Rules to define what fields should be compared.

- Avoid duplicate patient records by matching Name + Date of Birth + Policy Number.
- Prevent duplicate provider accounts.



Benefits:

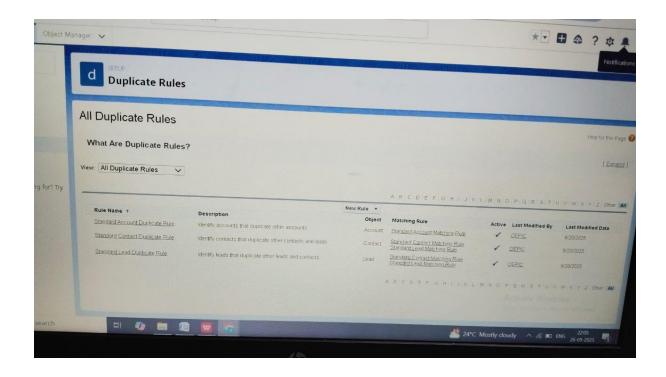
- Improves data quality
- Reduces confusion for staff
- Ensures accurate reporting

4. Data Export & Backup

Description:

Salesforce provides Data Export Service (manual or scheduled) and tools like Data Loader for backup purposes. Exports produce CSV files of all objects that can be downloaded and stored securely.

- Schedule weekly exports of Patients, Claims, and Authorizations for compliance and recovery purposes.
- Keep an off-platform backup for disaster recovery.

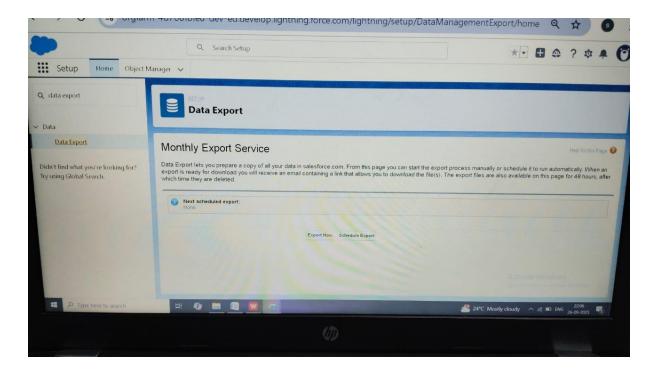


5. Change Sets

Description:

A point-and-click deployment tool for moving customizations (metadata) between related Salesforce orgs (e.g., sandbox → production).

- Deploy newly created flows, validation rules, and objects after testing.
- Move approval processes and email templates from UAT sandbox to production.



Limitations:

- Works only between related orgs
- Cannot move data, only metadata

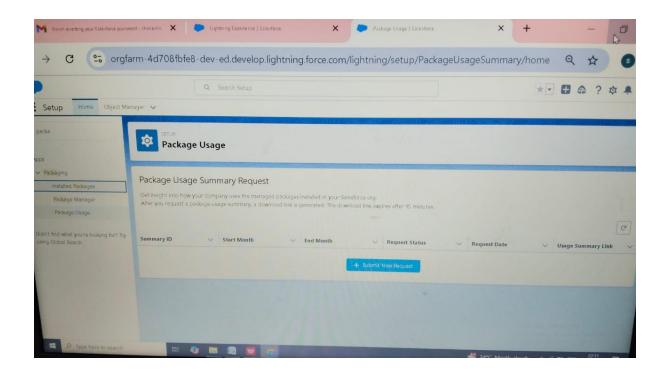
6. Unmanaged vs Managed Packages

Description:

Salesforce packages are containers for metadata distribution.

- Managed Packages: Locked packages typically used by ISVs (AppExchange apps). They allow version upgrades but you cannot directly edit most components.
- Unmanaged Packages: Open packages for sharing source code/components. Editable after installation but no version upgrades.

- Use unmanaged packages to move reusable components (flows, objects) across sandboxes.
- If distributing Medicare Cloud as a commercial app, use a managed package for controlled releases.



7. ANT Migration Tool

Description:

A Java/command-line-based deployment tool that uses the Metadata API. Ideal for scripted, repeatable deployments and CI/CD pipelines.

Use in Medicare Cloud:

- Automate deployment of metadata for multiple sandboxes.
- Keep XML files of metadata under version control (Git).

Benefits:

- Automates deployments
- Supports rollback via source control
- Works across unrelated orgs (unlike Change Sets)

8. VS Code & SFDX

Description:

Salesforce DX (Developer Experience) + VS Code extension allow modern development workflows:

- Source-driven development
- Scratch orgs for isolated development/testing
- CLI (sfdx) commands for pushing/pulling metadata
- Integration with Git for version control

Use in Medicare Cloud:

- Maintain Medicare Cloud project as source code (metadata + configuration).
- Use Scratch Orgs for testing new automation features without affecting other work.
- Deploy directly to production via sfdx force:source:deploy.

Advantages:

- Modern DevOps approach
- Easier collaboration for teams
- Enables CI/CD pipelines