

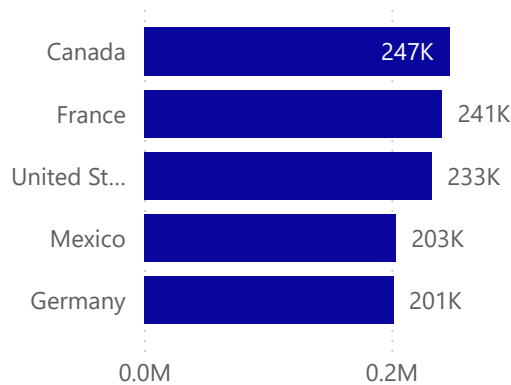
Visha Stores

FINANCIAL ANALYSIS REPORT

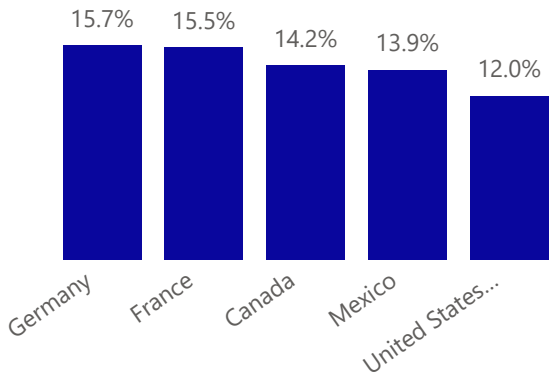
Key Performance Indicators

| | | | | |
|---|--|--|--|--|
| Sales Current & Prior Year 9,23,11,095✓ Last Year: 2,64,15,256 (+249.46%) | Orders Current & Prior Year 861132✓ Last Year: 264674 (+225.36%) | Profit Current & Prior Year 1,30,15,238✓ Last Year: 38,78,465 (+235.58%) | Profit Margin Current & Prior Year 14.10%! Last Year: 0.15 (-3.97%) | Discount Offered Current & Prior Year 70,59,717✓ Last Year: 21,45,531 (+229.04%) |
|---|--|--|--|--|

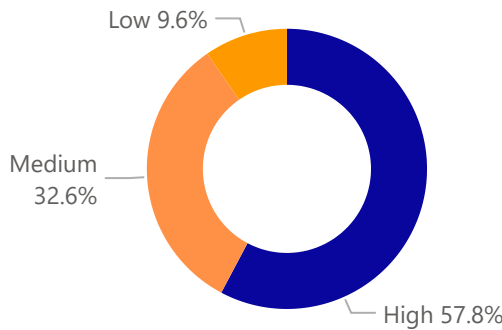
Orders by Country



Profit Margin by Country



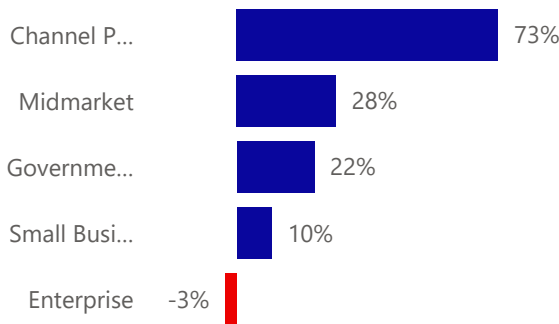
% of Discount offered by Discount Band



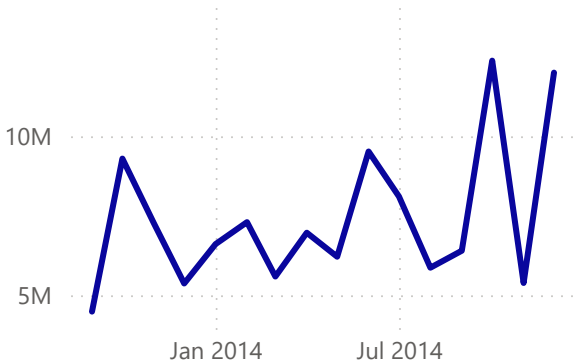
Profit Margin by Segment and Products

| Segment | Profit margin |
|-------------------------|---------------|
| Channel Partners | 73.13% |
| Carretera | 73.68% |
| Montana | 73.50% |
| Velo | 73.40% |
| VTT | 73.05% |
| Paseo | 73.01% |
| Amarilla | 72.43% |
| Midmarket | 27.71% |
| Montana | 28.90% |
| Paseo | 28.50% |
| Carretera | 27.90% |
| VTT | 27.33% |
| Velo | 25.96% |
| Amarilla | 25.58% |
| Government | 21.69% |
| Carretera | 23.01% |
| Velo | 22.48% |
| VTT | 22.35% |
| Total | 14.23% |

Profit Margin by Segment



Sales Amount by Month & Year



Top 3 Products by Sales

